

Home Care in Canada

Market Direction | 2023-06-09 | 64 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

Report description:

Home care saw stable growth in current value terms in 2022 as the country moved towards a period of normalisation. However, most of the growth stemmed from inflation driven price increases rather than volume growth. Canada is a mature market for home care and therefore opportunities for volume growth are limited. Nonetheless, the combination of price increases plus COVID-19 fears subsiding led to consumers cleaning less frequently. This in turn led to the establishment of a new normal, driven by...

Euromonitor International's Home Care in Canada market report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (historic date range), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Air Care, Bleach, Dishwashing, Home Insecticides, Laundry Care, Polishes, Surface Care, Toilet Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Home Care market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

Table of Contents:

Home Care in Canada Euromonitor International June 2023

List Of Contents And Tables

HOME CARE IN CANADA EXECUTIVE SUMMARY

Home care in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for home care?

MARKET INDICATORS

Table 1 Households 2017-2022

MARKET DATA

Table 2 Sales of Home Care by Category: Value 2017-2022

Table 3 Sales of Home Care by Category: % Value Growth 2017-2022

Table 4 NBO Company Shares of Home Care: % Value 2018-2022

Table 5 LBN Brand Shares of Home Care: % Value 2019-2022

Table 6 Penetration of Private Label in Home Care by Category: % Value 2017-2022

Table 7 Distribution of Home Care by Format: % Value 2017-2022

Table 8 Distribution of Home Care by Format and Category: % Value 2022

Table 9 Forecast Sales of Home Care by Category: Value 2022-2027

Table 10 ☐Forecast Sales of Home Care by Category: % Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources

LAUNDRY CARE IN CANADA

KEY DATA FINDINGS

2022 DEVELOPMENTS

High prices affecting consumer behaviour in laundry care

Scent booster products continue to gain popularity as consumers are drawn to their enticing fragrances

Retailers continue to enhance their e-commerce offerings despite consumers returning to stores

PROSPECTS AND OPPORTUNITIES

Sustainability will likely come into focus as consumers place increasing value on a brand's eco credentials

Canadian private label brands could benefit from prevailing economic uncertainty

Liquid detergents likely to remain the preferred option despite the growth of detergent tablets

CATEGORY INDICATORS

Table 11 Household Possession of Washing Machines 2017-2022

CATEGORY DATA

Table 12 Sales of Laundry Care by Category: Value 2017-2022

Table 13 Sales of Laundry Care by Category: % Value Growth 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 14 Sales of Laundry Aids by Category: Value 2017-2022

Table 15 Sales of Laundry Aids by Category: % Value Growth 2017-2022

Table 16 Sales of Laundry Detergents by Category: Value 2017-2022

Table 17 Sales of Laundry Detergents by Category: % Value Growth 2017-2022

Table 18 NBO Company Shares of Laundry Care: % Value 2018-2022

Table 19 LBN Brand Shares of Laundry Care: % Value 2019-2022

Table 20

☐NBO Company Shares of Laundry Aids: % Value 2018-2022

Table 21 [LBN Brand Shares of Laundry Aids: % Value 2019-2022

Table 22 NBO Company Shares of Laundry Detergents: % Value 2018-2022

Table 23 ∏LBN Brand Shares of Laundry Detergents: % Value 2019-2022

Table 24

□Forecast Sales of Laundry Care by Category: Value 2022-2027

Table 25 ☐ Forecast Sales of Laundry Care by Category: % Value Growth 2022-2027

DISHWASHING IN CANADA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Cooking from home helps sustain demand for dishwashing

Dishwasher penetration rates rise driving volume growth for dishwashing tablets

E-commerce plays a limited role in dishwashing

PROSPECTS AND OPPORTUNITIES

Hybrid working set to sustain dishwasher and dishwasher tablet growth

Hand dishwashing facing a growing threat from dishwashers

Sustainable products set to gain favour against a backdrop of rising environmental concerns

