

# **Tissue and Hygiene in Kazakhstan**

Market Direction | 2023-03-10 | 47 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

## **Report description:**

Kazakhstan has strong trade links with Russia in particular and its war in Ukraine negatively impacted the economy and led to high inflation. While skyrocketing international oil and gas prices boosted the local economy, its usual outflow to the global market through Russia was disrupted and its energy sector had to look for other alternatives. As a result, the economy did not reap as much benefits as would be expected from rising oil and gas prices and inflation was significant. There were also...

Euromonitor International's Tissue and Hygiene in Kazakhstan report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Away-from-Home Tissue and Hygiene, Retail Tissue and Hygiene, Rx/Reimbursement adult incontinence, Total Tissue and Hygiene.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Tissue and Hygiene market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

# Table of Contents:

Tissue and Hygiene in Kazakhstan Euromonitor International March 2023

List Of Contents And Tables

TISSUE AND HYGIENE IN KAZAKHSTAN **EXECUTIVE SUMMARY** Tissue and hygiene in 2022: The big picture 2022 key trends Competitive landscape Retailing developments What next for tissue and hygiene? MARKET INDICATORS Table 1 Birth Rates 2017-2022 Table 2 Infant Population 2017-2022 Table 3 Female Population by Age 2017-2022 Table 4 Total Population by Age 2017-2022 Table 5 Households 2017-2022 Table 6 Forecast Infant Population 2022-2027 Table 7 Forecast Female Population by Age 2022-2027 Table 8 Forecast Total Population by Age 2022-2027 Table 9 Forecast Households 2022-2027 MARKET DATA Table 10 [Retail Sales of Tissue and Hygiene by Category: Value 2017-2022 Table 11 [Retail Sales of Tissue and Hygiene by Category: % Value Growth 2017-2022 Table 12 NBO Company Shares of Retail Tissue and Hygiene: % Value 2018-2022 Table 13 [LBN Brand Shares of Retail Tissue and Hygiene: % Value 2019-2022 Table 14 Distribution of Retail Tissue and Hygiene by Format: % Value 2017-2022 Table 15 Distribution of Retail Tissue and Hygiene by Format and Category: % Value 2022 Table 16 [Forecast Retail Sales of Tissue and Hygiene by Category: Value 2022-2027 Table 17 [Forecast Retail Sales of Tissue and Hygiene by Category: % Value Growth 2022-2027 DISCLAIMER SOURCES Summary 1 Research Sources SANITARY PROTECTION IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Healthy volume growth in spite of inflation Procter & Gamble gain further value share as Kimberly-Clark hit with supply disruptions Always brand extends to pantyliners PROSPECTS AND OPPORTUNITIES Little innovation over forecast period Value key driver of sales over forecast period Consumers increasingly consider the impact on the environment CATEGORY DATA

Table 18 Retail Sales of Sanitary Protection by Category: Value 2017-2022 Table 19 Retail Sales of Sanitary Protection by Category: % Value Growth 2017-2022 Table 20 NBO Company Shares of Retail Sanitary Protection: % Value 2018-2022 Table 21 LBN Brand Shares of Retail Sanitary Protection: % Value 2019-2022 Table 22 Forecast Retail Sales of Sanitary Protection by Category: Value 2022-2027 Table 23 Forecast Retail Sales of Sanitary Protection by Category: % Value Growth 2022-2027 NAPPIES/DIAPERS/PANTS IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Slight volume decline in 2022 High degree of trading down as inflation bites Disposable pants increasingly popular PROSPECTS AND OPPORTUNITIES Muted constant value growth over forecast period Value key driver of sales over forecast period Sustainability a growing concern over forecast period CATEGORY DATA Table 24 Retail Sales of Nappies/Diapers/Pants by Category: Value 2017-2022 Table 25 Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth 2017-2022 Table 26 NBO Company Shares of Retail Nappies/Diapers/Pants: % Value 2018-2022 Table 27 LBN Brand Shares of Retail Nappies/Diapers/Pants: % Value 2019-2022 Table 28 Forecast Retail Sales of Nappies/Diapers/Pants by Category: Value 2022-2027 Table 29 Forecast Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth 2022-2027 RETAIL ADULT INCONTINENCE IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Moderate volume growth in spite of high inflation Degree of trading down Consumers favour heavy/moderate incontinence pads PROSPECTS AND OPPORTUNITIES Rosy outlook over forecast period Trading down behaviour possible Players look for ways to minimise potential purchasing embarrassment CATEGORY DATA Table 30 Sales of Retail Adult Incontinence by Category: Value 2017-2022 Table 31 Sales of Retail Adult Incontinence by Category: % Value Growth 2017-2022 Table 32 NBO Company Shares of Retail Adult Incontinence: % Value 2018-2022 Table 33 LBN Brand Shares of Retail Adult Incontinence: % Value 2019-2022 Table 34 Forecast Sales of Retail Adult Incontinence by Category: Value 2022-2027 Table 35 Forecast Sales of Retail Adult Incontinence by Category: % Value Growth 2022-2027 **RX/REIMBURSEMENT ADULT INCONTINENCE IN KAZAKHSTAN KEY DATA FINDINGS** 2022 DEVELOPMENTS Volume growth driven by ageing population Economic uncertainty leads to reduced public funding Heavy/moderate incontinence pads favoured PROSPECTS AND OPPORTUNITIES

