

Retail in Finland

Market Direction | 2023-04-13 | 116 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Unusual times were seen for retail in Finland starting from the beginning of COVID-19 in 2020. As people stayed at home more, travelled less, went out to eat less, and worked fewer hours in the office, unusually high growth was seen for grocery retailers, due to a swift move to cooking at home and/or eating ready meals. At the same time, many non-grocery retailers suffered. However, there were exceptional categories which did well, such as anything to do with staying at home (home products speci...

Euromonitor International's Retail in Finland report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Retail market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

reliable information resources to help drive informed strategic planning.

Table of Contents:

Retail in Finland
Euromonitor International
April 2023

List Of Contents And Tables

RETAIL IN FINLAND

EXECUTIVE SUMMARY

Retail in 2022: The big picture

Sustainability in focus once again

Competitive landscape remains relatively stable in Finland

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Christmas

Mother's and Father's Day

Back to school

MARKET DATA

Table 1 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 2 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 3 Sales in Retail Offline by Channel: Value 2017-2022

Table 4 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 5 Retail Offline Outlets by Channel: Units 2017-2022

Table 6 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Table 7 Sales in Retail E-Commerce by Product: Value 2017-2022

Table 8 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022

Table 9 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 10 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 11 □Sales in Grocery Retailers by Channel: Value 2017-2022

Table 12 □Sales in Grocery Retailers by Channel: % Value Growth 2017-2022

Table 13 □Grocery Retailers Outlets by Channel: Units 2017-2022

Table 14 □Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 15 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 16 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 17 □Sales in Non-Grocery Retailers by Channel: Value 2017-2022

Table 18 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022

Table 19 □Non-Grocery Retailers Outlets by Channel: Units 2017-2022

Table 20 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 21 □Retail GBO Company Shares: % Value 2018-2022

Table 22 □Retail GBN Brand Shares: % Value 2019-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 23 □Retail Offline GBO Company Shares: % Value 2018-2022
 Table 24 □Retail Offline GBN Brand Shares: % Value 2019-2022
 Table 25 □Retail Offline LBN Brand Shares: Outlets 2019-2022
 Table 26 □Retail E-Commerce GBO Company Shares: % Value 2018-2022
 Table 27 □Retail E-Commerce GBN Brand Shares: % Value 2019-2022
 Table 28 □Grocery Retailers GBO Company Shares: % Value 2018-2022
 Table 29 □Grocery Retailers GBN Brand Shares: % Value 2019-2022
 Table 30 □Grocery Retailers LBN Brand Shares: Outlets 2019-2022
 Table 31 □Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
 Table 32 □Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
 Table 33 □Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
 Table 34 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
 Table 35 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
 Table 36 □Forecast Sales in Retail Offline by Channel: Value 2022-2027
 Table 37 □Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
 Table 38 □Forecast Retail Offline Outlets by Channel: Units 2022-2027
 Table 39 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
 Table 40 □Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
 Table 41 □Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
 Table 42 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
 Table 43 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
 Table 44 □Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
 Table 45 □Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
 Table 46 □Forecast Grocery Retailers Outlets by Channel: Units 2022-2027
 Table 47 □Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027
 Table 48 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
 Table 49 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
 Table 50 □Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027
 Table 51 □Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027
 Table 52 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027
 Table 53 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources

CONVENIENCE RETAILERS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Shift towards larger-sized formats continues in Finland in 2022

Changes in opening hours and the move to 24/7 stores in urban areas

Boycott of Teboil due to the Russian invasion of Ukraine

PROSPECTS AND OPPORTUNITIES

E-commerce from convenience stores - faster deliveries and new delivery methods

While self-service checkouts are becoming more common, unmanned stores are still being developed

Changing shelves in convenience stores

CHANNEL DATA

Table 54 Convenience Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 55 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 56 Sales in Convenience Retailers by Channel: Value 2017-2022

