

Alcoholic Drinks in Colombia

Market Direction | 2023-06-27 | 72 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Volume sales of alcoholic drinks continued to exhibit robust growth in 2022, with the fastest pace observed in the on-trade channel, as the strong desire to socialize gathered momentum. After suffering some supply issues in the previous year, beer was able to meet consumer demand in 2022 creating a positive impact on retail sales. Although high inflation rates were a key factor throughout the year pushing up the cost of living, Colombians continued to increase their consumption of alcoholic drin...

Euromonitor International's Alcoholic Drinks in Colombia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Beer, Cider/Perry, RTDs, Spirits, Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Alcoholic Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Alcoholic Drinks in Colombia Euromonitor International June 2023

List Of Contents And Tables

ALCOHOLIC DRINKS IN COLOMBIA

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

Summary 1 Number of On-trade Establishments by Type 2018-2022

TAXATION AND DUTY LEVIES

Summary 2 Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 1 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 2 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 3 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 4 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 5 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 6 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 7 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 8 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 9 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 10 ☐GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 11 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 12 [Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 13 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 14 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 15 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 16 ∏Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 3 Research Sources

WINE IN COLOMBIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Wine sales recover in 2022

Sherry and white/sparkling wine gain popularity

Low and high-price tiers see dynamic growth

PROSPECTS AND OPPORTUNITIES

Challenging outlook: high Inflation, rising costs and reduced on-trade sales

Distribution of wine in retail channels: continuing trends and future growth in e-commerce

Colombia unlikely to see launch of non-alcoholic wine

CATEGORY DATA

Table 34 Sales of Wine by Category: Total Volume 2017-2022

Table 35 Sales of Wine by Category: Total Value 2017-2022

Table 36 Sales of Wine by Category: % Total Volume Growth 2017-2022

Table 37 Sales of Wine by Category: % Total Value Growth 2017-2022

Table 38 Sales of Wine by Off-trade vs On-trade: Volume 2017-2022

Table 39 Sales of Wine by Off-trade vs On-trade: Value 2017-2022

Table 40 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 41 Sales of Wine by Off-trade vs On-trade: % Value Growth 2017-2022

Table 42 Sales of Still Red Wine by Price Segment: % Off-trade Volume 2017-2022

Table 45 [Sales of Other Sparkling Wine by Price Segment: % Off-trade Volume 2017-2022

Table 46

GBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 47
☐NBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 48 ☐LBN Brand Shares of Still Light Grape Wine: % Total Volume 2019-2022

Table 49 □GBO Company Shares of Champagne: % Total Volume 2018-2022

Table 50 NBO Company Shares of Champagne: % Total Volume 2018-2022

Table 51 [LBN Brand Shares of Champagne: % Total Volume 2019-2022

Table 52 []GBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 53 NBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 54 ☐LBN Brand Shares of Other Sparkling Wine: % Total Volume 2019-2022

Table 55 ∏GBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022

Table 57 ∏LBN Brand Shares of Fortified Wine and Vermouth: % Total Volume 2019-2022

Table 58 ☐GBO Company Shares of Non-grape Wine: % Total Volume 2018-2022

Table 59 NBO Company Shares of Non-grape Wine: % Total Volume 2018-2022

Table 60 ☐LBN Brand Shares of Non-grape Wine: % Total Volume 2019-2022

Table 61 ☐Forecast Sales of Wine by Category: Total Volume 2022-2027

Table 62 [Forecast Sales of Wine by Category: Total Value 2022-2027

Table 63 [Forecast Sales of Wine by Category: % Total Volume Growth 2022-2027

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 64 ☐Forecast Sales of Wine by Category: % Total Value Growth 2022-2027

SPIRITS IN COLOMBIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Strong growth in spirits despite inflationary pressures

Local spirits aguardiente and rum thrive in 2022

Shifts in consumer preferences drive growth in Tequila and Bourbon while whisky faces challenges

PROSPECTS AND OPPORTUNITIES

Positive growth expected for spirits amid economic challenges and shifts in consumer behaviour

Local companies will continue diversifying to reach younger audiences

Non-alcoholic spirits face low appeal

CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology

Summary 5 Benchmark Brands 2022

CATEGORY DATA

Table 65 Sales of Spirits by Category: Total Volume 2017-2022

Table 66 Sales of Spirits by Category: Total Value 2017-2022

Table 67 Sales of Spirits by Category: % Total Volume Growth 2017-2022

Table 68 Sales of Spirits by Category: % Total Value Growth 2017-2022

Table 69 Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022

Table 70 Sales of Spirits by Off-trade vs On-trade: Value 2017-2022

Table 71 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 72 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022

Table 73 Sales of Dark Rum by Price Platform: % Total Volume 2017-2022

Table 74 [Sales of White Rum by Price Platform: % Total Volume 2017-2022

Table 75 ∏Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2017-2022

Table 77 [Sales of Vodka by Price Platform: % Total Volume 2017-2022

Table 78 [Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2017-2022

Table 80 [NBO Company Shares of Spirits: % Total Volume 2018-2022

Table 81 ∏LBN Brand Shares of Spirits: % Total Volume 2019-2022

Table 82 [Forecast Sales of Spirits by Category: Total Volume 2022-2027

Table 83 [Forecast Sales of Spirits by Category: Total Value 2022-2027

Table 84 [Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027 Table 85 [Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027

CIDER/PERRY IN COLOMBIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Cider/perry shrinks due to lack of promotion and availability

Modern channel remains key retail channel for cider/perry

Imported Sidra El Gaitero dominates category as local production remains limited

PROSPECTS AND OPPORTUNITIES

Cider/perry will continue to be threatened by other alcoholic beverages

Growing preferences for low-alcohol products could create opportunities

On-trade consumption expected to see limited growth

CATEGORY DATA

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 86 Sales of Cider/Perry: Total Volume 2017-2022

