

## **Direct Selling in Pakistan**

Market Direction | 2023-03-28 | 18 pages | Euromonitor

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### **Report description:**

Despite growing consumer awareness and the presence of questionable brands and products in the direct selling channel, the channel continues to remain relevant, particularly in rural areas where malls and shopping centres are fewer in number. In these areas, local community sellers or even close family and friends often engage in direct selling by purchasing items in bulk from city shopping centres. As a result, many brands that may have a presence as specialist retailer in cities are sold via d...

Euromonitor International's Direct Selling in Pakistan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Appliances and Electronics Direct Selling, Drinks and Tobacco Direct Selling, Fashion Direct Selling, Foods Direct Selling, Health and Beauty Direct Selling, Home Products Direct Selling, Other Products Direct Selling.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Direct Selling market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

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