

Non-Grocery Retailers in Estonia

Market Direction | 2023-04-04 | 25 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Despite steep price hikes resulting from the dramatic and prolonged spike in inflation, overall current value sales growth for non-grocery retailers in Estonia in 2022 was only slightly stronger than that recorded in 2021. Demand in all channels was depressed by the rapidly rising cost of living and heightened economic uncertainty, which led most consumers to curb discretionary purchases - particularly of more expensive and big-ticket items - and prioritise spending on food and other essentials.

Euromonitor International's Non-Grocery Retailers in Estonia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Apparel and Footwear Specialists, Appliances and Electronics Specialists, General Merchandise Stores, Health and Beauty Specialists, Home Products Specialists, Leisure and Personal Goods Specialists, Other Non-Grocery Retailers.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Non-Grocery Retailers market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Non-Grocery Retailers in Estonia Euromonitor International April 2023

List Of Contents And Tables

NON-GROCERY RETAILERS IN ESTONIA KEY DATA FINDINGS 2022 DEVELOPMENTS

Trade across all channels subdued as Estonians rein in discretionary spending Apparel and footwear specialists shows fastest growth in current value sales

IKEA opens its first outlet in Estonia

PROSPECTS AND OPPORTUNITIES

Cost of living crisis will continue to restrict non-grocery spending for some time Rising costs and migration to e-commerce sites will limit growth in outlet numbers Sustainability concerns set to exert greater influence over competitive strategies CHANNEL DATA

Table 1 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 2 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 3 Non-Grocery Retailers GBO Company Shares: % Value 2018-2022 Table 4 Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 5 Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 6 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 7 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 8 Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027

Table 9 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027

Table 10 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027

Table 11 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

RETAIL IN ESTONIA
EXECUTIVE SUMMARY

Retail in 2022: The big picture

Informal retail

What next for retail?

MARKET DATA

Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 13 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 14 Sales in Retail Offline by Channel: Value 2017-2022

Table 15 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 16 Retail Offline Outlets by Channel: Units 2017-2022

Table 17 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Table 18 Retail GBO Company Shares: % Value 2018-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 19 Retail GBN Brand Shares: % Value 2019-2022

Table 20 Retail Offline GBO Company Shares: % Value 2018-2022

Table 21 □Retail Offline GBN Brand Shares: % Value 2019-2022

Table 22 □Retail Offline LBN Brand Shares: Outlets 2019-2022

Table 23 ☐Retail E-Commerce GBO Company Shares: % Value 2018-2022 Table 24 ☐Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 25 | Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027

Table 26 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027

Table 27 [Forecast Sales in Retail Offline by Channel: Value 2022-2027

Table 28 [Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027

Table 29 ☐Forecast Retail Offline Outlets by Channel: Units 2022-2027

Table 30 [Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER SOURCES

Summary 1 Research Sources



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Non-Grocery Retailers in Estonia

Market Direction | 2023-04-04 | 25 pages | Euromonitor

Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	Multiple User License	e (Global)		€2475.00
				VAT
				Total
mail*		Phone*		
mail*		I Phone*		
rst Name*		Last Name*		
b title*		Last Name*	D / NIP number*	
ob title* company Name*		Last Name*	D / NIP number*	
ob title* Company Name* .ddress*		Last Name* EU Vat / Tax II	D / NIP number*	
First Name* ob title* Company Name* Address* Zip Code*		Last Name* EU Vat / Tax II City*	D / NIP number* 2025-05-07	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com