Table 57 Sales in Convenience Retailers by Channel: % Value Growth 2017-2022

Table 58 Convenience Retailers GBO Company Shares: % Value 2018-2022

Table 59 Convenience Retailers GBN Brand Shares: % Value 2019-2022

Table 60 Convenience Retailers LBN Brand Shares: Outlets 2019-2022

Table 61 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 62 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 63 □Forecast Sales in Convenience Retailers by Channel: Value 2022-2027

Table 64 □Forecast Sales in Convenience Retailers by Channel: % Value Growth 2022-2027

DISCOUNTERS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Lidl remains the only discounter in Finland, but sees share growth within grocery retailers

Lidl's anniversary gets press attention, focusing on how the chain has changed

High inflation drives value growth, but volume sales struggle as consumers prioritise

PROSPECTS AND OPPORTUNITIES

Despite its size Lidl does not offer e-commerce, and will reserve judgement

Lidl is still planning to expand its store network

Lidl will use its loyalty app to attract consumers to its low prices

CHANNEL DATA

Table 65 Discounters: Value Sales, Outlets and Selling Space 2017-2022

Table 66 Discounters: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 67 Discounters GBO Company Shares: % Value 2018-2022

Table 68 Discounters GBN Brand Shares: % Value 2019-2022

Table 69 Discounters LBN Brand Shares: Outlets 2019-2022

Table 70 Discounters Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 71 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

HYPERMARKETS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Hypermarkets loses share to supermarkets once again in 2022

Inflation is the biggest issue in 2022

Blurring of boundaries between foodservice and retail

PROSPECTS AND OPPORTUNITIES

Hypermarkets and supermarkets starting to see the blurring of boundaries

E-commerce - friend or foe?

Technological innovations to improve services and cut costs

CHANNEL DATA

Table 72 Hypermarkets: Value Sales, Outlets and Selling Space 2017-2022

Table 73 Hypermarkets: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 74 Hypermarkets GBO Company Shares: % Value 2018-2022

Table 75 Hypermarkets GBN Brand Shares: % Value 2019-2022

Table 76 Hypermarkets LBN Brand Shares: Outlets 2019-2022

Table 77 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 78 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

SUPERMARKETS IN FINLAND

KEY DATA FINDINGS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2022 DEVELOPMENTS

Supermarkets sees the best performance within grocery retailers in 2022

Consolidated competitive landscape, dominated by S Group

S Group moves from uniform stores to more tailor-made outlets

PROSPECTS AND OPPORTUNITIES

Like hypermarkets, supermarkets will continue to benefit from the preference for larger outlets

Supermarkets adapt to and create trends in society

Grocery sales move online during the pandemic, but the future is uncertain

CHANNEL DATA

Table 79 Supermarkets: Value Sales, Outlets and Selling Space 2017-2022

Table 80 Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 81 Supermarkets GBO Company Shares: % Value 2018-2022

Table 82 Supermarkets GBN Brand Shares: % Value 2019-2022

Table 83 Supermarkets LBN Brand Shares: Outlets 2019-2022

Table 84 Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 85 Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

SMALL LOCAL GROCERS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Small local grocers suffers from inflation, but this is part of a longer-term decline

Chained concepts are rare, but still exist

Entrepreneurial model more present in grocery retailers than it seems on the surface

PROSPECTS AND OPPORTUNITIES

Small local grocers to become even more marginalised

Competition from e-commerce likely to strengthen

Growth potential for ethnic food stores

CHANNEL DATA

Table 86 Small Local Grocers: Value Sales, Outlets and Selling Space 2017-2022

Table 87 Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 88 Small Local Grocers GBO Company Shares: % Value 2018-2022

Table 89 Small Local Grocers GBN Brand Shares: % Value 2019-2022

Table 90 Small Local Grocers LBN Brand Shares: Outlets 2019-2022

Table 91 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 92 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

