

Dairy Products and Alternatives in Kenya

Market Direction | 2023-09-28 | 59 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

In 2023, dairy products and alternatives is expected to moderate current value growth, though volume growth is expected to be minimal. Like many countries across the world, Kenya has experienced high inflation caused by commodity price volatility and tightening global financing conditions that has put major pressure on the exchange rate and foreign exchange reserves. The government has been striking a balance through a combination of greater exchange rate flexibility, fiscal consolidation, and a...

Euromonitor International's Dairy Products and Alternatives in Kenya report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Dairy Products and Alternatives market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Dairy Products and Alternatives in Kenya Euromonitor International October 2023

List Of Contents And Tables

DAIRY PRODUCTS AND ALTERNATIVES IN KENYA **EXECUTIVE SUMMARY** Dairy products and alternatives in 2023: The big picture Key trends in 2023 Competitive Landscape Channel developments What next for dairy products and alternatives? MARKET DATA Table 1 Sales of Dairy Products and Alternatives by Category: Value 2018-2023 Table 2 Sales of Dairy Products and Alternatives by Category: % Value Growth 2018-2023 Table 3 NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023 Table 4 LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023 Table 5 Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023 Table 6 Forecast Sales of Dairy Products and Alternatives by Category: Value 2023-2028 Table 7 Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources BABY FOOD IN KENYA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Moderate volume growth, supported by rising birth rate Traditional baby food still preferred among low-income and rural consumers Multinationals continue to dominate PROSPECTS AND OPPORTUNITIES Healthy outlook over forecast period VAT proposal for breastmilk refused Tougher labelling laws over forecast period CATEGORY DATA Table 8 Sales of Baby Food by Category: Volume 2018-2023 Table 9 Sales of Baby Food by Category: Value 2018-2023 Table 10 Sales of Baby Food by Category: % Volume Growth 2018-2023 Table 11 Sales of Baby Food by Category: % Value Growth 2018-2023 Table 12 NBO Company Shares of Baby Food: % Value 2019-2023 Table 13 LBN Brand Shares of Baby Food: % Value 2020-2023 Table 14 Distribution of Baby Food by Format: % Value 2018-2023 Table 15 Forecast Sales of Baby Food by Category: Volume 2023-2028 Table 16 Forecast Sales of Baby Food by Category: Value 2023-2028 Table 17 [Forecast Sales of Baby Food by Category: % Volume Growth 2023-2028 Table 18 [Forecast Sales of Baby Food by Category: % Value Growth 2023-2028

BUTTER AND SPREADS IN KENYA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Fall in volume sales, as inflation persists Butter weakest performer in 2023 Competitive landscape remains stable in 2023 PROSPECTS AND OPPORTUNITIES Outlook bleak for butter and spreads over forecast period Launch of Indonesian brands over forecast period In a mature product area, health and wellness key differentiators CATEGORY DATA Table 19 Sales of Butter and Spreads by Category: Volume 2018-2023 Table 20 Sales of Butter and Spreads by Category: Value 2018-2023 Table 21 Sales of Butter and Spreads by Category: % Volume Growth 2018-2023 Table 22 Sales of Butter and Spreads by Category: % Value Growth 2018-2023 Table 23 NBO Company Shares of Butter and Spreads: % Value 2019-2023 Table 24 LBN Brand Shares of Butter and Spreads: % Value 2020-2023 Table 25 Distribution of Butter and Spreads by Format: % Value 2018-2023 Table 26 Forecast Sales of Butter and Spreads by Category: Volume 2023-2028 Table 27 Forecast Sales of Butter and Spreads by Category: Value 2023-2028 Table 28 [Forecast Sales of Butter and Spreads by Category: % Volume Growth 2023-2028 Table 29 [Forecast Sales of Butter and Spreads by Category: % Value Growth 2023-2028 CHEESE IN KENYA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Minimal volume growth, as inflation bites Mild flavoured cheese continues to be most popular Landscape becoming more competitive. PROSPECTS AND OPPORTUNITIES Outlook is bright over forecast period Foodservice channels drives growth Sourcing raw material remains a challenge CATEGORY DATA Table 30 Sales of Cheese by Category: Volume 2018-2023 Table 31 Sales of Cheese by Category: Value 2018-2023 Table 32 Sales of Cheese by Category: % Volume Growth 2018-2023 Table 33 Sales of Cheese by Category: % Value Growth 2018-2023 Table 34 Sales of Spreadable Processed Cheese by Type: % Value 2018-2023 Table 35 NBO Company Shares of Cheese: % Value 2019-2023 Table 36 I BN Brand Shares of Cheese: % Value 2020-2023 Table 37 Distribution of Cheese by Format: % Value 2018-2023 Table 38 Forecast Sales of Cheese by Category: Volume 2023-2028 Table 39
Forecast Sales of Cheese by Category: Value 2023-2028 Table 40 □Forecast Sales of Cheese by Category: % Volume Growth 2023-2028 Table 41 [Forecast Sales of Cheese by Category: % Value Growth 2023-2028 DRINKING MILK PRODUCTS IN KENYA **KEY DATA FINDINGS**

