

POS Security Market by Offering (Solutions and Services), Organization Size (SMEs and Large Enterprises), Vertical (Retail, Restaurants, and Hospitality), and Region (North America, Europe, APAC, MEA, Latin America) - Global Forecast to 2027

Market Report | 2022-09-07 | 168 pages | MarketsandMarkets

AVAILABLE LICENSES:

- Single User \$4950.00
- Multi User \$6650.00
- Corporate License \$8150.00
- Enterprise Site License \$10000.00

Report description:

The global POS Security market size is expected to grow from an estimated value of USD 4.0 billion in 2022 to USD 6.1 billion by 2027, at a Compound Annual Growth Rate (CAGR) of 8.6 % from 2022 to 2027.

Some of the factors that are driving the market growth include the rising POS attacks and compliance with regulations. However, issues with the traditional POS protection approach and issues with POS security deployment are expected to hinder the market growth.

Large enterprises to hold the largest market size during the forecast period

According to OECD, large enterprises employ more than 250 people. Large enterprises are witnessing high adoption of POS security solutions. These enterprises possess the required finance and workforce to be able to implement the POS security solutions and services in their systems. Large enterprises possess a huge volume of data, which makes them attractive targets for cybersecurity attacks. Credit and debit card data theft is one of the most common forms of cybersecurity threats and is increasingly being done by targeting the POS systems. Products and solutions involving technologies such as P2PE, tokenization, and the use of EMV cards are being employed by the enterprises to avoid the POS attacks. Governments of several countries have invested in payment data regulations over the years. Large enterprises across the globe have been prompted to adopt POS security solutions due to the strict regulatory norms on payments data and other data privacy laws and to prevent huge financial losses caused by POS attacks.

Restaurants vertical to grow at the highest CAGR during the forecast period

The restaurants vertical includes independent and franchise restaurants (quick service, casual, and fine dining), bakery, bars and breweries, and cafes. According to a report by investor, one of the large-scale industries most vulnerable to cyberattacks is the restaurant business. Restaurants provide access to critically private financial data of diners. Restaurant servers store large

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

databases of diners' details, which can be targeted for malicious purposes by cyberattackers. In the cyberattacks, criminals inject malicious software in the POS hardware to gain access to card and payment information. POS attacks are a serious concern for restaurant businesses that can lead to a lack of trust with customers and a crippled system that could also affect the revenue of the businesses. In 2019, the Catch group announced data breaches in several of Catch restaurants stemming from malware in its POS systems. The attack exposed the payment data of the customers. Several vendors are providing POS security solutions to the restaurants vertical. Upserve provides Upserve POS as a POS security solution which is a cloud-based POS solution that works on an enclosed system to keep customer data safe. It provides encryption and tokenization to secure the data.

North America to hold the largest market size during the forecast period

North America is expected to be the largest contributor in terms of the market size in the global POS security market. North America has the presence of the largest number of POS security market vendors among all the regions considered. According to the Payment systems in the United States report by the Bank for International Settlements, a variety of payment instruments and settlement mechanisms are available to discharge payment obligations between and among financial institutions and their customers in the US. The use of electronic payment mechanisms, such as automated clearing house (ACH), ATM and POS networks, however, have been rapidly growing. The significant use POS systems by verticals such as retail, restaurants, and hospitality have led to increased adoption of POS security solutions. The region is also witnessing a rise in POS system attacks. The attacks on POS systems have led to growth in the adoption of POS security systems in the region. The growing concerns for the protection of sensitive payment data have increased government intervention over the years. Various security-related regulatory compliances control the protection of the POS systems in the North America region. The PCI DSS, and other regulatory compliances help organizations in protecting the sensitive data of their customers. The California Consumer Privacy Act (CCPA) gives consumers more control over the personal information that businesses collect about them and the CCPA regulations provide guidance on the procedure to implement the law.

Breakdown of primaries:

The primary sources from the supply side included various industry experts, including Chief Executive Officers (CEOs), Vice Presidents (VPs), marketing directors, technology and innovation directors, and related key executives from various key companies and organizations operating in the POS security market.

- -□By company type: Tier 1: 40%, Tier 2: 35%, and Tier 3: 25%
- By designation: C-level Executives: 40%, Directors: 35% and Other: 25%
- By region: North America: 30%, Europe: 20%, Asia Pacific: 45%, RoW: 5%

The key players in the global POS security market include Oracle (US), Micro Focus (UK), NCR (US), Fortinet (US), Verifone (US), PayPal (US), Check Point (US), CardConnect (US), Morphisec (US), Kaspersky (Switzerland), Sophos (UK), Thales (France), Upserve (US), Tripwire (US), Elavon (US), TempusPayment (US), Bluefin (US), SquareUp (US), Acunetix (Malta), Vend (New Zealand), TokenEx (US), BPAPOS (US), TeskaLabs (UK), Clover (US), Helcim (Canada), and Hideez (US).

