

# **Retail E-Commerce in Italy**

Market Direction | 2023-03-21 | 43 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

## **Report description:**

Retail e-commerce continued to perform positively in value sales terms in 2022 as many Italians are now extremely confident in regularly using this channel to purchase various items. While the channel's growth in 2022 was notably slower compared to its dynamic double-digit growth rates recorded in 2020 and 2021 - in line with greater mobility outside of the home and pent-up demand for the in-store shopping experience again - the convenience, precision and speed provided to consumers by retail e-...

Euromonitor International's Retail E-Commerce in Italy report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce by Product, Retail E-Commerce by Type.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Retail E-Commerce market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- $\ast$  Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

reliable information resources to help drive informed strategic planning.

# Table of Contents:

Retail E-Commerce in Italy Euromonitor International March 2023

List Of Contents And Tables

**RETAIL E-COMMERCE IN ITALY KEY DATA FINDINGS** 2022 DEVELOPMENTS Positive performance for retail e-commerce in 2022 but growth slows in line with greater mobility Innovation and sustainability International giants prevail but ManoMano identifies strong potential for Italian market PROSPECTS AND OPPORTUNITIES Positive outlook for retail e-commerce due to habit persistence and familiarity Innovation evolving from the metaverse Logistics of retail e-commerce must consider environmental impact CHANNEL DATA Table 1 Retail E-Commerce by Channel: Value 2017-2022 Table 2 Retail E-Commerce by Channel: % Value Growth 2017-2022 Table 3 Retail E-Commerce by Product: Value 2017-2022 Table 4 Retail E-Commerce by Product: % Value Growth 2017-2022 Table 5 Retail E-Commerce GBO Company Shares: % Value 2018-2022 Table 6 Retail E-Commerce GBN Brand Shares: % Value 2019-2022 Table 7 Forecast Retail E-Commerce by Channel: Value 2022-2027 Table 8 Forecast Retail E-Commerce by Channel: % Value Growth 2022-2027 Table 9 Forecast Retail E-Commerce by Product: Value 2022-2027 Table 10 [Forecast Retail E-Commerce by Product: % Value Growth 2022-2027 **RETAIL IN ITALY** EXECUTIVE SUMMARY Retail in 2022: The big picture Retail e-commerce enjoys increasing familiarity and habit persistence since pandemic Sustainability and attention to social issues What next for retail? **OPERATING ENVIRONMENT** Informal retail Opening hours for physical retail Summary 1 Standard Opening Hours by Channel Type 2022 Seasonality **Christmas Holidays** Easter Valentine's Day/Father's Day/Mother's Day Summer Holidays/Back to School MARKET DATA

Table 11 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022 Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022 Table 13 Sales in Retail Offline by Channel: Value 2017-2022 Table 14 Sales in Retail Offline by Channel: % Value Growth 2017-2022 Table 15 Retail Offline Outlets by Channel: Units 2017-2022 Table 16 Retail Offline Outlets by Channel: % Unit Growth 2017-2022 Table 17 Sales in Retail E-Commerce by Product: Value 2017-2022 Table 18 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022 Table 19 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022 Table 20 ||Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022 Table 21 
☐Sales in Grocery Retailers by Channel: Value 2017-2022 Table 22 
☐Sales in Grocery Retailers by Channel: % Value Growth 2017-2022 Table 23 □Grocery Retailers Outlets by Channel: Units 2017-2022 Table 24 [Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022 Table 25 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022 Table 26 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022 Table 27 [Sales in Non-Grocery Retailers by Channel: Value 2017-2022 Table 28 [Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022 Table 29 [Non-Grocery Retailers Outlets by Channel: Units 2017-2022 Table 30 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022 Table 31 [Retail GBO Company Shares: % Value 2018-2022 Table 32 [Retail GBN Brand Shares: % Value 2019-2022 Table 33 
☐Retail Offline GBO Company Shares: % Value 2018-2022 Table 34 □Retail Offline GBN Brand Shares: % Value 2019-2022 Table 35 [Retail Offline LBN Brand Shares: Outlets 2019-2022 Table 36 [Retail E-Commerce GBO Company Shares: % Value 2018-2022 Table 37 
Retail E-Commerce GBN Brand Shares: % Value 2019-2022 Table 38 [Grocery Retailers GBO Company Shares: % Value 2018-2022 Table 39 Grocery Retailers GBN Brand Shares: % Value 2019-2022 Table 40 Grocery Retailers LBN Brand Shares: Outlets 2019-2022 Table 41 Non-Grocery Retailers GBO Company Shares: % Value 2018-2022 Table 42 Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022 Table 43 INon-Grocerv Retailers LBN Brand Shares: Outlets 2019-2022 Table 44 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027 Table 45 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027 Table 46 [Forecast Sales in Retail Offline by Channel: Value 2022-2027 Table 47 
[Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027 Table 48 [Forecast Retail Offline Outlets by Channel: Units 2022-2027 Table 49 [Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027 Table 50 ∏Forecast Sales in Retail E-Commerce by Product: Value 2022-2027 Table 51 [Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027 Table 52 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027 Table 53 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027 Table 54 [Forecast Sales in Grocery Retailers by Channel: Value 2022-2027 Table 55 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027 Table 56 [Forecast Grocery Retailers Outlets by Channel: Units 2022-2027 Table 57 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

Table 58 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027 Table 59 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027 Table 60 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027 Table 61 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027 Table 62 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027 Table 63 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027 DISCLAIMER SOURCES

Summary 2 Research Sources



# **Retail E-Commerce in Italy**

Market Direction | 2023-03-21 | 43 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€825.00
	Multiple User License (1 Site)		€1650.00
	Multiple User License (Global)		€2475.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-02
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com