

## United States Coffee Pods and Capsules Market - Growth, Trends, Covid-19 Impact, and Forecasts (2023 - 2028)

Market Report | 2023-01-23 | 98 pages | Mordor Intelligence

#### **AVAILABLE LICENSES:**

- Single User License \$4750.00
- Team License (1-7 Users) \$5250.00
- Site License \$6500.00
- Corporate License \$8750.00

#### Report description:

United States Coffee Pods and Capsules Market is projected to register a CAGR of 3.10% during the forecast period, 2022-2027.

During the COVID-19 pandemic, the coffee sector, including coffee pods and capsules, has turned to on-the-go consumption mode to keep up with the social-distancing protocols. In 2020, to combat the declining sales, Starbucks suspended cafe seating and moved to a "to go" format in the United States. Soon after this initiative, Starbucks pivoted to drive-thru and delivery only to adhere to social distancing. Approximately 60% of the 15,000 Starbucks stores in the United States offer drive-thru service.

In the long term, the demand for coffee pods in the country is increasing due to the convenience factor associated with coffee pods. However, as this market for pods and capsules has matured in the United States, it is expected to witness stagnation in growth rate during the forecast period.

With the growing discount-oriented retail environment and the rising preference for pod-based, single-serve coffee at affordable prices, private label brands are trying to capture ample space in the United States market.

US Coffee Pods & Capsules Market Trends

Increasing Usage of Single-serve Coffee in Households

In the case of coffee, convenient forms, like coffee pods and capsules, are becoming popular among the masses (especially in North America and Western Europe) to prepare good coffee in the comfort of home in less time. Additionally, more consumers are willing to purchase coffee machines to recreate the coffee shop experience at home. Players are introducing coffee pods

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

compatible with popular machines, such as Keurig and Nespresso, to exploit this trend. According to Intelligent Blends, a player in the single-serve beverage market, there are more than 25 million Keurig and K-Cup brewers installed in homes and offices, across the United States, with millions more being sold each year. The penetration rates of single-serve brewers in households in the largest cities in the United States and Western Europe range from approximately 23% to 75%.

Increasing Popularity of Specialty and Organic Coffee Pods and Capsules

The installation of coffee machines and an increasing number of coffee bars across the United States are increasing the demand for coffee capsules and pods. Due to the rapidly growing coffee shop culture, fresh-ground coffee pods are set to register substantial growth in both volume and value terms during the forecast period. Nevertheless, sustainability remains essential for buyers and retailers, and certification of organic nature is no longer an option but a requirement. Also, consumers, as well as the industry, are demanding traceability in the value chain. Signature blends are a growing trend in coffee capsules, carefully selected coffee from various origins. They cater to specific consumer tastes and communicate balance and quality.

US Coffee Pods & Capsules Market Competitor Analysis

The United States coffee pods and capsules market is competitive among a few players. The major players focus on product innovations, the launch of limited-edition coffee pods, high distribution networks, and a better supply chain to gain a competitive advantage in the market. To sustain in the competitive market, the companies are enhancing their product portfolio constantly and strategically tapping into segments. The prominent players in the market are Keurig Dr. Pepper Inc., Starbucks Corporation, The Kraft Heinz Company, and Nestle SA.

Additional Benefits:

The market estimate (ME) sheet in Excel format 3 months of analyst support

#### **Table of Contents:**

- 1 INTRODUCTION
- 1.1 Study Assumptions & Market Definition
- 1.2 Scope of the Study
- 2 RESEARCH METHODOLOGY
- **3 EXECUTIVE SUMMARY**
- 4 MARKET DYNAMICS
- 4.1 Market Drivers
- 4.2 Market Restraints
- 4.3 Porter's Five Forces Analysis
- 4.3.1 Threat of New Entrants
- 4.3.2 Bargaining Power of Buyers/Consumers
- 4.3.3 Bargaining Power of Suppliers
- 4.3.4 Threat of Substitute Products
- 4.3.5 Intensity of Competitive Rivalry
- **5 MARKET SEGMENTATION**

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

- 5.1 By Type
- 5.1.1 Pods
- 5.1.2 Capsules
- 5.2 By Distribution Channel
- 5.2.1 Supermarkets/Hypermarkets
- 5.2.2 Specialty Stores
- 5.2.3 Convenience Stores
- 5.2.4 Online Retail
- 5.2.5 On-Trade

#### 6 COMPETITIVE LANDSCAPE

- 6.1 Most Active Companies
- 6.2 Most Adopted Strategies
- 6.3 Market Share Analysis
- 6.4 Company Profiles
- 6.4.1 Keurig Dr Pepper Inc.
- 6.4.2 Nestle SA
- 6.4.3 The Kraft Heinz Company
- 6.4.4 Starbucks Corporation
- 6.4.5 Luigi Lavazza SpA
- 6.4.6 JAB Holding Company
- 6.4.7 Baronet Coffee
- 6.4.8 The J.M. Smucker Company
- 6.4.9 DD IP Holder LLC (Dunkin' Brands Group Inc.)

### 7 MARKET OPPORTUNITIES AND FUTURE TRENDS

8 IMPACT OF COVID-19 ON THE MARKET



To place an Order with Scotts International:

☐ - Print this form

# United States Coffee Pods and Capsules Market - Growth, Trends, Covid-19 Impact, and Forecasts (2023 - 2028)

Market Report | 2023-01-23 | 98 pages | Mordor Intelligence

☐ - Complete the rele	vant blank fields and sign				
☐ - Send as a scanned email to support@scotts-international.com					
ORDER FORM:					
Select license	License			Price	
	Single User License			\$4750.00	
	Team License (1-7 Users)			\$5250.00	
	Site License			\$6500.00	
	Corporate License			\$8750.00	
			VAT		
			Total		
*Places circle the relevant	licance ention. For any questions place	so contact support@sc	otts international com or 0048 603 3	04 346	
*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.  [** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat No.					
U VAT WIII be duded at 2	370 for Folish based companies, marvie	dudis una Lo basca con	inputities with are all able to provide a	valia 20 vac ivamber.	
Email*		Phone*			
First Name*		Last Name*			
Job title*					
Company Name*		EU Vat / Tax ID / N	IP number*		
Address*		City*	_		
Zip Code*		Country*			
		Date	2025-05-07		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Signature

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com