

Home Care in the US

Market Direction | 2023-04-25 | 68 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

Report description:

The home care industry in the US saw slight current value growth in 2022, due mainly to rising prices and inflation. While cleaning habits remained more frequent than in 2019, consumer behaviour started going back to the pre-pandemic pattern, with more consumers returning to weekly rather than daily cleaning. In addition, consumers left their homes more in 2022 for work and pleasure, which reduced the amount of time that consumers could dedicate to household cleaning and chores.

Euromonitor International's Home Care in USA market report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (historic date range), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Air Care, Bleach, Dishwashing, Home Insecticides, Laundry Care, Polishes, Surface Care, Toilet Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Home Care market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Home Care in the US Euromonitor International April 2023

List Of Contents And Tables

HOME CARE IN THE US

EXECUTIVE SUMMARY

Home care in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for home care?

MARKET INDICATORS

Table 1 Households 2017-2022

MARKET DATA

Table 2 Sales of Home Care by Category: Value 2017-2022

Table 3 Sales of Home Care by Category: % Value Growth 2017-2022

Table 4 NBO Company Shares of Home Care: % Value 2018-2022

Table 5 LBN Brand Shares of Home Care: % Value 2019-2022

Table 6 Penetration of Private Label in Home Care by Category: % Value 2017-2022

Table 7 Distribution of Home Care by Format: % Value 2017-2022

Table 8 Distribution of Home Care by Format and Category: % Value 2022

Table 9 Forecast Sales of Home Care by Category: Value 2022-2027

Table 10 [Forecast Sales of Home Care by Category: % Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources

LAUNDRY CARE IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Brands strengthen in 2022, but 2023 might show a different picture

Procter & Gamble's Downy Rinse & Refresh bets on odour removal, exploring a new category and threatening softeners

Large sizes benefit in 2022, as a money-saving alternative

PROSPECTS AND OPPORTUNITIES

Sustainable brands and products to continue gaining strength

Cold water cycles gaining importance at a time of economic uncertainty

Multipurpose products to win amongst cost-aware consumers

CATEGORY INDICATORS

Table 11 Household Possession of Washing Machines 2017-2022

CATEGORY DATA

Table 12 Sales of Laundry Care by Category: Value 2017-2022

Table 13 Sales of Laundry Care by Category: % Value Growth 2017-2022

Table 14 Sales of Laundry Aids by Category: Value 2017-2022

Table 15 Sales of Laundry Aids by Category: % Value Growth 2017-2022

Table 16 Sales of Laundry Detergents by Category: Value 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 17 Sales of Laundry Detergents by Category: % Value Growth 2017-2022

Table 18 Sales of In-wash Spot and Stain Removers by Type: % Value Breakdown 2017-2022

Table 19 NBO Company Shares of Laundry Care: % Value 2018-2022

Table 20 | LBN Brand Shares of Laundry Care: % Value 2019-2022

Table 22 ☐LBN Brand Shares of Laundry Aids: % Value 2019-2022

Table 23 NBO Company Shares of Laundry Detergents: % Value 2018-2022

Table 24 [LBN Brand Shares of Laundry Detergents: % Value 2019-2022

Table 25 [Forecast Sales of Laundry Care by Category: Value 2022-2027

Table 26 ☐ Forecast Sales of Laundry Care by Category: % Value Growth 2022-2027

DISHWASHING IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Dishwashing grows slightly, driven by price increases, and offset by automatic dishwashing powders

Dishwashing tablets continues to grow as dishwasher penetration remains high

Home-cooking increases due to healthy eating trend and economic uncertainty

PROSPECTS AND OPPORTUNITIES

Self-cleaning small appliances could disrupt the category in the forecast period

Sustainable initiatives around dishwashing will continue to gain visibility

Growth in hand dishwashing tied to innovation as dishwasher penetration continues to grow

CATEGORY INDICATORS

Table 27 Household Possession of Dishwashers 2017-2022

CATEGORY DATA

Table 28 Sales of Dishwashing by Category: Value 2017-2022

Table 29 Sales of Dishwashing by Category: % Value Growth 2017-2022

Table 30 NBO Company Shares of Dishwashing: % Value 2018-2022

Table 31 LBN Brand Shares of Dishwashing: % Value 2019-2022

Table 32 Forecast Sales of Dishwashing by Category: Value 2022-2027

Table 33 Forecast Sales of Dishwashing by Category: % Value Growth 2022-2027

SURFACE CARE IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Lysol remains the leader in home care disinfectants, despite losing share as consumers clean weekly instead of daily

Demand for disinfecting and sanitising wipes softens, with incumbent brands maintaining dominance

Multipurpose cleaners grows as consumers prefer versatile products

PROSPECTS AND OPPORTUNITIES

Private label will continue to strengthen as consumers look for price-favourable options

Sustainability to offer share gain opportunities in surface care

Refillable options set to strengthen in surface care in the forecast period

CATEGORY DATA

Table 34 Sales of Surface Care by Category: Value 2017-2022

Table 35 Sales of Surface Care by Category: % Value Growth 2017-2022

Table 36 Sales of Home Care Wipes and Floor Cleaning Systems by Category: Value 2017-2022

Table 37 Sales of Home Care Wipes and Floor Cleaning Systems by Category: % Value Growth 2017-2022

Table 38 NBO Company Shares of Surface Care: % Value 2018-2022

Table 39 LBN Brand Shares of Surface Care: % Value 2019-2022

Table 40 NBO Company Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2018-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 41 LBN Brand Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2019-2022

Table 42 Forecast Sales of Surface Care by Category: Value 2022-2027

Table 43 | Forecast Sales of Surface Care by Category: % Value Growth 2022-2027

BLEACH IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Bleach declines below pre-pandemic levels