Moderate constant value growth over forecast period Increasing pressure on public finances Pandemic leads to increased health awareness CATEGORY DATA Table 36 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2017-2022 Table 37 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2017-2022 Table 38 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2022-2027 Table 39 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2022-2027 WIPES IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Healthy volume growth in spite of inflation More affordable brands have significant foothold Baby wipes continues to account for most value sales PROSPECTS AND OPPORTUNITIES Moderate constant value growth over forecast period Growing interest in niche products Sustainability comes to the fore again over forecast period CATEGORY DATA Table 40 Retail Sales of Wipes by Category: Value 2017-2022 Table 41 Retail Sales of Wipes by Category: % Value Growth 2017-2022 Table 42 NBO Company Shares of Retail Wipes: % Value 2018-2022 Table 43 LBN Brand Shares of Retail Wipes: % Value 2019-2022 Table 44 Forecast Retail Sales of Wipes by Category: Value 2022-2027 Table 45 Forecast Retail Sales of Wipes by Category: % Value Growth 2022-2027 RETAIL TISSUE IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Minimal volume growth, as inflation bites Local company Karina strengthens its leadership position Toilet paper dominates sales PROSPECTS AND OPPORTUNITIES Moderate constant value growth over forecast period supported by growing population Affordability will drive value sales Sustainability concerns may dampen volume growth CATEGORY DATA Table 46 Retail Sales of Tissue by Category: Value 2017-2022 Table 47 Retail Sales of Tissue by Category: % Value Growth 2017-2022 Table 48 NBO Company Shares of Retail Tissue: % Value 2018-2022 Table 49 I BN Brand Shares of Retail Tissue: % Value 2019-2022 Table 50 Forecast Retail Sales of Tissue by Category: Value 2022-2027 Table 51 Forecast Retail Sales of Tissue by Category: % Value Growth 2022-2027 AWAY-FROM-HOME TISSUE AND HYGIENE IN KAZAKHSTAN **KEY DATA FINDINGS** 2022 DEVELOPMENTS Healthy increase in volume sales, as society opens up Reduced funding for public health programmes

AFH toilet paper remains the dominant product. PROSPECTS AND OPPORTUNITIES Domestic tourism will support away-from-home tissue in particular Significant potential for growth within away-from home adult incontinence Sustainability concerns dampen volume sales CATEGORY DATA Table 52 Sales of Away-From-Home Tissue and Hygiene by Category: Value 2017-2022 Table 53 Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2017-2022 Table 54 Distribution of Away-From-Home Tissue and Hygiene by Format: % Value 2017-2022 Table 55 Distribution of Away-From-Home Tissue and Hygiene by Format and Category: % Value 2022 Table 56 Sales of Forecast Away-From-Home Tissue and Hygiene by Category: Value 2022-2027

Table 57 Sales of Forecast Away-From-Home Tissue and Hygiene by Category: % Value Growth 2022-2027



# Tissue and Hygiene in Kazakhstan

Market Direction | 2023-03-10 | 47 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€2200.00
	Multiple User License (1 Site)		€4400.00
	Multiple User License (Global)		€6600.00
,		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-06
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com