

## **Consumer Foodservice in Peru**

Market Direction | 2023-02-17 | 100 pages | Euromonitor

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### **Report description:**

Consumer foodservice sales grew significantly in 2022, but at a lower rate than in 2021. Moreover, despite a substantial improvement, sales had yet to return to the levels seen prior to the pandemic. One of the main reasons for the growth, however, was an increase in consumer demand to eat away from home thanks to the significant reduction in restrictions to combat the pandemic as contagion levels dropped substantially. A high proportion of the population was also vaccinated, which reduced fear...

Euromonitor International's Consumer Foodservice in Peru report offers a comprehensive guide to the size and shape of the market at a national level. It provides foodservice sales, the number of outlets and the number of transactions by sector, allowing you to identify the foodservice sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they eating habits, lifestyle changes, tourism spending or legislative issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Consumer Foodservice by Location, Consumer Foodservice by Type.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

### **Why buy this report?**

- \* Get a detailed picture of the Consumer Foodservice market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

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reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Consumer Foodservice in Peru  
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List Of Contents And Tables

### **CONSUMER FOODSERVICE IN PERU**

#### **EXECUTIVE SUMMARY**

Consumer foodservice in 2022: The big picture

2022 key trends

Competitive landscape

Independent foodservice developments

What next for consumer foodservice?

#### **MARKET DATA**

Table 1 Units, Transactions and Value Sales in Consumer Foodservice 2017-2022

Table 2 Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2017-2022

Table 3 Consumer Foodservice by Independent vs Chained by Type: Units/Outlets 2022

Table 4 Consumer Foodservice by Independent vs Chained: % Foodservice Value 2017-2022

Table 5 Sales in Consumer Foodservice by Eat-In vs Delivery and To-Go: % Foodservice Value 2017-2022

Table 6 Sales in Consumer Foodservice by Food vs Drink Split: % Foodservice Value 2017-2022

Table 7 Sales in Consumer Foodservice by Food vs Drink Split by Type: % Foodservice Value 2022

Table 8 Sales in Consumer Foodservice by Online/Offline Ordering: % Foodservice Value 2017-2022

Table 9 Sales in Consumer Foodservice by Location: % Foodservice Value 2017-2022

Table 10 □GBO Company Shares in Chained Consumer Foodservice: % Foodservice Value 2018-2022

Table 11 □GBN Brand Shares in Chained Consumer Foodservice: % Foodservice Value 2019-2022

Table 12 □GBN Brand Shares in Chained Consumer Foodservice: Units/Outlets 2022

Table 13 □Forecast Units, Transactions and Value Sales in Consumer Foodservice 2022-2027

Table 14 □Forecast Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2022-2027

#### **DISCLAIMER**

#### **SOURCES**

Summary 1 Research Sources

### **LIMITED-SERVICE RESTAURANTS IN PERU**

#### **KEY DATA FINDINGS**

#### **2022 DEVELOPMENTS**

Better performance of limited-service restaurants than other categories stems from its high commercial and marketing dynamism and significant investment in delivery

Significant increase in costs influences price rises in 2022, though this is carefully managed, especially in popular categories

Delivery continues to be relevant for limited-service restaurants which are driving investments to promote their own channels

#### **PROSPECTS AND OPPORTUNITIES**

Forecast period growth stems from full return to activities away from home and the continued drive of delivery services although ongoing inflation acts as a drag

Investment in infrastructure stimulates greater dynamism with the opening of outlets meeting higher demand and expanding delivery areas

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Technology remains an important ally in the development of limited-service restaurants, especially for delivery and digital means of payment

#### CATEGORY DATA

Table 15 Limited-Service Restaurants by Category: Units/Outlets 2017-2022

Table 16 Sales in Limited-Service Restaurants by Category: Number of Transactions 2017-2022

Table 17 Sales in Limited-Service Restaurants by Category: Foodservice Value 2017-2022

Table 18 Limited-Service Restaurants by Category: % Units/Outlets Growth 2017-2022

Table 19 Sales in Limited-Service Restaurants by Category: % Transaction Growth 2017-2022

Table 20 Sales in Limited-Service Restaurants by Category: % Foodservice Value Growth 2017-2022

Table 21 GBO Company Shares in Chained Limited-Service Restaurants: % Foodservice Value 2018-2022

