

Rtds in Bulgaria

Market Direction | 2023-06-27 | 25 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

RTDs in Bulgaria grew considerably in both off-trade and on-trade volume terms, and moderately in current value terms, in 2022, albeit from a very low base. However, volume sales did not reach pre-pandemic levels as on-trade recovery remains slow to return to normality. Moreover, the category was hampered by inflation and a reduction in consumer purchase power in 2022. On the other hand, current value sales saw growth as a result of an increase in average unit prices.

Euromonitor International's RTDs in Bulgaria report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Malt-based RTDs, Non Alcoholic RTDs, Other RTDs, Spirit-based RTDs, Wine-based RTDs.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the RTDs market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Rtds in Bulgaria Euromonitor International June 2023

List Of Contents And Tables

RTDS IN BULGARIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Volume sales fail to recover to pre-pandemic levels, while value sales growth reflects inflation and high unit prices

Spirits-based RTDs drives category growth as Bulgarians resume social activities in 2022

Fun Wine receives a boost in 2022 thanks to innovation in flavours and packaging sizes

PROSPECTS AND OPPORTUNITIES

Excellent scope for growth in a yet immature category

Younger consumers will drive sales in the coming years as they seek new taste experiences

Grocery retailers will retain dominance, but e-commerce will slowly gain ground

CATEGORY DATA

Table 1 Sales of RTDs by Category: Total Volume 2017-2022

Table 2 Sales of RTDs by Category: Total Value 2017-2022

Table 3 Sales of RTDs by Category: % Total Volume Growth 2017-2022

Table 4 Sales of RTDs by Category: % Total Value Growth 2017-2022

Table 5 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022

Table 6 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022

Table 7 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 8 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022

Table 9 GBO Company Shares of RTDs: % Total Volume 2018-2022

Table 10 ☐NBO Company Shares of RTDs: % Total Volume 2018-2022

Table 11 [LBN Brand Shares of RTDs: % Total Volume 2019-2022

Table 12 ☐Forecast Sales of RTDs by Category: Total Volume 2022-2027

Table 13 [Forecast Sales of RTDs by Category: Total Value 2022-2027

Table 14 ∏Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027

Table 15 []Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027

ALCOHOLIC DRINKS IN BULGARIA

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Opening hours

On-trade establishments

Table 16 Number of On-trade Establishments by Type 2016-2022

TAXATION AND DUTY LEVIES

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty-free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 17 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 18 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 19 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 20 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 21 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 22 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 23 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 24 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 25 ☐Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 26 GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 27 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 28 | Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 29 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 30 ☐Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 31 ∏Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 32 ∏Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources



☐ - Print this form

To place an Order with Scotts International:

Rtds in Bulgaria

Market Direction | 2023-06-27 | 25 pages | Euromonitor

Complete the rele	vant blank fields and sign			
 Send as a scanned email to support@scotts-international.com 				
ORDER FORM:				
Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	Multiple User License (Global)			€2475.00
			VAT	
			Total	
*Diagonal diagonal di			tt- i-ttil 0040 C02 2	04.246
*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.				
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbe				
Email*		Phone*		
First Name*		Last Name*		
Job title*				
Company Name*		EU Vat / Tax ID / NIP number*		
Address*		City*		
Zip Code*		Country*		
		Date	2025-05-06	
		Signature		
		3		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com