

# **Apparel and Footwear in Argentina**

Market Direction | 2023-11-27 | 80 pages | Euromonitor

#### **AVAILABLE LICENSES:**

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

#### Report description:

Total current value sales growth for apparel and footwear in Argentina in 2023 is set to surpass that recorded in 2022. However, this is solely because the country's entrenched problems with high inflation have recently been greatly exacerbated by the rapid deprecation of the peso, the global recovery from the pandemic and the fallout of Russia's invasion of Ukraine. With unit prices skyrocketing and the most severe cost-of-living crisis in a generation forcing consumers to rein in discretionary...

Euromonitor International's Apparel and Footwear in Argentina report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022 and analysis by distribution format allowing you to identify the sectors driving growth. It identifies the leading companies, leading brands, and offers strategic analysis of key factors influencing the market. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Apparel, Footwear, Sportswear.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Apparel and Footwear market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Apparel and Footwear in Argentina Euromonitor International November 2023

List Of Contents And Tables

APPAREL AND FOOTWEAR IN ARGENTINA

**EXECUTIVE SUMMARY** 

Apparel and footwear in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for apparel and footwear?

MARKET DATA

Table 1 Sales of Apparel and Footwear by Category: Volume 2018-2023

Table 2 Sales of Apparel and Footwear by Category: Value 2018-2023

Table 3 Sales of Apparel and Footwear by Category: % Volume Growth 2018-2023

Table 4 Sales of Apparel and Footwear by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Apparel and Footwear: % Value 2019-2023

Table 6 LBN Brand Shares of Apparel and Footwear: % Value 2020-2023

Table 7 Distribution of Apparel and Footwear by Format: % Value 2018-2023

Table 8 Distribution of Apparel and Footwear by Format and Category: % Value 2023

Table 9 Forecast Sales of Apparel and Footwear by Category: Volume 2023-2028

Table 10 ☐Forecast Sales of Apparel and Footwear by Category: Value 2023-2028

Table 11 ☐Forecast Sales of Apparel and Footwear by Category: % Volume Growth 2023-2028

Table 12 [Forecast Sales of Apparel and Footwear by Category: % Value Growth 2023-2028

**DISCLAIMER** 

**SOURCES** 

Summary 1 Research Sources

WOMENSWEAR IN ARGENTINA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Premium domestic brands gain ground despite worsening cost-of-living crisis

Unseasonably warm winter subdues demand for jackets, coats and jumpers

Regency Group takes over management of Zara in Argentina

PROSPECTS AND OPPORTUNITIES

Expansion of womenswear brands into other categories expected to continue

Penetration of international brands set to remain low

Circular fashion trend likely to constrain volume growth potential

**CATEGORY DATA** 

Table 13 Sales of Womenswear by Category: Volume 2018-2023

Table 14 Sales of Womenswear by Category: Value 2018-2023

Table 15 Sales of Womenswear by Category: % Volume Growth 2018-2023

Table 16 Sales of Womenswear by Category: % Value Growth 2018-2023

Table 17 NBO Company Shares of Womenswear: % Value 2019-2023

Table 18 LBN Brand Shares of Womenswear: % Value 2020-2023

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 19 NBO Company Shares of Women's Nightwear: % Value 2019-2023

Table 20 LBN Brand Shares of Women's Nightwear: % Value 2020-2023

Table 21 NBO Company Shares of Women's Outerwear: % Value 2019-2023

Table 22 ☐LBN Brand Shares of Women's Outerwear: % Value 2020-2023

Table 23 ☐NBO Company Shares of Women's Swimwear: % Value 2019-2023

Table 24 ∏LBN Brand Shares of Women's Swimwear: % Value 2020-2023

Table 25 ☐NBO Company Shares of Women's Underwear: % Value 2019-2023

Table 26 [LBN Brand Shares of Women's Underwear: % Value 2020-2023

Table 27 [Forecast Sales of Womenswear by Category: Volume 2023-2028

Table 28 ∏Forecast Sales of Womenswear by Category: Value 2023-2028

Table 29 ∏Forecast Sales of Womenswear by Category: % Volume Growth 2023-2028

Table 30 ☐Forecast Sales of Womenswear by Category: % Value Growth 2023-2028

MENSWEAR IN ARGENTINA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Men's suits hard hit by growing preference for casual menswear styles