Table 87 Sales of Cider/Perry: Total Value 2017-2022

Table 88 Sales of Cider/Perry: % Total Volume Growth 2017-2022

Table 89 Sales of Cider/Perry: % Total Value Growth 2017-2022

Table 90 Sales of Cider/Perry by Off-trade vs On-trade: Volume 2017-2022

Table 91 Sales of Cider/Perry by Off-trade vs On-trade: Value 2017-2022

Table 92 Sales of Cider/Perry by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 93 Sales of Cider/Perry by Off-trade vs On-trade: % Value Growth 2017-2022

Table 94 GBO Company Shares of Cider/Perry: % Total Volume 2018-2022

Table 95 ☐NBO Company Shares of Cider/Perry: % Total Volume 2018-2022

Table 96 ☐LBN Brand Shares of Cider/Perry: % Total Volume 2019-2022

Table 97 [Forecast Sales of Cider/Perry: Total Volume 2022-2027

Table 98 | Forecast Sales of Cider/Perry: Total Value 2022-2027

Table 99 ☐Forecast Sales of Cider/Perry: % Total Volume Growth 2022-2027

Table 100 ☐Forecast Sales of Cider/Perry: % Total Value Growth 2022-2027

RTDS IN COLOMBIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

RTDs in Colombia experience dynamic growth

Hard seltzers create new consumption occasions

Off-trade is the most important channel for RTDs

PROSPECTS AND OPPORTUNITIES

RTDs face strong growth period

Hard seltzers will continue to make dynamic progress

Growing appeal of RTDs among younger consumers

CATEGORY DATA

Table 101 Sales of RTDs by Category: Total Volume 2017-2022

Table 102 Sales of RTDs by Category: Total Value 2017-2022

Table 103 Sales of RTDs by Category: % Total Volume Growth 2017-2022

Table 104 Sales of RTDs by Category: % Total Value Growth 2017-2022

Table 105 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022

Table 106 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022

Table 107 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 108 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022

Table 109 GBO Company Shares of RTDs: % Total Volume 2018-2022

Table 110 \square NBO Company Shares of RTDs: % Total Volume 2018-2022

Table 111 [LBN Brand Shares of RTDs: % Total Volume 2019-2022

Table 112 ☐Forecast Sales of RTDs by Category: Total Volume 2022-2027

Table 113 [Forecast Sales of RTDs by Category: Total Value 2022-2027

Table 114 [Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027

Table 115 [Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027

BEER IN COLOMBIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Beer benefits from rising per capita consumption

Costena Bacana successfully enters into value segment

Bavaria SA promotes growth of craft beer culture through collaborative initiative

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

PROSPECTS AND OPPORTUNITIES

Beer industry faces headwinds as inflation and economic uncertainty take its toll on consumer confidence

Slowdown expected for on-trade channel

Affordability will be crucial during the forecast period

CATEGORY BACKGROUND

Lager price band methodology

Summary 4 Lager by Price Band 2022

Table 17 Number of Breweries 2017-2022

CATEGORY DATA

Table 18 Sales of Beer by Category: Total Volume 2017-2022

Table 19 Sales of Beer by Category: Total Value 2017-2022
Table 20 Sales of Beer by Category: % Total Volume Growth 2017-2022

Table 21 Sales of Beer by Category: % Total Value Growth 2017-2022

Table 22 Sales of Beer by Off-trade vs On-trade: Volume 2017-2022

Table 23 Sales of Beer by Off-trade vs On-trade: Value 2017-2022

Table 24 Sales of Beer by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 25 Sales of Beer by Off-trade vs On-trade: % Value Growth 2017-2022

Table 27 [GBO Company Shares of Beer: % Total Volume 2018-2022

Table 29 [LBN Brand Shares of Beer: % Total Volume 2019-2022

Table 30 ☐Forecast Sales of Beer by Category: Total Volume 2022-2027

Table 31 [Forecast Sales of Beer by Category: Total Value 2022-2027

Table 32 [Forecast Sales of Beer by Category: % Total Volume Growth 2022-2027 Table 33 [Forecast Sales of Beer by Category: % Total Value Growth 2022-2027



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Alcoholic Drinks in Colombia

Market Direction | 2023-06-27 | 72 pages | Euromonitor

Select license	License				Price
	Single User Licence			€1750.00	
	Multiple User License (1 Site)			€3500.00	
	Multiple User License (Global)			€5250.00	
	VAT				
				Total	
** VAT will be added	at 23% for Polish based con	npanies, individuals and EU based c	companies who are u	unable to provide a	valid EU Vat
Email*	at 23% for Polish based con	Phone*	companies who are u	unable to provide a	valid EU Vat
Email*	at 23% for Polish based con	<u> </u>	companies who are u	unable to provide a	valid EU Vat
Email* First Name*	at 23% for Polish based con	Phone*	companies who are u	unable to provide a	valid EU Vat
Email* First Name* ob title*	at 23% for Polish based con	Phone*		unable to provide a	valid EU Vat
Email* First Name* lob title* Company Name*	at 23% for Polish based con	Phone* Last Name*		unable to provide a	valid EU Vat
Email* First Name* Job title* Company Name* Address*	at 23% for Polish based con	Phone* Last Name* EU Vat / Tax ID /		unable to provide a	valid EU Vat
** VAT will be added Email* First Name* Job title* Company Name* Address* Zip Code*	at 23% for Polish based con	Phone* Last Name* EU Vat / Tax ID / City*		unable to provide a	valid EU Vat

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com