

Consumer Health in Slovenia

Market Direction | 2022-09-26 | 80 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

Report description:

The recovery and growth of the overall consumer health industry is expected in Slovenia. Many consumers are losing confidence in medicine since the experiences of the pandemic - as a number of restrictions and statements have been seen as illogical, especially with hindsight. Public disagreements between medical staff have led to increased self-medication and use of supplements and herbal/traditional medicine.

Euromonitor International's Consumer Health in Slovenia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2017-2021, allowing you to identify the sectors driving growth. Forecasts to 2026 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Health market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Consumer Health in Slovenia Euromonitor International September 2022

List Of Contents And Tables

CONSUMER HEALTH IN SLOVENIA

EXECUTIVE SUMMARY

Consumer health in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2017-2022

Table 2 Life Expectancy at Birth 2017-2022

MARKET DATA

Table 3 Sales of Consumer Health by Category: Value 2017-2022

Table 4 Sales of Consumer Health by Category: % Value Growth 2017-2022

Table 5 NBO Company Shares of Consumer Health: % Value 2018-2022

Table 6 LBN Brand Shares of Consumer Health: % Value 2019-2022

Table 7 Penetration of Private Label by Category: % Value 2017-2022

Table 8 Distribution of Consumer Health by Format: % Value 2017-2022

Table 9 Distribution of Consumer Health by Format and Category: % Value 2022

Table 10 [Forecast Sales of Consumer Health by Category: Value 2022-2027

Table 11 ∏Forecast Sales of Consumer Health by Category: % Value Growth 2022-2027

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 Research Sources

ANALGESICS IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Stronger growth from systemic analgesics

Lekadol remains the leading brand

E-commerce sees further expansion

PROSPECTS AND OPPORTUNITIES

Further expansion ahead

Concerns about side effects could provide an obstacle

Cautiousness may impede development of e-commerce

CATEGORY DATA

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Table 12 Sales of Analgesics by Category: Value 2017-2022

Table 13 Sales of Analgesics by Category: % Value Growth 2017-2022

Table 14 NBO Company Shares of Analgesics: % Value 2018-2022

Table 15 LBN Brand Shares of Analgesics: % Value 2019-2022

Table 16 Forecast Sales of Analgesics by Category: Value 2022-2027

Table 17 Forecast Sales of Analgesics by Category: % Value Growth 2022-2027

COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Lekadol retains lead

Younger adults form core consumer group

Strong demand for paediatric products

PROSPECTS AND OPPORTUNITIES

Declining air quality to boost demand

Ongoing development of paediatric cough, cold and allergy (hay fever) remedies

E-commerce appealing to a broad range of consumers

CATEGORY DATA

Table 18 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2017-2022

Table 19 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2017-2022

Table 20 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2018-2022

Table 21 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2019-2022

Table 22 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2022-2027

Table 23 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2022-2027

DIGESTIVE REMEDIES IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Motion sickness remedies performing strongly

Changing diets influencing demand

Economic pressures and waning stigma affecting purchasing patterns

PROSPECTS AND OPPORTUNITIES

Maturity limits growth potential

Falling birth rates to weaken demand for paediatric products

Demand for convenient food to support sales

CATEGORY DATA

Table 24 Sales of Digestive Remedies by Category: Value 2017-2022

Table 25 Sales of Digestive Remedies by Category: % Value Growth 2017-2022

Table 26 NBO Company Shares of Digestive Remedies: % Value 2018-2022

Table 27 LBN Brand Shares of Digestive Remedies: % Value 2019-2022

Table 28 Forecast Sales of Digestive Remedies by Category: Value 2022-2027

Table 29 Forecast Sales of Digestive Remedies by Category: % Value Growth 2022-2027

DERMATOLOGICALS IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Topical allergy remedies and medicated shampoo perform well

E-commerce continues to expand

Major multinationals less dominant than in other categories

PROSPECTS AND OPPORTUNITIES

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Ongoing expansion for topical allergy remedies