CATEGORY INDICATORS

Table 26 Household Possession of Dishwashers 2017-2022

CATEGORY DATA

Table 27 Sales of Dishwashing by Category: Value 2017-2022

Table 28 Sales of Dishwashing by Category: % Value Growth 2017-2022

Table 29 NBO Company Shares of Dishwashing: % Value 2018-2022

Table 30 LBN Brand Shares of Dishwashing: % Value 2019-2022

Table 31 Forecast Sales of Dishwashing by Category: Value 2022-2027

Table 32 Forecast Sales of Dishwashing by Category: % Value Growth 2022-2027

SURFACE CARE IN CANADA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Price increases and inflation drive value growth while volume sales decline

Impregnated wipes decline as consumers' concern over COVID subsides

Demand for green products and brands continues to grow

PROSPECTS AND OPPORTUNITIES

E-commerce growth to open opportunities for subscription services in surface care

Rise of robotic vacuum cleaners could open the market up to new product innovations and partnerships

Multi-purpose cleaners likely to gain popularity as consumers look for greater convenience

CATEGORY DATA

Table 33 Sales of Surface Care by Category: Value 2017-2022

Table 34 Sales of Surface Care by Category: % Value Growth 2017-2022

Table 35 Sales of Home Care Wipes and Floor Cleaning Systems by Category: Value 2017-2022

Table 36 Sales of Home Care Wipes and Floor Cleaning Systems by Category: % Value Growth 2017-2022

Table 37 NBO Company Shares of Surface Care: % Value 2018-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 38 LBN Brand Shares of Surface Care: % Value 2019-2022

Table 39 NBO Company Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2018-2022

Table 40 LBN Brand Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2019-2022

Table 41 Forecast Sales of Surface Care by Category: Value 2022-2027

Table 42 [Forecast Sales of Surface Care by Category: % Value Growth 2022-2027

BLEACH IN CANADA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Bleach sees declining sales in 2022 as COVID-19 fears subside and demand normalises

Retail e-commerce fails to find a significant footing in bleach due to low pricing

Clorox continues to lead the category but loses share

PROSPECTS AND OPPORTUNITIES

Demand for bleach expected to sink further over the forecast period

Health concerns and demand for convenience potential barriers to growth

Eco-friendly options like oxygen bleach could help to address environmental concerns

CATEGORY DATA

Table 43 Sales of Bleach: Value 2017-2022

Table 44 Sales of Bleach: % Value Growth 2017-2022

Table 45 NBO Company Shares of Bleach: % Value 2018-2022 Table 46 LBN Brand Shares of Bleach: % Value 2019-2022

Table 47 Forecast Sales of Bleach: Value 2022-2027

Table 48 Forecast Sales of Bleach: % Value Growth 2022-2027

TOILET CARE IN CANADA KEY DATA FINDINGS 2022 DEVELOPMENTS

Toilet care sees falling demand as consumers go in search of convenience

Automatic toilet bowl cleaners to help rim blocks in the forecast period

Toilet cleaning sheets gaining popularity as a sustainable and e-commerce friendly format

PROSPECTS AND OPPORTUNITIES

Growing popularity of bidets might open opportunities for specialised bidet cleaning solutions

New technologies like UV light sanitising could potentially threaten sales of toilet care

Eco-friendly options expected to gain share against traditional alternatives

CATEGORY DATA

Table 49 Sales of Toilet Care by Category: Value 2017-2022

Table 50 Sales of Toilet Care by Category: % Value Growth 2017-2022

Table 51 NBO Company Shares of Toilet Care: % Value 2018-2022

Table 52 LBN Brand Shares of Toilet Care: % Value 2019-2022

Table 53 Forecast Sales of Toilet Care by Category: Value 2022-2027

Table 54 Forecast Sales of Toilet Care by Category: % Value Growth 2022-2027

POLISHES IN CANADA KEY DATA FINDINGS

2022 DEVELOPMENTS

Polishes on a downward trajectory as consumers prioritise multi-purpose cleaners

Shoe polish sees declining sales as hybrid work arrangements and fashion trends limit demand

E-commerce continues to see strong growth but grocery retailers dominate

PROSPECTS AND OPPORTUNITIES

Floor polish suffering as consumers shun wooden flooring in favour of cheaper and more practical options

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Furniture polish set to continue declining as furniture materials change

