

## **Snacks in Bosnia and Herzegovina**

Market Direction | 2022-09-12 | 63 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

## **Report description:**

Snacks overall is seeing minimal volume growth in 2022, with ice cream positing moderately positive rises, and savoury snacks and chocolate confectionery recording only marginal growth. Sweet biscuits, snack bars and fruit snacks has so far not moved, in volume terms, while sugar confectionery and gum are falling. Though some product areas are seeing strong and healthy increases, such as protein/energy bars, for example, demand on the whole is low amid economic uncertainty. By contrast, current...

Euromonitor International's Snacks in Bosnia and Herzegovina report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2017-2021, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2026, clearly indicating how the market is expected to change.

Product coverage: Confectionery, Ice Cream, Savoury Snacks, Sweet Biscuits, Snack Bars and Fruit Snacks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Snacks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Snacks in Bosnia and Herzegovina Euromonitor International September 2022

List Of Contents And Tables

SNACKS IN BOSNIA AND HERZEGOVINA **EXECUTIVE SUMMARY** Snacks in 2022: The big picture Key trends in 2022 Competitive landscape Channel developments What next for snacks? MARKET DATA Table 1 Sales of Snacks by Category: Volume 2017-2022 Table 2 Sales of Snacks by Category: Value 2017-2022 Table 3 Sales of Snacks by Category: % Volume Growth 2017-2022 Table 4 Sales of Snacks by Category: % Value Growth 2017-2022 Table 5 NBO Company Shares of Snacks: % Value 2018-2022 Table 6 LBN Brand Shares of Snacks: % Value 2019-2022 Table 7 Penetration of Private Label by Category: % Value 2017-2022 Table 8 Distribution of Snacks by Format: % Value 2017-2022 Table 9 Forecast Sales of Snacks by Category: Volume 2022-2027 Table 10 [Forecast Sales of Snacks by Category: Value 2022-2027 Table 11 [Forecast Sales of Snacks by Category: % Volume Growth 2022-2027 Table 12 ||Forecast Sales of Snacks by Category: % Value Growth 2022-2027 DISCLAIMER SOURCES Summary 1 Research Sources CHOCOLATE CONFECTIONERY IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Growth is stable though slightly threatened by rising health awareness Mondelez continues its reign as Kras taps into functionality trend Shrinkflation trend continues despite consumer awareness PROSPECTS AND OPPORTUNITIES Recovery expected by 2025, and e-commerce to see increased development Developments in line with health trends to boost chocolate's image Sophisticated demand to drive accelerated premiumisation CATEGORY DATA Table 13 Sales of Chocolate Confectionery by Category: Volume 2017-2022 Table 14 Sales of Chocolate Confectionery by Category: Value 2017-2022 Table 15 Sales of Chocolate Confectionery by Category: % Volume Growth 2017-2022

Table 16 Sales of Chocolate Confectionery by Category: % Value Growth 2017-2022 Table 17 Sales of Chocolate Tablets by Type: % Value 2017-2022 Table 18 NBO Company Shares of Chocolate Confectionery: % Value 2018-2022 Table 19 LBN Brand Shares of Chocolate Confectionery: % Value 2019-2022 Table 20 Distribution of Chocolate Confectionery by Format: % Value 2017-2022 Table 21 Forecast Sales of Chocolate Confectionery by Category: Volume 2022-2027 Table 22 [Forecast Sales of Chocolate Confectionery by Category: Value 2022-2027 Table 23 [Forecast Sales of Chocolate Confectionery by Category: % Volume Growth 2022-2027 Table 24 [Forecast Sales of Chocolate Confectionery by Category: % Value Growth 2022-2027 GUM IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Diminishing demand continues to hinder growth in gum Wrigley still leads despite falling share Health and wellness trends favour chewing gum over bubble gum PROSPECTS AND OPPORTUNITIES Declines due to diminished demand will continue throughout forecast period Shift away from gum to persist in face of growing competition Wrigley to remain on top, but Mondelez may thrive through Halls CATEGORY DATA Table 25 Sales of Gum by Category: Volume 2017-2022 Table 26 Sales of Gum by Category: Value 2017-2022 Table 27 Sales of Gum by Category: % Volume Growth 2017-2022 Table 28 Sales of Gum by Category: % Value Growth 2017-2022 Table 29 NBO Company Shares of Gum: % Value 2018-2022 Table 30 LBN Brand Shares of Gum: % Value 2019-2022 Table 31 Distribution of Gum by Format: % Value 2017-2022 Table 32 Forecast Sales of Gum by Category: Volume 2022-2027 Table 33 Forecast Sales of Gum by Category: Value 2022-2027 Table 34 ∏Forecast Sales of Gum by Category: % Volume Growth 2022-2027 Table 35 ∏Forecast Sales of Gum by Category: % Value Growth 2022-2027 SUGAR CONFECTIONERY IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Medicate confectionery drives overall growth Kras continues to lead in 2022 Current health trends propel sales in medicate confectionery PROSPECTS AND OPPORTUNITIES Lack of innovation will curtail growth in sugar confectionery Private label set to benefit from rising costs, prompting expansion Medicated confectionery will continue to rise through healthy appeal to adults CATEGORY DATA Table 36 Sales of Sugar Confectionery by Category: Volume 2017-2022 Table 37 Sales of Sugar Confectionery by Category: Value 2017-2022 Table 38 Sales of Sugar Confectionery by Category: % Volume Growth 2017-2022 Table 39 Sales of Sugar Confectionery by Category: % Value Growth 2017-2022 Table 40 Sales of Pastilles, Gummies, Jellies and Chews by Type: % Value 2017-2022