The study includes an in-depth competitive analysis of the key players in the POS security market, with their company profiles, recent developments, and key market strategies.

Research coverage

The report segments the POS security market and forecast its size, by offering (solutions, services), organization size (SMEs, large enterprises), vertical (retail, restaurants, hospitality, and other verticals) and by region (North America, Europe, Asia Pacific, Middle East and Africa, and Latin America).

The study also includes an in-depth competitive analysis of the key players in the market, along with their company profiles, key observations related to product and business offerings, recent developments, and key market strategies.

Key benefits of buying the report

The report will help the market leaders/new entrants in this market with information on the closest approximations of the revenue numbers for the overall POS security market and the subsegments. This report will help stakeholders understand the competitive

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

landscape and gain more insights to position their businesses better and plan suitable go-to-market strategies. The report also helps stakeholders understand the pulse of the market and provides them with information on key market drivers, restraints, challenges, and opportunities.

Table of Contents:

1[INTRODUCTION[24]

- 1.1□STUDY OBJECTIVES□24
- 1.2 MARKET DEFINITION 24
- 1.2.1 INCLUSIONS AND EXCLUSIONS 25
- 1.3∏STUDY SCOPE∏26
- 1.3.1 | MARKET SEGMENTATION | 26
- 1.3.2 REGIONS COVERED 26
- 1.4□YEARS CONSIDERED□27
- 1.5 CURRENCY CONSIDERED 27

TABLE 1□USD EXCHANGE RATES, 2018-2022□27

1.6□STAKEHOLDERS□28

2 RESEARCH METHODOLOGY 29

2.1 RESEARCH DATA 29

FIGURE 1 POS SECURITY MARKET: RESEARCH DESIGN 29

- 2.1.1 SECONDARY DATA 30
- 2.1.2 PRIMARY DATA 30
- 2.1.2.1 Breakdown of primary interviews 31
- 2.1.2.2 Key industry insights 31
- 2.2 DATA TRIANGULATION 32

FIGURE 2 POS SECURITY MARKET: RESEARCH FLOW 33

- 2.3 MARKET SIZE ESTIMATION 33
- 2.3.1 REVENUE ESTIMATES 34

FIGURE 3 MARKET SIZE ESTIMATION METHODOLOGY: APPROACH 1 (SUPPLY SIDE): REVENUE OF SOLUTIONS/SERVICES OF POS SECURITY VENDORS 34

FIGURE 4 MARKET SIZE ESTIMATION METHODOLOGY: APPROACH 1 (SUPPLY SIDE) 35

FIGURE 5 MARKET SIZE ESTIMATION METHODOLOGY, APPROACH 2, BOTTOM-UP (SUPPLY SIDE): COLLECTIVE REVENUE FROM ALL SOLUTIONS AND SERVICES OF POS SECURITY VENDORS 35

2.3.2□DEMAND-SIDE ANALYSIS□36

FIGURE 6 MARKET SIZE ESTIMATION METHODOLOGY: APPROACH 3, TOP-DOWN (DEMAND SIDE) 36

2.4 COMPANY EVALUATION QUADRANT METHODOLOGY 37

FIGURE 7 COMPANY EVALUATION QUADRANT: CRITERIA WEIGHTAGE 37

2.5∏STARTUPS EVALUATION QUADRANT METHODOLOGY∏38

FIGURE 8 STARTUP EVALUATION QUADRANT: CRITERIA WEIGHTAGE 38

2.6 MARKET FORECAST 38

TABLE 2 FACTOR ANALYSIS 38

- 2.7 RESEARCH ASSUMPTIONS 39
- 2.8 LIMITATIONS AND RISK ASSESSMENT 40

3∏EXECUTIVE SUMMARY∏41

TABLE 3∏POS SECURITY MARKET SIZE AND GROWTH, 2022-2027 (USD MILLION, Y-O-Y GROWTH)∏41

FIGURE 9 GLOBAL POS SECURITY MARKET EXPECTED TO WITNESS SIGNIFICANT GROWTH DURING FORECAST PERIOD 142

FIGURE 10 NORTH AMERICA EXPECTED TO ACCOUNT FOR LARGEST MARKET SHARE IN 2022 42

FIGURE 11 FASTEST-GROWING SEGMENTS OF POS SECURITY MARKET 43

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

4 PREMIUM INSIGHTS 44

4.1□BRIEF OVERVIEW OF POS SECURITY MARKET□44

FIGURE 12 INCREASING SECURITY BREACH INCIDENTS ON POS DEVICES AND REGULATORY COMPLIANCES EXPECTED TO DRIVE DEMAND FOR POS SECURITY MARKET 44

