

### Pet Care in Thailand

Market Direction | 2023-04-26 | 50 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

## Report description:

Global inflation and the energy crisis stemming from the war in Ukraine severely impacted pet care in Thailand in 2022, and this is set to continue in 2023. Thailand recorded the highest inflation amongst countries in Southeast Asia, with average inflation of 6% in 2022. After the Russian invasion of Ukraine, the sudden rise in energy and raw materials costs exponentially increased the cost of pet food production. As a result, the retail price of pet food in Thailand increased strongly, as pet f...

Euromonitor International's Pet Care in Thailand report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Pet Food, Pet Products.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Pet Care market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

### **Table of Contents:**

Pet Care in Thailand Euromonitor International April 2023

List Of Contents And Tables

PET CARE IN THAILAND

**EXECUTIVE SUMMARY** 

Pet care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for pet care?

MARKET INDICATORS

Table 1 Pet Populations 2018-2023

MARKET DATA

Table 2 Sales of Pet Food by Category: Volume 2018-2023

Table 3 Sales of Pet Care by Category: Value 2018-2023

Table 4 Sales of Pet Food by Category: % Volume Growth 2018-2023

Table 5 Sales of Pet Care by Category: % Value Growth 2018-2023

Table 6 NBO Company Shares of Pet Food: % Value 2018-2022

Table 7 LBN Brand Shares of Pet Food: % Value 2019-2022

Table 8 NBO Company Shares of Dog and Cat Food: % Value 2018-2022

Table 9 LBN Brand Shares of Dog and Cat Food: % Value 2019-2022

Table 10 
☐Penetration of Private Label in Pet Care by Category: % Value 2018-2023

Table 11 ☐ Distribution of Pet Care by Format: % Value 2018-2023

Table 12 ☐ Distribution of Pet Care by Format and Category: % Value 2023

Table 13  $\hfill\square Distribution$  of Dog and Cat Food by Format: % Value 2018-2023

Table 14 [Distribution of Dog and Cat Food by Format and Category: % Value 2023

Table 15 [Forecast Sales of Pet Food by Category: Volume 2023-2028

Table 16 ☐ Forecast Sales of Pet Care by Category: Value 2023-2028

Table 17 [Forecast Sales of Pet Food by Category: % Volume Growth 2023-2028

Table 18 [Forecast Sales of Pet Care by Category: % Value Growth 2023-2028

**DISCLAIMER** 

**SOURCES** 

Summary 1 Research Sources

DOG FOOD IN THAILAND

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Inflation disrupts price platforms in dog food

Premium segment remains the key growth driver for dog food in Thailand

Dog population continues to grow amidst urbanisation

PROSPECTS AND OPPORTUNITIES

SMEs to drive innovation in dog food in Thailand

Pet influencers create opportunities to reach the target audience more efficiently

Pet events and pet expos will help boost sales of dog food

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

#### CATEGORY INDICATORS

Table 19 Dog Owning Households: % Analysis 2018-2023

Table 20 Dog Population 2018-2023

Table 21 Consumption of Dog Food by Prepared vs Non-prepared: % Analysis 2018-2023

**CATEGORY DATA** 

Summary 2 Dog Food by Price Band 2023

Table 22 Sales of Dog Food by Category: Volume 2018-2023

Table 23 Sales of Dog Food by Category: Value 2018-2023

Table 24 Sales of Dog Food by Category: % Volume Growth 2018-2023

Table 25 Sales of Dog Food by Category: % Value Growth 2018-2023

Table 26 Sales of Dry Dog Food by Life-Cycle: % Value 2018-2023

Table 27 Sales of Wet Dog Food by Life-Cycle: % Value 2018-2023

Table 28 NBO Company Shares of Dog Food: % Value 2018-2022

Table 29 ∏LBN Brand Shares of Dog Food: % Value 2019-2022

Table 30 ☐LBN Brand Shares of Dog Treats and Mixers: % Value 2019-2022

Table 31 Distribution of Dog Food by Format: % Value 2018-2023

Table 32 ∏Forecast Sales of Dog Food by Category: Volume 2023-2028

Table 33 [Forecast Sales of Dog Food by Category: Value 2023-2028

Table 34 [Forecast Sales of Dog Food by Category: % Volume Growth 2023-2028

Table 35 ☐Forecast Sales of Dog Food by Category: % Value Growth 2023-2028

CAT FOOD IN THAILAND

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Cat food has become the key growth driver for major companies

Wet cat food benefits from premiumisation

Inflation and higher cost of living favour mid-priced brands

PROSPECTS AND OPPORTUNITIES

Higher competition in the forecast period, as all brands aim for premiumisation

Pet humanisation trend will drive growth for wet cat food

Rising sophistication of pet owners presents opportunities for therapeutic cat food

**CATEGORY INDICATORS** 

Table 36 Cat Owning Households: % Analysis 2018-2023

Table 37 Cat Population 2018-2023

Table 38 Consumption of Cat Food by Prepared vs Non-prepared: % Analysis 2018-2023