Local menswear brands strengthen their presence outside Argentina

Promotional discounting intensifies as cost of living soars

PROSPECTS AND OPPORTUNITIES

Challenging trading conditions will continue to deter entry of new international brands

Further distribution gains projected for the e-commerce channel

More menswear brands likely to diversify into other areas

CATEGORY DATA

Table 31 Sales of Menswear by Category: Volume 2018-2023

Table 32 Sales of Menswear by Category: Value 2018-2023

Table 33 Sales of Menswear by Category: % Volume Growth 2018-2023

Table 34 Sales of Menswear by Category: % Value Growth 2018-2023

Table 35 NBO Company Shares of Menswear: % Value 2019-2023

Table 36 LBN Brand Shares of Menswear: % Value 2020-2023

Table 37 NBO Company Shares of Men's Nightwear: % Value 2019-2023

Table 38 LBN Brand Shares of Men's Nightwear: % Value 2020-2023

Table 39 NBO Company Shares of Men's Outerwear: % Value 2019-2023

Table 40 [LBN Brand Shares of Men's Outerwear: % Value 2020-2023

Table 41 ☐NBO Company Shares of Men's Swimwear: % Value 2019-2023

Table 42 ☐LBN Brand Shares of Men's Swimwear: % Value 2020-2023

Table 43 []NBO Company Shares of Men's Underwear: % Value 2019-2023

Table 44 ☐LBN Brand Shares of Men's Underwear: % Value 2020-2023

Table 45 ☐ Forecast Sales of Menswear by Category: Volume 2023-2028

Table 46 ☐Forecast Sales of Menswear by Category: Value 2023-2028

Table 47 ☐Forecast Sales of Menswear by Category: % Volume Growth 2023-2028

Table 48 [Forecast Sales of Menswear by Category: % Value Growth 2023-2028

CHILDRENSWEAR IN ARGENTINA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Carter's Inc begins domestic production of its Carter's and OshKosh brands

Mimo & Co and Cheeky remain the clear leaders in childrenswear

Rising operating costs reinforce appeal of franchising

#### Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

#### PROSPECTS AND OPPORTUNITIES

Childrenswear set to record comparatively robust growth in volume sales

E-commerce will continue to gain importance as a distribution channel

Premium brands most exposed to ongoing economic challenges

#### **CATEGORY DATA**

Table 49 Sales of Childrenswear by Category: Volume 2018-2023

Table 50 Sales of Childrenswear by Category: Value 2018-2023

Table 51 Sales of Childrenswear by Category: % Volume Growth 2018-2023

Table 52 Sales of Childrenswear by Category: % Value Growth 2018-2023

Table 53 NBO Company Shares of Childrenswear: % Value 2019-2023

Table 54 LBN Brand Shares of Childrenswear: % Value 2020-2023

Table 55 Forecast Sales of Childrenswear by Category: Volume 2023-2028

Table 56 Forecast Sales of Childrenswear by Category: Value 2023-2028

Table 57 Forecast Sales of Childrenswear by Category: % Volume Growth 2023-2028

Table 58 | Forecast Sales of Childrenswear by Category: % Value Growth 2023-2028

SPORTSWEAR IN ARGENTINA

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Local production of international sportswear brands continues to rise

More players seek to raise brand awareness by sponsoring running events

Number of sportswear brands with proprietary e-commerce platforms increases

#### PROSPECTS AND OPPORTUNITIES

Mainstream apparel and footwear brands set to expand their sports-inspired ranges