4.2 POS SECURITY MARKET, BY OFFERING, 2022 44

FIGURE 13 SOLUTIONS SEGMENT EXPECTED TO ACCOUNT FOR LARGER MARKET SHARE DURING FORECAST PERIOD 44

4.3 POS SECURITY MARKET, BY SERVICES, 2022 45

FIGURE 14 DEPLOYMENT AND INTEGRATION SEGMENT EXPECTED TO ACCOUNT FOR LARGEST MARKET SHARE DURING FORECAST PERIOD 145

4.4 POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022 145

FIGURE 15∏SMES SEGMENT EXPECTED TO ACCOUNT FOR LARGER MARKET SIZE DURING FORECAST PERIOD∏45

4.5 POS SECURITY MARKET, BY VERTICAL, 2022 46

FIGURE 16∏RETAIL SEGMENT EXPECTED TO ACCOUNT FOR LARGEST MARKET SIZE DURING FORECAST PERIOD∏46

4.6∏MARKET INVESTMENT SCENARIO∏46

FIGURE 17 ASIA PACIFIC EXPECTED TO EMERGE AS SIGNIFICANT MARKET FOR INVESTMENTS IN NEXT FIVE YEARS 46

5∏MARKET OVERVIEW AND INDUSTRY TRENDS∏47

5.1∏INTRODUCTION∏47

FIGURE 18∏DRIVERS, RESTRAINTS, OPPORTUNITIES, AND CHALLENGES: POS SECURITY MARKET∏47

5.1.1 DRIVERS 48

5.1.1.1 Growing scale of data breaches involving POS systems 48

5.1.1.2 Need for compliance with regulations 48

5.1.2 RESTRAINTS 49

5.1.2.1 ☐ Issues with traditional POS protection approach ☐ 49

5.1.2.2 POS security deployment issues 49

5.1.3 OPPORTUNITIES 49

5.1.3.1 Rise in cybercrimes 49

5.1.3.2 Growing need for data security 50

5.1.3.3 Rising penetration of eCommerce platforms 50

FIGURE 19 GLOBAL RETAIL ECOMMERCE SALES, 2014-2019 (USD TRILLION) 50

5.1.4∏CHALLENGES∏51

5.1.4.1 Lack of awareness among employees using POS systems 51

5.2 \ VALUE CHAIN ANALYSIS \ 51

FIGURE 20 TVALUE CHAIN ANALYSIS: POS SECURITY MARKET 151

5.3 POS SECURITY ECOSYSTEM ANALYSIS 52

FIGURE 21 ECOSYSTEM OF POS SECURITY MARKET 52

5.4 POS SECURITY MARKET: PATENT ANALYSIS 52

FIGURE 22 POS SECURITY MARKET: PATENT ANALYSIS 53

TABLE 4 RELATED PATENTS 53

5.5 PRICING ANALYSIS: POS SECURITY MARKET 53

TABLE 5 RETAIL POS SYSTEMS: AVERAGE PRICING TRENDS 54

TABLE 6 POS SECURITY MARKET: PRICING ANALYSIS 54

5.6 TECHNOLOGY ANALYSIS 55

5.6.1 □ ARTIFICIAL INTELLIGENCE □ 55

5.6.2 NEAR-FIELD COMMUNICATION 55

5.7 USE CASES 55

5.7.1 MULTI-NATIONAL PHARMACY RETAILER CHOSE MICRO FOCUS' SOLUTION TO ENSURE POS SECURITY 55

5.7.2 PACIFIC COFFEE SELECTED CHECKPOINT TO DEPLOY POS SECURITY SOLUTION 56

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

5.7.3 A.F. BLAKEMORE CHOSE KASPERSKY'S ENDPOINT SECURITY SOLUTION TO COMBAT POS THREATS 56

5.8 MARKET DISRUPTIONS 57

FIGURE 23 POS SECURITY MARKET: TRENDS AND DISRUPTIONS IMPACTING CUSTOMERS 57

5.9 PORTER'S FIVE FORCES ANALYSIS 57

TABLE 7□IMPACT OF PORTER'S FIVE FORCES ON POS SECURITY MARKET□57

5.9.1 | THREAT OF NEW ENTRANTS | 58

5.9.2 THREAT OF SUBSTITUTES 58

5.9.3 BARGAINING POWER OF SUPPLIERS 58

5.9.4 BARGAINING POWER OF BUYERS 58

5.9.5∏INTENSITY OF COMPETITIVE RIVALRY∏58

5.10 ⊓ REGULATORY LANDSCAPE □ 58

5.10.1 PAYMENT CARD INDUSTRY-DATA SECURITY STANDARD 58

5.10.2 FEDERAL INFORMATION SECURITY MANAGEMENT ACT 59

