

# **Consumer Electronics in Malaysia**

Market Direction | 2023-07-25 | 81 pages | Euromonitor

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# Report description:

Consumer electronics in Malaysia saw modest growth in 2023, although sales remained well below 2021 levels in constant value (2023 prices) terms. As the country emerged from the pandemic, consumers became increasingly keen to travel, socialise and spend more time outside the home, which translated into lower spending on electronics. Local tourism was also boosted by the introduction of new tax incentives, designed to encourage Malaysians to travel domestically.

Euromonitor International's Consumer Electronics in Malaysia report offers a comprehensive guide to the size and shape of the in-home, portable and in-car consumer electronics products markets at a national level. It provides the latest retail sales data, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market- be they new product developments, distribution or pricing issues. Forecasts illustrate how the market is set to change.

Product coverage: Computers and Peripherals, In-Car Entertainment, In-Home Consumer Electronics, Portable Consumer Electronics.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Consumer Electronics market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

# **Table of Contents:**

Consumer Electronics in Malaysia Euromonitor International July 2023

List Of Contents And Tables

CONSUMER ELECTRONICS IN MALAYSIA

**EXECUTIVE SUMMARY** 

Consumer electronics in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for consumer electronics?

MARKET DATA

Table 1 Sales of Consumer Electronics by Category: Volume 2018-2023

Table 2 Sales of Consumer Electronics by Category: Value 2018-2023

Table 3 Sales of Consumer Electronics by Category: % Volume Growth 2018-2023

Table 4 Sales of Consumer Electronics by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Consumer Electronics: % Volume 2019-2023

Table 6 LBN Brand Shares of Consumer Electronics: % Volume 2020-2023

Table 7 Distribution of Consumer Electronics by Channel: % Volume 2018-2023

Table 8 Forecast Sales of Consumer Electronics by Category: Volume 2023-2028

Table 9 Forecast Sales of Consumer Electronics by Category: Value 2023-2028

Table 10 [Forecast Sales of Consumer Electronics by Category: % Volume Growth 2023-2028

Table 11  $\square$ Forecast Sales of Consumer Electronics by Category: % Value Growth 2023-2028

DISCLAIMER

**SOURCES** 

Summary 1 Research Sources

COMPUTERS AND PERIPHERALS IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Demand for computers and peripherals continues to weaken in 2023, as consumers have no need to refresh their

newly-purchased devices

Attractive tax incentives are counteracted by continued inflationary pressures

HP remains market leader, while e-commerce grows in importance

PROSPECTS AND OPPORTUNITIES

Premiumisation will be key driver in computer and peripherals

Paperless initiatives will hamper sales of printers

Manufacturers to intensify their efforts to lock consumers into their ecosystems, but Malaysians will remain price sensitive

CATEGORY DATA

Table 12 Sales of Computers and Peripherals by Category: Volume 2018-2023 Table 13 Sales of Computers and Peripherals by Category: Value 2018-2023

Table 14 Sales of Computers and Peripherals by Category: % Volume Growth 2018-2023

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Table 15 Sales of Computers and Peripherals by Category: % Value Growth 2018-2023

Table 16 Sales of Computers by Category: Business Volume 2018-2023

Table 17 Sales of Computers by Category: Business Value MSP 2018-2023

Table 18 Sales of Computers by Category: Business Volume Growth 2018-2023

Table 19 Sales of Computers by Category: Business Value MSP Growth 2018-2023

Table 20 NBO Company Shares of Computers and Peripherals: % Volume 2019-2023

Table 21 [LBN Brand Shares of Computers and Peripherals: % Volume 2020-2023

Table 22 Distribution of Computers and Peripherals by Channel: % Volume 2018-2023

Table 23 [Forecast Sales of Computers and Peripherals by Category: Volume 2023-2028

Table 24 [Forecast Sales of Computers and Peripherals by Category: Value 2023-2028

Table 25 

□Forecast Sales of Computers and Peripherals by Category: % Volume Growth 2023-2028

Table 26 ∏Forecast Sales of Computers and Peripherals by Category: % Value Growth 2023-2028

