

Alcoholic Drinks in Croatia

Market Direction | 2023-06-28 | 56 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

2022 was a tough year for alcoholic drinks in Croatia as high inflation impacted discretionary spending in the year. Fortunately, this was offset by strong growth in the on-trade channel as tourism was almost at its pre-pandemic level. Rising prices encouraged a shift to economy and mid-priced beer and wine, as well as a migration from RTDs to cheaper alternatives, including own mixes at home with spirits and juice. Spirits, however, managed to register high volume growth in 2022 as, unlike othe...

Euromonitor International's Alcoholic Drinks in Croatia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Beer, Cider/Perry, RTDs, Spirits, Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Alcoholic Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Alcoholic Drinks in Croatia Euromonitor International June 2023

List Of Contents And Tables

ALCOHOLIC DRINKS IN CROATIA **EXECUTIVE SUMMARY** Alcoholic drinks in 2022: The big picture 2022 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks? MARKET BACKGROUND Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban **Opening hours** On-trade establishments TAXATION AND DUTY LEVIES Taxation and Duty Levies on Alcoholic Drinks 2022 Summary 1 **OPERATING ENVIRONMENT** Contraband/parallel trade Duty free Cross-border/private imports **KEY NEW PRODUCT LAUNCHES** Outlook MARKET INDICATORS Table 1 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022 MARKET DATA Table 2 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022 Table 3 Sales of Alcoholic Drinks by Category: Total Value 2017-2022 Table 4 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022 Table 5 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022 Table 6 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022 Table 7 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022 Table 8 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022 Table 9 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022 Table 10 □GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022 Table 11 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022 Table 12 [Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022 Table 13 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027 Table 14 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 15 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027 Table 16 [Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027 DISCLAIMER SOURCES Summary 2 Research Sources **BEER IN CROATIA KEY DATA FINDINGS** 2022 DEVELOPMENTS Recovery of tourism drives on-trade growth in 2022 Top three brewers maintain their lead, while small and independent breweries struggle due to rising prices Non/low alcoholic beer and craft beer impacted by price rises and limited distribution, respectively PROSPECTS AND OPPORTUNITIES Increasing price-sensitivity will encourage shift to economy and mid-priced beer Rising cost of raw materials due to war in Ukraine and COVID-19 Breweries to focus on lower strength beer CATEGORY BACKGROUND Lager price band methodology Summary 3 Lager by Price Band 2022 Table 17 Number of Breweries 2017-2022 CATEGORY DATA Table 18 Sales of Beer by Category: Total Volume 2017-2022 Table 19 Sales of Beer by Category: Total Value 2017-2022 Table 20 Sales of Beer by Category: % Total Volume Growth 2017-2022 Table 21 Sales of Beer by Category: % Total Value Growth 2017-2022 Table 22 Sales of Beer by Off-trade vs On-trade: Volume 2017-2022 Table 23 Sales of Beer by Off-trade vs On-trade: Value 2017-2022 Table 24 Sales of Beer by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 25 Sales of Beer by Off-trade vs On-trade: % Value Growth 2017-2022 Table 26 [GBO Company Shares of Beer: % Total Volume 2018-2022 Table 27 □NBO Company Shares of Beer: % Total Volume 2018-2022 Table 28 ∏LBN Brand Shares of Beer: % Total Volume 2019-2022 Table 29 [Forecast Sales of Beer by Category: Total Volume 2022-2027 Table 30 ∏Forecast Sales of Beer by Category: Total Value 2022-2027 Table 31 □Forecast Sales of Beer by Category: % Total Volume Growth 2022-2027 Table 32 [Forecast Sales of Beer by Category: % Total Value Growth 2022-2027 WINE IN CROATIA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Strong inflation drives increased demand for more affordable wines in 2022 Premiumisation trend grinds to a halt as disposable incomes shrink Rising interest in local wines PROSPECTS AND OPPORTUNITIES Volume growth supported by wine's fashionable image and its perception of being healthier than spirits Rising prices set to hamper volume growth Vegan and lifestyles wines to see increased demand CATEGORY DATA Table 33 Sales of Wine by Category: Total Volume 2017-2022