2023 DEVELOPMENTS Minimal volume growth, as inflation still bites Milk ATMs affordable option for consumers Fresh milk continues to account for most volume sales PROSPECTS AND OPPORTUNITIES Government committed to developing domestic dairy sector Hygiene concerns over milk ATMs could see boost for pasteurised milk Government push drinking milk as a key source of nutrition CATEGORY DATA Table 42 Sales of Drinking Milk Products by Category: Volume 2018-2023 Table 43 Sales of Drinking Milk Products by Category: Value 2018-2023 Table 44 Sales of Drinking Milk Products by Category: % Volume Growth 2018-2023 Table 45 Sales of Drinking Milk Products by Category: % Value Growth 2018-2023 Table 46 NBO Company Shares of Drinking Milk Products: % Value 2019-2023 Table 47 LBN Brand Shares of Drinking Milk Products: % Value 2020-2023 Table 48 Distribution of Drinking Milk Products by Format: % Value 2018-2023 Table 49 Forecast Sales of Drinking Milk Products Products by Category: Volume 2023-2028 Table 50 Forecast Sales of Drinking Milk Products Products by Category: Value 2023-2028 Table 51 [Forecast Sales of Drinking Milk Products Products by Category: % Volume Growth 2023-2028 Table 52 [Forecast Sales of Drinking Milk Products Products by Category: % Value Growth 2023-2028 YOGHURT AND SOUR MILK PRODUCTS IN KENYA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Moderate growth, supported by increased local production Strong local production base ensures growth Innovation and differentiation key driver of value sales PROSPECTS AND OPPORTUNITIES Moderate outlook over forecast period Affluent consumers increasingly see yoghurt as a healthy snack option Potential for growth of commercial sour milk products CATEGORY DATA Table 53 Sales of Yoghurt and Sour Milk Products by Category: Volume 2018-2023 Table 54 Sales of Yoghurt and Sour Milk Products by Category: Value 2018-2023 Table 55 Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2018-2023 Table 56 Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2018-2023 Table 57 NBO Company Shares of Yoghurt and Sour Milk Products: % Value 2019-2023 Table 58 LBN Brand Shares of Yoghurt and Sour Milk Products: % Value 2020-2023 Table 59 Distribution of Yoghurt and Sour Milk Products by Format: % Value 2018-2023 Table 60 Forecast Sales of Yoghurt and Sour Milk Products by Category: Volume 2023-2028 Table 61 Forecast Sales of Yoghurt and Sour Milk Products by Category: Value 2023-2028 Table 62 [Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2023-2028 Table 63 [Forecast Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2023-2028 OTHER DAIRY IN KENYA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Healthy volume growth, though from low base High price of cream constricts its consumer base

Condensed milk remains unpopular, despite its popularity in other African countries PROSPECTS AND OPPORTUNITIES Muted growth over forecast period Expansion of modern grocery retailers may increase consumer base Increase in refrigeration provides opportunity for chilled other dairy products CATEGORY DATA Table 64 Sales of Other Dairy by Category: Volume 2018-2023 Table 65 Sales of Other Dairy by Category: Value 2018-2023 Table 66 Sales of Other Dairy by Category: % Volume Growth 2018-2023 Table 67 Sales of Other Dairy by Category: % Value Growth 2018-2023 Table 68 NBO Company Shares of Other Dairy: % Value 2019-2023 Table 69 LBN Brand Shares of Other Dairy: % Value 2020-2023 Table 70 Distribution of Other Dairy by Format: % Value 2018-2023 Table 71 Forecast Sales of Other Dairy by Category: Volume 2023-2028 Table 72 Forecast Sales of Other Dairy by Category: Value 2023-2028 Table 73 [Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028 Table 74 [Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028 PLANT-BASED DAIRY IN KENYA 2023 DEVELOPMENTS Demand for plant-based dairy is heavily skewed towards middle-class urbanites Rising demand for organic products reflects positively on plant-based dairy Local company Bio Food Products launches a plant-based yoghurt PROSPECTS AND OPPORTUNITIES Health-conscious consumers set to remain the target for plant-based milk brands

Latent demand for plant-based dairy could attract major global brands

A positive outlook for plant-based yoghurt in particular



Dairy Products and Alternatives in Kenya

Market Direction | 2023-09-28 | 59 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-02
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com