5.10.3 INTERNATIONAL ORGANIZATION FOR STANDARDIZATION, 10536 59

5.10.4 INTERNATIONAL ORGANIZATION FOR STANDARDIZATION, 14443 59

5.10.5 REGULATORY BODIES, GOVERNMENT AGENCIES, AND OTHER ORGANIZATIONS 60

TABLE 8 LIST OF REGULATORY BODIES, GOVERNMENT AGENCIES, AND OTHER ORGANIZATIONS 60

6 POS SECURITY MARKET, BY OFFERING 61

6.1□INTRODUCTION□62

FIGURE 24∏SERVICES SEGMENT EXPECTED TO GROW AT HIGHER CAGR DURING FORECAST PERIOD∏62

TABLE 9 POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION) 62

TABLE 10 POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 62

6.2∏SOLUTIONS∏63

6.2.1 SOLUTIONS: POS SECURITY MARKET DRIVERS 63

TABLE 11∏SOLUTIONS: POS SECURITY MARKET, BY REGION, 2016-2021 USD MILLION)∏64

TABLE 12 SOLUTIONS: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 64

6.3∏SERVICES∏64

6.3.1 SERVICES: POS SECURITY MARKET DRIVERS 65

FIGURE 25 TRAINING AND EDUCATION SEGMENT EXPECTED TO REGISTER HIGHEST CAGR DURING FORECAST PERIOD 65

TABLE 13 SERVICES: POS SECURITY MARKET, BY REGION, 2016-2021 USD MILLION) 65

TABLE 14 SERVICES: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 66

TABLE 15 POS SECURITY MARKET, BY SERVICES, 2016-2021 USD MILLION) 66

TABLE 16 POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION) 66

6.3.2 DEPLOYMENT AND INTEGRATION 67

TABLE 17 DEPLOYMENT AND INTEGRATION: POS SECURITY MARKET, BY REGION, 2016-2021 USD MILLION) □67

TABLE 18∏DEPLOYMENT AND INTEGRATION: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION)∏67

6.3.3 TRAINING AND EDUCATION 68

TABLE 19∏TRAINING AND EDUCATION: POS SECURITY MARKET, BY REGION, 2016-2021 USD MILLION)∏68

TABLE 20 TRAINING AND EDUCATION: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 68

6.3.4 SUPPORT AND MAINTENANCE 69

TABLE 21 SUPPORT AND MAINTENANCE: POS SECURITY MARKET, BY REGION, 2016-2021 USD MILLION) 69

TABLE 22 SUPPORT AND MAINTENANCE: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 69

7□POS SECURITY MARKET, BY ORGANIZATION SIZE□70

7.1□INTRODUCTION□71

FIGURE 26 SMALL AND MEDIUM-SIZED BUSINESSES SEGMENT EXPECTED TO REGISTER HIGHER CAGR DURING FORECAST PERIOD 11

TABLE 23 POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION) 71

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

TABLE 24 POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION) 72

7.2 SMALL AND MEDIUM-SIZED ENTERPRISES 72

7.2.1 SMALL AND MEDIUM-SIZED ENTERPRISES: POS SECURITY MARKET DRIVERS 72

TABLE 25 SMALL AND MEDIUM-SIZED ENTERPRISES: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION) 73 TABLE 26 SMALL AND MEDIUM-SIZED ENTERPRISES: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 73

7.3 LARGE ENTERPRISES 73

7.3.1 LARGE ENTERPRISES: POS SECURITY MARKET DRIVERS 74

TABLE 27∏LARGE ENTERPRISES: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION)∏74

TABLE 28 LARGE ENTERPRISES: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 74

