

## Europe B2B Ecommerce Market Forecast 2022-2030

Market Report | 2022-09-06 | 165 pages | Inkwood Research

## **AVAILABLE LICENSES:**

- Single User Price \$1250.00
- Global Site License \$1500.00
- \$2000.00

## **Report description:**

#### **KEY FINDINGS**

The Europe B2B eCommerce market is set to propel with a 21.15% CAGR during the forecasted years between 2022 and 2030. New B2B eCommerce websites and marketplaces, technological innovations, integration of advanced technologies, and strategies adopted by the key players are propelling the market growth.

#### MARKET INSIGHTS

The Europe B2B eCommerce market growth assessment entails the study of France, Spain, Germany, United Kingdom, Italy, and Rest of Europe. In Spain, growing internet penetration across the country and strategic initiatives taken by the market players are expected to significantly contribute to the B2B eCommerce market growth. Also, due to increased internet use, B2B buyers are shifting towards digital marketplaces. In addition, several developments in cybersecurity by the market players across Spain are expected to positively impact the market growth.

Furthermore, in Italy, the growth of the digital buyers' population is a major factor expected to contribute towards the growth of the Italy B2B eCommerce market during the forecast period. Moreover, as per industry data, the e-commerce penetration in the country is expected to grow to about 67.5% of the total population by 2025. This growth is expected to positively impact the market. Also, there has been a growth in new business-to-business eCommerce marketplaces and portals, promoting the growth of the B2B eCommerce market across Italy.

Additionally, a range of strategic initiatives taken by the market players across France, high penetration of digital buyers, etc., are some of the major growth factors expected to supplement the B2B eCommerce market in the country during the forecast period. COMPETITIVE INSIGHTS

Leading companies include Klarna, Kompass, Amazon.com, eBay Inc, etc.

## Our report offerings include:

- Explore key findings of the overall market
- Strategic breakdown of market dynamics (Drivers, Restraints, Opportunities, Challenges)
- Market forecasts for a minimum of 9 years, along with 3 years of historical data for all segments, sub-segments, and regions
- Market Segmentation caters to a thorough assessment of key segments with their market estimations
- Geographical Analysis: Assessments of the mentioned regions and country-level segments with their market share

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

- Key analytics: Porter's Five Forces Analysis, Vendor Landscape, Opportunity Matrix, Key Buying Criteria, etc.
- Competitive landscape is the theoretical explanation of the key companies based on factors, market share, etc.
- Company profiling: A detailed company overview, product/services offered, SCOT analysis, and recent strategic developments

## **Table of Contents:**

1. RESEARCH SCOPE & METHODOLOGY

TABLE OF CONTENTS

**1.1. STUDY OBJECTIVES** 1.2. SCOPE OF STUDY 1.3. METHODOLOGY **1.4. ASSUMPTIONS & LIMITATIONS** 2. EXECUTIVE SUMMARY 2.1. MARKET SIZE & ESTIMATES 2.2. MARKET OVERVIEW **3. MARKET DYNAMICS** 3.1. KEY DRIVERS 3.1.1. INCREASE IN THE NUMBER OF ONLINE ORDERS 3.1.2. TECHNOLOGICAL PROLIFERATION AND ADVANCEMENTS 3.1.3. ADOPTION AND EASE OF PAYMENT MODES **3.2. KEY RESTRAINTS** 3.2.1. CONCERNS AROUND SECURITY AND DATA PRIVACY 3.2.2. NEED FOR ONGOING INVESTMENTS 4. KEY ANALYTICS 4.1. IMPACT OF COVID-19 ON B2B ECOMMERCE MARKET 4.2. KEY MARKET TRENDS 4.3. PORTER'S FIVE FORCES ANALYSIS 4.3.1. BUYERS POWER 4.3.2. SUPPLIERS POWER 4.3.3. SUBSTITUTION 4.3.4. NEW ENTRANTS 4.3.5. INDUSTRY RIVALRY 4.4. OPPORTUNITY MATRIX 4.5. VENDOR LANDSCAPE 4.6. KEY BUYING CRITERIA 4.6.1. SECURITY 4.6.2. DASHBOARD 4.6.3. PRICING NEGOTIATION 4.6.4. CUSTOMIZABLE DELIVERY METHODS 4.7. REGULATORY FRAMEWORK 5. MARKET BY PRODUCT TYPE **5.1. CONSUMER ELECTRONICS** 5.2. AUTOMOTIVE 5.3. BEAUTY & PERSONAL CARE 5.4. INDUSTRIAL & SCIENCE 5.5. CLOTHING 5.6. SPORTS

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com 5.7. FOOD AND BEVERAGE 5.8. CONSTRUCTION 5.9. OTHER PRODUCT TYPE 6. MARKET BY PAYMENT MODE 6.1. DIGITAL/MOBILE/E-WALLETS 6.2. CREDIT AND DEBIT CARDS 6.3. BANK TRANSFER 6.4. CASH ON DELIVERY 6.5. OTHER PAYMENT MODE 7. GEOGRAPHICAL ANALYSIS 7.1. EUROPE 7.1.1. MARKET SIZE & ESTIMATES 7.1.2. KEY GROWTH ENABLERS 7.1.3. KEY CHALLENGES 7.1.4. KEY PLAYERS 7.1.5. COUNTRY ANALYSIS 7.1.5.1. UNITED KINGDOM 7.1.5.2. GERMANY 7.1.5.3. FRANCE 7.1.5.4. SPAIN 7.1.5.5. ITALY 7.1.5.6. REST OF EUROPE 8. COMPETITIVE LANDSCAPE **8.1. KEY STRATEGIC DEVELOPMENTS** 8.1.1. MERGERS & ACQUISITIONS 8.1.2. PRODUCT LAUNCHES & DEVELOPMENTS **8.1.3. PARTNERSHIPS & AGREEMENTS** 8.1.4. BUSINESS EXPANSIONS 8.2. COMPANY PROFILES 8.2.1. ALIBABA GROUP HOLDING LTD 8.2.2. AMAZON INC 8.2.3. CHINA-ASEAN TRADE 8.2.4. DIY TRADE 8.2.5. EBAY INC 8.2.6. EC21 8.2.7. EUROPE SOURCE 8.2.8. EWORLDTRADE 8.2.9. FLEXFIRE LEDS 8.2.10. FLIPKART 8.2.11. INDIAMART INTERMESH LTD 8.2.12, KOMPASS 8.2.13. MSC INDUSTRIAL DIRECT 8.2.14. QUILL LINCOLNSHIRE INC 8.2.15. THOMASNET

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



# Europe B2B Ecommerce Market Forecast 2022-2030

Market Report | 2022-09-06 | 165 pages | Inkwood Research

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

#### **ORDER FORM:**

Select license	License		Price
	Single User Price		\$1250.00
	Global Site License		\$1500.00
			\$2000.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-06-26
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com