

Alcoholic Drinks in Romania

Market Direction | 2023-06-27 | 79 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Despite the economic and geopolitical uncertainty of 2022, alcoholic drinks in Romania enjoyed some significantly positive developments in some of its categories. This was in large part due to the successful eradication of COVID-19 restrictions as of March 2022, a pivotal decision that effectively breathed new life into the sector, driving value growth.

Euromonitor International's Alcoholic Drinks in Romania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Beer, Cider/Perry, RTDs, Spirits, Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Alcoholic Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Alcoholic Drinks in Romania Euromonitor International June 2023

List Of Contents And Tables

ALCOHOLIC DRINKS IN ROMANIA

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

Summary 1 Number of On-trade Establishments by Type 2016-2022

TAXATION AND DUTY LEVIES

Summary 2 Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 1 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 2 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 3 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 4 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 5 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 6 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 7 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 8 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 9 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 10 ☐GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 11 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 12 ∏Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 13 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 14 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 15 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 16 [Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 3 Research Sources

BEER IN ROMANIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Beer faces several challenging market dynamics in 2022

Lager reigns supreme

Stout sees strong rises

PROSPECTS AND OPPORTUNITIES

Consumption to be impacted by cost concerns

Future growth forecast for stout and non alcoholic beer

International players will continue to dominate, while craft beer faces revival

CATEGORY BACKGROUND

Lager price band methodology

Summary 4 Lager by Price Band 2022

Table 17 Number of Breweries 2017-2022

CATEGORY DATA

Table 18 Sales of Beer by Category: Total Volume 2017-2022

Table 19 Sales of Beer by Category: Total Value 2017-2022

Table 20 Sales of Beer by Category: % Total Volume Growth 2017-2022

Table 21 Sales of Beer by Category: % Total Value Growth 2017-2022

Table 22 Sales of Beer by Off-trade vs On-trade: Volume 2017-2022

Table 23 Sales of Beer by Off-trade vs On-trade: Value 2017-2022

Table 24 Sales of Beer by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 25 Sales of Beer by Off-trade vs On-trade: % Value Growth 2017-2022

Table 26 [Sales of Beer by Craft vs Standard 2017-2022

Table 27 ∏GBO Company Shares of Beer: % Total Volume 2018-2022

Table 28 NBO Company Shares of Beer: % Total Volume 2018-2022

Table 29 ☐LBN Brand Shares of Beer: % Total Volume 2019-2022

Table 30 ⊓Forecast Sales of Beer by Category: Total Volume 2022-2027

Table 31 [Forecast Sales of Beer by Category: Total Value 2022-2027

Table 32 [Forecast Sales of Beer by Category: % Total Volume Growth 2022-2027

Table 33 [Forecast Sales of Beer by Category: % Total Value Growth 2022-2027

WINE IN ROMANIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Socioeconomic factors prompt decline, while traditional consumption habits support sales shift

Domestic preferences and local varieties shape category

Grocery stores home to largest sales, while premiumisation trend persists

PROSPECTS AND OPPORTUNITIES

Off-trade sales to rise moderately, outpaced by on-trade growth

National and international rankings unlikely to see significant changes

Sparkling wine set to see most rapid rises

CATEGORY DATA

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 34 Sales of Wine by Category: Total Volume 2017-2022

Table 35 Sales of Wine by Category: Total Value 2017-2022

Table 36 Sales of Wine by Category: % Total Volume Growth 2017-2022

Table 37 Sales of Wine by Category: % Total Value Growth 2017-2022

Table 38 Sales of Wine by Off-trade vs On-trade: Volume 2017-2022

Table 39 Sales of Wine by Off-trade vs On-trade: Value 2017-2022

Table 40 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 41 Sales of Wine by Off-trade vs On-trade: % Value Growth 2017-2022

Table 42 Sales of Still Red Wine by Price Segment: % Off-trade Volume 2017-2022

Table 45 [Sales of Other Sparkling Wine by Price Segment: % Off-trade Volume 2017-2022

Table 46 ∏GBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 47

NBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022

Table 48 ☐LBN Brand Shares of Still Light Grape Wine: % Total Volume 2019-2022

Table 49 ☐GBO Company Shares of Champagne: % Total Volume 2018-2022

Table 50 ☐NBO Company Shares of Champagne: % Total Volume 2018-2022

Table 51 ☐LBN Brand Shares of Champagne: % Total Volume 2019-2022

Table 52 [GBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 53 NBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022

Table 54 [LBN Brand Shares of Other Sparkling Wine: % Total Volume 2019-2022

Table 55 [GBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022

Table 56 $\ \square NBO$ Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022

Table 57 ∏LBN Brand Shares of Fortified Wine and Vermouth: % Total Volume 2019-2022

Table 58 ☐ Forecast Sales of Wine by Category: Total Volume 2022-2027

Table 59 ☐ Forecast Sales of Wine by Category: Total Value 2022-2027

Table 60 ☐Forecast Sales of Wine by Category: % Total Volume Growth 2022-2027

Table 61 [Forecast Sales of Wine by Category: % Total Value Growth 2022-2027

SPIRITS IN ROMANIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Volume growth supported by post-pandemic lift of restrictions

Premium imports and cocktail culture expand

Domestic players stay ahead in spirits

PROSPECTS AND OPPORTUNITIES

Sustained growth for spirits despite several challenges

Inflation, excise adjustments, and the threat of illegally-made spirits

Other spirits will remain dominant as craft spirits expands

CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology

Summary 5 Benchmark Brands 2022

CATEGORY DATA

Table 62 Sales of Spirits by Category: Total Volume 2017-2022

Table 63 Sales of Spirits by Category: Total Value 2017-2022

Table 64 Sales of Spirits by Category: % Total Volume Growth 2017-2022 Table 65 Sales of Spirits by Category: % Total Value Growth 2017-2022