8∏POS SECURITY MARKET, BY VERTICAL∏75

8.1∏INTRODUCTION∏76

FIGURE 27 RESTAURANTS SEGMENT EXPECTED TO REGISTER HIGHEST CAGR DURING FORECAST PERIOD 76

TABLE 29 POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION) 76

TABLE 30 POS SECURITY MARKET, BY VERTICAL, 2022-2027 (USD MILLION) 77

8.2□RETAIL□77

8.2.1 ⊓RETAIL: POS SECURITY MARKET DRIVERS ∏77

TABLE 31 RETAIL: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION) 78 TABLE 32 RETAIL: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 78

8.3 RESTAURANTS 78

8.3.1 | RESTAURANTS: POS SECURITY MARKET DRIVERS | 79

TABLE 33 RESTAURANTS: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION) 79 TABLE 34 RESTAURANTS: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 79 8.4 HOSPITALITY 80

8.4.1 HOSPITALITY: POS SECURITY MARKET DRIVERS 80

TABLE 35 \square HOSPITALITY: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION) \square 80 TABLE 36 \square HOSPITALITY: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) \square 81

8.5_OTHER VERTICALS_81

TABLE 37_OTHER VERTICALS: POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION)_82

TABLE 38_OTHER VERTICALS: POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION)_82

9∏POS SECURITY MARKET, BY REGION∏83

9.1∏INTRODUCTION∏84

FIGURE 28∏ASIA PACIFIC EXPECTED TO GROW AT HIGHEST CAGR DURING FORECAST PERIOD∏84

TABLE 39 POS SECURITY MARKET, BY REGION, 2016-2021 (USD MILLION) P84

TABLE 40 POS SECURITY MARKET, BY REGION, 2022-2027 (USD MILLION) 85

9.2 NORTH AMERICA 85

9.2.1 NORTH AMERICA: POS SECURITY MARKET DRIVERS 186

9.2.2 NORTH AMERICA: REGULATORY LANDSCAPE \square 86

FIGURE 29 NORTH AMERICA: MARKET SNAPSHOT 87

TABLE 41 \square NORTH AMERICA: POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION) \square 87

TABLE 42 NORTH AMERICA: POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 88

TABLE 43 NORTH AMERICA: POS SECURITY MARKET, BY SERVICES, 2016-2021 (USD MILLION) 88

TABLE 44 NORTH AMERICA: POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION) 88

TABLE 45□NORTH AMERICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION)□88

TABLE 46∏NORTH AMERICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION)∏89

TABLE 47 NORTH AMERICA: POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION) 89

TABLE 48 NORTH AMERICA: POS SECURITY MARKET, BY VERTICAL, 2022-2027 (USD MILLION) 89

9.3[EUROPE[]90

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

```
9.3.1 EUROPE: POS SECURITY MARKET DRIVERS 90
9.3.2 EUROPE: REGULATORY LANDSCAPE 91
TABLE 49 EUROPE: POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION) 91
TABLE 50 EUROPE: POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 92
TABLE 51∏EUROPE: POS SECURITY MARKET, BY SERVICES, 2016-2021 (USD MILLION)∏92
TABLE 52∏EUROPE: POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION)∏92
TABLE 53∏EUROPE: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION)∏92
TABLE 54 EUROPE: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION) 93
TABLE 55 EUROPE: POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION) 93
TABLE 56∏EUROPE: POS SECURITY MARKET, BY VERTICAL, 2022-2027 (USD MILLION)∏93
9.4∏ASIA PACIFIC∏93
9.4.1 ASIA PACIFIC: POS SECURITY MARKET DRIVERS 194
9.4.2∏ASIA PACIFIC: REGULATORY LANDSCAPE∏95
FIGURE 30 ASIA PACIFIC: MARKET SNAPSHOT 96
TABLE 57 ASIA PACIFIC: POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION) 96
TABLE 58 ASIA PACIFIC: POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 797
TABLE 59∏ASIA PACIFIC: POS SECURITY MARKET, BY SERVICES, 2016-2021 (USD MILLION)∏97
TABLE 60 ASIA PACIFIC: POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION) 97
TABLE 61

☐ ASIA PACIFIC: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION)

☐ 97
TABLE 62∏ASIA PACIFIC: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION)∏98
TABLE 63□ASIA PACIFIC: POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION)□98
TABLE 64

ASIA PACIFIC: POS SECURITY MARKET, BY VERTICAL, 2022-2027 (USD MILLION)

98
9.5∏MIDDLE EAST AND AFRICA∏99
9.5.1 MIDDLE EAST AND AFRICA: POS SECURITY MARKET DRIVERS 99
9.5.2 MIDDLE EAST AND AFRICA: REGULATORY LANDSCAPE 100
TABLE 65∏MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION)∏100
TABLE 66 MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 100
TABLE 67∏MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY SERVICES, 2016-2021 (USD MILLION)∏101
TABLE 68 MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION) 101
TABLE 69∏MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION)∏101
TABLE 70∏MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION)∏101
TABLE 71∏MIDDLE EAST AND AFRICA: POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION)∏102
TABLE 72⊓MIDDLE EAST AND AFRICA: POS SECURITY MARKET. BY VERTICAL. 2022-2027 (USD MILLION)⊓102
9.6 □ LATIN AMERICA □ 102
9.6.1 LATIN AMERICA: POS SECURITY MARKET DRIVERS 103
9.6.2 LATIN AMERICA: REGULATORY LANDSCAPE 103
TABLE 73 LATIN AMERICA: POS SECURITY MARKET, BY OFFERING, 2016-2021 (USD MILLION) 103
```

