

## Sports Drinks in Chile

Market Direction | 2023-12-14 | 28 pages | Euromonitor

### AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### Report description:

Sports drinks has witnessed an impressive performance over much of the review period, with off-trade volume sales recording double-digit growth in 2021 and 2022. While volume sales in 2023 have marginally declined, overall demand remains significantly higher than pre-pandemic levels. Multiple factors contribute to the resounding success of sports drinks in Chile. The demand for these beverages is driven by hotter summers, as consumers seek refreshing hydration options, while they are also positi...

Euromonitor International's Sports Drinks in Chile report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Reduced Sugar Sports Drinks, Regular Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

### Why buy this report?

- \* Get a detailed picture of the Sports Drinks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

[www.scotts-international.com](http://www.scotts-international.com)

## Table of Contents:

Sports Drinks in Chile  
Euromonitor International  
December 2023

### List Of Contents And Tables

#### SPORTS DRINKS IN CHILE

##### KEY DATA FINDINGS

##### 2023 DEVELOPMENTS

Despite marginal decline, off-trade demand for sports drinks remains high in 2023

Brands focus on large formats and discount strategies to sustain demand

Gatorade Zero raises competition in reduced sugar segment

##### PROSPECTS AND OPPORTUNITIES

New players will continue to blur the lines between categories

Future growth of reduced sugar options will be driven by health trends

Added protein options arrive in Chile to emerge as the next trend in sports drinks

##### CATEGORY DATA

Table 1 Off-trade Sales of Sports Drinks: Volume 2018-2023

Table 2 Off-trade Sales of Sports Drinks: Value 2018-2023

Table 3 Off-trade Sales of Sports Drinks: % Volume Growth 2018-2023

Table 4 Off-trade Sales of Sports Drinks: % Value Growth 2018-2023

Table 5 NBO Company Shares of Off-trade Sports Drinks: % Volume 2019-2023

Table 6 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2020-2023

Table 7 NBO Company Shares of Off-trade Sports Drinks: % Value 2019-2023

Table 8 LBN Brand Shares of Off-trade Sports Drinks: % Value 2020-2023

Table 9 Forecast Off-trade Sales of Sports Drinks: Volume 2023-2028

Table 10 Forecast Off-trade Sales of Sports Drinks: Value 2023-2028

Table 11 Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2023-2028

Table 12 Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028

#### SOFT DRINKS IN CHILE

##### EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

##### MARKET DATA

Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022

Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022

Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023  
 Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023  
 Table 23 Off-trade Sales of Soft Drinks by Category: Value 2018-2023  
 Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023  
 Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023  
 Table 26 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023  
 Table 27 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023  
 Table 28 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023  
 Table 29 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023  
 Table 30 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023  
 Table 31 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023  
 Table 32 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023  
 Table 33 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023  
 Table 34 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023  
 Table 35 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028  
 Table 36 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028  
 Table 37 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028  
 Table 38 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028  
 Table 39 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028  
 Table 40 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028  
 Table 41 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028  
 Table 42 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028  
 Table 43 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028  
 Table 44 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

## APPENDIX

Fountain sales in Chile

Decreasing inflation drives improving demand for fountain sales in 2023

## DISCLAIMER

## SOURCES

Summary 1 Research Sources

## Sports Drinks in Chile

Market Direction | 2023-12-14 | 28 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

### ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2026-02-13
	Signature	

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

[www.scotts-international.com](http://www.scotts-international.com)