

Wine in Turkey

Market Direction | 2023-06-27 | 34 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

2022 saw total volume sales of wine register moderate growth and this was entirely due to the strong performance recorded in the on-trade. The re-opening of Turkey's consumer foodservices industry during the post-pandemic era as COVID-19 control measures were withdrawn and the threat of contagion receded towards vanishing point meant that significant numbers of local people were able to start eating and drinking outside of the home on a regular basis once again during 2022. In addition, signific...

Euromonitor International's Wine in Turkey report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Fortified Wine and Vermouth, Non Alcoholic Wine, Non-Grape Wine, Sparkling Wine, Still Light Grape Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Wine market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table of Contents:

Wine in Turkey
Euromonitor International
June 2023

List Of Contents And Tables

WINE IN TURKEY

KEY DATA FINDINGS

2022 DEVELOPMENTS

Total volume sales increase due to a very robust on-trade performance

Interruptions to the supply of glass packaging affect wine brands during 2022

Wine made from local grape varieties is subject to higher demand

PROSPECTS AND OPPORTUNITIES

Growth set to accelerate as demand rises in both the on-trade and the off-trade

Mid-priced wine brands set to remain the main driver of sales growth

The share of the supermarkets channel is expected to increase

CATEGORY DATA

Table 1 Sales of Wine by Category: Total Volume 2017-2022

Table 2 Sales of Wine by Category: Total Value 2017-2022

Table 3 Sales of Wine by Category: % Total Volume Growth 2017-2022

Table 4 Sales of Wine by Category: % Total Value Growth 2017-2022

Table 5 Sales of Wine by Off-trade vs On-trade: Volume 2017-2022

Table 6 Sales of Wine by Off-trade vs On-trade: Value 2017-2022

Table 7 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 8 Sales of Wine by Off-trade vs On-trade: % Value Growth 2017-2022

Table 9 Sales of Still Red Wine by Price Segment: % Off-trade Volume 2017-2022

Table 10 □Sales of Still Rose Wine by Price Segment: % Off-trade Volume 2017-2022

Table 11 □Sales of Still White Wine by Price Segment: % Off-trade Volume 2017-2022

Table 12 □Sales of Other Sparkling Wine by Price Segment: % Off-trade Volume 2017-2022

Table 13 □GBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 14 □NBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 15 □LBN Brand Shares of Still Light Grape Wine: % Total Volume 2019-2022

Table 16 □GBO Company Shares of Champagne: % Total Volume 2018-2022

Table 17 □NBO Company Shares of Champagne: % Total Volume 2018-2022

Table 18 □LBN Brand Shares of Champagne: % Total Volume 2019-2022

Table 19 □GBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 20 □NBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 21 □LBN Brand Shares of Other Sparkling Wine: % Total Volume 2019-2022

Table 22 □GBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022

Table 23 □NBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022

Table 24 □LBN Brand Shares of Fortified Wine and Vermouth: % Total Volume 2019-2022

Table 25 □GBO Company Shares of Non-grape Wine: % Total Volume 2018-2022

Table 26 □NBO Company Shares of Non-grape Wine: % Total Volume 2018-2022

Table 27 □LBN Brand Shares of Non-grape Wine: % Total Volume 2019-2022

Table 28 □Forecast Sales of Wine by Category: Total Volume 2022-2027

Table 29 □Forecast Sales of Wine by Category: Total Value 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 30 □Forecast Sales of Wine by Category: % Total Volume Growth 2022-2027

Table 31 □Forecast Sales of Wine by Category: % Total Value Growth 2022-2027

ALCOHOLIC DRINKS IN TURKEY

EXECUTIVE SUMMARY

Double-digit total volume growth for alcoholic drinks in 2022

Extraordinarily high growth registered in average unit prices across the board

Boom in new product development as players seek to grab the attention of consumers

Position of supermarkets improves as consumers seek value and convenience

Dynamic on-trade volume growth due to reopening of local hospitality industry

Less oppressive economic conditions set to spur growth in demand

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

Table 32 Number of On-trade Establishments by Type 2016-2022

TAXATION AND DUTY LEVIES

Summary 1 Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 33 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 34 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 35 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 36 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 37 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 38 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 39 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 40 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 41 □Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 42 □GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 43 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 44 □Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 45 □Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 46 □Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 47 □Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 48 □Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

DISCLAIMER

SOURCES

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Wine in Turkey

Market Direction | 2023-06-27 | 34 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*		Phone*	
First Name*		Last Name*	
Job title*			
Company Name*		EU Vat / Tax ID / NIP number*	
Address*		City*	
Zip Code*		Country*	
		Date	2026-02-10
		Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com