

Direct Selling in Nigeria

Market Direction | 2023-03-15 | 34 pages | Euromonitor

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Report description:

Though direct selling registered current value growth, constant value sales fell. Inflation spiralled in 2022, largely caused by the energy crisis stemming from the war in Ukraine, as well as global shortages of key products. On top of this, further depreciation of the naira made imported goods very expensive and many products within direct selling are imported. With such high inflation, consumers prioritised essential goods and cut back on less essential spending, such as on beauty products, wh...

Euromonitor International's Direct Selling in Nigeria report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Appliances and Electronics Direct Selling, Drinks and Tobacco Direct Selling, Fashion Direct Selling, Foods Direct Selling, Health and Beauty Direct Selling, Home Products Direct Selling, Other Products Direct Selling.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Direct Selling market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

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