

Small Local Grocers in Malaysia

Market Direction | 2023-03-20 | 35 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

One of the most important influences of the COVID-19 pandemic on small local grocers was the huge shift towards working from home among white-collar professionals, office workers and service industry personnel. This deprived many small local grocers of an extremely important consumer base of busy, urban professionals looking for a quick and easy breakfast on their way to work in the morning and/or a tasty and convenient lunch option. In outlets specialising in kuih, the iconic local steamed savo...

Euromonitor International's Small Local Grocers in Malaysia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Small Local Grocers market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table of Contents:

Small Local Grocers in Malaysia
Euromonitor International
March 2023

List Of Contents And Tables

SMALL LOCAL GROCERS IN MALAYSIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Small local grocers return to growth but continue losing ground to modern grocery retailers

E-wallet payments grow in popularity

Players focus on offering healthier products to appeal to consumers

PROSPECTS AND OPPORTUNITIES

Small local grocers likely to face mounting competition from convenience stores

Improving the in-store environment seen as a key factor in increasing customer satisfaction

A further decline expected in the number of small local grocers

CHANNEL DATA

Table 1 Small Local Grocers: Value Sales, Outlets and Selling Space 2017-2022

Table 2 Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 3 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 4 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

RETAIL IN MALAYSIA

EXECUTIVE SUMMARY

Retail in 2022: The big picture

Store-based retailing sales bounce back as crowds return to physical stores

New format/variation of stores introduced to retain customers

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Chinese New Year

New Year End

Hari Raya Aidilfitri (or Hari Raya Puasa)

11.11 Single Day Sales

MARKET DATA

Table 5 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 6 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 7 Sales in Retail Offline by Channel: Value 2017-2022

Table 8 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 9 Retail Offline Outlets by Channel: Units 2017-2022

Table 10 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Table 11 Sales in Retail E-Commerce by Product: Value 2017-2022

Table 12 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022

Table 13 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 14 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 15 □Sales in Grocery Retailers by Channel: Value 2017-2022

Table 16 □Sales in Grocery Retailers by Channel: % Value Growth 2017-2022

Table 17 □Grocery Retailers Outlets by Channel: Units 2017-2022

Table 18 □Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 19 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 20 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 21 □Sales in Non-Grocery Retailers by Channel: Value 2017-2022

Table 22 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022

Table 23 □Non-Grocery Retailers Outlets by Channel: Units 2017-2022

Table 24 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 25 □Retail GBO Company Shares: % Value 2018-2022

Table 26 □Retail GBN Brand Shares: % Value 2019-2022

Table 27 □Retail Offline GBO Company Shares: % Value 2018-2022

Table 28 □Retail Offline GBN Brand Shares: % Value 2019-2022

Table 29 □Retail Offline LBN Brand Shares: Outlets 2019-2022

Table 30 □Retail E-Commerce GBO Company Shares: % Value 2018-2022

Table 31 □Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 32 □Grocery Retailers GBO Company Shares: % Value 2018-2022

Table 33 □Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 34 □Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 35 □Non-Grocery Retailers GBO Company Shares: % Value 2018-2022

Table 36 □Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 37 □Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 38 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027

Table 39 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027

Table 40 □Forecast Sales in Retail Offline by Channel: Value 2022-2027

Table 41 □Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027

Table 42 □Forecast Retail Offline Outlets by Channel: Units 2022-2027

Table 43 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027

Table 44 □Forecast Sales in Retail E-Commerce by Product: Value 2022-2027

Table 45 □Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027

Table 46 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 47 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 48 □Forecast Sales in Grocery Retailers by Channel: Value 2022-2027

Table 49 □Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027

Table 50 □Forecast Grocery Retailers Outlets by Channel: Units 2022-2027

Table 51 □Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

Table 52 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 53 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 54 □Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027

Table 55 □Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027

Table 56 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027

Table 57 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Small Local Grocers in Malaysia

Market Direction | 2023-03-20 | 35 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

| Select license | License | Price |
|----------------|--------------------------------|----------|
| | Single User Licence | €825.00 |
| | Multiple User License (1 Site) | €1650.00 |
| | Multiple User License (Global) | €2475.00 |
| | | VAT |
| | | Total |

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

| | | | |
|---------------|----------------------|-------------------------------|----------------------|
| Email* | <input type="text"/> | Phone* | <input type="text"/> |
| First Name* | <input type="text"/> | Last Name* | <input type="text"/> |
| Job title* | <input type="text"/> | | |
| Company Name* | <input type="text"/> | EU Vat / Tax ID / NIP number* | <input type="text"/> |
| Address* | <input type="text"/> | City* | <input type="text"/> |
| Zip Code* | <input type="text"/> | Country* | <input type="text"/> |
| | | Date | 2025-05-08 |
| | | Signature | <input type="text"/> |

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com