

Vending in Japan

Market Direction | 2023-03-09 | 36 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Vending machines have a large presence in Japan and have been part of local culture for decades. The pandemic resulted in a strong sales decline for vending in 2020 followed by a low decline in 2021 due to restrictions and lower footfall in traditionally busy areas where these machines are located. However, 2022 offered a more positive outlook due to greater mobility outside of the home as restrictions eased. One notable trend within the channel towards the end of the review period was the great...

Euromonitor International's Vending in Japan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Appliances and Electronics Vending, Drinks and Tobacco Vending, Fashion Vending, Foods Vending, Health and Beauty Vending, Home Products Vending, Other Products Vending.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Vending market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney,

Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Vending in Japan Euromonitor International March 2023

List Of Contents And Tables

VENDING IN JAPAN

KEY DATA FINDINGS

2022 DEVELOPMENTS

Improving sales and expanding range of products offered by channel

Hygiene awareness increases use of cashless payments for vending

Mutual sales opportunities through collaboration

PROSPECTS AND OPPORTUNITIES

Renting vending machines helps raise brand awareness for foodservice players

Adapting to new lifestyles and staff challenges

Increasing reliance on digital tools to improve operations

CHANNEL DATA

Table 1 Vending by Product: Value 2017-2022

Table 2 Vending by Product: % Value Growth 2017-2022
Table 3 Vending GBO Company Shares: % Value 2018-2022
Table 4 Vending GBN Brand Shares: % Value 2019-2022

Table 5 Vending Forecasts by Product: Value 2022-2027

Table 6 Vending Forecasts by Product: % Value Growth 2022-2027

RETAIL IN JAPAN
EXECUTIVE SUMMARY

Retail in 2022: The big picture

Further growth momentum for retail e-commerce

Transparency and sustainability

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2022

Seasonality

Hatsu Uri ("First Sales") at New Year

Valentine's Day

White Day

Mother's Day

Father's Day

Summer Bargain

Halloween

Black Friday and Cyber Monday

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Christmas and Year-end Bargain

MARKET DATA

Table 7 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022

Table 9 Sales in Retail Offline by Channel: Value 2017-2022

Table 10 Sales in Retail Offline by Channel: % Value Growth 2017-2022

Table 11 Retail Offline Outlets by Channel: Units 2017-2022

Table 12 Retail Offline Outlets by Channel: % Unit Growth 2017-2022

Table 13 Sales in Retail E-Commerce by Product: Value 2017-2022

Table 14 Sales in Retail E-Commerce by Product: % Value Growth 2017-2022

Table 15 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 16 ∏Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 18 ☐ Sales in Grocery Retailers by Channel: % Value Growth 2017-2022

Table 19 ☐ Grocery Retailers Outlets by Channel: Units 2017-2022

Table 20 ☐Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 21 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022

Table 22 ∏Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022

Table 23 [Sales in Non-Grocery Retailers by Channel: Value 2017-2022

Table 25 Non-Grocery Retailers Outlets by Channel: Units 2017-2022

Table 26 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 27 [Retail GBO Company Shares: % Value 2018-2022

Table 28 | Retail GBN Brand Shares: % Value 2019-2022

Table 29

☐Retail Offline GBO Company Shares: % Value 2018-2022

Table 30

☐Retail Offline GBN Brand Shares: % Value 2019-2022

Table 31

☐Retail Offline LBN Brand Shares: Outlets 2019-2022

Table 32 | Retail E-Commerce GBO Company Shares: % Value 2018-2022

Table 33 ∏Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 34 ☐ Grocery Retailers GBO Company Shares: % Value 2018-2022

Table 35 Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 36 ☐ Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 37 [Non-Grocery Retailers GBO Company Shares: % Value 2018-2022

Table 38 ☐Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 39 Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 40 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027

Table 41 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027

Table 42 | Forecast Sales in Retail Offline by Channel: Value 2022-2027

Table 43 | Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027

Table 44 [Forecast Retail Offline Outlets by Channel: Units 2022-2027

Table 45 | Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027

Table 46 [Forecast Sales in Retail E-Commerce by Product: Value 2022-2027

Table 47 ∏Forecast Sales in Retail E-Commerce by Product: % Value Growth 2022-2027

Table 48 ∏Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 49 ∏Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 50 [Forecast Sales in Grocery Retailers by Channel: Value 2022-2027

Table 51 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 52 [Forecast Grocery Retailers Outlets by Channel: Units 2022-2027

Table 53 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

Table 54 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 56 ☐Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027

Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027

Table 58 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027

Table 59 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Vending in Japan

Market Direction | 2023-03-09 | 36 pages | Euromonitor

gle User Licence Itiple User License (1 Site) Itiple User License (Global)			€825.00 €1650.00 €2475.00 VAT Total
<u>'</u>			€2475.00 VAT
ltiple User License (Global)			VAT
			Total
	Phone*		
	Last Name*		
	EU Vat / Tax ID /	NIP number*	
	City*		
	Country*		
	Date	2025-05-15	
		•	
		phone* Last Name* EU Vat / Tax ID / City*	Last Name* EU Vat / Tax ID / NIP number* City*

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com