

Alcoholic Drinks in Mexico

Market Direction | 2023-06-22 | 70 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Consumers were cautious with their spending in 2022, as they had to cope with economic uncertainty. Spending wisely meant that consumers preferred to drink at home rather than going out, but also that they were willing to spend more to drink better-quality products, and to experiment with new beverages. This behaviour limited the growth of the industry in volume terms, but was an important driver of value growth. Companies were busy developing and launching new products to respond to consumers'...

Euromonitor International's Alcoholic Drinks in Mexico report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Beer, Cider/Perry, RTDs, Spirits, Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Alcoholic Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Alcoholic Drinks in Mexico Euromonitor International June 2023

List Of Contents And Tables

ALCOHOLIC DRINKS IN MEXICO **EXECUTIVE SUMMARY** Alcoholic drinks in 2022: The big picture 2022 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks? MARKET BACKGROUND Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban **Opening hours On-trade establishments** Table 1 Number of On-trade Establishments by Type 2016-2022 TAXATION AND DUTY LEVIES Table 2 Taxation and Duty Levies on Alcoholic Drinks 2022 **OPERATING ENVIRONMENT** Contraband/parallel trade Duty free Cross-border/private imports **KEY NEW PRODUCT LAUNCHES** Outlook MARKET INDICATORS Table 3 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022 MARKET DATA Table 4 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022 Table 5 Sales of Alcoholic Drinks by Category: Total Value 2017-2022 Table 6 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022 Table 7 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022 Table 8 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022 Table 9 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022 Table 10 [Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022 Table 11 ||Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022 Table 12 □GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022 Table 13 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022 Table 14 [Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022 Table 15 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 16 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027 Table 17 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027 Table 18 [Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027 DISCLAIMER SOURCES Summary 1 Research Sources WINE IN MEXICO **KEY DATA FINDINGS** 2022 DEVELOPMENTS The production of Mexican wine observes massive growth Prices of wine increase way beyond inflation Bepensa acquires La Madrilena PROSPECTS AND OPPORTUNITIES Everest Wines to consolidate its distribution Water scarcity likely to become a major challenge Concha y Toro launches a low calorie wine CATEGORY DATA Table 19 Sales of Wine by Category: Total Volume 2017-2022 Table 20 Sales of Wine by Category: Total Value 2017-2022 Table 21 Sales of Wine by Category: % Total Volume Growth 2017-2022 Table 22 Sales of Wine by Category: % Total Value Growth 2017-2022 Table 23 Sales of Wine by Off-trade vs On-trade: Volume 2017-2022 Table 24 Sales of Wine by Off-trade vs On-trade: Value 2017-2022 Table 25 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 26 Sales of Wine by Off-trade vs On-trade: % Value Growth 2017-2022 Table 27 Sales of Still Red Wine by Price Segment: % Off-trade Volume 2017-2022 Table 28 Sales of Still Rose Wine by Price Segment: % Off-trade Volume 2017-2022 Table 29 Sales of Still White Wine by Price Segment: % Off-trade Volume 2017-2022 Table 30 [Sales of Other Sparkling Wine by Price Segment: % Off-trade Volume 2017-2022 Table 31 ∏GBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022 Table 32 [NBO Company Shares of Still Light Grape Wine: % Total Volume 2018-2022 Table 33 ||LBN Brand Shares of Still Light Grape Wine: % Total Volume 2019-2022 Table 34 IIGBO Company Shares of Champagne: % Total Volume 2018-2022 Table 35 ∏NBO Company Shares of Champagne: % Total Volume 2018-2022 Table 36 [LBN Brand Shares of Champagne: % Total Volume 2019-2022 Table 37 [GBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022 Table 38 [NBO Company Shares of Other Sparkling Wine: % Total Volume 2018-2022 Table 39 [LBN Brand Shares of Other Sparkling Wine: % Total Volume 2019-2022 Table 40 [GBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022 Table 41 ∏NBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2018-2022 Table 42 [LBN Brand Shares of Fortified Wine and Vermouth: % Total Volume 2019-2022 Table 43 [Forecast Sales of Wine by Category: Total Volume 2022-2027 Table 44 ∏Forecast Sales of Wine by Category: Total Value 2022-2027 Table 45 □Forecast Sales of Wine by Category: % Total Volume Growth 2022-2027 Table 46 [Forecast Sales of Wine by Category: % Total Value Growth 2022-2027 SPIRITS IN MEXICO **KEY DATA FINDINGS**