Table 27 ☐Forecast Sales of Computers by Category: Business Volume 2023-2028

Table 28 ∏Forecast Sales of Computers by Category: Business Value MSP 2023-2028

Table 29 | Forecast Sales of Computers by Category: Business Volume Growth 2023-2028

Table 30 [Forecast Sales of Computers by Category: Business Value MSP Growth 2023-2028

#### IN-CAR ENTERTAINMENT IN MALAYSIA

#### **KEY DATA FINDINGS**

# 2023 DEVELOPMENTS

Disappointing performance in 2023, despite rising levels of car ownership

Smart mobile navigation app Waze hinders demand for in-car navigation

Pioneer and Kenwood strengthen their leadership in in-car speakers and in-dash media players, respectively

# PROSPECTS AND OPPORTUNITIES

5G will make smartphones an even more attractive alternative to in-car entertainment

Local tourism tax incentives could aid category demand, but consumers will remain price sensitive

E-commerce will continue to grow in importance

#### **CATEGORY DATA**

Table 31 Sales of In-Car Entertainment by Category: Volume 2018-2023

Table 32 Sales of In-Car Entertainment by Category: Value 2018-2023

Table 33 Sales of In-Car Entertainment by Category: % Volume Growth 2018-2023

Table 34 Sales of In-Car Entertainment by Category: % Value Growth 2018-2023

Table 35 NBO Company Shares of In-Car Entertainment: % Volume 2019-2023

Table 36 LBN Brand Shares of In-Car Entertainment: % Volume 2020-2023

Table 37 Distribution of In-Car Entertainment by Channel: % Volume 2018-2023

Table 38 Forecast Sales of In-Car Entertainment by Category: Volume 2023-2028

Table 39 Forecast Sales of In-Car Entertainment by Category: Value 2023-2028

Table 40 [Forecast Sales of In-Car Entertainment by Category: % Volume Growth 2023-2028

Table 41 ∏Forecast Sales of In-Car Entertainment by Category: % Value Growth 2023-2028

HOME AUDIO AND CINEMA IN MALAYSIA

#### KEY DATA FINDINGS

# **2023 DEVELOPMENTS**

Demand for wireless speakers hampers growth of home audio

Soundbars are a focus of manufacturer attention

International brands hold away, thanks to their established reputations

PROSPECTS AND OPPORTUNITIES

Continued decline in demand for home audio and cinema

Soundbars are set to grow in popularity

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Retailers will pivot towards omnichannel strategies

**CATEGORY DATA** 

Table 42 Sales of Home Audio and Cinema by Category: Volume 2018-2023

Table 43 Sales of Home Audio and Cinema by Category: Value 2018-2023

Table 44 Sales of Home Audio and Cinema by Category: % Volume Growth 2018-2023

Table 45 Sales of Home Audio and Cinema by Category: % Value Growth 2018-2023

Table 46 NBO Company Shares of Home Audio and Cinema: % Volume 2019-2023

Table 47 LBN Brand Shares of Home Audio and Cinema: % Volume 2020-2023

Table 48 Distribution of Home Audio and Cinema by Channel: % Volume 2019-2023

Table 49 Forecast Sales of Home Audio and Cinema by Category: Volume 2023-2028

Table 50 Forecast Sales of Home Audio and Cinema by Category: Value 2023-2028

Table 51 [Forecast Sales of Home Audio and Cinema by Category: % Volume Growth 2023-2028

Table 52 ∏Forecast Sales of Home Audio and Cinema by Category: % Value Growth 2023-2028

