

Dietary Supplements in the US

Market Direction | 2023-09-21 | 31 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Following the initial high growth phase of the pandemic in 2020, and subsequent slowdown in growth in 2021 as panic-buying receded, dietary supplements has re-entered a period of consistency, and is set to continue to grow at a moderate pace in current value terms in 2023. Dietary supplements is witnessing mixed results, with the softening of volumes, along with price-driven value growth. Rising costs are leading some consumers to trade down to budget-friendly private label lines or larger-size...

Euromonitor International's Dietary Supplements in USA report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Combination Dietary Supplements, Herbal/Traditional Dietary Supplements, Non-Herbal/Traditional Dietary Supplements.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Dietary Supplements market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Dietary Supplements in the US Euromonitor International September 2023

List Of Contents And Tables

DIETARY SUPPLEMENTS IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Dietary supplements sees moderate, consistent growth, thanks to the ongoing health and wellness trend

Brain and cognitive health products see strong performances and new brand launches

Growing focus on women's health

PROSPECTS AND OPPORTUNITIES

Products for beauty from within on the rise

Positive outlook for plant-based, organic, and vegan products

Multifunctionality set to gain further momentum

CATEGORY DATA

Table 1 Sales of Dietary Supplements by Category: Value 2018-2023

Table 2 Sales of Dietary Supplements by Category: % Value Growth 2018-2023

Table 3 Sales of Dietary Supplements by Positioning: % Value 2018-2023

Table 4 NBO Company Shares of Dietary Supplements: % Value 2019-2023

Table 5 LBN Brand Shares of Dietary Supplements: % Value 2020-2023

Table 6 Forecast Sales of Dietary Supplements by Category: Value 2023-2028

Table 7 Forecast Sales of Dietary Supplements by Category: % Value Growth 2023-2028

CONSUMER HEALTH IN THE US

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 8 Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023

Table 9 Life Expectancy at Birth 2018-2023

MARKET DATA

Table 10 Sales of Consumer Health by Category: Value 2018-2023

Table 11 Sales of Consumer Health by Category: % Value Growth 2018-2023

Table 12 NBO Company Shares of Consumer Health: % Value 2019-2023

Table 13 LBN Brand Shares of Consumer Health: % Value 2020-2023

Table 14 Penetration of Private Label in Consumer Health by Category: % Value 2018-2023

Table 15 Distribution of Consumer Health by Format: % Value 2018-2023

Table 16 Distribution of Consumer Health by Format and Category: % Value 2023

Table 17 | Forecast Sales of Consumer Health by Category: Value 2023-2028

Table 18 ∏Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Vitamins and dietary supplements registration and classification Self-medication/self-care and preventive medicine

Switches

Summary 1 OTC: Switches 2022-2023

DISCLAIMER
DEFINITIONS
SOURCES

Summary 2 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Dietary Supplements in the US

Market Direction | 2023-09-21 | 31 pages | Euromonitor

| Select license | License | | | | Price |
|--|----------------------------------|--|----------------------|-------------------|--------------|
| | Single User Licence | | | €825.00 | |
| | Multiple User License (1 Site) | | | €1650.00 | |
| | Multiple User License (Global | l) | | | €2475.00 |
| | | | | VAT | |
| | | | | Total | |
| | at 23% for Polish based companie | s, individuals and EU based o | companies who are un | able to provide a | valid EU Vat |
| ** VAT will be added | at 23% for Polish based companie | | companies who are un | able to provide a | valid EU Vat |
| ** VAT will be added | at 23% for Polish based companie | Phone* | companies who are un | able to provide a | valid EU Vat |
| ** VAT will be added :mail* irst Name* | at 23% for Polish based companie | | companies who are un | able to provide a | valid EU Vat |
| ** VAT will be added Email* First Name* | at 23% for Polish based companie | Phone* | companies who are un | able to provide a | valid EU Vat |
| ** VAT will be added Email* First Name* ob title* | at 23% for Polish based companie | Phone* | | able to provide a | valid EU Vat |
| ** VAT will be added Email* First Name* ob title* Company Name* | at 23% for Polish based companie | Phone* Last Name* | | able to provide a | valid EU Vat |
| ** VAT will be added Email* First Name* Job title* Company Name* Address* | at 23% for Polish based companie | Phone* Last Name* EU Vat / Tax ID / | | able to provide a | valid EU Vat |
| ** VAT will be added Email* First Name* Job title* Company Name* Address* | at 23% for Polish based companie | Phone* Last Name* EU Vat / Tax ID / City* | | able to provide a | valid EU Vat |
| *Please circle the relevent to | at 23% for Polish based companie | Phone* Last Name* EU Vat / Tax ID / City* | | able to provide a | valid EU |

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com