

## **Retail in Bulgaria**

Market Direction | 2023-03-14 | 104 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

### **Report description:**

Retailing value growth was strong in Bulgaria in 2022, mainly driven by the rampant inflation which hit many retailers hard, forcing them to increase the unit prices of most products while personal disposable incomes continued to stagnate. Inflation was in the double-digit percentage range in Bulgaria during the year and was further exacerbated by the war following the Russian invasion of Ukraine. Forecasts are optimistic that the consumer price growth will slow down to about 5% in 2023 although...

Euromonitor International's Retail in Bulgaria report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Retail market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Retail in Bulgaria  
Euromonitor International  
March 2023

List Of Contents And Tables

### **RETAIL IN BULGARIA**

#### **EXECUTIVE SUMMARY**

Retail in 2022: The big picture

Modernisation and store network expansion

E-commerce continues to grow strongly, though penetration remains low

What next for retail?

#### **OPERATING ENVIRONMENT**

Informal retail

Opening hours for physical retail

Summary 1      Standard Opening Hours by Channel Type 2022

Seasonality

Christmas

Back to School

#### **MARKET DATA**

Table 1 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 2 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 3 Sales in Retail Offline by Channel: Value 2017-2022

Table 4 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 5 Retail Offline Outlets by Channel: Units 2017-2022

Table 6 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Table 7 Sales in Retail E-Commerce by Product: Value 2017-2022

Table 8 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022

Table 9 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 10 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 11 □Sales in Grocery Retailers by Channel: Value 2017-2022

Table 12 □Sales in Grocery Retailers by Channel: % Value Growth 2017-2022

Table 13 □Grocery Retailers Outlets by Channel: Units 2017-2022

Table 14 □Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 15 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 16 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 17 □Sales in Non-Grocery Retailers by Channel: Value 2017-2022

Table 18 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022

Table 19 □Non-Grocery Retailers Outlets by Channel: Units 2017-2022

Table 20 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 21 □Retail GBO Company Shares: % Value 2018-2022

Table 22 □Retail GBN Brand Shares: % Value 2019-2022

Table 23 □Retail Offline GBO Company Shares: % Value 2018-2022

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 24	□Retail Offline GBN Brand Shares: % Value 2019-2022
Table 25	□Retail Offline LBN Brand Shares: Outlets 2019-2022
Table 26	□Retail E-Commerce GBO Company Shares: % Value 2018-2022
Table 27	□Retail E-Commerce GBN Brand Shares: % Value 2019-2022
Table 28	□Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 29	□Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 30	□Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 31	□Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 32	□Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 33	□Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 34	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
Table 35	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
Table 36	□Forecast Sales in Retail Offline by Channel: Value 2022-2027
Table 37	□Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
Table 38	□Forecast Retail Offline Outlets by Channel: Units 2022-2027
Table 39	□Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
Table 40	□Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
Table 41	□Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
Table 42	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 43	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 44	□Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
Table 45	□Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
Table 46	□Forecast Grocery Retailers Outlets by Channel: Units 2022-2027
Table 47	□Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027
Table 48	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 49	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 50	□Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027
Table 51	□Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027
Table 52	□Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027
Table 53	□Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

## DISCLAIMER

## SOURCES

Summary 2 Research Sources

## CONVENIENCE RETAILERS IN BULGARIA

## KEY DATA FINDINGS

## 2022 DEVELOPMENTS

Growth amidst rising prices

Minimal store network growth

Leading players focus on customer experience and product mix

## PROSPECTS AND OPPORTUNITIES

Population decline to dampen growth

Convenience retailers to focus on becoming gourmet destinations and targeting health and wellness

Increase in digital operations

## CHANNEL DATA

Table 54 Convenience Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 55 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 56 Sales in Convenience Retailers by Channel: Value 2017-2022

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

Table 57 Sales in Convenience Retailers by Channel: % Value Growth 2017-2022

Table 58 Convenience Retailers GBO Company Shares: % Value 2018-2022

Table 59 Convenience Retailers GBN Brand Shares: % Value 2019-2022

Table 60 Convenience Retailers LBN Brand Shares: Outlets 2019-2022

Table 61 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 62 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 63 □Forecast Sales in Convenience Retailers by Channel: Value 2022-2027

Table 64 □Forecast Sales in Convenience Retailers by Channel: % Value Growth 2022-2027

## DISCOUNTERS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Price hikes boost consumer interest in discounters

Lidl works to reinforce dominance

Kam 2014 EOOD expands on back of growing interest in hard discounters

### PROSPECTS AND OPPORTUNITIES

Continued, albeit slower, growth

Discounters set to outpace rival formats

Leading players to focus on competitive advantage

### CHANNEL DATA

Table 65 Discounters: Value Sales, Outlets and Selling Space 2017-2022

Table 66 Discounters: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 67 Discounters GBO Company Shares: % Value 2018-2022

Table 68 Discounters GBN Brand Shares: % Value 2019-2022

Table 69 Discounters LBN Brand Shares: Outlets 2019-2022

Table 70 Discounters Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 71 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

