

Spirits in Nigeria

Market Direction | 2023-07-03 | 34 pages | Euromonitor

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Report description:

Spirits recorded solid total volume growth in 2022, despite poor economic conditions and strong rises in unit prices. Actual volume growth was driven largely by gin and bitters, which are categories dominated by economy brands. Whilst categories dominated by premium brands saw weaker performances overall, some premium categories performed well as consumers of premium products were less impacted by the difficult economic conditions. Premium spirits are often preferred by a niche segment of middle...

Euromonitor International's Spirits in Nigeria report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Brandy and Cognac, Liqueurs, Non Alcoholic Spirits, Other Spirits, Rum, Tequila (and Mezcal), Whiskies, White Spirits.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Spirits market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Table of Contents:

Spirits in Nigeria
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List Of Contents And Tables

SPIRITS IN NIGERIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Volume growth maintained, although brand and category switching is seen

Irish whiskey maintains its dynamic growth

Bitters maintains growth despite its already large size and new regulation

PROSPECTS AND OPPORTUNITIES

A range of factors set to drive dynamic growth in spirits

Younger adults set to drive premiumisation in spirits

Stronger move towards e-commerce expected

CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology

Summary 1 Benchmark Brands 2022

CATEGORY DATA

Table 1 Sales of Spirits by Category: Total Volume 2017-2022

Table 2 Sales of Spirits by Category: Total Value 2017-2022

Table 3 Sales of Spirits by Category: % Total Volume Growth 2017-2022

Table 4 Sales of Spirits by Category: % Total Value Growth 2017-2022

Table 5 Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022

Table 6 Sales of Spirits by Off-trade vs On-trade: Value 2017-2022

Table 7 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 8 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022

Table 9 Sales of Dark Rum by Price Platform: % Total Volume 2017-2022

Table 10 □Sales of White Rum by Price Platform: % Total Volume 2017-2022

Table 11 □Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2017-2022

Table 12 □Sales of English Gin by Price Platform: % Total Volume 2017-2022

Table 13 □Sales of Vodka by Price Platform: % Total Volume 2017-2022

Table 14 □Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2017-2022

Table 15 □GBO Company Shares of Spirits: % Total Volume 2018-2022

Table 16 □NBO Company Shares of Spirits: % Total Volume 2018-2022

Table 17 □LBN Brand Shares of Spirits: % Total Volume 2019-2022

Table 18 □Forecast Sales of Spirits by Category: Total Volume 2022-2027

Table 19 □Forecast Sales of Spirits by Category: Total Value 2022-2027

Table 20 □Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027

Table 21 □Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027

ALCOHOLIC DRINKS IN NIGERIA

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

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Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

Table 22 Number of On-trade Establishments by Type 2016-2022

TAXATION AND DUTY LEVIES

Summary 2 Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 23 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 24 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 25 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 26 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 27 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 28 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 29 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 30 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 31 □Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 32 □GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 33 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 34 □Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 35 □Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 36 □Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 37 □Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 38 □Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

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SOURCES

Summary 3 Research Sources

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