

## **Convenience Retailers in Slovakia**

Market Direction | 2023-03-14 | 36 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### **Report description:**

Convenience retailers and convenience stores in particular continued to suffer from thriftier shopping behaviour among Slovaks, who increasingly opted to shop at discounters or supermarkets/hypermarkets or via retail e-commerce. The majority of convenience stores are unable to negotiate prices with suppliers that would be highly competitive with large retail chains, such as Kaufland or Lidl Slovensko. This is why retail chains seek alternative ways to reach their customers. For instance, COOP Je...

Euromonitor International's Convenience Retailers in Slovakia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Convenience Stores, Forecourt Retailers.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Convenience Retailers market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Convenience Retailers in Slovakia  
Euromonitor International  
March 2023

List Of Contents And Tables

### **CONVENIENCE RETAILERS IN SLOVAKIA**

#### **KEY DATA FINDINGS**

#### **2022 DEVELOPMENTS**

Convenience retailers suffer from thrifty shopping behaviour as consumers eschew them for supermarkets or retail e-commerce  
Stores optimise their operations in order to reduce costs and explore more energy-efficient refrigeration and lighting  
Milk-Agro conducts a production efficiency study and ceases to produce energy-intensive products, such as powder milk

#### **PROSPECTS AND OPPORTUNITIES**

Metro C&C bucks the trend by opening new outlets while Moj obchod expands its private label assortment  
New concept for forecourt retailers takes advantage of longer opening hours  
Economic improvement benefits smaller stores as consumers start shopping closer to home and seek out locally sourced products

### **CHANNEL DATA**

- Table 1 Convenience Retail: Value Sales, Outlets and Selling Space 2017-2022
- Table 2 Convenience Retail: Value Sales, Outlets and Selling Space: % Growth 2017-2022
- Table 3 Sales in Convenience Retailers by Channel: Value 2017-2022
- Table 4 Sales in Convenience Retailers by Channel: % Value Growth 2017-2022
- Table 5 Convenience Retail GBO Company Shares: % Value 2018-2022
- Table 6 Convenience Retail GBN Brand Shares: % Value 2019-2022
- Table 7 Convenience Retail LBN Brand Shares: Outlets 2019-2022
- Table 8 Convenience Retail Forecasts: Value Sales, Outlets and Selling Space 2022-2027
- Table 9 Convenience Retail Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
- Table 10 □Forecast Sales in Convenience Retailers by Channel: Value 2022-2027
- Table 11 □Forecast Sales in Convenience Retailers by Channel: % Value Growth 2022-2027

### **RETAIL IN SLOVAKIA**

#### **EXECUTIVE SUMMARY**

Retail in 2022: The big picture  
Retailers reduce their costs by taking energy-saving measures in their stores while cross border shopping grows in popularity  
Slowdown in retail e-commerce as consumers return to bricks and mortar outlets  
What next for retail?

#### **OPERATING ENVIRONMENT**

Informal retail  
Opening hours for physical retail  
Summary 1 Standard Opening Hours by Channel Type 2022  
Seasonality  
Christmas  
Easter  
Back to School

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

## MARKET DATA

- Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022
- Table 13 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022
- Table 14 Sales in Retail Offline by Channel: Value 2017-2022
- Table 15 Sales in Retail Offline by Channel: % Value Growth 2017-2022
- Table 16 Retail Offline Outlets by Channel: Units 2017-2022
- Table 17 Retail Offline Outlets by Channel: % Unit Growth 2017-2022
- Table 18 Sales in Retail E-Commerce by Product: Value 2017-2022
- Table 19 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022
- Table 20 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
- Table 21 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
- Table 22 □Sales in Grocery Retailers by Channel: Value 2017-2022
- Table 23 □Sales in Grocery Retailers by Channel: % Value Growth 2017-2022
- Table 24 □Grocery Retailers Outlets by Channel: Units 2017-2022
- Table 25 □Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
- Table 26 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
- Table 27 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
- Table 28 □Sales in Non-Grocery Retailers by Channel: Value 2017-2022
- Table 29 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022
- Table 30 □Non-Grocery Retailers Outlets by Channel: Units 2017-2022
- Table 31 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
- Table 32 □Retail GBO Company Shares: % Value 2018-2022
- Table 33 □Retail GBN Brand Shares: % Value 2019-2022
- Table 34 □Retail Offline GBO Company Shares: % Value 2018-2022
- Table 35 □Retail Offline GBN Brand Shares: % Value 2019-2022
- Table 36 □Retail Offline LBN Brand Shares: Outlets 2019-2022
- Table 37 □Retail E-Commerce GBO Company Shares: % Value 2018-2022
- Table 38 □Retail E-Commerce GBN Brand Shares: % Value 2019-2022
- Table 39 □Grocery Retailers GBO Company Shares: % Value 2018-2022
- Table 40 □Grocery Retailers GBN Brand Shares: % Value 2019-2022
- Table 41 □Grocery Retailers LBN Brand Shares: Outlets 2019-2022
- Table 42 □Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
- Table 43 □Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
- Table 44 □Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
- Table 45 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
- Table 46 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
- Table 47 □Forecast Sales in Retail Offline by Channel: Value 2022-2027
- Table 48 □Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
- Table 49 □Forecast Retail Offline Outlets by Channel: Units 2022-2027
- Table 50 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
- Table 51 □Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
- Table 52 □Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
- Table 53 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
- Table 54 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
- Table 55 □Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
- Table 56 □Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
- Table 57 □Forecast Grocery Retailers Outlets by Channel: Units 2022-2027

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

Table 58 □Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

Table 59 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 60 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 61 □Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027

Table 62 □Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027

Table 63 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027

Table 64 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

**Convenience Retailers in Slovakia**

Market Direction | 2023-03-14 | 36 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

**ORDER FORM:**

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2026-02-23"/>
		Signature	<input type="text"/>

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com