## HYPERMARKETS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Strong performance in 2022

Kaufland remains dominant

Hypermarkets players invest in development of omnichannel presence

### PROSPECTS AND OPPORTUNITIES

Growth set to slow down over forecast period

Significant growth in outlet numbers

Hypermarkets players set to continue turning to e-commerce and delivery services

### CHANNEL DATA

Table 72 Hypermarkets: Value Sales, Outlets and Selling Space 2017-2022

Table 73 Hypermarkets: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 74 Hypermarkets GBO Company Shares: % Value 2018-2022

Table 75 Hypermarkets GBN Brand Shares: % Value 2019-2022

Table 76 Hypermarkets LBN Brand Shares: Outlets 2019-2022

Table 77 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 78 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

## SUPERMARKETS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Supermarkets channel sees continued growth

Further store network expansion

Billa retains lead, with Fantastico breathing down its neck

#### PROSPECTS AND OPPORTUNITIES

Limited potential for growth, but private label offers opportunities

Negative demographic trends to limit growth

Building online presence

#### CHANNEL DATA

Table 79 Supermarkets: Value Sales, Outlets and Selling Space 2017-2022

Table 80 Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 81 Supermarkets GBO Company Shares: % Value 2018-2022

Table 82 Supermarkets GBN Brand Shares: % Value 2019-2022

Table 83 Supermarkets LBN Brand Shares: Outlets 2019-2022

Table 84 Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 85 Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

#### SMALL LOCAL GROCERS IN BULGARIA

##### KEY DATA FINDINGS

##### 2022 DEVELOPMENTS

Independent retailers lack financial resilience of major chained players

Declining number of outlets

Small local grocers lag behind in terms of e-commerce

#### PROSPECTS AND OPPORTUNITIES

Competition from modern grocery retailing set to lead to continued decline in store network

Small local grocers to develop online activity

Channel unlikely to see a clear leader

#### CHANNEL DATA

Table 86 Small Local Grocers: Value Sales, Outlets and Selling Space 2017-2022

Table 87 Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 88 Small Local Grocers GBO Company Shares: % Value 2018-2022

Table 89 Small Local Grocers GBN Brand Shares: % Value 2019-2022

Table 90 Small Local Grocers LBN Brand Shares: Outlets 2019-2022

Table 91 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 92 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

#### APPAREL AND FOOTWEAR SPECIALISTS IN BULGARIA

##### KEY DATA FINDINGS

##### 2022 DEVELOPMENTS

Falling number of outlets

Continued recovery

A fragmented channel

#### PROSPECTS AND OPPORTUNITIES

Unfavourable demographic trends

Some consolidation expected

Growing focus on online operations

#### CHANNEL DATA

Table 93 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 94 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 95 Apparel and Footwear Specialists GBO Company Shares: % Value 2018-2022

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

Table 96 Apparel and Footwear Specialists GBN Brand Shares: % Value 2019-2022

Table 97 Apparel and Footwear Specialists LBN Brand Shares: Outlets 2019-2022

Table 98 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 99 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

## APPLIANCES AND ELECTRONICS SPECIALISTS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Sales exceed pre-pandemic levels

Strong consumer focus on convenience

Leaders compete on price, experience and product range

#### PROSPECTS AND OPPORTUNITIES

Innovation, convenience and social media influence

Smart technologies to grow in importance

Challenging economic conditions to affect demand

#### CHANNEL DATA

Table 100 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 101 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 102 Appliances and Electronics Specialists GBO Company Shares: % Value 2018-2022

Table 103 Appliances and Electronics Specialists GBN Brand Shares: % Value 2019-2022

Table 104 Appliances and Electronics Specialists LBN Brand Shares: Outlets 2019-2022

Table 105 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 106 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

## HEALTH AND BEAUTY SPECIALISTS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

COVID-19 has lasting impact on health consciousness

Pharmacies channel sees strongest growth

Collaborations with major modern grocery retailers

#### PROSPECTS AND OPPORTUNITIES

Enduring health and wellness trend to support channel's performance

Strong performance expected from beauty specialist retailers

Economic challenges set to act as an obstacle to development

#### CHANNEL DATA

Table 107 Health and Beauty Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 108 Health and Beauty Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 109 Sales in Health and Beauty Specialists by Channel: Value 2017-2022

Table 110 Sales in Health and Beauty Specialists by Channel: % Value Growth 2017-2022

Table 111 Health and Beauty Specialists GBO Company Shares: % Value 2018-2022

Table 112 Health and Beauty Specialists GBN Brand Shares: % Value 2019-2022

Table 113 Health and Beauty Specialists LBN Brand Shares: Outlets 2019-2022

Table 114 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 115 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 116 □Forecast Sales in Health and Beauty Specialists by Channel: Value 2022-2027

Table 117 □Forecast Sales in Health and Beauty Specialists by Channel: % Value Growth 2022-2027

## HOME PRODUCTS SPECIALISTS IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Revival of pre-pandemic trends

Improvement across channels

Construction boom supports demand

#### PROSPECTS AND OPPORTUNITIES

Heightened consumer budget consciousness to impact demand

Social media set to play key role in shaping demand

Pet shops expected to perform well

#### CHANNEL DATA

Table 118 Home Products Specialists: Value Sales, Outlets and Selling Space 2017-2022