Table 34 Sales of Wine by Category: Total Value 2017-2022 Table 35 Sales of Wine by Category: % Total Volume Growth 2017-2022 Table 36 Sales of Wine by Category: % Total Value Growth 2017-2022 Table 37 Sales of Wine by Off-trade vs On-trade: Volume 2017-2022 Table 38 Sales of Wine by Off-trade vs On-trade: Value 2017-2022 Table 39 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 40 Sales of Wine by Off-trade vs On-trade: % Value Growth 2017-2022 Table 41 Forecast Sales of Wine by Category: Total Volume 2022-2027 Table 42 [Forecast Sales of Wine by Category: Total Value 2022-2027 Table 43 □Forecast Sales of Wine by Category: % Total Volume Growth 2022-2027 Table 44 ∏Forecast Sales of Wine by Category: % Total Value Growth 2022-2027 SPIRITS IN CROATIA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Low unit price growth of spirits appeals to price-sensitive consumers No interest in non-alcoholic spirits Slow year for innovation as players adopt a prudent approach PROSPECTS AND OPPORTUNITIES Excise tax rise expected in 2024 or 2025 Ket trend: drinking less but higher quality spirits Tourism will support on-trade consumption of spirits CATEGORY DATA Table 45 Sales of Spirits by Category: Total Volume 2017-2022 Table 46 Sales of Spirits by Category: Total Value 2017-2022 Table 47 Sales of Spirits by Category: % Total Volume Growth 2017-2022 Table 48 Sales of Spirits by Category: % Total Value Growth 2017-2022 Table 49 Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022 Table 50 Sales of Spirits by Off-trade vs On-trade: Value 2017-2022 Table 51 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 52 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022 Table 53 GBO Company Shares of Spirits: % Total Volume 2018-2022 Table 54 NBO Company Shares of Spirits: % Total Volume 2018-2022 Table 55 □LBN Brand Shares of Spirits: % Total Volume 2019-2022 Table 56 [Forecast Sales of Spirits by Category: Total Volume 2022-2027 Table 57 [Forecast Sales of Spirits by Category: Total Value 2022-2027 Table 58 [Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027 Table 59 [Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027 **CIDER/PERRY IN CROATIA KEY DATA FINDINGS** 2022 DEVELOPMENTS Cider/perry benefits from its lower alcohol content and being increasingly consumed throughout the year Carlsberg Croatia maintains its lead in 2022 Cans appreciated for their convenience and guick cooling PROSPECTS AND OPPORTUNITIES Increased out-of-season consumption and healthier options will support further growth Promotions and return of premiumisation trend Domestic cider set to gain ground

CATEGORY DATA

Table 60 Sales of Cider/Perry: Total Volume 2017-2022 Table 61 Sales of Cider/Perry: Total Value 2017-2022 Table 62 Sales of Cider/Perry: % Total Volume Growth 2017-2022 Table 63 Sales of Cider/Perry: % Total Value Growth 2017-2022 Table 64 Sales of Cider/Perry by Off-trade vs On-trade: Volume 2017-2022 Table 65 Sales of Cider/Perry by Off-trade vs On-trade: Value 2017-2022 Table 66 Sales of Cider/Perry by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 67 Sales of Cider/Perry by Off-trade vs On-trade: % Value Growth 2017-2022 Table 68 GBO Company Shares of Cider/Perry: % Total Volume 2018-2022 Table 69
☐NBO Company Shares of Cider/Perry: % Total Volume 2018-2022 Table 70 ||LBN Brand Shares of Cider/Perry: % Total Volume 2019-2022 Table 71
□Forecast Sales of Cider/Perry: Total Volume 2022-2027 Table 72
Forecast Sales of Cider/Perry: Total Value 2022-2027 Table 73 [Forecast Sales of Cider/Perry: % Total Volume Growth 2022-2027 Table 74
Forecast Sales of Cider/Perry: % Total Value Growth 2022-2027 **RTDS IN CROATIA KEY DATA FINDINGS** 2022 DEVELOPMENTS Return of tourism and music festivals boosts on-trade sales RTDs face strong competition from other alcoholic drinks No changes in the competitive landscape PROSPECTS AND OPPORTUNITIES Innovation in terms of healthier options will attract consumers Growth from a relatively low base Rising prices could dampen demand CATEGORY DATA Table 75 Sales of RTDs by Category: Total Volume 2017-2022 Table 76 Sales of RTDs by Category: Total Value 2017-2022 Table 77 Sales of RTDs by Category: % Total Volume Growth 2017-2022 Table 78 Sales of RTDs by Category: % Total Value Growth 2017-2022 Table 79 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022 Table 80 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022 Table 81 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 82 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022 Table 83 GBO Company Shares of RTDs: % Total Volume 2018-2022 Table 84 [NBO Company Shares of RTDs: % Total Volume 2018-2022 Table 85 [LBN Brand Shares of RTDs: % Total Volume 2019-2022 Table 86 [Forecast Sales of RTDs by Category: Total Volume 2022-2027 Table 87
Forecast Sales of RTDs by Category: Total Value 2022-2027 Table 88 [Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027 Table 89 [Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027



Alcoholic Drinks in Croatia

Market Direction | 2023-06-28 | 56 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-08
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com