

Dairy Products and Alternatives in Pakistan

Market Direction | 2023-09-28 | 59 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Stubborn inflation and price rises remained a key trend in 2023, as in the previous year, taking its toll on the buying power of consumers in Pakistan. Retail volume sales have been affected alongside the performance of dairy manufacturers. In general, large manufacturers are feeling the crunch due to the rising costs of production coinciding with further pressure on consumer spending. The rise in the cost of living has hampered consumer spending habits, with individuals more cautious about unit...

Euromonitor International's Dairy Products and Alternatives in Pakistan report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Dairy Products and Alternatives market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

Table of Contents:

Dairy Products and Alternatives in Pakistan Euromonitor International September 2023

List Of Contents And Tables

DAIRY PRODUCTS AND ALTERNATIVES IN PAKISTAN

EXECUTIVE SUMMARY

Dairy products and alternatives in 2023: The big picture

Key trends in 2023

Competitive Landscape

Channel developments

What next for dairy products and alternatives?

MARKET DATA

Table 1 Sales of Dairy Products and Alternatives by Category: Value 2018-2023

Table 2 Sales of Dairy Products and Alternatives by Category: % Value Growth 2018-2023

Table 3 NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023

Table 4 LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023

Table 5 Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023

Table 6 Forecast Sales of Dairy Products and Alternatives by Category: Value 2023-2028

Table 7 Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources

BABY FOOD IN PAKISTAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Parents seek out milk formula due to referrals and nutritional benefits

Price and tax increases on baby formula milk

Consumers feel pressure of rising prices

PROSPECTS AND OPPORTUNITIES

New laws on labelling milk formula products

Formula milk and baby food is being replaced with breastfeeding

Preference for more sustainable products dependent on consumer purchasing power

CATEGORY DATA

Table 8 Sales of Baby Food by Category: Volume 2018-2023

Table 9 Sales of Baby Food by Category: Value 2018-2023

Table 10 Sales of Baby Food by Category: % Volume Growth 2018-2023

Table 11 Sales of Baby Food by Category: % Value Growth 2018-2023

Table 12 NBO Company Shares of Baby Food: % Value 2019-2023

Table 13 LBN Brand Shares of Baby Food: % Value 2020-2023

Table 14 Distribution of Baby Food by Format: % Value 2018-2023

Table 15 Forecast Sales of Baby Food by Category: Volume 2023-2028

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 16 Forecast Sales of Baby Food by Category: Value 2023-2028

Table 17 [Forecast Sales of Baby Food by Category: % Volume Growth 2023-2028

Table 18 | Forecast Sales of Baby Food by Category: % Value Growth 2023-2028

BUTTER AND SPREADS IN PAKISTAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Packaged butter and ghee popular among urban consumers

Upfield's Blue Band continues to dominate margarine

Packaged butter brands offer value for money

PROSPECTS AND OPPORTUNITIES

Solid growth prospects for butter and spreads

Modern channel is gaining ground in butter and spreads

Home baking trend set to continue pushing butter and margarine sales

CATEGORY DATA

Table 19 Sales of Butter and Spreads by Category: Volume 2018-2023

Table 20 Sales of Butter and Spreads by Category: Value 2018-2023

Table 21 Sales of Butter and Spreads by Category: % Volume Growth 2018-2023

Table 22 Sales of Butter and Spreads by Category: % Value Growth 2018-2023

Table 23 NBO Company Shares of Butter and Spreads: % Value 2019-2023

Table 24 LBN Brand Shares of Butter and Spreads: % Value 2020-2023

Table 25 Distribution of Butter and Spreads by Format: % Value 2018-2023

Table 26 Forecast Sales of Butter and Spreads by Category: Volume 2023-2028

Table 27 Forecast Sales of Butter and Spreads by Category: Value 2023-2028

Table 28 ∏Forecast Sales of Butter and Spreads by Category: % Volume Growth 2023-2028

Table 29 ∏Forecast Sales of Butter and Spreads by Category: % Value Growth 2023-2028

CHEESE IN PAKISTAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Cheese enjoys solid growth from urbanisation trend

New competitors enter the cheese category

Urban consumers drive cheese consumption

PROSPECTS AND OPPORTUNITIES

Cheese faces strong growth potential

Urbanisation will remain a key driver of cheese consumption

Grated cheese to become more popular due to the rising importance of convenience

CATEGORY DATA

Table 30 Sales of Cheese by Category: Volume 2018-2023

Table 31 Sales of Cheese by Category: Value 2018-2023

Table 32 Sales of Cheese by Category: % Volume Growth 2018-2023

Table 33 Sales of Cheese by Category: % Value Growth 2018-2023

Table 34 Sales of Spreadable Processed Cheese by Type: % Value 2018-2023

Table 35 NBO Company Shares of Cheese: % Value 2019-2023

Table 36 LBN Brand Shares of Cheese: % Value 2020-2023

Table 37 Distribution of Cheese by Format: % Value 2018-2023

Table 38 Forecast Sales of Cheese by Category: Volume 2023-2028

Table 39 ☐Forecast Sales of Cheese by Category: Value 2023-2028

Table 40 [Forecast Sales of Cheese by Category: % Volume Growth 2023-2028

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 41 ☐Forecast Sales of Cheese by Category: % Value Growth 2023-2028

