

Beauty and Personal Care in Denmark

Market Direction | 2023-04-24 | 118 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

Report description:

After dynamic growth in 2021, beauty and personal care witnessed limited current value growth in 2022 and a decline in retail volume sales, as consumption patterns began shift back to normal levels. A number of beauty and personal care categories had seen a strong rebound in current value sales in 2021, but such a pace of growth was unlikely to be sustainable in 2022 leading to either decline or a slowdown in value sales. High inflation had a negative impact on beauty and personal care in 2022,...

Euromonitor International's Beauty and Personal Care in Denmark report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Dermocosmetics Beauty and Personal Care, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Prestige Beauty and Personal Care, Skin Care, Sun Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Beauty and Personal Care market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Beauty and Personal Care in Denmark Euromonitor International May 2023

List Of Contents And Tables

BEAUTY AND PERSONAL CARE IN DENMARK

EXECUTIVE SUMMARY

Beauty and personal care in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

MARKET DATA

Table 1 Sales of Beauty and Personal Care by Category: Value 2017-2022

Table 2 Sales of Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 3 GBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 4 NBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 5 LBN Brand Shares of Beauty and Personal Care: % Value 2019-2022

Table 6 Forecast Sales of Beauty and Personal Care by Category: Value 2022-2027

Table 7 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources

MASS BEAUTY AND PERSONAL CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Mass beauty and personal care faces slower growth

Colour cosmetics sees fastest value growth rates

E-commerce loses favour as retailers fully reopen

PROSPECTS AND OPPORTUNITIES

Slow start to forecast period for mass beauty and personal care

Product certifications remain key for mass brands

Private labels to challenge mass brands

CATEGORY DATA

Table 115 Sales of Mass Beauty and Personal Care by Category: Value 2017-2022

Table 116 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 117 NBO Company Shares of Mass Beauty and Personal Care: % Value 2018-2022

Table 118 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2019-2022

Table 119 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2022-2027

Table 120 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2022-2027

PREMIUM BEAUTY AND PERSONAL CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Premium beauty and personal care witnesses significant slowdown

Premium fragrances retain strong position against mass fragrances

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Premium skin care suffers as inflation rises

PROSPECTS AND OPPORTUNITIES

Premium beauty and personal care faces difficulty as high inflation prevails

Renewed focus on e-commerce channel

Natural trend and sustainability will shape innovations in premium beauty and personal care

CATEGORY DATA

Table 109 Sales of Premium Beauty and Personal Care by Category: Value 2017-2022

Table 110 Sales of Premium Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 111 NBO Company Shares of Premium Beauty and Personal Care: % Value 2018-2022

Table 112 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2019-2022

Table 113 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2022-2027

Table 114 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2022-2027

BABY AND CHILD-SPECIFIC PRODUCTS IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Inflationary conditions spur current value growth but consumers buy fewer items overall

Baby and child-specific sun care posts robust retail volume growth as travel plans resume

Private labels draw further interest from manufacturers and consumers alike

PROSPECTS AND OPPORTUNITIES

Steady period of growth ahead for baby and child-specific products

Organic and natural products will become commonplace

Manufacturers need to refocus on differentiation

CATEGORY DATA

Table 98 Sales of Baby and Child-specific Products by Category: Value 2017-2022

Table 99 Sales of Baby and Child-specific Products by Category: % Value Growth 2017-2022

Table 100 Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2017-2022

Table 101 NBO Company Shares of Baby and Child-specific Products: % Value 2018-2022

Table 102 LBN Brand Shares of Baby and Child-specific Products: % Value 2019-2022

Table 103 LBN Brand Shares of Baby and Child-specific Skin Care: % Value 2019-2022

Table 104 LBN Brand Shares of Baby and Child-specific Sun Care: % Value 2019-2022

Table 105 LBN Brand Shares of Premium Baby and Child-specific Products: % Value 2019-2022

Table 106 Forecast Sales of Baby and Child-specific Products by Category: Value 2022-2027

Table 107 [Forecast Sales of Baby and Child-specific Products by Category: % Value Growth 2022-2027

Table 108 [Forecast Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2022-2027

BATH AND SHOWER IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Demand patterns continue to normalise post-pandemic