Table 22 GBN Brand Shares in Chained Limited-Service Restaurants: % Foodservice Value 2019-2022

Table 23 Forecast Limited-Service Restaurants by Category: Units/Outlets 2022-2027

Table 24 □Forecast Sales in Limited-Service Restaurants by Category: Number of Transactions 2022-2027

Table 25 □Forecast Sales in Limited-Service Restaurants by Category: Foodservice Value 2022-2027

Table 26 □Forecast Limited-Service Restaurants by Category: % Units/Outlets Growth 2022-2027

Table 27 □Forecast Sales in Limited-Service Restaurants by Category: % Transaction Growth 2022-2027

Table 28 □Forecast Sales in Limited-Service Restaurants by Category: % Foodservice Value Growth 2022-2027

#### CAFES/BARS IN PERU

##### KEY DATA FINDINGS

##### 2022 DEVELOPMENTS

The reopening of cafes/bars and the removal of night curfew stimulates demand among consumers seeking to have fun thereby boosting strong category growth

Strong competition in chained specialist coffee and tea shops thanks to great dynamism in its value proposition and delivery drive

Juice/smoothie bars records among the lowest growth rates in the category due to slow return of on-the-go consumption and rising prices

##### PROSPECTS AND OPPORTUNITIES

More time spent outside the home and resumption in pre-pandemic lifestyles stimulates growth in sales and transactions of cafes/bars over the forecast period

The gradual opening of more cafes/bars stimulates attractive value propositions

Significant dynamism for niche craft beer bars boosts bars/pubs over the forecast period

#### CATEGORY DATA

Table 29 Cafes/Bars by Category: Units/Outlets 2017-2022

Table 30 Sales in Cafes/Bars by Category: Number of Transactions 2017-2022

Table 31 Sales in Cafes/Bars by Category: Foodservice Value 2017-2022

Table 32 Cafes/Bars by Category: % Units/Outlets Growth 2017-2022

Table 33 Sales in Cafes/Bars by Category: % Transaction Growth 2017-2022

Table 34 Sales in Cafes/Bars by Category: % Foodservice Value Growth 2017-2022

Table 35 GBO Company Shares in Chained Cafes/Bars: % Foodservice Value 2018-2022

Table 36 GBN Brand Shares in Chained Cafes/Bars: % Foodservice Value 2019-2022

Table 37 Forecast Cafes/Bars by Category: Units/Outlets 2022-2027

Table 38 □Forecast Sales in Cafes/Bars by Category: Number of Transactions 2022-2027

Table 39 □Forecast Sales in Cafes/Bars by Category: Foodservice Value 2022-2027

Table 40 □Forecast Cafes/Bars by Category: % Units/Outlets Growth 2022-2027

Table 41 □Forecast Sales in Cafes/Bars by Category: % Transaction Growth 2022-2027

Table 42 □Forecast Sales in Cafes/Bars by Category: % Foodservice Value Growth 2022-2027

#### FULL-SERVICE RESTAURANTS IN PERU

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## KEY DATA FINDINGS

### 2022 DEVELOPMENTS

Removal of restrictions and the significant return of demand to dining rooms drive the significant growth of full-service restaurants in 2022

Despite remaining important the category sees a decline in delivery sales leading players to promote their own delivery, which is more profitable than delivery apps

Full-service restaurants focus on achieving profitability for future growth through efficient and professional management of resources

### PROSPECTS AND OPPORTUNITIES

Full-service restaurants' sales grow thanks to stronger demand as people resume their normal activities outside the home and tourism grows

Chained full-service restaurants show significant willingness to open new outlets from 2023

Technology is increasingly embraced and helps provide a better customer experience in restaurants as well as greater operational efficiencies and profitability

### CATEGORY DATA

Table 43 Full-Service Restaurants by Category: Units/Outlets 2017-2022

Table 44 Sales in Full-Service Restaurants by Category: Number of Transactions 2017-2022

Table 45 Sales in Full-Service Restaurants by Category: Foodservice Value 2017-2022

Table 46 Full-Service Restaurants by Category: % Units/Outlets Growth 2017-2022

Table 47 Sales in Full-Service Restaurants by Category: % Transaction Growth 2017-2022

Table 48 Sales in Full-Service Restaurants by Category: % Foodservice Value Growth 2017-2022

Table 49 GBO Company Shares in Chained Full-Service Restaurants: % Foodservice Value 2018-2022