TABLE 74 LATIN AMERICA: POS SECURITY MARKET, BY OFFERING, 2022-2027 (USD MILLION) 104

TABLE 75 LATIN AMERICA: POS SECURITY MARKET, BY SERVICES, 2016-2021 (USD MILLION) □104

TABLE 76 LATIN AMERICA: POS SECURITY MARKET, BY SERVICES, 2022-2027 (USD MILLION) 104

TABLE 77 □ LATIN AMERICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2016-2021 (USD MILLION) □ 104

TABLE 78 LATIN AMERICA: POS SECURITY MARKET, BY ORGANIZATION SIZE, 2022-2027 (USD MILLION) 105

TABLE 79 □ LATIN AMERICA: POS SECURITY MARKET, BY VERTICAL, 2016-2021 (USD MILLION) □ 105

TABLE 80 LATIN AMERICA: POS SECURITY MARKET, BY VERTICAL, 2022-2027 (USD MILLION) 105

10 COMPETITIVE LANDSCAPE 106

10.1□OVERVIEW□106

10.2 HISTORICAL REVENUE ANALYSIS OF KEY PLAYERS 106

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

FIGURE 31 FIVE-YEAR REVENUE ANALYSIS OF KEY POS SECURITY VENDORS, 2017-2021 (USD MILLION) 107

10.3 MARKET SHARE ANALYSIS, 2022 107

FIGURE 32 POS SECURITY MARKET: REVENUE ANALYSIS 107

10.4 MARKET STRUCTURE 108

TABLE 81 POS SECURITY MARKET: DEGREE OF COMPETITION 108

10.5 RANKING OF KEY PLAYERS 108

FIGURE 33 RANKING OF KEY POS SECURITY MARKET PLAYERS 108

10.6 MARKET EVALUATION FRAMEWORK 109

FIGURE 34 POS SECURITY MARKET EVALUATION FRAMEWORK, 2020-2022 109

10.7□COMPANY EVALUATION QUADRANT FOR KEY PLAYERS□109

10.7.1 COMPANY EVALUATION QUADRANT MATRIX 109

TABLE 82∏EVALUATION CRITERIA∏110

10.7.2 | STARS | 110

10.7.3 EMERGING LEADERS 110

10.7.4 PERVASIVE PLAYERS 110

10.7.5 PARTICIPANTS □110

FIGURE 35∏POS SECURITY MARKET: COMPANY EVALUATION QUADRANT FOR KEY PLAYERS∏111

10.8 COMPETITIVE BENCHMARKING 112

10.8.1 COMPANY FOOTPRINT 112

FIGURE 36 COMPANY FOOTPRINT OF MAJOR PLAYERS IN POS SECURITY MARKET 112

10.9 STARTUP/SME EVALUATION QUADRANT 113

10.9.1 PROGRESSIVE COMPANIES 113

10.9.2 RESPONSIVE COMPANIES 113

10.9.3 DYNAMIC COMPANIES 113

10.9.4 STARTING BLOCKS 113

FIGURE 37 POS SECURITY MARKET: STARTUP/SME EVALUATION QUADRANT 114

10.10 COMPETITIVE BENCHMARKING FOR STARTUPS/SMES 114
TABLE 83 POS SECURITY MARKET: LIST OF STARTUPS/SMES 114

TABLE 84 POS SECURITY MARKET: COMPETITIVE BENCHMARKING OF STARTUPS/SMES 115

10.11 COMPETITIVE SCENARIO 115
10.11.1 RECENT DEVELOPMENTS 115

TABLE 85 POS SECURITY MARKET: PRODUCT LAUNCHES, 2017-2022 115

TABLE 86 POS SECURITY MARKET: DEALS, 2018-2022 116

11 COMPANY PROFILES 119

(Business Overview, Products/Solutions/Services Offered, Recent Developments, MnM view (Key strengths/Right to win, Strategic