Sportswear producers will continue to collaborate with local trap music stars

More small domestic brands expected to emerge

#### **CATEGORY DATA**

Table 59 Sales of Sportswear by Category: Value 2018-2023

Table 60 Sales of Sportswear by Category: % Value Growth 2018-2023

Table 61 NBO Company Shares of Sportswear: % Value 2019-2023

Table 62 LBN Brand Shares of Sportswear: % Value 2020-2023

Table 63 Distribution of Sportswear by Format: % Value 2018-2023

Table 64 Forecast Sales of Sportswear by Category: Value 2023-2028

Table 65 Forecast Sales of Sportswear by Category: % Value Growth 2023-2028

JEANS IN ARGENTINA

**KEY DATA FINDINGS** 

# 2023 DEVELOPMENTS

Jeans among the best-selling product types in second-hand clothing stores

Pricing policies mainly determined by brand positioning and marketing spend

Higher-end brands continue to update classic designs with more modern features

#### PROSPECTS AND OPPORTUNITIES

Demand for jeans set to remain buoyant despite pricing pressures

Super premium and premium segments expected to grow fastest in volume terms

Denim fabric supplier Santista aims to increase production capacity by 20%

## CATEGORY DATA

Table 66 Sales of Jeans by Category: Volume 2018-2023

Table 67 Sales of Jeans by Category: Value 2018-2023

Table 68 Sales of Jeans by Category: % Volume Growth 2018-2023

#### Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 69 Sales of Jeans by Category: % Value Growth 2018-2023

Table 70 Sales of Men's Jeans by Category: Volume 2018-2023

Table 71 Sales of Men's Jeans by Category: Value 2018-2023

Table 72 Sales of Men's Jeans by Category: % Volume Growth 2018-2023

Table 73 Sales of Men's Jeans by Category: % Value Growth 2018-2023

Table 74 Sales of Women's Jeans by Category: Volume 2018-2023

Table 76 [Sales of Women's Jeans by Category: % Volume Growth 2018-2023

Table 77 [Sales of Women's Jeans by Category: % Value Growth 2018-2023

Table 78 ☐NBO Company Shares of Jeans: % Value 2019-2023

Table 79 ☐LBN Brand Shares of Jeans: % Value 2020-2023

Table 80 ∏Forecast Sales of Jeans by Category: Volume 2023-2028

Table 81 ☐Forecast Sales of Jeans by Category: Value 2023-2028

Table 82 ☐Forecast Sales of Jeans by Category: % Volume Growth 2023-2028

Table 83 | Forecast Sales of Jeans by Category: % Value Growth 2023-2028

Table 84 | Forecast Sales of Men's Jeans by Category: Volume 2023-2028

Table 85 ∏Forecast Sales of Men's Jeans by Category: Value 2023-2028

Table 86 ☐Forecast Sales of Men's Jeans by Category: % Volume Growth 2023-2028

Table 87 [Forecast Sales of Men's Jeans by Category: % Value Growth 2023-2028

Table 88 [Forecast Sales of Women's Jeans by Category: Volume 2023-2028

Table 89 [Forecast Sales of Women's Jeans by Category: Value 2023-2028

Table 90 [Forecast Sales of Women's Jeans by Category: % Volume Growth 2023-2028

Table 91 [Forecast Sales of Women's Jeans by Category: % Value Growth 2023-2028

HOSIERY IN ARGENTINA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Store-based hosiery retailers continue to lose ground to e-commerce platforms

Production of international brands increasingly outsourced to local manufacturers

Sheer hosiery bucks trend of volume sales decline seen in most apparel categories