Colgate-Palmolive consolidates leadership position

Private label gains value share

PROSPECTS AND OPPORTUNITIES

Muted growth ahead for bath and shower

Organic and natural products face hurdles as consumers make cutbacks

Intimate hygiene will prevail as most dynamic category

CATEGORY DATA

Table 8 Sales of Bath and Shower by Category: Value 2017-2022

Table 9 Sales of Bath and Shower by Category: % Value Growth 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 10 Sales of Bath and Shower by Premium vs Mass: % Value 2017-2022

Table 11 NBO Company Shares of Bath and Shower: % Value 2018-2022

Table 12 LBN Brand Shares of Bath and Shower: % Value 2019-2022

Table 13 LBN Brand Shares of Premium Bath and Shower: % Value 2019-2022

Table 14 Forecast Sales of Bath and Shower by Category: Value 2022-2027

Table 15 Forecast Sales of Bath and Shower by Category: % Value Growth 2022-2027 Table 16 Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2022-2027

COLOUR COSMETICS IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Colour cosmetics posts solid growth as recovery continues

Lip products and colour cosmetic witness rebound

Inflationary pressures push appeal of mass cosmetics over premium

PROSPECTS AND OPPORTUNITIES

Growth to stabilise as consumer lifestyles return to normality

More brands to obtain product certifications in colour cosmetics

Natural beauty to remain a key driver

CATEGORY DATA

Table 17 Sales of Colour Cosmetics by Category: Value 2017-2022

Table 18 Sales of Colour Cosmetics by Category: % Value Growth 2017-2022

Table 19 NBO Company Shares of Colour Cosmetics: % Value 2018-2022

Table 20 LBN Brand Shares of Colour Cosmetics: % Value 2019-2022

Table 21 LBN Brand Shares of Eye Make-up: % Value 2019-2022

Table 22 LBN Brand Shares of Facial Make-up: % Value 2019-2022

Table 23 LBN Brand Shares of Lip Products: % Value 2019-2022

Table 24 LBN Brand Shares of Nail Products: % Value 2019-2022

Table 25 LBN Brand Shares of Premium Colour Cosmetics: % Value 2019-2022

Table 26 ☐ Forecast Sales of Colour Cosmetics by Category: Value 2022-2027

Table 27 [Forecast Sales of Colour Cosmetics by Category: % Value Growth 2022-2027

DEODORANTS IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Deodorants witness robust value growth but consumers look for cheaper options amid rising costs of living

Online shopping loses some appeal as in-store shopping resumes

Natural deodorants with product certifications gain popularity

PROSPECTS AND OPPORTUNITIES

Roll-ons take on sprays to become most popular deodorant format

Price sensitivity will remain an issue at start of forecast period

Little change expected in competitive landscape

CATEGORY DATA

Table 28 Sales of Deodorants by Category: Value 2017-2022

Table 29 Sales of Deodorants by Category: % Value Growth 2017-2022

Table 30 Sales of Deodorants by Premium vs Mass: % Value 2017-2022

Table 31 NBO Company Shares of Deodorants: % Value 2018-2022

Table 32 LBN Brand Shares of Deodorants: % Value 2019-2022

Table 33 LBN Brand Shares of Premium Deodorants: % Value 2019-2022

Table 34 Forecast Sales of Deodorants by Category: Value 2022-2027

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 35 Forecast Sales of Deodorants by Category: % Value Growth 2022-2027

Table 36 Forecast Sales of Deodorants by Premium Vs Mass: % Value 2022-2027

DEPILATORIES IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Depilatories usage hindered by rising prices

Subscription services make their mark in depilatories

Consolidated competitive landscape remains

PROSPECTS AND OPPORTUNITIES

Depilatories face growing competition from permanent hair removal methods

Sustainable concerns will shape demand patterns

Retailers to persevere with private label developments

CATEGORY DATA

Table 37 Sales of Depilatories by Category: Value 2017-2022

Table 38 Sales of Depilatories by Category: % Value Growth 2017-2022

Table 39 Sales of Women's Razors and Blades by Type: % Value Breakdown 2018-2022

Table 40 NBO Company Shares of Depilatories: % Value 2018-2022

Table 41 LBN Brand Shares of Depilatories: % Value 2019-2022

Table 42 Forecast Sales of Depilatories by Category: Value 2022-2027

Table 43 Forecast Sales of Depilatories by Category: % Value Growth 2022-2027

FRAGRANCES IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Pace of retail volume growth slows markedly in fragrances