**CATEGORY DATA** 

Summary 3 Cat Food by Price Band 2023

Table 39 Sales of Cat Food by Category: Volume 2018-2023

Table 40 Sales of Cat Food by Category: Value 2018-2023

Table 41 Sales of Cat Food by Category: % Volume Growth 2018-2023

Table 42 Sales of Cat Food by Category: % Value Growth 2018-2023

Table 43 Sales of Dry Cat Food by Life-Cycle: % Value 2018-2023

Table 44 Sales of Wet Cat Food by Life-Cycle: % Value 2018-2023

Table 45 ☐NBO Company Shares of Cat Food: % Value 2018-2022

Table 46 ☐LBN Brand Shares of Cat Food: % Value 2019-2022

Table 47 [LBN Brand Shares of Cat Treats and Mixers: % Value 2019-2022

Table 48 Distribution of Cat Food by Format: % Value 2018-2023

Table 49 ☐Forecast Sales of Cat Food by Category: Volume 2023-2028

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 50 [Forecast Sales of Cat Food by Category: Value 2023-2028

Table 51  $\square$ Forecast Sales of Cat Food by Category: % Volume Growth 2023-2028

Table 52 ☐Forecast Sales of Cat Food by Category: % Value Growth 2023-2028

OTHER PET FOOD IN THAILAND

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Sluggish recovery as the effect of the pandemic lingers

Inflation and higher cost of living limit consumption of other pet food

PROSPECTS AND OPPORTUNITIES

Fish food and small mammal/reptile food anticipated to perform well

Potential for premiumisation in other pet food

**CATEGORY INDICATORS** 

Table 53 Other Pet Population 2018-2023

**CATEGORY DATA** 

Table 54 Sales of Other Pet Food by Category: Volume 2018-2023

Table 55 Sales of Other Pet Food by Category: Value 2018-2023

Table 56 Sales of Other Pet Food by Category: % Volume Growth 2018-2023

Table 57 Sales of Other Pet Food by Category: % Value Growth 2018-2023

Table 58 LBN Brand Shares of Bird Food: % Value 2019-2022

Table 59 LBN Brand Shares of Fish Food: % Value 2019-2022

Table 60 LBN Brand Shares of Small Mammal/Reptile Food: % Value 2019-2022

Table 61 Distribution of Other Pet Food by Format: % Value 2018-2023

Table 62 ☐Forecast Sales of Other Pet Food by Category: Volume 2023-2028

Table 63 [Forecast Sales of Other Pet Food by Category: Value 2023-2028

Table 64 ☐Forecast Sales of Other Pet Food by Category: % Volume Growth 2023-2028

Table 65 [Forecast Sales of Other Pet Food by Category: % Value Growth 2023-2028

PET PRODUCTS IN THAILAND

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Pet dietary supplements gains traction in line with the pet humanisation trend

Inflationary pressure shifts consumers' spending behaviour

Growing cat population drives a wider range of options for cats

PROSPECTS AND OPPORTUNITIES

Pet products set to maintain its dynamism over the forecast period

Opportunities for pet dietary supplements as consumers' knowledge and sophistication rise

**CATEGORY DATA** 

Table 66 Sales of Pet Products by Category: Value 2018-2023

Table 67 Sales of Pet Products by Category: % Value Growth 2018-2023

Table 68 Sales of Pet Healthcare by Type: % Value 2018-2023

Table 69 Sales of Other Pet Products by Type: % Value 2018-2023

Table 70 NBO Company Shares of Pet Products: % Value 2018-2022

Table 71 LBN Brand Shares of Pet Products: % Value 2019-2022

Table 72 Distribution of Pet Products by Format: % Value 2018-2023

Table 73 Forecast Sales of Pet Products by Category: Value 2023-2028

Table 74 Forecast Sales of Pet Products by Category: % Value Growth 2023-2028

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

☐ - Complete the relevant blank fields and sign

# **Pet Care in Thailand**

Market Direction | 2023-04-26 | 50 pages | Euromonitor

Select license	License			Price
	Single User Licence			€1750.00
	Multiple User License (1 Site)			€3500.00
	Multiple User License (Global)			€5250.00
			VAT	-
			Total	I
	at 23% for Polish based companies, ind		companies who are unable to provide a	valid EU Vat
]** VAT will be added a	at 23% for Polish based companies, ind	ividuals and EU based	companies who are unable to provide a	a valid EU Vat
Email*	at 23% for Polish based companies, ind		companies who are unable to provide a	a valid EU Vat
Email* First Name*	at 23% for Polish based companies, ind	] Phone*	companies who are unable to provide a	a valid EU Vat
Email* First Name* ob title*	at 23% for Polish based companies, ind	] Phone* ] Last Name*		a valid EU Vat
Email* First Name* ob title* Company Name*	at 23% for Polish based companies, ind	Phone* Last Name*  EU Vat / Tax ID		a valid EU Vat
Email* First Name* ob title*	at 23% for Polish based companies, ind	] Phone* ] Last Name*		a valid EU Vat
Email* First Name* ob title* Company Name* Address*	at 23% for Polish based companies, ind	Phone* Last Name*  EU Vat / Tax ID		a valid EU Vat
Email* First Name* ob title* Company Name*	at 23% for Polish based companies, ind	Phone* Last Name*  EU Vat / Tax ID (		a valid EU Vat
Email* First Name* ob title* Company Name* Address*	at 23% for Polish based companies, ind	Phone* Last Name*  EU Vat / Tax ID (  City* Country*	/ NIP number*	a valid EU Va

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com