Physical stores to benefit from provision of expertise

Nappy/diaper rash treatments faces challenges

CATEGORY DATA

Table 30 Sales of Dermatologicals by Category: Value 2017-2022

Table 31 Sales of Dermatologicals by Category: % Value Growth 2017-2022

Table 32 NBO Company Shares of Dermatologicals: % Value 2018-2022

Table 33 LBN Brand Shares of Dermatologicals: % Value 2019-2022

Table 34 Forecast Sales of Dermatologicals by Category: Value 2022-2027

Table 35 Forecast Sales of Dermatologicals by Category: % Value Growth 2022-2027

WOUND CARE IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Outdoor activities increase incidence of minor injury

First aid kits boosted by return to travelling

Availability in discounters boosts sales

PROSPECTS AND OPPORTUNITIES

Focus on sustainability

Sporting activity and exercise to boost demand

First aid kits to see continued growth

CATEGORY DATA

Table 36 Sales of Wound Care by Category: Value 2017-2022

Table 37 Sales of Wound Care by Category: % Value Growth 2017-2022

Table 38 NBO Company Shares of Wound Care: % Value 2018-2022

Table 39 LBN Brand Shares of Wound Care: % Value 2019-2022

Table 40 Forecast Sales of Wound Care by Category: Value 2022-2027

Table 41 Forecast Sales of Wound Care by Category: % Value Growth 2022-2027

VITAMINS IN SLOVENIA KEY DATA FINDINGS

2022 DEVELOPMENTS

Multivitamins favoured by budget-conscious consumers

Players with a natural positioning performing well

Private label well established

PROSPECTS AND OPPORTUNITIES

Natural trend and eco-consciousness to influence demand

Growing focus on innovation

Further expansion of e-commerce

CATEGORY DATA

Table 42 Sales of Vitamins by Category: Value 2017-2022

Table 43 Sales of Vitamins by Category: % Value Growth 2017-2022

Table 44 Sales of Multivitamins by Positioning: % Value 2017-2022

Table 45 NBO Company Shares of Vitamins: % Value 2018-2022

Table 46 LBN Brand Shares of Vitamins: % Value 2019-2022

Table 47 Forecast Sales of Vitamins by Category: Value 2022-2027

Table 48 Forecast Sales of Vitamins by Category: % Value Growth 2022-2027

DIETARY SUPPLEMENTS IN SLOVENIA

KEY DATA FINDINGS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2022 DEVELOPMENTS

Direction of health and wellness trend creating opportunities

High consumer stress levels generating demand

Leaders remain the same, but smaller local players make inroads

PROSPECTS AND OPPORTUNITIES

Expanding range of vegan products

Older consumers gain greater access to digital information

Demand for convenience to boost sales through e-commerce and discounters

CATEGORY DATA

Table 49 Sales of Dietary Supplements by Category: Value 2017-2022

Table 50 Sales of Dietary Supplements by Category: % Value Growth 2017-2022

Table 51 Sales of Dietary Supplements by Positioning: % Value 2017-2022

Table 52 NBO Company Shares of Dietary Supplements: % Value 2018-2022

Table 53 LBN Brand Shares of Dietary Supplements: % Value 2019-2022

Table 54 Forecast Sales of Dietary Supplements by Category: Value 2022-2027

Table 55 Forecast Sales of Dietary Supplements by Category: % Value Growth 2022-2027

WEIGHT MANAGEMENT AND WELLBEING IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Rising awareness of health issues related to obesity

Economic scenario hampers category development

Herbalife Nutrition remains the largest player

PROSPECTS AND OPPORTUNITIES

Convenience a key factor

Important role for social media

E-commerce to see further growth

CATEGORY DATA

Table 56 Sales of Weight Management and Wellbeing by Category: Value 2017-2022

Table 57 Sales of Weight Management and Wellbeing by Category: % Value Growth 2017-2022

Table 58 NBO Company Shares of Weight Management and Wellbeing: % Value 2018-2022

Table 59 LBN Brand Shares of Weight Management and Wellbeing: % Value 2019-2022

Table 60 Forecast Sales of Weight Management and Wellbeing by Category: Value 2022-2027

Table 61 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2022-2027

SPORTS NUTRITION IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Strong growth in sports nutrition