HOME VIDEO IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

OLED TVs remain unaffordable to most

Streaming is killing demand for video players

Affordable Chinese brands make significant impact on smart LCD T adoption

PROSPECTS AND OPPORTUNITIES

Smart LCD TVs will drive growth

More local consumers will shop online for televisions

Revival of residential property market could aid growth

**CATEGORY DATA** 

Table 53 Sales of Home Video by Category: Volume 2018-2023

Table 54 Sales of Home Video by Category: Value 2018-2023

Table 55 Sales of Home Video by Category: % Volume Growth 2018-2023

Table 56 Sales of Home Video by Category: % Value Growth 2018-2023

Table 57 Sales of LCD TVs by Network Connectivity: % Retail Volume 2018-2023

Table 58 NBO Company Shares of Home Video: % Volume 2019-2023

Table 59 LBN Brand Shares of Home Video: % Volume 2020-2023

Table 60 Distribution of Home Video by Channel: % Volume 2018-2023

Table 61 Forecast Sales of Home Video by Category: Volume 2023-2028

Table 62 ☐Forecast Sales of Home Video by Category: Value 2023-2028

Table 63  $\square$ Forecast Sales of Home Video by Category: % Volume Growth 2023-2028

Table 64 | Forecast Sales of Home Video by Category: % Value Growth 2023-2028

Table 65 [Forecast Sales of LCD TVs by Network Connectivity: % Retail Volume 2023-2028

IMAGING DEVICES IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Smartphones continue to cannibalise digital cameras and digital camcorders

Re-opening of international borders and tax incentives designed to boost domestic tourism provide favourable environment digital camcorders

Competition in digital camcorders is good news for consumers, while Canon increasingly focuses on professionals and hobbyists PROSPECTS AND OPPORTUNITIES

Smartphones will continue to cannibalise dedicated imaging devices, but sport/action camcorders will retain their niche Physical retailers will remain the preferred channel, but e-commerce is set to rise

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Low levels of spending power will undermine category growth, at least in the short-term, with a move towards value-for-money products

# **CATEGORY DATA**

Table 66 Sales of Imaging Devices by Category: Volume 2018-2023

Table 67 Sales of Imaging Devices by Category: Value 2018-2023

Table 68 Sales of Imaging Devices by Category: % Volume Growth 2018-2023

Table 69 Sales of Imaging Devices by Category: % Value Growth 2018-2023

Table 70 NBO Company Shares of Imaging Devices: % Volume 2019-2023

Table 71 LBN Brand Shares of Imaging Devices: % Volume 2020-2023

Table 72 Distribution of Imaging Devices by Channel: % Volume 2018-2023

Table 73 Forecast Sales of Imaging Devices by Category: Volume 2023-2028

Table 74 Forecast Sales of Imaging Devices by Category: Value 2023-2028

Table 75 ☐Forecast Sales of Imaging Devices by Category: % Volume Growth 2023-2028

Table 76 ∏Forecast Sales of Imaging Devices by Category: % Value Growth 2023-2028

PORTABLE PLAYERS IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Wireless speakers increasingly preferred to traditional wired versions

Demand for e-readers remains limited, despite extension of lifestyle tax relief

Samsung leads in wireless speakers, while Rakuten Kobo e-readers become newly available

PROSPECTS AND OPPORTUNITIES

Smart speakers to enter the mainstream

E-readers will continue to be cannibalised by smartphones, while high price of e-books renders them unaffordable to many

More physical stores will offer e-commerce

#### **CATEGORY DATA**

Table 77 Sales of Portable Players by Category: Volume 2018-2023

Table 78 Sales of Portable Players by Category: Value 2018-2023

Table 79 Sales of Portable Players by Category: % Volume Growth 2018-2023

Table 80 Sales of Portable Players by Category: % Value Growth 2018-2023

Table 81 NBO Company Shares of Portable Players: % Volume 2019-2023

Table 82 LBN Brand Shares of Portable Players: % Volume 2020-2023

Table 83 Distribution of Portable Players by Channel: % Volume 2018-2023

Table 84 Forecast Sales of Portable Players by Category: Volume 2023-2028

Table 85 Forecast Sales of Portable Players by Category: Value 2023-2028

Table 86 [Forecast Sales of Portable Players by Category: % Volume Growth 2023-2028 Table 87 [Forecast Sales of Portable Players by Category: % Value Growth 2023-2028

MOBILE PHONES IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Smartphones are an intrinsic part of Malaysians? daily lives

Static performance in 2023, despite introduction of additional tax subsidies

Samsung sees intensified competition in the form of Xiaomi

PROSPECTS AND OPPORTUNITIES

Planned roll-out of second 5G network should boost demand for premium smartphones