Table 50 GBN Brand Shares in Chained Full-Service Restaurants: % Foodservice Value 2019-2022

Table 51 Forecast Full-Service Restaurants by Category: Units/Outlets 2022-2027

Table 52 □Forecast Sales in Full-Service Restaurants by Category: Number of Transactions 2022-2027

Table 53 □Forecast Sales in Full-Service Restaurants by Category: Foodservice Value 2022-2027

Table 54 □Forecast Full-Service Restaurants by Category: % Units/Outlets Growth 2022-2027

Table 55 □Forecast Sales in Full-Service Restaurants by Category: % Transaction Growth 2022-2027

Table 56 □Forecast Sales in Full-Service Restaurants by Category: % Foodservice Value Growth 2022-2027

## SELF-SERVICE CAFETERIAS IN PERU

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Self-service cafeterias records the lowest growth due to minimal chain activity, while independent restaurants are more dynamic though remain far from full recovery

Greater dynamism for independent self-service cafeterias in adapting their service modality due to a change in restrictions

Moderate price increases due to inflation leads companies to focus on offering greater added value to avoid discouraging consumers

#### PROSPECTS AND OPPORTUNITIES

Self-service cafeterias sees significant growth as the lifting of COVID-19 restrictions boosts demand for this type of service, enabling the opening of new stores

Although chained self-service cafeterias reopen, much of their progress depends on the strategic decisions of the main hypermarkets and supermarkets in which they are located

Trend towards new openings among independent self-service cafeterias, stimulated by greater demand and the absence of this service in chains

### CATEGORY DATA

Table 57 Self-Service Cafeterias: Units/Outlets 2017-2022

Table 58 Sales in Self-Service Cafeterias: Number of Transactions 2017-2022

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Table 59 Sales in Self-Service Cafeterias: Foodservice Value 2017-2022

Table 60 Sales in Self-Service Cafeterias: % Units/Outlets Growth 2017-2022

Table 61 Sales in Self-Service Cafeterias: % Transaction Growth 2017-2022

Table 62 Sales in Self-Service Cafeterias: % Foodservice Value Growth 2017-2022

Table 63 GBO Company Shares in Chained Self-Service Cafeterias: % Foodservice Value 2018-2022

Table 64 GBN Brand Shares in Chained Self-Service Cafeterias: % Foodservice Value 2019-2022

Table 65 Forecast Self-Service Cafeterias: Units/Outlets 2022-2027

Table 66 □Forecast Sales in Self-Service Cafeterias: Number of Transactions 2022-2027

Table 67 □Forecast Sales in Self-Service Cafeterias: Foodservice Value 2022-2027

Table 68 □Forecast Self-Service Cafeterias: % Units/Outlets Growth 2022-2027

Table 69 □Forecast Sales in Self-Service Cafeterias: % Transaction Growth 2022-2027

Table 70 □Forecast Sales in Self-Service Cafeterias: % Foodservice Value Growth 2022-2027

## STREET STALLS/KIOSKS IN PERU

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Steady growth for street stalls/kiosks in 2022 due to gradual increase in on-the-go consumption

Chained street stalls/kiosks continue to show high dynamism in the market

Chained street stalls/kiosks promote delivery services both via delivery apps and through their own channels

#### PROSPECTS AND OPPORTUNITIES

Continued growth for street stalls/kiosks over the forecast period thanks to greater mobility of consumers

Chained street stalls/kiosks achieve high dynamism and maintain their delivery impulse

Lack of optimism around the economy affects the performance of street stalls/kiosks

### CATEGORY DATA

Table 71 Street Stalls/Kiosks: Units/Outlets 2017-2022

Table 72 Sales in Street Stalls/Kiosks: Number of Transactions 2017-2022

Table 73 Sales in Street Stalls/Kiosks: Foodservice Value 2017-2022

Table 74 Street Stalls/Kiosks: % Units/Outlets Growth 2017-2022

Table 75 Sales in Street Stalls/Kiosks: % Transaction Growth 2017-2022

Table 76 Sales in Street Stalls/Kiosks: % Foodservice Value Growth 2017-2022

Table 77 GBO Company Shares in Chained Street Stalls/Kiosks: % Foodservice Value 2018-2022

Table 78 GBN Brand Shares in Chained Street Stalls/Kiosks: % Foodservice Value 2019-2022