Table 41 NBO Company Shares of Sugar Confectionery: % Value 2018-2022 Table 42 LBN Brand Shares of Sugar Confectionery: % Value 2019-2022 Table 43 Distribution of Sugar Confectionery by Format: % Value 2017-2022 Table 44 Forecast Sales of Sugar Confectionery by Category: Volume 2022-2027 Table 45 [Forecast Sales of Sugar Confectionery by Category: Value 2022-2027 Table 46 ||Forecast Sales of Sugar Confectionery by Category: % Volume Growth 2022-2027 Table 47 □Forecast Sales of Sugar Confectionery by Category: % Value Growth 2022-2027 SWEET BISCUITS, SNACK BARS AND FRUIT SNACKS IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Sweet biscuits suffers while snack bars and fruit snacks rise Danube still rules, with Jaffa just behind Protein/energy bars and fruit snacks surge ahead of the rest PROSPECTS AND OPPORTUNITIES Overall modest growth anticipated, with dried fruit and protein/energy bars rising fastest Plain biscuits to see slow and sluggish growth Small local grocers to lose more ground to supermarkets and hypermarkets CATEGORY DATA Table 48 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2017-2022 Table 49 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2017-2022 Table 50 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2017-2022 Table 51 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2017-2022 Table 52 NBO Company Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2018-2022 Table 53 LBN Brand Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2019-2022 Table 54 NBO Company Shares of Sweet Biscuits: % Value 2018-2022 Table 55 LBN Brand Shares of Sweet Biscuits: % Value 2019-2022 Table 56 NBO Company Shares of Snack Bars: % Value 2018-2022 Table 57 [LBN Brand Shares of Snack Bars: % Value 2019-2022 Table 58 [NBO Company Shares of Fruit Snacks: % Value 2018-2022 Table 59 [LBN Brand Shares of Fruit Snacks: % Value 2019-2022 Table 60 ∏Distribution of Sweet Biscuits, Snack Bars and Fruit Snacks by Format: % Value 2017-2022 Table 61 □Distribution of Sweet Biscuits by Format: % Value 2017-2022 Table 62 □Distribution of Snack Bars by Format: % Value 2017-2022 Table 63 □Distribution of Fruit Snacks by Format: % Value 2017-2022 Table 64 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2022-2027 Table 65 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2022-2027 Table 66 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2022-2027 Table 67 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2022-2027 ICE CREAM IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Solid growth as ice cream benefits from post-pandemic return to life outdoors Ledo and Nestle maintain clear lead Nestle still losing share, and Zott launches Monte ice cream PROSPECTS AND OPPORTUNITIES Multi-pack ice cream to lead growth

GMO and sugar fears may prompt development and innovation

Premiumisation and health trends to inform innovation CATEGORY DATA

Table 68 Sales of Ice Cream by Category: Volume 2017-2022 Table 69 Sales of Ice Cream by Category: Value 2017-2022 Table 70 Sales of Ice Cream by Category: % Volume Growth 2017-2022 Table 71 Sales of Ice Cream by Category: % Value Growth 2017-2022 Table 72 NBO Company Shares of Ice Cream: % Value 2018-2022 Table 73 LBN Brand Shares of Ice Cream: % Value 2019-2022 Table 74 Distribution of Ice Cream by Format: % Value 2017-2022 Table 75 Forecast Sales of Ice Cream by Category: Volume 2022-2027 Table 76 Forecast Sales of Ice Cream by Category: Value 2022-2027 Table 77 
Forecast Sales of Ice Cream by Category: % Volume Growth 2022-2027 Table 78 [Forecast Sales of Ice Cream by Category: % Value Growth 2022-2027 SAVOURY SNACKS IN BOSNIA AND HERZEGOVINA **KEY DATA FINDINGS** 2022 DEVELOPMENTS Savoury snacks benefits from rising interest in tortilla chips and nuts, seeds and trail mixes Marbo maintains strong lead thanks to dynamic and creative marketing campaigns Marbo moves to Serbia PROSPECTS AND OPPORTUNITIES Savoury snacks to see positive growth partly supported by work from home trends Tortilla chips and nuts, seeds and trail mixes to drive future growth, while potato chips remains limited by maturity Younger generations to push health trends and influence innovation CATEGORY DATA Table 79 Sales of Savoury Snacks by Category: Volume 2017-2022 Table 80 Sales of Savoury Snacks by Category: Value 2017-2022 Table 81 Sales of Savoury Snacks by Category: % Volume Growth 2017-2022 Table 82 Sales of Savoury Snacks by Category: % Value Growth 2017-2022 Table 83 NBO Company Shares of Savoury Snacks: % Value 2018-2022 Table 84 LBN Brand Shares of Savoury Snacks: % Value 2019-2022 Table 85 Distribution of Savoury Snacks by Format: % Value 2017-2022 Table 86 Forecast Sales of Savoury Snacks by Category: Volume 2022-2027 Table 87 Forecast Sales of Savoury Snacks by Category: Value 2022-2027 Table 88 [Forecast Sales of Savoury Snacks by Category: % Volume Growth 2022-2027 Table 89 [Forecast Sales of Savoury Snacks by Category: % Value Growth 2022-2027



# Snacks in Bosnia and Herzegovina

Market Direction | 2022-09-12 | 63 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-02
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com