

# Soft Drinks in the Philippines

Market Direction | 2022-11-28 | 89 pages | Euromonitor

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### **Report description:**

2022 is proving to be a positive year for soft drinks overall as increased consumer spending and progressively easing restrictions speed up recovery. Both on-trade and off-trade volume sales are rising at faster rates than in 2021. The growth in vaccination rates and the gradual return to the office are prompting consumers to spend more money on soft drinks from store-based outlets and foodservice establishments as they are out and about more often. For example, August 2022 saw a boost in visits...

Euromonitor International's Soft Drinks in Philippines report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2017-2021), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2026 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Soft Drinks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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CONCENTRATES IN THE PHILIPPINES

KEY DATA FINDINGS

2022 DEVELOPMENTS

Powder concentrates sees recovery growth in 2022, and Tang releases two new launches Coca-Cola Bottlers withdraws from concentrates, halting production of Eight O'Clock brand

Liquid concentrates remains lacklustre in 2022

PROSPECTS AND OPPORTUNITIES

Powder concentrates to rise over forecast period, though will struggle with image and price concerns

Product variety in terms of health benefits and exciting flavours will aid in stimulating further growth for powder concentrates Rising e-commerce sales will prompt greater player presence online, though store-based outlets will retain leadership; no signs of real recovery for liquid concentrates

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### 2022 DEVELOPMENTS

Economic activities boost RTD coffee demand as consumers' lifestyles get busier in 2022 Kopiko Lucky Day replaces Kopiko 78, to positive consumer response Premiumisation trend gathers pace, benefitting modern retail outlets PROSPECTS AND OPPORTUNITIES Sustained growth anticipated with full recovery set for 2024-2025 Players to focus on expansion into small local grocers Potential for health-positioned variants to make progress within RTD coffee may see low- and no-sugar options grow CATEGORY DATA Table 129 Off-trade Sales of RTD Coffee: Volume 2017-2022 Table 130 Off-trade Sales of RTD Coffee: Value 2017-2022 Table 131 Off-trade Sales of RTD Coffee: % Volume Growth 2017-2022 Table 132 Off-trade Sales of RTD Coffee: % Value Growth 2017-2022 Table 133 NBO Company Shares of Off-trade RTD Coffee: % Volume 2018-2022 Table 134 LBN Brand Shares of Off-trade RTD Coffee: % Volume 2019-2022 Table 135 NBO Company Shares of Off-trade RTD Coffee: % Value 2018-2022 Table 136 LBN Brand Shares of Off-trade RTD Coffee: % Value 2019-2022 Table 137 Forecast Off-trade Sales of RTD Coffee: Volume 2022-2027 Table 138 [Forecast Off-trade Sales of RTD Coffee: Value 2022-2027 Table 139 □Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2022-2027 Table 140 □Forecast Off-trade Sales of RTD Coffee: % Value Growth 2022-2027



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