Table 119 Home Products Specialists: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 120 Sales in Home Products Specialists by Channel: Value 2017-2022

Table 121 Sales in Home Products Specialists by Channel: % Value Growth 2017-2022

Table 122 Home Products Specialists GBO Company Shares: % Value 2018-2022

Table 123 Home Products Specialists GBN Brand Shares: % Value 2019-2022

Table 124 Home Products Specialists LBN Brand Shares: Outlets 2019-2022

Table 125 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 126 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 127 □Forecast Sales in Home Products Specialists by Channel: Value 2022-2027

Table 128 □Forecast Sales in Home Products Specialists by Channel: % Value Growth 2022-2027

#### GENERAL MERCHANDISE STORES IN BULGARIA

##### KEY DATA FINDINGS

##### 2022 DEVELOPMENTS

Shift in shopping patterns continues to impact general merchandise stores

Little development in department stores

Further decline for variety stores

#### PROSPECTS AND OPPORTUNITIES

Growth set to be constrained by increasing competition from rival channels

Little expectation for development of department stores

Variety stores to bounce back

#### CHANNEL DATA

Table 129 General Merchandise Stores: Value Sales, Outlets and Selling Space 2017-2022

Table 130 General Merchandise Stores: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 131 Sales in General Merchandise Stores by Channel: Value 2017-2022

Table 132 Sales in General Merchandise Stores by Channel: % Value Growth 2017-2022

Table 133 General Merchandise Stores GBO Company Shares: % Value 2018-2022

Table 134 General Merchandise Stores GBN Brand Shares: % Value 2019-2022

Table 135 General Merchandise Stores LBN Brand Shares: Outlets 2019-2022

Table 136 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 137 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 138 □Forecast Sales in General Merchandise Stores by Channel: Value 2022-2027

Table 139 □Forecast Sales in General Merchandise Stores by Channel: % Value Growth 2022-2027

#### DIRECT SELLING IN BULGARIA

##### KEY DATA FINDINGS

##### 2022 DEVELOPMENTS

Inflation drives value growth

Growing role for social media

Leading companies have been slow to adapt to evolving environment

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

## PROSPECTS AND OPPORTUNITIES

Growth to be constrained by strong competition from other channels

Foods and tissue and hygiene categories to see growth

Looking to Millennials and Gen-Z

## CHANNEL DATA

Table 140 Direct Selling by Product: Value 2017-2022

Table 141 Direct Selling by Product: % Value Growth 2017-2022

Table 142 Direct Selling GBO Company Shares: % Value 2018-2022

Table 143 Direct Selling GBN Brand Shares: % Value 2019-2022

Table 144 Direct Selling Forecasts by Product: Value 2022-2027

Table 145 Direct Selling Forecasts by Product: % Value Growth 2022-2027

## VENDING IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Full recovery

Foods vending sees dynamic growth

Strong performance from hot drinks vending

## PROSPECTS AND OPPORTUNITIES

Ongoing growth ahead

New concepts

Thefts pose a threat

## CHANNEL DATA

Table 146 Vending by Product: Value 2017-2022

Table 147 Vending by Product: % Value Growth 2017-2022

Table 148 Vending GBO Company Shares: % Value 2018-2022

Table 149 Vending GBN Brand Shares: % Value 2019-2022

Table 150 Vending Forecasts by Product: Value 2022-2027

Table 151 Vending Forecasts by Product: % Value Growth 2022-2027

## RETAIL E-COMMERCE IN BULGARIA

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Low level of e-commerce in Bulgaria

Rapid expansion of foods e-commerce

E-commerce provides access to new brands and products

## PROSPECTS AND OPPORTUNITIES

E-commerce to see further strong growth

Strong performance expected from foods e-commerce

E-commerce players set to address challenges posed by physical stores

## CHANNEL DATA

Table 152 Retail E-Commerce by Channel: Value 2017-2022

Table 153 Retail E-Commerce by Channel: % Value Growth 2017-2022

Table 154 Retail E-Commerce by Product: Value 2017-2022

Table 155 Retail E-Commerce by Product: % Value Growth 2017-2022

Table 156 Retail E-Commerce GBO Company Shares: % Value 2018-2022

Table 157 Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 158 Forecast Retail E-Commerce by Channel: Value 2022-2027

Table 159 Forecast Retail E-Commerce by Channel: % Value Growth 2022-2027

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)



Table 160 Forecast Retail E-Commerce by Product: Value 2022-2027

Table 161 □Forecast Retail E-Commerce by Product: % Value Growth 2022-2027

## Retail in Bulgaria

Market Direction | 2023-03-14 | 104 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

### ORDER FORM:

Select license	License	Price
	Single User Licence	€1750.00
	Multiple User License (1 Site)	€3500.00
	Multiple User License (Global)	€5250.00
		VAT
		Total

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	2026-02-08
		Signature	<input type="text"/>

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com