Table 66 Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 67 Sales of Spirits by Off-trade vs On-trade: Value 2017-2022

Table 68 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 69 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022

Table 70 Sales of Dark Rum by Price Platform: % Total Volume 2017-2022

Table 71 [Sales of White Rum by Price Platform: % Total Volume 2017-2022

Table 72 ∏Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2017-2022

Table 73 ☐Sales of English Gin by Price Platform: % Total Volume 2017-2022

Table 74 Sales of Vodka by Price Platform: % Total Volume 2017-2022

Table 75 [Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2017-2022

Table 76 GBO Company Shares of Spirits: % Total Volume 2018-2022

Table 77 NBO Company Shares of Spirits: % Total Volume 2018-2022

Table 78 ∏LBN Brand Shares of Spirits: % Total Volume 2019-2022

Table 79 [Forecast Sales of Spirits by Category: Total Volume 2022-2027

Table 80 ∏Forecast Sales of Spirits by Category: Total Value 2022-2027

Table 81 [Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027 Table 82 [Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027

CIDER/PERRY IN ROMANIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Falling incomes lead to volume sales decline in 2022

Competitive landscape dominated by beer players

Strongbow remains on top

PROSPECTS AND OPPORTUNITIES

Optimistic outlook in terms of recovery and growth potential

Competitive landscape to remain largely unchanged, with development focusing on flavour expansion

Players to cash in on climate change as return to outdoor life will boost product visibility

CATEGORY DATA

Table 83 Sales of Cider/Perry: Total Volume 2017-2022

Table 84 Sales of Cider/Perry: Total Value 2017-2022

Table 85 Sales of Cider/Perry: % Total Volume Growth 2017-2022

Table 86 Sales of Cider/Perry: % Total Value Growth 2017-2022

Table 87 Sales of Cider/Perry by Off-trade vs On-trade: Volume 2017-2022

Table 88 Sales of Cider/Perry by Off-trade vs On-trade: Value 2017-2022

Table 89 Sales of Cider/Perry by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 90 Sales of Cider/Perry by Off-trade vs On-trade: % Value Growth 2017-2022

Table 91 GBO Company Shares of Cider/Perry: % Total Volume 2018-2022

Table 92 ☐NBO Company Shares of Cider/Perry: % Total Volume 2018-2022

Table 93 [LBN Brand Shares of Cider/Perry: % Total Volume 2019-2022

Table 94 [Forecast Sales of Cider/Perry: Total Volume 2022-2027

Table 95 ☐Forecast Sales of Cider/Perry: Total Value 2022-2027

Table 96 [Forecast Sales of Cider/Perry: % Total Volume Growth 2022-2027

Table 97 [Forecast Sales of Cider/Perry: % Total Value Growth 2022-2027

RTDS IN ROMANIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Off-trade volume growth spurred by brand expansion and rising cocktail culture in 2022, though on-trade growth suffers Spirits-based RTDs remain most popular choice for local consumers

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Wine-based RTDs lose ground in the off-trade thanks to limited availability and brands

PROSPECTS AND OPPORTUNITIES

Cocktail culture to promote growth in RTDs

Wine-based RTDs likely to keep on falling, curbing overall category growth

Cocktails to present challenges to RTD expansion

CATEGORY DATA

Table 98 Sales of RTDs by Category: Total Volume 2017-2022

Table 99 Sales of RTDs by Category: Total Value 2017-2022

Table 100 Sales of RTDs by Category: % Total Volume Growth 2017-2022

Table 101 Sales of RTDs by Category: % Total Value Growth 2017-2022

Table 102 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022

Table 103 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022

Table 104 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 105 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022

Table 106 GBO Company Shares of RTDs: % Total Volume 2018-2022

Table 107 ☐NBO Company Shares of RTDs: % Total Volume 2018-2022

Table 108 [LBN Brand Shares of RTDs: % Total Volume 2019-2022

Table 109 ☐Forecast Sales of RTDs by Category: Total Volume 2022-2027

Table 110 ☐Forecast Sales of RTDs by Category: Total Value 2022-2027

Table 111 [Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027 Table 112 [Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Alcoholic Drinks in Romania

Market Direction | 2023-06-27 | 79 pages | Euromonitor

| RDER FORM: | | | | | | |
|---|---------------|--------------------------------|--|-------------------|-------|----------|
| elect license | License | | | | | Price |
| | Single User I | _icence | | | | €1750.00 |
| | Multiple Use | Multiple User License (1 Site) | | | | |
| | Multiple Use | Multiple User License (Global) | | | | |
| | | VAT | | | | |
| | | | | | Total | |
| ** VAT will be added | | | ns please contact support(individuals and EU based | | | |
| | | | | | | |
| ** VAT will be added | | | | | | |
| ** VAT will be added mail* | | | individuals and EU based | | | |
| ** VAT will be added mail* irst Name* | | | individuals and EU based Phone* | | | |
| ** VAT will be added mail* irst Name* ob title* | | | individuals and EU based Phone* | companies who are | | |
| | | | Phone* Last Name* | companies who are | | |
| ** VAT will be added mail* irst Name* bb title* company Name* | | | Phone* Last Name* EU Vat / Tax ID | companies who are | | |
| * VAT will be added mail* rst Name* b title* ompany Name* ddress* | | | Phone* Last Name* EU Vat / Tax ID City* | companies who are | | |

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com