

Discounters in the Czech Republic

Market Direction | 2023-03-14 | 34 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Discounters benefitted from store expansion and modernisation in 2022, led by Penny Market and Lidl - the two leading players in the channel. While sales decline in constant value terms, the channel fared better than other grocery retailers, including hypermarkets, convenience stores, supermarkets and small local grocers. due to its business model of offering value-for-money products. This was a particular strength in 2022, given that most customers were more price sensitive, due to the uncertai...

Euromonitor International's Discounters in Czech Republic report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Discounters market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table of Contents:

Discounters in the Czech Republic
Euromonitor International
March 2023

List Of Contents And Tables

DISCOUNTERS IN THE CZECH REPUBLIC

KEY DATA FINDINGS

2022 DEVELOPMENTS

Value-for-money positioning is a key strength in 2022, given the inflationary environment

Lidl retains its leading position, assisted by continued store expansion

Penny Market expands its range of private label offerings

PROSPECTS AND OPPORTUNITIES

Steady expansion for discounters, as leading players expand their ranges to include more private label, branded and locally-produced offerings

New store formats and locations expected over the forecast period

Discounters to become more alike to regular supermarkets with more online offers

CHANNEL DATA

Table 1 Discounters: Value Sales, Outlets and Selling Space 2017-2022

Table 2 Discounters: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 3 Discounters GBO Company Shares: % Value 2018-2022

Table 4 Discounters GBN Brand Shares: % Value 2019-2022

Table 5 Discounters LBN Brand Shares: Outlets 2019-2022

Table 6 Discounters Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 7 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

RETAIL IN THE CZECH REPUBLIC

EXECUTIVE SUMMARY

Retail in 2022: The big picture

2022 key trends: retailers rationalise their businesses

E-commerce boom stalls in 2022

Digitalisation is key retailer focus

What next for retailing?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Christmas

Easter

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 10 Sales in Retail Offline by Channel: Value 2017-2022

Table 11 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 12 Retail Offline Outlets by Channel: Units 2017-2022

Table 13 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 14	Sales in Retail E-Commerce by Product: Value 2017-2022
Table 15	Sales in Retail E-Commerce by Product: % Value Growth 2017-2022
Table 16	Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
Table 17	□Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
Table 18	□Sales in Grocery Retailers by Channel: Value 2017-2022
Table 19	□Sales in Grocery Retailers by Channel: % Value Growth 2017-2022
Table 20	□Grocery Retailers Outlets by Channel: Units 2017-2022
Table 21	□Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
Table 22	□Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022
Table 23	□Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022
Table 24	□Sales in Non-Grocery Retailers by Channel: Value 2017-2022
Table 25	□Sales in Non-Grocery Retailers by Channel: % Value Growth 2017-2022
Table 26	□Non-Grocery Retailers Outlets by Channel: Units 2017-2022
Table 27	□Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022
Table 28	□Retail GBO Company Shares: % Value 2018-2022
Table 29	□Retail GBN Brand Shares: % Value 2019-2022
Table 30	□Retail Offline GBO Company Shares: % Value 2018-2022
Table 31	□Retail Offline GBN Brand Shares: % Value 2019-2022
Table 32	□Retail Offline LBN Brand Shares: Outlets 2019-2022
Table 33	□Retail E-Commerce GBO Company Shares: % Value 2018-2022
Table 34	□Retail E-Commerce GBN Brand Shares: % Value 2019-2022
Table 35	□Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 36	□Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 37	□Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 38	□Non-Grocery Retailers GBO Company Shares: % Value 2018-2022
Table 39	□Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022
Table 40	□Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022
Table 41	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027
Table 42	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027
Table 43	□Forecast Sales in Retail Offline by Channel: Value 2022-2027
Table 44	□Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027
Table 45	□Forecast Retail Offline Outlets by Channel: Units 2022-2027
Table 46	□Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027
Table 47	□Forecast Sales in Retail E-Commerce by Product: Value 2022-2027
Table 48	□Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027
Table 49	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 50	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 51	□Forecast Sales in Grocery Retailers by Channel: Value 2022-2027
Table 52	□Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027
Table 53	□Forecast Grocery Retailers Outlets by Channel: Units 2022-2027
Table 54	□Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027
Table 55	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027
Table 56	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027
Table 57	□Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027
Table 58	□Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027
Table 59	□Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027
Table 60	□Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

DISCLAIMER

SOURCES

Summary 2 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Discounters in the Czech Republic

Market Direction | 2023-03-14 | 34 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	2025-05-03
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com