choices made, Weakness/competitive threats)*

11.1 KEY PLAYERS 119

11.1.1 □ ORACLE □ 119

TABLE 87 ORACLE: BUSINESS OVERVIEW 119
FIGURE 38 ORACLE: COMPANY SNAPSHOT 120

TABLE 88 ORACLE: PRODUCTS/SOLUTIONS OFFERED 120

TABLE 89 ORACLE: SERVICES OFFERED 121

TABLE 90 ORACLE: DEALS 121 11.1.2 MICRO FOCUS 123

TABLE 91 MICRO FOCUS: BUSINESS OVERVIEW 123 FIGURE 39 MICRO FOCUS: COMPANY SNAPSHOT 124

TABLE 92 MICRO FOCUS: PRODUCTS/SOLUTIONS OFFERED 124

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

TABLE 93∏MICRO FOCUS: SERVICES OFFERED∏125

TABLE 94 MICRO FOCUS: PRODUCT LAUNCHES/ENHANCEMENTS 125

TABLE 95 MICRO FOCUS: DEALS 126

11.1.3 NCR 127

TABLE 96 NCR: BUSINESS OVERVIEW 127 FIGURE 40 NCR: COMPANY SNAPSHOT 128

TABLE 97 NCR: PRODUCTS/SOLUTIONS OFFERED 128

TABLE 98 NCR: DEALS 129 11.1.4 FORTINET 131

TABLE 99 FORTINET: BUSINESS OVERVIEW 131
FIGURE 41 FORTINET: COMPANY SNAPSHOT 132

TABLE 100 FORTINET: PRODUCTS/SOLUTIONS OFFERED 132

TABLE 101 | FORTINET: SERVICES OFFERED | 133

TABLE 102 FORTINET: PRODUCT LAUNCHES/ENHANCEMENTS 133

TABLE 103 FORTINET: DEALS 133

11.1.5 □ VERIFONE □ 134

TABLE 104 | VERIFONE: BUSINESS OVERVIEW | 134

TABLE 105 VERIFONE: PRODUCTS/SOLUTIONS OFFERED 134

TABLE 106 VERIFONE: DEALS 135

11.1.6 | PAYPAL | 136

TABLE 107 PAYPAL: BUSINESS OVERVIEW 136 FIGURE 42 PAYPAL: COMPANY SNAPSHOT 137

TABLE 108 PAYPAL: PRODUCTS/SOLUTIONS OFFERED 137
TABLE 109 PAYPAL: PRODUCT LAUNCHES/ENHANCEMENTS 138

11.1.7 CHECK POINT 139

TABLE 110 CHECK POINT: BUSINESS OVERVIEW 139 FIGURE 43 CHECK POINT: COMPANY SNAPSHOT 140

TABLE 111 CHECK POINT: PRODUCTS/SOLUTIONS OFFERED 140

TABLE 112 CHECK POINT: SERVICES OFFERED 141

TABLE 113 CHECK POINT: PRODUCT LAUNCHES/ENHANCEMENTS 141

11.1.8 CARDCONNECT 142

TABLE 114 CARDCONNECT: BUSINESS OVERVIEW 142

TABLE 115 CARDCONNECT: PRODUCTS/SOLUTIONS OFFERED 142

TABLE 116 CARDCONNECT: SERVICES OFFERED 143

TABLE 117 CARDCONNECT: PRODUCT LAUNCHES/ENHANCEMENTS 143

TABLE 118 \square CARDCONNECT: DEALS \square 143

11.1.9 MORPHISEC 144

TABLE 119 MORPHISEC: BUSINESS OVERVIEW 144

TABLE 120 MORPHISEC: PRODUCTS/SOLUTIONS OFFERED 144
TABLE 121 MORPHISEC: PRODUCT LAUNCHES/ENHANCEMENTS 145

TABLE 122 MORPHISEC: DEALS 145

11.1.10 KASPERSKY 146

TABLE 123 KASPERSKY: BUSINESS OVERVIEW 146

TABLE 124 KASPERSKY: PRODUCTS/SOLUTIONS OFFERED 146

TABLE 125 KASPERSKY: SERVICES OFFERED 147

 $11.1.11 \verb||SOPHOS|| 148$

TABLE 126 SOPHOS: BUSINESS OVERVIEW 148

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

TABLE 127 SOPHOS: PRODUCTS/SOLUTIONS OFFERED 148
TABLE 128 SOPHOS: PRODUCT LAUNCHES/ENHANCEMENTS 149

TABLE 129 SOPHOS: DEALS 149

11.1.12 THALES 150

TABLE 130 THALES: BUSINESS OVERVIEW 150 FIGURE 44 THALES: COMPANY SNAPSHOT 151

TABLE 131 THALES: PRODUCTS/SOLUTIONS OFFERED 151

*Details on Business Overview, Products/Solutions/Services Offered, Recent Developments, MnM view