Protein.si holds the lead

Consumers trading down to less expensive options

PROSPECTS AND OPPORTUNITIES

Growing interest in vegan products

E-commerce growing, but consumers appreciate expert advice

Packaging presents a growing challenge

CATEGORY DATA

Table 62 Sales of Sports Nutrition by Category: Value 2017-2022

Table 63 Sales of Sports Nutrition by Category: % Value Growth 2017-2022

Table 64 NBO Company Shares of Sports Nutrition: % Value 2018-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 65 LBN Brand Shares of Sports Nutrition: % Value 2019-2022

Table 66 Forecast Sales of Sports Nutrition by Category: Value 2022-2027

Table 67 Forecast Sales of Sports Nutrition by Category: % Value Growth 2022-2027

HERBAL/TRADITIONAL PRODUCTS IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Concerns about standard medicine boost demand

Preventive approach to health and sleep problems boost demand

Larger players gain share

PROSPECTS AND OPPORTUNITIES

E-commerce an increasingly popular channel

Consumer stress to support demand for herbal/traditional dietary supplements

Move towards segmentation and specialisation

CATEGORY DATA

Table 68 Sales of Herbal/Traditional Products: Value 2017-2022

Table 69 Sales of Herbal/Traditional Products: % Value Growth 2017-2022

Table 70 NBO Company Shares of Herbal/Traditional Products: % Value 2018-2022

Table 71 LBN Brand Shares of Herbal/Traditional Products: % Value 2019-2022

Table 72 Forecast Sales of Herbal/Traditional Products: Value 2022-2027

Table 73 Forecast Sales of Herbal/Traditional Products: % Value Growth 2022-2027

PAEDIATRIC CONSUMER HEALTH IN SLOVENIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Falling birth rate threatens category development

Supply disruptions

Players work to remain relevant through new product development

PROSPECTS AND OPPORTUNITIES

Rising health-consciousness to boost demand

Allergies on the rise

Parents look for natural and preventive products

CATEGORY DATA

Table 74 Sales of Paediatric Consumer Health by Category: Value 2017-2022

Table 75 Sales of Paediatric Consumer Health by Category: % Value Growth 2017-2022

Table 76 Sales of Paediatric Vitamins and Dietary Supplements by Type: % Value 2017-2022

Table 77 Forecast Sales of Paediatric Consumer Health by Category: Value 2022-2027

Table 78 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2022-2027



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Consumer Health in Slovenia

Market Direction | 2022-09-26 | 80 pages | Euromonitor

| Select license | License | | | Price | |
|--|--------------------------------|--|----------------------------|-----------------------|-------|
| | Single User Licence | | | €2200. | .00 |
| | Multiple User License (1 Site) | | | €4400. | .00 |
| | Multiple User License (Global) | | | €6600. | .00 |
| | | | | VAT | |
| | | | | Total | |
| ** VAT will be added a | at 23% for Polish based com | panies, individuals and EU based | companies who are unable t | to provide a valid EU | J Vat |
| | at 23% for Polish based com | | companies who are unable t | to provide a valid EU | |
| :mail* | at 23% for Polish based com | Phone* | companies who are unable t | co provide a valid EU | |
| mail* irst Name* | at 23% for Polish based com | | companies who are unable t | to provide a valid EU | |
| imail* | at 23% for Polish based com | Phone* | companies who are unable t | o provide a valid EU | |
| imail* irst Name* ob title* | at 23% for Polish based com | Phone* | | co provide a valid EU | |
| Email* First Name* ob title* Company Name* | at 23% for Polish based com | Phone* Last Name* | | co provide a valid EU | |
| Email* First Name* ob title* Company Name* Address* | at 23% for Polish based com | Phone* Last Name* EU Vat / Tax ID | | co provide a valid EU | |
| ** VAT will be added a Email* First Name* ob title* Company Name* Address* Zip Code* | at 23% for Polish based com | Phone* Last Name* EU Vat / Tax ID City* | | co provide a valid EU | |
| Email* First Name* lob title* Company Name* Address* | at 23% for Polish based com | Phone* Last Name* EU Vat / Tax ID City* Country* | / NIP number* | to provide a valid EU | |

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com