Retailers fully reopen providing a boost to store-based sales

Premium fragrances remain firm favourite among Danes

PROSPECTS AND OPPORTUNITIES

Slowdown in fragrance sales as economic conditions prevail in short term

Duty-free purchases resume as travel picks up post-pandemic

Price sensitivity will remain at start of forthcoming period

CATEGORY DATA

Table 44 Sales of Fragrances by Category: Value 2017-2022

Table 45 Sales of Fragrances by Category: % Value Growth 2017-2022

Table 46 NBO Company Shares of Fragrances: % Value 2018-2022

Table 47 LBN Brand Shares of Fragrances: % Value 2019-2022

Table 48 LBN Brand Shares of Premium Men's Fragrances: % Value 2019-2022

Table 49 LBN Brand Shares of Premium Women's Fragrances: % Value 2019-2022

Table 50 Forecast Sales of Fragrances by Category: Value 2022-2027

Table 51 Forecast Sales of Fragrances by Category: % Value Growth 2022-2027

HAIR CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Shift back to hair salons and inflation dampens growth in hair care

Styling agents back in vogue as socialising and office life is back on the agenda

Colourants witness lower demand as hair salons reopen

PROSPECTS AND OPPORTUNITIES

Hair care sales patterns to stabilise in the coming years

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Natural and organic products to be an area of greater focus

Salon professional hair care faces weaker demand in short-term

CATEGORY DATA

Table 52 Sales of Hair Care by Category: Value 2017-2022

Table 53 Sales of Hair Care by Category: % Value Growth 2017-2022

Table 54 Sales of Hair Care by Premium vs Mass: % Value 2017-2022

Table 55 NBO Company Shares of Hair Care: % Value 2018-2022

Table 56 NBO Company Shares of Salon Professional Hair Care: % Value 2018-2022

Table 57 LBN Brand Shares of Hair Care: % Value 2019-2022 Table 58 LBN Brand Shares of Colourants: % Value 2019-2022

Table 59 LBN Brand Shares of Salon Professional Hair Care: % Value 2019-2022

Table 60 LBN Brand Shares of Styling Agents: % Value 2019-2022

Table 61 ☐LBN Brand Shares of Premium Hair Care: % Value 2019-2022

Table 62 ∏Forecast Sales of Hair Care by Category: Value 2022-2027

Table 63 [Forecast Sales of Hair Care by Category: % Value Growth 2022-2027

Table 64 [Forecast Sales of Hair Care by Premium vs Mass: % Value 2022-2027

MEN'S GROOMING IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Men?s grooming struggles amid inflationary pressures

Men?s skin care witnesses decline as consumption patterns shift back to normality

Shaving subscription services capture consumer?s attention

PROSPECTS AND OPPORTUNITIES

Weaker growth anticipated in years ahead

Environmental concerns will weaken sales of single-use razors

Premium men?s grooming brands to regain popularity in the medium-term

CATEGORY DATA

Table 65 Sales of Men?s Grooming by Category: Value 2017-2022

Table 66 Sales of Men?s Grooming by Category: % Value Growth 2017-2022

Table 67 Sales of Men's Razors and Blades by Type: % Value Breakdown 2019-2022

Table 68 Sales of Men's Skin Care by Type: % Value Breakdown 2019-2022

Table 69 NBO Company Shares of Men?s Grooming: % Value 2018-2022

Table 70 LBN Brand Shares of Men?s Grooming: % Value 2019-2022

Table 71 LBN Brand Shares of Men's Razors and Blades: % Value 2019-2022

Table 72 Forecast Sales of Men?s Grooming by Category: Value 2022-2027

Table 73 Forecast Sales of Men?s Grooming by Category: % Value Growth 2022-2027

ORAL CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Oral care witnesses slump in demand amid price inflation

Therapeutic toothpastes attract consumers

Electric toothbrushes gain on battery formats

PROSPECTS AND OPPORTUNITIES

Oral care witnesses slowdown in sales following pandemic boost

Danish product certifications will elevate local brands

Electric toothbrushes face limited growth as high inflation persists

CATEGORY DATA

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Table 74 Sales of Oral Care by Category: Value 2017-2022