2022 DEVELOPMENTS

Rising agave prices and US demand for tequila drive up value sales in Mexico Distribution agreement between Diageo and Arca Continental Bepensa acquires La Madrilena PROSPECTS AND OPPORTUNITIES Consumers' awareness of inflated on-trade prices might slow down growth Premiumisation will continue driving value growth Non alcoholic spirits yet to be explored by consumers CATEGORY BACKGROUND Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology Summary 2 Benchmark Brands 2022 CATEGORY DATA Table 47 Sales of Spirits by Category: Total Volume 2017-2022 Table 48 Sales of Spirits by Category: Total Value 2017-2022 Table 49 Sales of Spirits by Category: % Total Volume Growth 2017-2022 Table 50 Sales of Spirits by Category: % Total Value Growth 2017-2022 Table 51 Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022 Table 52 Sales of Spirits by Off-trade vs On-trade: Value 2017-2022 Table 53 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 54 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022 Table 55 Sales of Dark Rum by Price Platform: % Total Volume 2017-2022 Table 56 [Sales of White Rum by Price Platform: % Total Volume 2017-2022 Table 57 Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2017-2022 Table 58 Sales of English Gin by Price Platform: % Total Volume 2017-2022 Table 59 [Sales of Vodka by Price Platform: % Total Volume 2017-2022 Table 60 [Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2017-2022 Table 61 [GBO Company Shares of Spirits: % Total Volume 2018-2022 Table 62 [NBO Company Shares of Spirits: % Total Volume 2018-2022 Table 63 [LBN Brand Shares of Spirits: % Total Volume 2019-2022 Table 64 [Forecast Sales of Spirits by Category: Total Volume 2022-2027 Table 65
Forecast Sales of Spirits by Category: Total Value 2022-2027 Table 66 [Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027 Table 67 ||Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027 **CIDER/PERRY IN MEXICO KEY DATA FINDINGS** 2022 DEVELOPMENTS Affordability favours sales of cider over wine A small rebound is observed, partly driven by Christmas celebrations Non alcoholic cider sees sustained growth PROSPECTS AND OPPORTUNITIES On-trade might pose an opportunity for cider brands Concentration of the competitive landscape to restrain innovation Sales of still light grape wine will continue taking share from cider CATEGORY DATA Table 68 Sales of Cider/Perry: Total Volume 2017-2022 Table 69 Sales of Cider/Perry: Total Value 2017-2022 Table 70 Sales of Cider/Perry: % Total Volume Growth 2017-2022

Table 71 Sales of Cider/Perry: % Total Value Growth 2017-2022 Table 72 Sales of Cider/Perry by Off-trade vs On-trade: Volume 2017-2022 Table 73 Sales of Cider/Perry by Off-trade vs On-trade: Value 2017-2022 Table 74 Sales of Cider/Perry by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 75 Sales of Cider/Perry by Off-trade vs On-trade: % Value Growth 2017-2022 Table 76 GBO Company Shares of Cider/Perry: % Total Volume 2018-2022 Table 77 []NBO Company Shares of Cider/Perry: % Total Volume 2018-2022 Table 78 [LBN Brand Shares of Cider/Perry: % Total Volume 2019-2022 Table 79 [Forecast Sales of Cider/Perry: Total Volume 2022-2027 Table 80 ∏Forecast Sales of Cider/Perry: Total Value 2022-2027 Table 81 [Forecast Sales of Cider/Perry: % Total Volume Growth 2022-2027 Table 82 ||Forecast Sales of Cider/Perry: % Total Value Growth 2022-2027 **RTDS IN MEXICO KEY DATA FINDINGS** 2022 DEVELOPMENTS A good performance is observed despite price increases Home gatherings drive the consumption of RTDs A dynamic competitive environment drives growth and innovation PROSPECTS AND OPPORTUNITIES The sustained growth of convenience stores set to drive growth E-commerce anticipated to gain share Cannabis likely to be explored within RTDs CATEGORY DATA Table 83 Sales of RTDs by Category: Total Volume 2017-2022 Table 84 Sales of RTDs by Category: Total Value 2017-2022 Table 85 Sales of RTDs by Category: % Total Volume Growth 2017-2022 Table 86 Sales of RTDs by Category: % Total Value Growth 2017-2022 Table 87 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022 Table 88 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022 Table 89 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 90 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022 Table 91 GBO Company Shares of RTDs: % Total Volume 2018-2022 Table 92 INBO Company Shares of RTDs: % Total Volume 2018-2022 Table 93 □LBN Brand Shares of RTDs: % Total Volume 2019-2022 Table 94 [Forecast Sales of RTDs by Category: Total Volume 2022-2027 Table 95 [Forecast Sales of RTDs by Category: Total Value 2022-2027 Table 96 [Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027 Table 97 [Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027 BEER IN MEXICO **KEY DATA FINDINGS** 2022 DEVELOPMENTS Beer maintains growth despite rising inflation rates A dynamic competitive environment drives growth and innovation Beer companies experiment in the digital world PROSPECTS AND OPPORTUNITIES The challenge of water scarcity Health and wellness trend to influence new product launches

Sustainability to shape innovation in beer CATEGORY BACKGROUND Lager price band methodology Lager by Price Band 2022 Summary 3 Number of Breweries 2017-2022 Table 98 CATEGORY DATA Table 99 Sales of Beer by Category: Total Volume 2017-2022 Table 100 Sales of Beer by Category: Total Value 2017-2022 Table 101 Sales of Beer by Category: % Total Volume Growth 2017-2022 Table 102 Sales of Beer by Category: % Total Value Growth 2017-2022 Table 103 Sales of Beer by Off-trade vs On-trade: Volume 2017-2022 Table 104 Sales of Beer by Off-trade vs On-trade: Value 2017-2022 Table 105 Sales of Beer by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 106 Sales of Beer by Off-trade vs On-trade: % Value Growth 2017-2022 Table 107 Sales of Beer by Craft vs Standard 2017-2022 Table 108 [GBO Company Shares of Beer: % Total Volume 2018-2022 Table 109 []NBO Company Shares of Beer: % Total Volume 2018-2022 Table 110 [LBN Brand Shares of Beer: % Total Volume 2019-2022 Table 111 [Forecast Sales of Beer by Category: Total Volume 2022-2027 Table 112 [Forecast Sales of Beer by Category: Total Value 2022-2027 Table 113 [Forecast Sales of Beer by Category: % Total Volume Growth 2022-2027 Table 114 [Forecast Sales of Beer by Category: % Total Value Growth 2022-2027



Alcoholic Drinks in Mexico

Market Direction | 2023-06-22 | 70 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-10
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com