Table 79 Forecast Street Stalls/Kiosks: Units/Outlets 2022-2027

Table 80 □Forecast Sales in Street Stalls/Kiosks: Number of Transactions 2022-2027

Table 81 □Forecast Sales in Street Stalls/Kiosks: Foodservice Value 2022-2027

Table 82 □Forecast Street Stalls/Kiosks: % Units/Outlets Growth 2022-2027

Table 83 □Forecast Sales in Street Stalls/Kiosks: % Transaction Growth 2022-2027

Table 84 □Forecast Sales in Street Stalls/Kiosks: % Foodservice Value Growth 2022-2027

## CONSUMER FOODSERVICE BY LOCATION IN PERU

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Stand-alone and retail sales have the best chances of recovery as they are the first to reactivate and better implement delivery services

Travel sales achieve the strongest growth in 2022, although recovery slows due to slow recovery of tourism

Slow recovery for leisure and lodging sales as the former is only recently authorised to operate while the latter only reopens after guest lodging

#### PROSPECTS AND OPPORTUNITIES

Higher growth in travel and leisure given their slower review period recovery, while stand-alone and retail see moderate growth

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over the forecast period

Delivery and takeaway remain above pre-pandemic levels but gradually lose share with greater return to outlets  
New outlets open from 2023, especially stand-alone outlets due to their greater accessibility and wider availability

#### CATEGORY DATA

Table 85 Consumer Foodservice by Location: Units/Outlets 2017-2022

Table 86 Sales in Consumer Foodservice by Location: Number of Transactions 2017-2022

Table 87 Sales in Consumer Foodservice by Location: Foodservice Value 2017-2022

Table 88 Consumer Foodservice by Location: % Units/Outlets Growth 2017-2022

Table 89 Sales in Consumer Foodservice by Location: % Transaction Growth 2017-2022

Table 90 Sales in Consumer Foodservice by Location: % Foodservice Value Growth 2017-2022

Table 91 Consumer Foodservice through Standalone: Units/Outlets 2017-2022

Table 92 Sales in Consumer Foodservice through Standalone: Number of Transactions 2017-2022

Table 93 Sales in Consumer Foodservice through Standalone: Foodservice Value 2017-2022

Table 94 □Consumer Foodservice through Standalone: % Units/Outlets Growth 2017-2022

Table 95 □Sales in Consumer Foodservice through Standalone: % Transaction Growth 2017-2022

Table 96 □Sales in Consumer Foodservice through Standalone: % Foodservice Value Growth 2017-2022

Table 97 □Consumer Foodservice through Leisure: Units/Outlets 2017-2022

Table 98 □Sales in Consumer Foodservice through Leisure: Number of Transactions 2017-2022

Table 99 □Sales in Consumer Foodservice through Leisure: Foodservice Value 2017-2022

Table 100 □Consumer Foodservice through Leisure: % Units/Outlets Growth 2017-2022

Table 101 □Sales in Consumer Foodservice through Leisure: % Transaction Growth 2017-2022

Table 102 □Sales in Consumer Foodservice through Leisure: % Foodservice Value Growth 2017-2022

Table 103 □Consumer Foodservice through Retail: Units/Outlets 2017-2022

Table 104 □Sales in Consumer Foodservice through Retail: Number of Transactions 2017-2022

Table 105 □Sales in Consumer Foodservice through Retail: Foodservice Value 2017-2022

Table 106 □Consumer Foodservice through Retail: % Units/Outlets Growth 2017-2022

Table 107 □Sales in Consumer Foodservice through Retail: % Transaction Growth 2017-2022

Table 108 □Sales in Consumer Foodservice through Retail: % Foodservice Value Growth 2017-2022

Table 109 □Consumer Foodservice through Lodging: Units/Outlets 2017-2022

Table 110 □Sales in Consumer Foodservice through Lodging: Number of Transactions 2017-2022

Table 111 □Sales in Consumer Foodservice through Lodging: Foodservice Value 2017-2022

Table 112 □Consumer Foodservice through Lodging: % Units/Outlets Growth 2017-2022

Table 113 □Sales in Consumer Foodservice through Lodging: % Transaction Growth 2017-2022

Table 114 □Sales in Consumer Foodservice through Lodging: % Foodservice Value Growth 2017-2022