(Key strengths/Right to win, Strategic choices made, Weakness/competitive threats)* might not be captured in case of unlisted companies.

11.2 OTHER PLAYERS 152

11.2.1 □ UPSERVE □ 152

11.2.2 □TRIPWIRE □152

11.2.3 ☐ ELAVON ☐ 153

11.2.4 TEMPUSPAYMENT 154

11.2.5 □ BLUEFIN □ 155

11.2.6 SQUAREUP 155

11.2.7∏ACUNETIX∏156

11.2.8 VEND 157

11.2.9 | TOKENEX | 157

11.2.10 | BPAPOS | 158

11.3 STARTUPS 158

11.3.1 TESKALABS 158

11.3.2 CLOVER 159

11.3.3 | HELCIM | 160

11.3.4 HIDEEZ 161

?

12□ADJACENT MARKETS□162

12.1 INTRODUCTION 162

TABLE 132 ADJACENT MARKETS AND FORECASTS 162

12.2 LIMITATIONS 162

12.3 RETAIL POS MARKET 162

TABLE 133 RETAIL POS MARKET, BY COMPONENT, 2014-2019 (USD MILLION) 162

TABLE 134 RETAIL POS MARKET, BY COMPONENT, 2019-2026 (USD MILLION) 163

TABLE 135 RETAIL POS MARKET, BY END USER, 2014-2019 (USD MILLION) 163

TABLE 136 RETAIL POS MARKET, BY END USER, 2019-2026 (USD MILLION) 164

12.4 PAYMENT SECURITY MARKET 164

TABLE 137 PAYMENT SECURITY MARKET, BY COMPONENT, 2015-2022 (USD MILLION) 164

TABLE 138 PAYMENT SECURITY MARKET, BY SOLUTION, 2015-2022 (USD MILLION) 164

TABLE 139 PAYMENT SECURITY MARKET, BY ORGANIZATION SIZE, 2015-2022 (USD MILLION) 165

TABLE 140 PAYMENT SECURITY MARKET, BY VERTICAL, 2015-2022 (USD MILLION) 165

13 APPENDIX 166

13.1 \square DISCUSSION GUIDE \square 166

13.2 KNOWLEDGE STORE: MARKETSANDMARKETS' SUBSCRIPTION PORTAL 170

13.3 CUSTOMIZATION OPTIONS 172

13.4

☐RELATED REPORTS

☐

☐

172

13.5 AUTHOR DETAILS 173

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

☐ - Print this form

POS Security Market by Offering (Solutions and Services), Organization Size (SMEs and Large Enterprises), Vertical (Retail, Restaurants, and Hospitality), and Region (North America, Europe, APAC, MEA, Latin America) - Global Forecast to 2027

Market Report | 2022-09-07 | 168 pages | MarketsandMarkets

RDER FORM:		
elect license	License	Price
	Single User	\$4950.00
	Multi User	\$6650.00
	Corporate License	\$8150.00
	Enterprise Site License	\$10000.00
		VAT
		Total
	evant license option. For any questions please contact support@scotts-international.com or 004 Lat 23% for Polish based companies, individuals and EU based companies who are unable to pro	
* VAT will be addec	at 23% for Polish based companies, individuals and EU based companies who are unable to pro	
* VAT will be addec		
	at 23% for Polish based companies, individuals and EU based companies who are unable to pro	
** VAT will be addec mail*	at 23% for Polish based companies, individuals and EU based companies who are unable to pro	
** VAT will be addec mail* irst Name*	at 23% for Polish based companies, individuals and EU based companies who are unable to pro	
** VAT will be addec mail* rst Name* bb title*	at 23% for Polish based companies, individuals and EU based companies who are unable to pro	

Date	2025-05-20
Signature	
<u>-</u>	

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com