APPAREL AND FOOTWEAR SPECIALISTS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Continued rebound, but sales reach nowhere near the pre-pandemic level

Dark cloud on the horizon limits recovery

Fragmented but Scandinavian-dominated competitive landscape

PROSPECTS AND OPPORTUNITIES

Challenge from e-commerce, and switch from city centres to shopping centres

Threat to growth also comes from other channels

Fast fashion vs. sustainability

CHANNEL DATA

Table 93 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 94 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 95 Apparel and Footwear Specialists GBO Company Shares: % Value 2018-2022

Table 96 Apparel and Footwear Specialists GBN Brand Shares: % Value 2019-2022

Table 97 Apparel and Footwear Specialists LBN Brand Shares: Outlets 2019-2022

Table 98 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 99 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

APPLIANCES AND ELECTRONICS SPECIALISTS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Challenging 2022 for appliances and electronics specialists

Few major players in the channel

Boundary between online and offline increasingly blurred

PROSPECTS AND OPPORTUNITIES

Little opportunity for immediate growth, but better performance later in the forecast period

Movement between different sales channels

Stigma of second-hand reduces

CHANNEL DATA

Table 100 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 101 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 102 Appliances and Electronics Specialists GBO Company Shares: % Value 2018-2022

Table 103 Appliances and Electronics Specialists GBN Brand Shares: % Value 2019-2022

Table 104 Appliances and Electronics Specialists LBN Brand Shares: Outlets 2019-2022

Table 105 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 106 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

HEALTH AND BEAUTY SPECIALISTS IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Offering necessities, pharmacies dominates and sees stable growth

Finnish pharmacies are more restricted than those in Sweden

Normal makes a successful entry to health and personal care stores

PROSPECTS AND OPPORTUNITIES

Ageing population, necessity and aesthetics set to drive growth in optical goods stores

Marketing chains remain popular in health and beauty specialists in Finland

E-commerce expected to grow, but remain below its potential

CHANNEL DATA

Table 107 Health and Beauty Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 108 Health and Beauty Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 109 Sales in Health and Beauty Specialists by Channel: Value 2017-2022

Table 110 Sales in Health and Beauty Specialists by Channel: % Value Growth 2017-2022

Table 111 Health and Beauty Specialists GBO Company Shares: % Value 2018-2022

Table 112 Health and Beauty Specialists GBN Brand Shares: % Value 2019-2022

Table 113 Health and Beauty Specialists LBN Brand Shares: Outlets 2019-2022

Table 114 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 115 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 116 □Forecast Sales in Health and Beauty Specialists by Channel: Value 2022-2027

Table 117 □Forecast Sales in Health and Beauty Specialists by Channel: % Value Growth 2022-2027

HOME PRODUCTS SPECIALISTS IN FINLAND

KEY DATA FINDINGS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2022 DEVELOPMENTS

Home products specialists remains the biggest non-grocery channel in Finland

Economic situation deteriorates, which affects spending

Pet shops and superstores relatively immune to the negative trends impacting other home products channels

PROSPECTS AND OPPORTUNITIES

Growth in the early forecast period likely to be hampered by economic situation

Falling outlet numbers overall, but developments still expected

Tightening of restrictions on marketing huge discounts

CHANNEL DATA

Table 118 Home Products Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 119 Home Products Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 120 Sales in Home Products Specialists by Channel: Value 2017-2022

Table 121 Sales in Home Products Specialists by Channel: % Value Growth 2017-2022

Table 122 Home Products Specialists GBO Company Shares: % Value 2018-2022

Table 123 Home Products Specialists GBN Brand Shares: % Value 2019-2022

Table 124 Home Products Specialists LBN Brand Shares: Outlets 2019-2022

Table 125 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 126 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 127 □Forecast Sales in Home Products Specialists by Channel: Value 2022-2027

Table 128 □Forecast Sales in Home Products Specialists by Channel: % Value Growth 2022-2027