DRINKING MILK PRODUCTS IN PAKISTAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Urbanisation leads shift towards packaged milk

Nestle's MilkPak is surpassed by Olper's in drinking milk products

Milk prices pushed up by inflation

PROSPECTS AND OPPORTUNITIES

Strong volume growth expected even as prices rise

Cow's milk to remain preferred choice

China and Pakistan to join forces and develop the dairy industry

CATEGORY DATA

Table 42 Sales of Drinking Milk Products by Category: Volume 2018-2023

Table 43 Sales of Drinking Milk Products by Category: Value 2018-2023

Table 44 Sales of Drinking Milk Products by Category: % Volume Growth 2018-2023

Table 45 Sales of Drinking Milk Products by Category: % Value Growth 2018-2023

Table 46 NBO Company Shares of Drinking Milk Products: % Value 2019-2023

Table 47 LBN Brand Shares of Drinking Milk Products: % Value 2020-2023

Table 48 Distribution of Drinking Milk Products by Format: % Value 2018-2023

Table 49 Forecast Sales of Drinking Milk Products Products by Category: Volume 2023-2028

Table 50 Forecast Sales of Drinking Milk Products Products by Category: Value 2023-2028

Table 51 [Forecast Sales of Drinking Milk Products Products by Category: % Volume Growth 2023-2028

Table 52 ∏Forecast Sales of Drinking Milk Products Products by Category: % Value Growth 2023-2028

YOGHURT AND SOUR MILK PRODUCTS IN PAKISTAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Growing trend towards packaged yoghurts

Flavoured yoghurt continues to gain traction as consumers look for convenient snacks

Nestle Pakistan grows share amid growing competition in the yoghurt category

PROSPECTS AND OPPORTUNITIES

Sour milk products set to gain popularity

Introducing different packaging sizes slated to have a positive impact on demand

Preference for thicker yoghurt limits drinking and flavoured yoghurt

CATEGORY DATA

Table 53 Sales of Yoghurt and Sour Milk Products by Category: Volume 2018-2023

Table 54 Sales of Yoghurt and Sour Milk Products by Category: Value 2018-2023

Table 55 Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2018-2023

Table 56 Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2018-2023

Table 57 NBO Company Shares of Yoghurt and Sour Milk Products: % Value 2019-2023

Table 58 LBN Brand Shares of Yoghurt and Sour Milk Products: % Value 2020-2023

Table 59 Distribution of Yoghurt and Sour Milk Products by Format: % Value 2018-2023

Table 60 Forecast Sales of Yoghurt and Sour Milk Products by Category: Volume 2023-2028

Table 61 Forecast Sales of Yoghurt and Sour Milk Products by Category: Value 2023-2028

Table 62 [Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2023-2028

Table 63 | Forecast Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2023-2028

OTHER DAIRY IN PAKISTAN

KEY DATA FINDINGS

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2023 DEVELOPMENTS

Coffee whiteners remains most popular other dairy product

Condensed milk use is limited to desserts

Competitive landscape intensifies in cream

PROSPECTS AND OPPORTUNITIES

Other dairy category faces strong growth phase

Competition to intensify in other dairy category

Retail distribution to shift towards modern retailers

CATEGORY DATA

Table 64 Sales of Other Dairy by Category: Volume 2018-2023

Table 65 Sales of Other Dairy by Category: Value 2018-2023

Table 66 Sales of Other Dairy by Category: % Volume Growth 2018-2023

Table 67 Sales of Other Dairy by Category: % Value Growth 2018-2023

Table 68 NBO Company Shares of Other Dairy: % Value 2019-2023

Table 69 LBN Brand Shares of Other Dairy: % Value 2020-2023

Table 70 Distribution of Other Dairy by Format: % Value 2018-2023

Table 71 Forecast Sales of Other Dairy by Category: Volume 2023-2028

Table 72 Forecast Sales of Other Dairy by Category: Value 2023-2028

Table 73 [Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028

Table 74 [Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028

PLANT-BASED DAIRY IN PAKISTAN

2023 DEVELOPMENTS

Plant-based dairy remains a small niche

PROSPECTS AND OPPORTUNITIES

Future potential depends on marketing investment



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Dairy Products and Alternatives in Pakistan

Market Direction | 2023-09-28 | 59 pages | Euromonitor

Select license	License			Price
	Single User Licence			€1750.00
	Multiple User License (1 Site)			€3500.00
	Multiple User License (G	Global)		€5250.00
				VAT
				Total
			@scotts-international.com or 0048 companies who are unable to pro	
□** VAT will be added				
□** VAT will be added		panies, individuals and EU based		
□** VAT will be added Email* First Name*		panies, individuals and EU based Phone*		
□** VAT will be added Email* First Name* Job title*		panies, individuals and EU based Phone*	companies who are unable to pro	
□** VAT will be added Email* First Name* Job title* Company Name*		Phone* Last Name*	companies who are unable to pro	
		Phone* Last Name* EU Vat / Tax ID	companies who are unable to pro	
** VAT will be added Email* First Name* Job title* Company Name* Address*		Phone* Last Name* EU Vat / Tax ID City*	companies who are unable to pro	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com