Refurbished products and trade-ins will become more popular with price-conscious consumers

Senheng expansion will cater to locals? smartphone needs

**CATEGORY DATA** 

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Table 88 Sales of Mobile Phones by Category: Volume 2018-2023

Table 89 Sales of Mobile Phones by Category: Value 2018-2023

Table 90 Sales of Mobile Phones by Category: % Volume Growth 2018-2023

Table 91 Sales of Mobile Phones by Category: % Value Growth 2018-2023

Table 92 Sales of Smartphones by Screen Size: % Retail Volume 2020-2023

Table 93 NBO Company Shares of Mobile Phones: % Volume 2019-2023

Table 94 LBN Brand Shares of Mobile Phones: % Volume 2020-2023

Table 95 Distribution of Mobile Phones by Channel: % Volume 2018-2023

Table 96 Forecast Sales of Mobile Phones by Category: Volume 2023-2028

Table 97 ∏Forecast Sales of Mobile Phones by Category: Value 2023-2028

Table 98 ∏Forecast Sales of Mobile Phones by Category: % Volume Growth 2023-2028

Table 99 ∏Forecast Sales of Mobile Phones by Category: % Value Growth 2023-2028

Table 100 ∏Forecast Sales of Smartphones by Screen Size: % Retail Volume 2023-2028

#### WEARABLE ELECTRONICS IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Growing levels of health and wellness awareness pave the way for greater adoption

Cashless society fuels demand for smart wearables

E-commerce is rapidly growing in importance

PROSPECTS AND OPPORTUNITIES

Increasingly sophisticated health-monitoring features and greater affordability will drive demand, as consumers are increasingly drawn into brand ecosystems

Proton launches its own smartwatch

E-commerce will see further expansion, but physical retailing will continue to play an important role

#### **CATEGORY DATA**

Table 101 Sales of Wearable Electronics by Category: Volume 2018-2023

Table 102 Sales of Wearable Electronics by Category: Value 2018-2023

Table 103 Sales of Wearable Electronics by Category: % Volume Growth 2018-2023

Table 104 Sales of Wearable Electronics by Category: % Value Growth 2018-2023

Table 105 NBO Company Shares of Wearable Electronics: % Volume 2019-2023

Table 106 LBN Brand Shares of Wearable Electronics: % Volume 2020-2023

Table 107 Distribution of Wearable Electronics by Channel: % Volume 2018-2023

Table 108 Forecast Sales of Wearable Electronics by Category: Volume 2023-2028

Table 109 Forecast Sales of Wearable Electronics by Category: Value 2023-2028

Table 110 ☐Forecast Sales of Wearable Electronics by Category: % Volume Growth 2023-2028 Table 111 ☐Forecast Sales of Wearable Electronics by Category: % Value Growth 2023-2028

HEADPHONES IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Positive growth in 2023, despite cost of living concerns

Apple?s AirPods loses ground to cheaper alternatives

E-commerce leads sales

PROSPECTS AND OPPORTUNITIES

TWS earbuds will cannibalise both wireless headbands and wireless earphones

Premium offerings will be key driver of growth

Physical stores will remain important, despite continued rise of e-commerce

CATEGORY DATA

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Table 112 Sales of Headphones by Category: Volume 2018-2023

Table 113 Sales of Headphones by Category: Value 2018-2023

Table 114 Sales of Headphones by Category: % Volume Growth 2018-2023

Table 115 Sales of Headphones by Category: % Value Growth 2018-2023

Table 116 NBO Company Shares of Headphones: % Volume 2019-2023

Table 117 LBN Brand Shares of Headphones: % Volume 2020-2023

Table 118 Distribution of Headphones by Channel: % Volume 2018-2023

Table 119 Forecast Sales of Headphones by Category: Volume 2023-2028

Table 120 Forecast Sales of Headphones by Category: Value 2023-2028

Table 121 [Forecast Sales of Headphones by Category: % Volume Growth 2023-2028

Table 122 ☐Forecast Sales of Headphones by Category: % Value Growth 2023-2028

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