

## **Consumer Values and Behaviour in South Africa**

Market Direction | 2022-11-28 | 56 pages | Euromonitor

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#### Report description:

This report visually explores everyday habits and behaviours that reflect consumers' beliefs and values, linking behavioural trends with purchase and consumption habits in South Africa.

Euromonitor's Consumer Values and Behaviour in South Africa report analyses factors influencing national consumer expenditure. Consumer lifestyles reports include coverage of: population, urban development, home ownership, household profiles, labour, income, consumer and family expenditure, health, education, eating habits, drinking habits, shopping habits, personal grooming, clothing, leisure habits, savings and investments, media, communication, transport and travel and tourism. Use this report to understand the factors influencing a nation's lifestyle choices.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Consumer Values market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

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### **Table of Contents:**

Scope

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Consumer values and behaviour in South Africa

Consumers are highly interested in trying new services and products

Millennials are the most interested in trying new products and services

Millennials have most faith in their long-term investments

South Africans have a positive outlook for the future

South Africans have strong belief that more activities will shift to in-person

Younger cohorts expect to be better of financially in the future

Over half of consumers will be more engaged in their community

South Africans more concerned than global cohorts about political unrest

Younger generations will be more engaged in their communities

All generations regularly connect with friends and family online

Energy efficiency is a key home feature for South Africans

Access to outside space is an important consideration for homeowners

Cooking or baking at home is the most popular weekly meal choice

Lack of time is a major barrier to home cooking

Millennials prefer ordering food for delivery than cooking for themselves

Healthy ingredients are sought-after by all generations

Baby Boomers and Gen X would like the opportunity to work from home

Gen Z put earning high salaries above other priorities

All generations put high importance on finding ways to simplify their lives

Almost half of Gen Z respondents take a virtual class or attend a lecture online

Shopping for leisure is the most frequent activity for South African consumers

Millennials are more avid leisure shoppers

Over 60% walk or hike for exercise at least once a week

Millennials more likely than other cohorts to take a group fitness class

Younger cohorts more likely to use meditation for stress-reduction

Consumers trust recyclable labels the most

A high percentage of Baby Boomers are trying to reduce their food waste

Baby Boomers are repairing broken items instead of replacing them

Consumers focus on finding bargains

Younger generations like to browse in stores and visit shopping malls

South Africans more likely to buy strong or well-known brands than global average

Baby Boomers not as focused on strong or well-known brands as other generations are

Half expect to spend more on health and wellness over the next year

Gen Z intend to increase their spending in most categories in future

Saving money is a priority for the majority of consumers

Consumers manage their data sharing and privacy settings above global average

Gen Z is the least likely to freely share their personal information online

High percentage will "follow" or "like" a company's social media feed or post

Baby Boomers rarely buy something via a social media platform

Banking is the most frequently accessed service via a mobile device

Millennials use their mobile device to access services more frequently than other cohorts do



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