

Supermarkets in Indonesia

Market Direction | 2023-03-13 | 37 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Following a two-year period of decline, supermarkets saw a welcome increase in current value sales in 2022. Growth was boosted by the loosening of COVID-19-related restrictions, which had a significant impact on consumer footfall, particularly in the case of supermarkets located inside shopping malls. During the pandemic, the leading players chose to focus on standalone outlets rather than those located in shopping centres, many of which closed temporarily or were forced to adjust their opening...

Euromonitor International's Supermarkets in Indonesia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Supermarkets market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table of Contents:

Supermarkets in Indonesia
Euromonitor International
March 2023

List Of Contents And Tables

SUPERMARKETS IN INDONESIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sales see an upturn in 2022, with standalone outlets leading the way

Competition from convenience stores and e-commerce

Price promotions remain a key feature

PROSPECTS AND OPPORTUNITIES

Wider variety of fresh produce will give supermarkets competitive advantage over convenience stores

Focus on smaller formats in residential locations

Promotions will continue to draw in customers

CHANNEL DATA

Table 1 Supermarkets: Value Sales, Outlets and Selling Space 2017-2022

Table 2 Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 3 Supermarkets GBO Company Shares: % Value 2018-2022

Table 4 Supermarkets GBN Brand Shares: % Value 2019-2022

Table 5 Supermarkets LBN Brand Shares: Outlets 2019-2022

Table 6 Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 7 Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

RETAIL IN INDONESIA

EXECUTIVE SUMMARY

Retail in 2022: The big picture

2022 key trends: number of retail outlets slows in 2022

Price promotions serve to boost store traffic

Continued shift to online platforms

Fintech accelerates financial inclusion

What next for retail?

OPERATING ENVIRONMENT

Informal retailing

Opening hours for physical retailers

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Eid al-Fitr/Lebaran

School holidays

Harbolnas (national online shopping day)

Christmas

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 10 Sales in Retail Offline by Channel: Value 2017-2022

Table 11 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 12	Retail Offline Outlets by Channel: Units 2017-2022
Table 13	Retail Offline Outlets by Channel: % Unit Growth 2017-2022
Table 14	Sales in Retail E-Commerce by Product: Value 2017-2022
Table 15	Sales in Retail E-Commerce by Product: % Value Growth 2017-2022
Table 16	Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
Table 17	□Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
Table 18	□Sales in Grocery Retailers by Channel: Value 2017-2022
Table 19	□Sales in Grocery Retailers by Channel: % Value Growth 2017-2022
Table 20	□Grocery Retailers Outlets by Channel: Units 2017-2022
Table 21	□Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
Table 22	□Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
Table 23	□Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
Table 24	□Sales in Non-Grocery Retailers by Channel: Value 2017-2022
Table 25	□Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022
Table 26	□Non-Grocery Retailers Outlets by Channel: Units 2017-2022
Table 27	□Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
Table 28	□Retail GBO Company Shares: % Value 2018-2022
Table 29	□Retail GBN Brand Shares: % Value 2019-2022
Table 30	□Retail Offline GBO Company Shares: % Value 2018-2022
Table 31	□Retail Offline GBN Brand Shares: % Value 2019-2022
Table 32	□Retail Offline LBN Brand Shares: Outlets 2019-2022
Table 33	□Retail E-Commerce GBO Company Shares: % Value 2018-2022
Table 34	□Retail E-Commerce GBN Brand Shares: % Value 2019-2022
Table 35	□Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 36	□Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 37	□Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 38	□Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 39	□Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 40	□Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 41	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
Table 42	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
Table 43	□Forecast Sales in Retail Offline by Channel: Value 2022-2027
Table 44	□Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
Table 45	□Forecast Retail Offline Outlets by Channel: Units 2022-2027
Table 46	□Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
Table 47	□Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
Table 48	□Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
Table 49	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 50	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 51	□Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
Table 52	□Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
Table 53	□Forecast Grocery Retailers Outlets by Channel: Units 2022-2027
Table 54	□Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027
Table 55	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 56	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 57	□Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027
Table 58	□Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 59 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027

Table 60 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources

Supermarkets in Indonesia

Market Direction | 2023-03-13 | 37 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

☐** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2025-05-08"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com