

# **Rtds in Kenya**

Market Direction | 2023-06-27 | 23 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

## **Report description:**

In 2022, RTDs in Kenya recorded substantial growth, driven largely by the popularity of flavoured products. With the youth population in Kenya expanding, manufacturers have seized the opportunity to tailor their product offerings to this demographic. A focus on flavoured beverages is proving key strategy for capturing market share and driving revenue growth in RTDs.

Euromonitor International's RTDs in Kenya report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Malt-based RTDs, Non Alcoholic RTDs, Other RTDs, Spirit-based RTDs, Wine-based RTDs.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the RTDs market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

# Table of Contents:

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com Rtds in Kenya Euromonitor International June 2023

#### List Of Contents And Tables

**RTDS IN KENYA KEY DATA FINDINGS** 2022 DEVELOPMENTS Flavoured products fuel growth in 2022 Convenience and pricing as key sales drivers Expansion of distribution channels boosts product availability PROSPECTS AND OPPORTUNITIES Innovation to be driven by demand for flavoured products E-commerce platforms will increasingly drive distribution Continued shift towards at-home consumption CATEGORY DATA Table 1 Sales of RTDs by Category: Total Volume 2017-2022 Table 2 Sales of RTDs by Category: Total Value 2017-2022 Table 3 Sales of RTDs by Category: % Total Volume Growth 2017-2022 Table 4 Sales of RTDs by Category: % Total Value Growth 2017-2022 Table 5 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022 Table 6 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022 Table 7 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 8 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022 Table 9 GBO Company Shares of RTDs: % Total Volume 2018-2022 Table 10 [NBO Company Shares of RTDs: % Total Volume 2018-2022 Table 11 [LBN Brand Shares of RTDs: % Total Volume 2019-2022 Table 12 [Forecast Sales of RTDs by Category: Total Volume 2022-2027 Table 13 
Forecast Sales of RTDs by Category: Total Value 2022-2027 Table 14 [Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027 Table 15 [Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027 ALCOHOLIC DRINKS IN KENYA EXECUTIVE SUMMARY Alcoholic drinks in 2022: The big picture 2022 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks? MARKET BACKGROUND Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban **Opening hours** 

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com On-trade establishments TAXATION AND DUTY LEVIES Summary 1 Taxation and Duty Levies on Alcoholic Drinks 2022 **OPERATING ENVIRONMENT** Contraband/parallel trade Duty free Cross-border/private imports **KEY NEW PRODUCT LAUNCHES** Outlook MARKET INDICATORS Table 16 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022 MARKET DATA Table 17 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022 Table 18 Sales of Alcoholic Drinks by Category: Total Value 2017-2022 Table 19 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022 Table 20 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022 Table 21 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022 Table 22 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022 Table 23 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022 Table 24 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022 Table 25 GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022 Table 26 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022 Table 27 ||Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022 Table 28 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027 Table 29 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027 Table 30 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027 Table 31 [Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027 DISCLAIMER SOURCES Summary 2 Research Sources



# **Rtds in Kenya**

Market Direction | 2023-06-27 | 23 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€825.00
	Multiple User License (1 Site)		€1650.00
	Multiple User License (Global)		€2475.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-07
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com