

Discounters in the Netherlands

Market Direction | 2023-03-13 | 34 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

During the outbreak of COVID-19, discounters lost market share within grocery retail, as consumers tended to visit one store only, to reduce the amount of time they were out of the home. As such, secondary grocery stores were visited less often, and this included discounters. However, moving into 2022, discounters regained share as inflation impacted consumer buying habits, with consumers actively looking for ways to save money. Despite price increases at discounters, these outlets continued to...

Euromonitor International's Discounters in Netherlands report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Discounters market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Discounters in the Netherlands Euromonitor International March 2023

List Of Contents And Tables

DISCOUNTERS IN THE NETHERLANDS

KEY DATA FINDINGS

2022 DEVELOPMENTS

As price sensitivity increases, the cost of living crisis drives growth of discounters

Aldi revamps its outlets and invests in marketing to become more competitive

Aldi and Lidl showcase sustainable credentials, improving brand reputations

PROSPECTS AND OPPORTUNITIES

Consumers' price-conscious behaviour boosts share across the early forecast period

Renovations and image improvements to drive further growth for discounters

Discounters adopt new technologies to increase efficiency and attract consumers

CHANNEL DATA

Table 1 Discounters: Value Sales, Outlets and Selling Space 2017-2022

Table 2 Discounters: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 3 Discounters GBO Company Shares: % Value 2018-2022

Table 4 Discounters GBN Brand Shares: % Value 2019-2022

Table 5 Discounters LBN Brand Shares: Outlets 2019-2022

Table 6 Discounters Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 7 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

RETAIL IN THE NETHERLANDS

EXECUTIVE SUMMARY

Retail in 2022: The big picture

The extreme rise in costs hit retailers hard

Brick-and-mortar retailers recover as e-commerce records a decline

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Sinterklaas (St Nicholas)

Christmas

Winter sales

Summer sales

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 10 Sales in Retail Offline by Channel: Value 2017-2022

Table 11 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 12 Retail Offline Outlets by Channel: Units 2017-2022

Table 13 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Table 14 Sales in Retail E-Commerce by Product: Value 2017-2022
- Table 15 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022
- Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
- Table 17 [Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
- Table 18 [Sales in Grocery Retailers by Channel: Value 2017-2022
- Table 19 [Sales in Grocery Retailers by Channel: % Value Growth 2017-2022
- Table 20 ☐ Grocery Retailers Outlets by Channel: Units 2017-2022
- Table 21 [Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
- Table 22 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
- Table 23 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

- Table 26

 ☐Non-Grocery Retailers Outlets by Channel: Units 2017-2022
- Table 27

 ☐Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
- Table 28

 ☐Retail GBO Company Shares: % Value 2018-2022
- Table 29

 ☐Retail GBN Brand Shares: % Value 2019-2022
- Table 30

 ☐Retail Offline GBO Company Shares: % Value 2018-2022
- Table 31 ☐Retail Offline GBN Brand Shares: % Value 2019-2022
- Table 32 [Retail Offline LBN Brand Shares: Outlets 2019-2022
- Table 33

 ☐Retail E-Commerce GBO Company Shares: % Value 2018-2022
- Table 35 ☐ Grocery Retailers GBO Company Shares: % Value 2018-2022
- Table 36 ☐ Grocery Retailers GBN Brand Shares: % Value 2019-2022
- Table 37 [Grocery Retailers LBN Brand Shares: Outlets 2019-2022
- Table 38

 ☐Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
- Table 39

 ☐Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
- Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
- Table 41 ∏Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
- Table 42 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
- Table 43 ∏Forecast Sales in Retail Offline by Channel: Value 2022-2027
- Table 44 [Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
- Table 45 ∏Forecast Retail Offline Outlets by Channel: Units 2022-2027
- Table 46 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
- Table 47 [Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
- Table 48 ∏Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
- Table 49 ☐ Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
- Table 50 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
- Table 51 ☐Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
- Table 52 ☐ Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
- Table 53 ∏Forecast Grocery Retailers Outlets by Channel: Units 2022-2027
- Table 54 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027
- Table 55 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
- Table 56 ☐Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
- Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027
- Table 58 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027
- Table 59 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027
- Table 60 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

tel. 0048 603 394 346 e-mail: support@scotts-international.com

DISCLAIMER SOURCES Summary 2 Research Sources

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Discounters in the Netherlands

Market Direction | 2023-03-13 | 34 pages | Euromonitor

ORDER FORM:						
elect license	License					Price
elect licerise	Single User I	icence				€825.00
		Multiple User License (1 Site)				
		Multiple User License (Global)				
	'	VAT				
					Total	
** VAT will be added			s please contact support@ndividuals and EU based			
** VAT will be added			ndividuals and EU based			
** VAT will be added mail*			ndividuals and EU based Phone*			
** VAT will be added mail*			ndividuals and EU based			
** VAT will be added mail* irst Name*			ndividuals and EU based Phone*			
** VAT will be added mail* irst Name* ob title*			ndividuals and EU based Phone*	companies who are		
			Phone* Last Name*	companies who are		
** VAT will be added Email* irst Name* bb title* Company Name*			Phone* Last Name* EU Vat / Tax ID	companies who are		
** VAT will be added mail* irst Name* ob title* ompany Name* ddress*			Phone* Last Name* EU Vat / Tax ID City*	companies who are		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com