

Spirits in Vietnam

Market Direction | 2023-06-22 | 32 pages | Euromonitor

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Report description:

Spirits recorded buoyant volume growth in both the off-trade and on-trade channels in Vietnam in 2022, in keeping with the positive recovery of the domestic economy. With a stronger sense of optimism, local consumers were more willing to spend money on non-essential products, including spirits. The Vietnamese government also lifted all social distancing restrictions, which meant that consumers could gather for drinks at restaurants, bars and clubs, which boosted spirits consumption in on-trade c...

Euromonitor International's Spirits in Vietnam report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Brandy and Cognac, Liqueurs, Non Alcoholic Spirits, Other Spirits, Rum, Tequila (and Mezcal), Whiskies, White Spirits.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Spirits market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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SPIRITS IN VIETNAM

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Key players focus on pushing sales during special events

Soju continues to benefit from influence of Korean culture

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Positive outlook for spirits

Local white spirit will see stronger competition from soju

Competitive landscape likely to remain fragmented due to a lack of marketing opportunities

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