Table 75 Sales of Oral Care by Category: % Value Growth 2017-2022

Table 76 Sales of Toothbrushes by Category: Value 2017-2022

Table 77 Sales of Toothbrushes by Category: % Value Growth 2017-2022

Table 78 Sales of Toothpaste by Type: % Value Breakdown 2018-2022

Table 79 NBO Company Shares of Oral Care: % Value 2018-2022

Table 80 LBN Brand Shares of Oral Care: % Value 2019-2022

Table 81 LBN Brand Shares of Mouthwashes/Dental Rinses: % Value 2019-2022

Table 82 LBN Brand Shares of Toothpaste: % Value 2019-2022

Table 83 ∏Forecast Sales of Oral Care by Category: Value 2022-2027

Table 84 ☐Forecast Sales of Oral Care by Category: % Value Growth 2022-2027

Table 85 [Forecast Sales of Toothbrushes by Category: Value 2022-2027

Table 86 [Forecast Sales of Toothbrushes by Category: % Value Growth 2022-2027

SKIN CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Skin care sales decline in 2022 following dynamic growth

Multifunctional products entice Danes providing convenience

Private label push by Danish retailers

PROSPECTS AND OPPORTUNITIES

Mass skin care to perform better than premium in the short term

Private label and mass brands will leverage product certifications to create competitive advantage

Natural beauty trends still has considerable leverage

CATEGORY DATA

Table 87 Sales of Skin Care by Category: Value 2017-2022

Table 88 Sales of Skin Care by Category: % Value Growth 2017-2022

Table 89 NBO Company Shares of Skin Care: % Value 2018-2022

Table 90 LBN Brand Shares of Skin Care: % Value 2019-2022

Table 91 LBN Brand Shares of Basic Moisturisers: % Value 2019-2022

Table 92 LBN Brand Shares of Anti-agers: % Value 2019-2022

Table 93 LBN Brand Shares of Firming/Anti-cellulite Body Care: % Value 2019-2022

Table 94 LBN Brand Shares of General Purpose Body Care: % Value 2019-2022

Table 95 LBN Brand Shares of Premium Skin Care: % Value 2019-2022

Table 96 [Forecast Sales of Skin Care by Category: Value 2022-2027

Table 97 ☐Forecast Sales of Skin Care by Category: % Value Growth 2022-2027

SUN CARE IN DENMARK

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sun care boosted by rebound in travel and outdoor pursuits

Premium brands grow ahead of mass brands despite higher inflation

Baby and child-specific sun care outperforms other categories

PROSPECTS AND OPPORTUNITIES

Sun care faces slower period of growth

Focus on certifications to enhance quality perception

Sun care to benefit from year-round usage

CATEGORY DATA

Table 121 Sales of Sun Care by Category: Value 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 122 Sales of Sun Care by Category: % Value Growth 2017-2022

Table 123 NBO Company Shares of Sun Care: % Value 2018-2022

Table 124 LBN Brand Shares of Sun Care: % Value 2019-2022

Table 125 LBN Brand Shares of Premium Adult Sun Care: % Value 2019-2022

Table 126 Forecast Sales of Sun Care by Category: Value 2022-2027

Table 127 Forecast Sales of Sun Care by Category: % Value Growth 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Beauty and Personal Care in Denmark

Market Direction | 2023-04-24 | 118 pages | Euromonitor

Select license	License			Price
	Single User Licence			€2200.00
	Multiple User License (1 Sit	te)		€4400.00
	Multiple User License (Glob	oal)		€6600.00
				VAT
				Total
	d at 23% for Polish based compan		companies who are unable to prov	ride a valid EU Va
	d at 23% for Polish based compan	nies, individuals and EU based Phone*	companies who are unable to prov	ride a valid EU Va
mail*	d at 23% for Polish based compan		companies who are unable to prov	vide a valid EU Va
mail* irst Name*	d at 23% for Polish based compan	Phone*	companies who are unable to prov	vide a valid EU Va
mail* irst Name* ob title*	d at 23% for Polish based compan	Phone*		vide a valid EU Va
** VAT will be added irst Name* bb title* Company Name*	d at 23% for Polish based compan	Phone* Last Name*		vide a valid EU Va
mail* irst Name* ob title* company Name*	d at 23% for Polish based compan	Phone* Last Name* EU Vat / Tax ID		vide a valid EU Va
mail* rst Name* b title* ompany Name* ddress*	d at 23% for Polish based compan	Phone* Last Name* EU Vat / Tax ID City*		vide a valid EU Va

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com