Shoe polish losing its shine as consumers adopt new footwear fashions

CATEGORY DATA

Table 55 Sales of Polishes by Category: Value 2017-2022

Table 56 Sales of Polishes by Category: % Value Growth 2017-2022

Table 57 NBO Company Shares of Polishes: % Value 2018-2022

Table 58 LBN Brand Shares of Polishes: % Value 2019-2022

Table 59 Forecast Sales of Polishes by Category: Value 2022-2027

Table 60 Forecast Sales of Polishes by Category: % Value Growth 2022-2027

AIR CARE IN CANADA KEY DATA FINDINGS

2022 DEVELOPMENTS

Air Care experienced a decline after two years of high growth

Sprays/aerosol air fresheners sees declining sales as disinfectant sprays are no longer a priority

Smart electric fresheners disrupt the air care category

PROSPECTS AND OPPORTUNITIES

Traditional air care products under threat as consumers go in search of more sustainable and fragrance-free options

Rise and growth of e-commerce to continue influencing the competitive landscape

Electric air fresheners expected to see healthy volume growth over the forecast period with growing focus on smart features

CATEGORY DATA

Table 61 Sales of Air Care by Category: Value 2017-2022

Table 62 Sales of Air Care by Category: % Value Growth 2017-2022

Table 63 Sales of Air Care by Fragrance: Value Ranking 2020-2022

Table 64 NBO Company Shares of Air Care: % Value 2018-2022

Table 65 LBN Brand Shares of Air Care: % Value 2019-2022

Table 66 Forecast Sales of Air Care by Category: Value 2022-2027

Table 67 Forecast Sales of Air Care by Category: % Value Growth 2022-2027

HOME INSECTICIDES IN CANADA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Home insecticides struggles as consumers prioritise their spending

Perceived health risks deter consumers from purchasing traditional home insecticides

SC Johnson & Son retains healthy lead benefiting from the larger scale of its operations

PROSPECTS AND OPPORTUNITIES

Consumers' focus on sustainability might change the competitive landscape

Pet ownership set to influence product claims in the forecast period

Highly regulated environment a significant barrier to entry

CATEGORY DATA

Table 68 Sales of Home Insecticides by Category: Value 2017-2022

Table 69 Sales of Home Insecticides by Category: % Value Growth 2017-2022

Table 70 Sales of Spray/Aerosol Insecticides by Type: % Value 2017-2022

Table 71 NBO Company Shares of Home Insecticides: % Value 2018-2022

Table 72 LBN Brand Shares of Home Insecticides: % Value 2019-2022

Table 73 Forecast Sales of Home Insecticides by Category: Value 2022-2027

Table 74 Forecast Sales of Home Insecticides by Category: % Value Growth 2022-2027

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Home Care in Canada

Market Direction | 2023-06-09 | 64 pages | Euromonitor

Select license	License			Price
	Single User Licence			€2200.00
	Multiple User License (1 Site)			€4400.00
	Multiple User License (Glo	obal)		€6600.00
				VAT
				Total
** VAT will be added	at 23% for Polish based compa	anies, individuals and EU based	companies who are unable to prov	ide a valid EU Vat
	at 23% for Polish based compa		companies who are unable to prov	ide a valid EU Vat
mail*	at 23% for Polish based compa	Phone*	companies who are unable to prov	ide a valid EU Vat
mail* irst Name*	at 23% for Polish based compa		companies who are unable to prov	ide a valid EU Vat
:mail* irst Name*	at 23% for Polish based compa	Phone*	companies who are unable to prov	ide a valid EU Vat
:mail* irst Name* ob title*	at 23% for Polish based compa	Phone*		ide a valid EU Vat
Email* First Name* ob title* Company Name*	at 23% for Polish based compa	Phone* Last Name*		ide a valid EU Vat
Email* First Name* ob title* Company Name* Address*	at 23% for Polish based compa	Phone* Last Name* EU Vat / Tax ID		ide a valid EU Vat
Email* First Name* Job title* Company Name* Address*	at 23% for Polish based compa	Phone* Last Name* EU Vat / Tax ID City*		ide a valid EU Vat
** VAT will be added Email* First Name* Job title* Company Name* Address* Zip Code*	at 23% for Polish based compa	Phone* Last Name* EU Vat / Tax ID City*		ide a valid EU

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com