

# Retail in Slovakia

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# Report description:

Retailing in 2022 was driven by rising unit prices as inflation pushed past 10%, causing thriftier consumer behaviour. As Slovak households started delaying larger purchases, retailers' price competition became more intense, which resulted in price wars. Russia's invasion of Ukraine sent many refugees seeking shelter, however the conflict itself created a lot of future uncertainty, which is why Slovak consumers tried to keep their spending in check.

Euromonitor International's Retail in Slovakia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Retail market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

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**Euromonitor International** 

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2022 DEVELOPMENTS

Convenience retailers suffer from thrifty shopping behaviour as consumers eschew them for supermarkets or retail e-commerce Stores optimise their operations in order to reduce costs and explore more energy-efficient refrigeration and lighting

Milk-Agro conducts a production efficiency study and ceases to produce energy-intensive products, such as powder milk

PROSPECTS AND OPPORTUNITIES

Metro C&C bucks the trend by opening new outlets while Moj obchod expands its private label assortment

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Sales hampered by cross-border shopping due to more attractive prices in Poland and the reopening of borders in the wake of the pandemic

## PROSPECTS AND OPPORTUNITIES

Competition intensifies over the forecast period, especially from supermarkets, discounters and foods e-commerce

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Rising costs impact imports from China, benefiting local apparel and footwear specialists

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#### PROSPECTS AND OPPORTUNITIES

Industry players focus more heavily on revamping their loyalty programmes, especially those with no omnichannel presence Fierce competition among retailers and growth in apparel and footwear e-commerce limit unit price growth

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#### RETAIL E-COMMERCE IN SLOVAKIA

**KEY DATA FINDINGS** 

## 2022 DEVELOPMENTS

The lifting of COVID-19 restrictions leads to a slowdown in retail e-commerce in 2022

Foods e-commerce sees the strongest growth as industry players reduce their delivery times

Retail e-commerce from outside the EU becomes more difficult due to VAT on imported products under EUR22.00

# PROSPECTS AND OPPORTUNITIES

Consumers increase their spending via retail e-commerce as their purchasing power stabilises, with quick commerce adding to the attraction

Kaufland launches an online marketplace in Slovakia over the forecast period enabling companies to sell their products

Consumer price sensitivity drives innovations as consumers seek the best value for their money

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