

Direct Selling in South Africa

Market Direction | 2023-04-12 | 35 pages | Euromonitor

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Report description:

As South Africa's unemployment rate stagnated at over 33% in 2022 and the economy slowed due to inflationary pressures, power shortages and currency depreciation, direct selling players were given a platform to continue expanding their distribution base. The influx of new direct selling agents was supported by the rising cost of living, which affected overall disposable incomes and encouraged many to seek other revenue sources. In addition, improved internet penetration in South Africa, reaching...

Euromonitor International's Direct Selling in South Africa report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Appliances and Electronics Direct Selling, Drinks and Tobacco Direct Selling, Fashion Direct Selling, Foods Direct Selling, Health and Beauty Direct Selling, Home Products Direct Selling, Other Products Direct Selling.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Direct Selling market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

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