

## Dog Food in South Africa

Market Direction | 2023-05-09 | 26 pages | Euromonitor

#### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### Report description:

While pet humanisation and premiumisation are still prominent trends in South Africa, difficult financial conditions locally have seen consumers trading down within dog food and looking for affordable or functional products. Rampant food inflation, rising interest rates, and the overall rise in the cost of living are seeing consumers' disposable incomes shrink, leading them to scrutinise every purchasing decision. Furthermore, rising manufacturing and distribution costs are increasing the overal...

Euromonitor International's Dog Food in South Africa report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Dog Treats and Mixers, Dry Dog Food, Wet Dog Food.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Dog Food market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Dog Food in South Africa Euromonitor International May 2023

List Of Contents And Tables

DOG FOOD IN SOUTH AFRICA KEY DATA FINDINGS 2023 DEVELOPMENTS

Loyalty programmes and price promotions win with price-sensitive consumers

Consolidation and innovation important to balance consumer needs and rising costs

Dog treats remains a key growth opportunity thanks to pet humanisation trend

PROSPECTS AND OPPORTUNITIES

Further volume declines likely as consumers' disposable incomes continue falling Growing demand for premium dog food, driven by millennials and gen Z Optimistic outlook for treats and mixers thanks to innovation in functional treats

CATEGORY INDICATORS

Table 1 Dog Owning Households: % Analysis 2018-2023

Table 2 Dog Population 2018-2023

Table 3 Consumption of Dog Food by Prepared vs Non-prepared: % Analysis 2018-2023

**CATEGORY DATA** 

Summary 1 Dog Food by Price Band 2023

Table 4 Sales of Dog Food by Category: Volume 2018-2023 Table 5 Sales of Dog Food by Category: Value 2018-2023

Table 6 Sales of Dog Food by Category: % Volume Growth 2018-2023

Table 7 Sales of Dog Food by Category: % Value Growth 2018-2023

Table 8 Sales of Dry Dog Food by Life-Cycle: % Value 2018-2023 Table 9 Sales of Wet Dog Food by Life-Cycle: % Value 2018-2023

Table 10 □NBO Company Shares of Dog Food: % Value 2018-2022

Table 11 [LBN Brand Shares of Dog Food: % Value 2019-2022

Table 12 ∏LBN Brand Shares of Dog Treats and Mixers: % Value 2019-2022

Table 13  $\square$ Distribution of Dog Food by Format: % Value 2018-2023

Table 14 [Forecast Sales of Dog Food by Category: Volume 2023-2028

Table 15  $\square$ Forecast Sales of Dog Food by Category: Value 2023-2028

Table 16 [Forecast Sales of Dog Food by Category: % Volume Growth 2023-2028 Table 17 [Forecast Sales of Dog Food by Category: % Value Growth 2023-2028

PET CARE IN SOUTH AFRICA

**EXECUTIVE SUMMARY** 

Pet care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for pet care?

MARKET INDICATORS

Table 18 Pet Populations 2018-2023

MARKET DATA

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Table 19 Sales of Pet Food by Category: Volume 2018-2023

Table 20 Sales of Pet Care by Category: Value 2018-2023

Table 21 Sales of Pet Food by Category: % Volume Growth 2018-2023

Table 22 Sales of Pet Care by Category: % Value Growth 2018-2023

Table 23 NBO Company Shares of Pet Food: % Value 2018-2022

Table 24 LBN Brand Shares of Pet Food: % Value 2019-2022

Table 25 NBO Company Shares of Dog and Cat Food: % Value 2018-2022

Table 26 LBN Brand Shares of Dog and Cat Food: % Value 2019-2022

Table 27 ☐ Penetration of Private Label in Pet Care by Category: % Value 2018-2023

Table 28 ☐ Distribution of Pet Care by Format: % Value 2018-2023

Table 29 ∏Distribution of Pet Care by Format and Category: % Value 2023

Table 30 Distribution of Dog and Cat Food by Format: % Value 2018-2023

Table 31 Distribution of Dog and Cat Food by Format and Category: % Value 2023

Table 32 ∏Forecast Sales of Pet Food by Category: Volume 2023-2028

Table 33 [Forecast Sales of Pet Care by Category: Value 2023-2028

Table 34 □Forecast Sales of Pet Food by Category: % Volume Growth 2023-2028

Table 35 [Forecast Sales of Pet Care by Category: % Value Growth 2023-2028

DISCLAIMER

**SOURCES** 

Summary 2 Research Sources



Print this form

To place an Order with Scotts International:

# Dog Food in South Africa

Market Direction | 2023-05-09 | 26 pages | Euromonitor

<ul><li>Complete the rele</li></ul>	vant blank fields and sign			
<ul> <li>Send as a scanned email to support@scotts-international.com</li> </ul>				
ORDER FORM:				
Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	1 ' '			€2475.00
			VAT	
			Total	
and the state of				0.4.0.4.6
*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.				
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbe				
Email*		Phone*		
First Name*		Last Name*		
Job title*				
Company Name*		EU Vat / Tax ID / NIP number*		
Address*		City*		
Zip Code*		Country*		
		Date	2025-05-14	
		Signature		
		-		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com