

# **Dairy Products and Alternatives in Estonia**

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### **Report description:**

Dairy products and alternatives is expected to register healthy volume and more moderate constant value growth in 2023, despite continuing economic uncertainty as a result of Russia's invasion of Ukraine, the meteoric rise in inflation and tightening monetary policy. Also, a significant number of recent migrants from Ukraine is also expected to increase volume sales. However, inflation is expected to still be an issue, though its growth is expected to ease slightly. As a result, consumers are ex...

Euromonitor International's Dairy Products and Alternatives in Estonia report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Dairy Products and Alternatives market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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**KEY DATA FINDINGS** 

Tere leads thanks to its strong brand awareness, reputation for quality and accessible prices Supermarket chain Maxima outperforms imported goods thanks to its affordability PROSPECTS AND OPPORTUNITIES Cream continues to be popular Other dairy faces threat from plant-based offerings Opportunities lie in added-value proposals to reinvent the image of other dairy CATEGORY DATA Table 65 Sales of Other Dairy by Category: Volume 2018-2023 Table 66 Sales of Other Dairy by Category: Value 2018-2023 Table 67 Sales of Other Dairy by Category: % Volume Growth 2018-2023 Table 68 Sales of Other Dairy by Category: % Value Growth 2018-2023 Table 69 NBO Company Shares of Other Dairy: % Value 2019-2023 Table 70 LBN Brand Shares of Other Dairy: % Value 2020-2023 Table 71 Distribution of Other Dairy by Format: % Value 2018-2023 Table 72 Forecast Sales of Other Dairy by Category: Volume 2023-2028 Table 73 Forecast Sales of Other Dairy by Category: Value 2023-2028 Table 74 [Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028 Table 75 [Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028 PLANT-BASED DAIRY IN ESTONIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Continued healthy growth in 2023 Multinationals dominate More attention paid to ingredients PROSPECTS AND OPPORTUNITIES Scope remains for new varieties Environmental agenda supports plant-based dairy Lidl could emerge as a key player CATEGORY DATA Table 76 Sales of Plant-Based Dairy by Category: Value 2018-2023 Table 77 Sales of Plant-Based Dairy by Category: % Value Growth 2018-2023 Table 78 NBO Company Shares of Plant-Based Dairy: % Value 2019-2023 Table 79 LBN Brand Shares of Plant-Based Dairy: % Value 2020-2023 Table 80 Distribution of Plant-Based Dairy by Format: % Value 2018-2023 Table 81 Forecast Sales of Plant-Based Dairy by Category: Value 2023-2028 Table 82 Forecast Sales of Plant-Based Dairy by Category: % Value Growth 2023-2028



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