

## **Consumer Foodservice in Thailand**

Market Direction | 2023-02-17 | 100 pages | Euromonitor

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## Report description:

There was a major change in consumer behaviour in 2022 as Thailand began on the pathway to recovery from the pandemic. COVID-19 was the catalyst for a rapid change in consumer behaviour in Thailand, with the pandemic impacting the local economy, the ability for consumers to move freely and restricting entry to the key target audience of inbound tourism. Further waves of COVID-19 hit Thailand in 2021 and subsequently delayed the re-opening of its borders and restricted domestic economic activitie...

Euromonitor International's Consumer Foodservice in Thailand report offers a comprehensive guide to the size and shape of the market at a national level. It provides foodservice sales, the number of outlets and the number of transactions by sector, allowing you to identify the foodservice sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they eating habits, lifestyle changes, tourism spending or legislative issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Consumer Foodservice by Location, Consumer Foodservice by Type.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Consumer Foodservice market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

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LIMITED-SERVICE RESTAURANTS IN THAILAND

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2022 DEVELOPMENTS

Leading chained limited-service companies invest in expansion plans as COVID-19 fears subside

Increased number of eat-in customers seen in chained limited-service restaurants

Aggressive promotion has been launched in the midst of high inflation rate economy

PROSPECTS AND OPPORTUNITIES

Limited-service restaurants located in travel locations are expected to thrive as tourists return in greater numbers Leading brands target generation Z with store renovations and new menus to create a more modern dining experience Limited-service restaurants set to bounce back strongly despite prevailing economic uncertainty

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#### CAFES/BARS IN THAILAND

**KEY DATA FINDINGS** 

### 2022 DEVELOPMENTS

Chained cafes see further outlet closures in 2022 as profits remain squeezed

New menu strategy launched by chained cafes to attract local customers

Players turn to promotional offers and discounted menus to sustain demand

### PROSPECTS AND OPPORTUNITIES

Tourism set to play a key role in the growth of cafes/bars but operators will also need to focus on local demand

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Health and wellness trend should prove fruitful for juice/smoothie bars

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Full-service restaurants bounce back as COVID-19 fears subside in 2022

Menu prices rise as players face mounting costs due to high inflation

Robot waiters on the rise as Thailand faces labour shortages

PROSPECTS AND OPPORTUNITIES

Full-service restaurants set for strong growth

Health-conscious consumers likely to demand healthier menus

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SELF-SERVICE CAFETERIAS IN THAILAND

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Ikea Restaurant maintains strict hygiene protocols despite COVID-19 fears subsiding

Ikea continuously supports plant-based menu in their outlets

Local adaptation on food has been continuously implemented in Ikea

#### PROSPECTS AND OPPORTUNITIES

Marketing campaigns on price promotion has been launched to attract more customers

Seasonal menus help drive more sales through Ikea Restaurant

Home delivery should continue to provide an additional source of income for Ikea Restaurant

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STREET STALLS/KIOSKS IN THAILAND

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Leading players in street stalls/kiosks report a strong sales recovery in 2022

Leading players expand through the introduction of new food concepts

Independent operators turn to home delivery services to supplement their income

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#### PROSPECTS AND OPPORTUNITIES

The end of the government?s spending stimulus campaign could impact growth

Unstable economy and high inflation could benefit street stalls/kiosks, while food delivery apps should help increase their exposure

The return of inbound tourism set to provide a big boost to business

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CONSUMER FOODSERVICE BY LOCATION IN THAILAND

#### **KEY DATA FINDINGS**

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Restaurants inside retailing stores are quickly expanded this year

Increase in inbound arrivals boosts sales through travel and lodging locations

As consumer confidence returns people look to pursue more leisure activities

#### PROSPECTS AND OPPORTUNITIES

The recovery of Thailand?s travel and tourism industry key to the future of both consumer foodservice and the wider economy Government?s spending stimulus campaign set to boost sales through travel and lodging locations

Retail locations should see increased appeal with Bangkok Mall set to open in 2023

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