Walmart's Great Value gains share due to price increases

Clorox remains the leader in bleach despite seeing a decline in value sales

PROSPECTS AND OPPORTUNITIES

Long-term decline for bleach expected to continue

E-commerce set to continue to decline in bleach in 2023

Alternatives will continue to rise and take share from traditional bleach

CATEGORY DATA

Table 44 Sales of Bleach: Value 2017-2022

Table 45 Sales of Bleach: % Value Growth 2017-2022

Table 46 NBO Company Shares of Bleach: % Value 2018-2022

Table 47 LBN Brand Shares of Bleach: % Value 2019-2022

Table 48 Forecast Sales of Bleach: Value 2022-2027

Table 49 Forecast Sales of Bleach: % Value Growth 2022-2027

TOILET CARE IN THE US KEY DATA FINDINGS

2022 DEVELOPMENTS

Toilet care grows in value terms in 2022 due to higher prices, but smaller players continue to disrupt Innovation in toilet coating disrupts the toilet care category

PROSPECTS AND OPPORTUNITIES

Scrub Daddy's Toilet Wand System to revitalise the category and push sales in the forecast period

Smart toilets to disrupt the industry as consumers' interest in smart homes grows

Success of sustainable products to depend on efficacy and antibacterial claims

CATEGORY DATA

Table 50 Sales of Toilet Care by Category: Value 2017-2022

Table 51 Sales of Toilet Care by Category: % Value Growth 2017-2022

Table 52 NBO Company Shares of Toilet Care: % Value 2018-2022

Table 53 LBN Brand Shares of Toilet Care: % Value 2019-2022

Table 54 Forecast Sales of Toilet Care by Category: Value 2022-2027

Table 55 Forecast Sales of Toilet Care by Category: % Value Growth 2022-2027

POLISHES IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Shoe polish sees the steepest decline due to changing work and style

E-commerce share only slightly declines, despite consumers returning to stores

SC Johnson still holds the majority of share within polishes

PROSPECTS AND OPPORTUNITIES

Polishes set to decline throughout the forecast period

Natural and DIY options to gain strength as consumers look for sustainable alternatives

CATEGORY DATA

Table 56 Sales of Polishes by Category: Value 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 57 Sales of Polishes by Category: % Value Growth 2017-2022

Table 58 NBO Company Shares of Polishes: % Value 2018-2022

Table 59 LBN Brand Shares of Polishes: % Value 2019-2022

Table 60 Forecast Sales of Polishes by Category: Value 2022-2027

Table 61 Forecast Sales of Polishes by Category: % Value Growth 2022-2027

AIR CARE IN THE US KEY DATA FINDINGS

2022 DEVELOPMENTS

Demand for air care softens, seeing decline for the first time since 2009

Refillable options target sustainability, as consumers' concern for the environment deepens

Gel air fresheners continues its downward trajectory as competition from other air care products increases

PROSPECTS AND OPPORTUNITIES

Wellness trend will continue to favour air care, as economic uncertainty causes stress

Subscription options set to grow as convenience and lower prices attract consumers

Luxury smart alternatives in electric air fresheners to gain share in the forecast period

CATEGORY DATA

Table 62 Sales of Air Care by Category: Value 2017-2022

Table 63 Sales of Air Care by Category: % Value Growth 2017-2022

Table 64 Sales of Air Care by Fragrance: Value Ranking 2020-2022

Table 65 NBO Company Shares of Air Care: % Value 2018-2022

Table 66 LBN Brand Shares of Air Care: % Value 2019-2022

Table 67 Forecast Sales of Air Care by Category: Value 2022-2027

Table 68 Forecast Sales of Air Care by Category: % Value Growth 2022-2027

HOME INSECTICIDES IN THE US

KEY DATA FINDINGS

2022 DEVELOPMENTS

Home insecticides grows, driven by spray/aerosol insecticides

SC Johnson bets on natural insecticides as consumers' awareness of cleaner products increases

Procter & Gamble bets on home insecticides that target insects' nervous system and trap with UV light

PROSPECTS AND OPPORTUNITIES

Growth expected for home insecticides

Chemical-based insecticides to struggle in the forecast period as new sustainable alternatives gain share

Despite new technologies, insecticide baits set to maintain a volume decline

CATEGORY DATA

Table 69 Sales of Home Insecticides by Category: Value 2017-2022

Table 70 Sales of Home Insecticides by Category: % Value Growth 2017-2022

Table 71 Sales of Spray/Aerosol Insecticides by Type: % Value 2017-2022

Table 72 NBO Company Shares of Home Insecticides: % Value 2018-2022

Table 73 LBN Brand Shares of Home Insecticides: % Value 2019-2022

Table 74 Forecast Sales of Home Insecticides by Category: Value 2022-2027

Table 75 Forecast Sales of Home Insecticides by Category: % Value Growth 2022-2027



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Home Care in the US

Market Direction | 2023-04-25 | 68 pages | Euromonitor

Select license License Single User Licence Multiple User License (1 Site) Multiple User License (Global)	Price €2200.00 €4400.00 €6600.00 VAT Total
Single User Licence Multiple User License (1 Site)	€2200.00 €4400.00 €6600.00 VAT
Multiple User License (1 Site)	€4400.00 €6600.00 VAT
	€6600.00 VAT
Multiple User License (Global)	VAT
	Total
mail* Phone*	
First Name* Last Name*	
ob title*	
Company Name* EU Vat / Tax ID / NIP number*	
Address* City*	
Zip Code* Country*	
Date 2025-06-26	
Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com