Table 115 □Consumer Foodservice through Travel: Units/Outlets 2017-2022

Table 116 □Sales in Consumer Foodservice through Travel: Number of Transactions 2017-2022

Table 117 □Sales in Consumer Foodservice through Travel: Foodservice Value 2017-2022

Table 118 □Consumer Foodservice through Travel: % Units/Outlets Growth 2017-2022

Table 119 □Sales in Consumer Foodservice through Travel: % Transaction Growth 2017-2022

Table 120 □Sales in Consumer Foodservice through Travel: % Foodservice Value Growth 2017-2022

Table 121 □Forecast Consumer Foodservice by Location: Units/Outlets 2022-2027

Table 122 □Forecast Sales in Consumer Foodservice by Location: Number of Transactions 2022-2027

Table 123 □Forecast Sales in Consumer Foodservice by Location: Foodservice Value 2022-2027

Table 124 □Forecast Consumer Foodservice by Location: % Units/Outlets Growth 2022-2027

Table 125 □Forecast Sales in Consumer Foodservice by Location: % Transaction Growth 2022-2027

Table 126 □Forecast Sales in Consumer Foodservice by Location: % Foodservice Value Growth 2022-2027

Table 127 □Forecast Consumer Foodservice through Standalone: Units/Outlets 2022-2027

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Table 128 □Forecast Sales in Consumer Foodservice through Standalone: Number of Transactions 2022-2027

Table 129 □Forecast Sales in Consumer Foodservice through Standalone: Foodservice Value 2022-2027

Table 130 □Forecast Consumer Foodservice through Standalone: % Units/Outlets Growth 2022-2027

Table 131 □Forecast Sales in Consumer Foodservice through Standalone: % Transaction Growth 2022-2027

Table 132 □Forecast Sales in Consumer Foodservice through Standalone: % Foodservice Value Growth 2022-2027

Table 133 □Forecast Consumer Foodservice through Leisure: Units/Outlets 2022-2027

Table 134 □Forecast Sales in Consumer Foodservice through Leisure: Number of Transactions 2022-2027

Table 135 □Forecast Sales in Consumer Foodservice through Leisure: Foodservice Value 2022-2027

Table 136 □Forecast Consumer Foodservice through Leisure: % Units/Outlets Growth 2022-2027

Table 137 □Forecast Sales in Consumer Foodservice through Leisure: % Transaction Growth 2022-2027

Table 138 □Forecast Sales in Consumer Foodservice through Leisure: % Foodservice Value Growth 2022-2027

Table 139 □Forecast Consumer Foodservice through Retail: Units/Outlets 2022-2027

Table 140 □Forecast Sales in Consumer Foodservice through Retail: Number of Transactions 2022-2027

Table 141 □Forecast Sales in Consumer Foodservice through Retail: Foodservice Value 2022-2027

Table 142 □Forecast Consumer Foodservice through Retail: % Units/Outlets Growth 2022-2027

Table 143 □Forecast Sales in Consumer Foodservice through Retail: % Transaction Growth 2022-2027

Table 144 □Forecast Sales in Consumer Foodservice through Retail: % Foodservice Value Growth 2022-2027

Table 145 □Forecast Consumer Foodservice through Lodging: Units/Outlets 2022-2027

Table 146 □Forecast Sales in Consumer Foodservice through Lodging: Number of Transactions 2022-2027

Table 147 □Forecast Sales in Consumer Foodservice through Lodging: Foodservice Value 2022-2027

Table 148 □Forecast Consumer Foodservice through Lodging: % Units/Outlets Growth 2022-2027

Table 149 □Forecast Sales in Consumer Foodservice through Lodging: % Transaction Growth 2022-2027

Table 150 □Forecast Sales in Consumer Foodservice through Lodging: % Foodservice Value Growth 2022-2027

Table 151 □Forecast Consumer Foodservice through Travel: Units/Outlets 2022-2027

Table 152 □Forecast Sales in Consumer Foodservice through Travel: Number of Transactions 2022-2027

Table 153 □Forecast Sales in Consumer Foodservice through Travel: Foodservice Value 2022-2027

Table 154 □Forecast Consumer Foodservice through Travel: % Units/Outlets Growth 2022-2027

Table 155 □Forecast Sales in Consumer Foodservice through Travel: % Transaction Growth 2022-2027

Table 156 □Forecast Sales in Consumer Foodservice through Travel: % Foodservice Value Growth 2022-2027

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