GENERAL MERCHANDISE STORES IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Variety stores a long-term winner in Finland; 2022 is positive, but sees only slow growth

Department stores makes a comeback, but remains far from its heyday

Tokmanni remains the leader and continues to expand

PROSPECTS AND OPPORTUNITIES

The early review period has uncertainties, which will affect variety stores

Identity crisis set to continue for department stores

Players in general merchandise stores expected to focus more on e-commerce

CHANNEL DATA

Table 129 General Merchandise Stores: Value Sales, Outlets and Selling Space 2017-2022

Table 130 General Merchandise Stores: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 131 Sales in General Merchandise Stores by Channel: Value 2017-2022

Table 132 Sales in General Merchandise Stores by Channel: % Value Growth 2017-2022

Table 133 General Merchandise Stores GBO Company Shares: % Value 2018-2022

Table 134 General Merchandise Stores GBN Brand Shares: % Value 2019-2022

Table 135 General Merchandise Stores LBN Brand Shares: Outlets 2019-2022

Table 136 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 137 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 138 □Forecast Sales in General Merchandise Stores by Channel: Value 2022-2027

Table 139 □Forecast Sales in General Merchandise Stores by Channel: % Value Growth 2022-2027

DIRECT SELLING IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Direct selling continues its downhill slide in 2022

Fragmented competitive landscape

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Health and beauty and home products popular within direct selling

PROSPECTS AND OPPORTUNITIES

Boundaries between traditional direct selling and e-commerce become hazy

Continued fall in sales, and the significance of direct selling set to decrease further

Direct selling likely to remain dominated by female agents earning extra income

CHANNEL DATA

Table 140 Direct Selling by Category: Value 2017-2022

Table 141 Direct Selling by Category: % Value Growth 2017-2022

Table 142 Direct Selling GBO Company Shares: % Value 2018-2022

Table 143 Direct Selling GBN Brand Shares: % Value 2019-2022

Table 144 Direct Selling Forecasts by Category: Value 2022-2027

Table 145 Direct Selling Forecasts by Category: % Value Growth 2022-2027

VENDING IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

With the worst of the pandemic over, vending rebounds to near the 2019 level

Inflation reduces consumers' propensity to purchase

Developments in vending depend on work environment

PROSPECTS AND OPPORTUNITIES

A period of uncertainty ahead for vending

No dramatic changes expected in the split of products or competitive landscape

Automatic solutions to be even more visible in society in general

CHANNEL DATA

Table 146 Vending by Category: Value 2017-2022

Table 147 Vending by Category: % Value Growth 2017-2022

Table 148 Vending GBO Company Shares: % Value 2018-2022

Table 149 Vending GBN Brand Shares: % Value 2019-2022

Table 150 Vending Forecasts by Category: Value 2022-2027

Table 151 Vending Forecasts by Category: % Value Growth 2022-2027

RETAIL E-COMMERCE IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

E-commerce performs less well than during the COVID-19 years, yet better than overall retail

In 2022, the war in Ukraine and its impact take over as the key topics

Competitive landscape remains fragmented

PROSPECTS AND OPPORTUNITIES

Move from cross-border to domestic e-commerce

Grocery e-commerce - impact on e-commerce and offline retail

Delivery methods likely to see some movement

CHANNEL DATA

Table 152 Retail E-Commerce by Product and Category: Value 2017-2022

Table 153 Retail E-Commerce by Product and Category: % Value Growth 2017-2022

Table 154 Retail E-Commerce GBO Company Shares: % Value 2018-2022

Table 155 Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 156 Forecast Retail E-Commerce by Product and Category: Value 2022-2027

Table 157 Forecast Retail E-Commerce by Product and Category: % Value Growth 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Retail in Finland

Market Direction | 2023-04-13 | 116 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€1750.00
	Multiple User License (1 Site)	€3500.00
	Multiple User License (Global)	€5250.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

☐ ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2026-02-10"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com