#### PROSPECTS AND OPPORTUNITIES

Outerwear brands will continue to develop and expand hosiery ranges

Growth in domestic production may create new export opportunities

Threat to sportswear brands posed by counterfeit sales likely to intensify

### **CATEGORY DATA**

Table 92 Sales of Hosiery by Category: Volume 2018-2023

Table 93 Sales of Hosiery by Category: Value 2018-2023

Table 94 Sales of Hosiery by Category: % Volume Growth 2018-2023

Table 95 Sales of Hosiery by Category: % Value Growth 2018-2023

Table 96 NBO Company Shares of Hosiery: % Value 2019-2023

Table 97 LBN Brand Shares of Hosiery: % Value 2020-2023

Table 98 Forecast Sales of Hosiery by Category: Volume 2023-2028

Table 99 Forecast Sales of Hosiery by Category: Value 2023-2028

Table 100 Forecast Sales of Hosiery by Category: % Volume Growth 2023-2028

Table 101 ☐Forecast Sales of Hosiery by Category: % Value Growth 2023-2028

APPAREL ACCESSORIES IN ARGENTINA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Accessories still a focal point for diversification by outerwear producers Isadora to the fore among accessories brands expanding into apparel categories Warm autumn and winter weather depresses demand for some product types PROSPECTS AND OPPORTUNITIES

Online sales of accessories set to continue rising

Assortment of products targeted at male consumers expected to widen Rising temperatures may restrict volume growth potential for certain categories CATEGORY DATA

Table 102 Sales of Apparel Accessories by Category: Volume 2018-2023

Table 103 Sales of Apparel Accessories by Category: Value 2018-2023

Table 104 Sales of Apparel Accessories by Category: % Volume Growth 2018-2023

Table 105 Sales of Apparel Accessories by Category: % Value Growth 2018-2023

Table 106 NBO Company Shares of Apparel Accessories: % Value 2019-2023

Table 107 LBN Brand Shares of Apparel Accessories: % Value 2020-2023

Table 108 Forecast Sales of Apparel Accessories by Category: Volume 2023-2028

Table 109 Forecast Sales of Apparel Accessories by Category: Value 2023-2028

Table 110 Forecast Sales of Apparel Accessories by Category: % Volume Growth 2023-2028

Table 111 [Forecast Sales of Apparel Accessories by Category: % Value Growth 2023-2028

FOOTWEAR IN ARGENTINA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Import restrictions and capital controls continue to boost domestic production Growing preference for casual footwear shapes new product development activity Specialised performance sports footwear in short supply in 2023

PROSPECTS AND OPPORTUNITIES

More players likely to start pricing imported products in US dollars

Import controls may result in greater consolidation

Future of instalment payment plans for footwear could be in question

**CATEGORY DATA** 

Table 112 Sales of Footwear by Category: Volume 2018-2023

Table 113 Sales of Footwear by Category: Value 2018-2023

Table 114 Sales of Footwear by Category: % Volume Growth 2018-2023

Table 115 Sales of Footwear by Category: % Value Growth 2018-2023

Table 116 NBO Company Shares of Footwear: % Value 2019-2023

Table 117 LBN Brand Shares of Footwear: % Value 2020-2023

Table 118 Distribution of Footwear by Format: % Value 2018-2023

Table 119 Forecast Sales of Footwear by Category: Volume 2023-2028

Table 120 Forecast Sales of Footwear by Category: Value 2023-2028

Table 121  $\square$ Forecast Sales of Footwear by Category: % Volume Growth 2023-2028

Table 122 [Forecast Sales of Footwear by Category: % Value Growth 2023-2028



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Apparel and Footwear in Argentina**

Market Direction | 2023-11-27 | 80 pages | Euromonitor

☐ - Send as a scanned email to support@scotts-international.com				
ORDER FORM:				
Select license	License			Price
	Single User Licence			€1750.00
				€3500.00
	· ·			€5250.00
			VAT	
			Total	
Email*  First Name*	3% for Polish based companies, indivi	duals and EU based com Phone* Last Name*	panies who are unable to provide a	valid EU Vat Number
Job title*				
Company Name*		EU Vat / Tax ID / NIP number*		
Address*		City*		
Zip Code*		Country*		
		Date	2025-05-05	
		Signature		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com