

Tobacco in Guatemala

Market Direction | 2022-07-18 | 43 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Tobacco registered positive growth across all in products in 2021. With society opening up in 2021 after the 2020 COVID-19 restrictions, increased socialising drove volume and value growth.

Euromonitor International's Tobacco in Guatemala report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2017-2021, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be the new legislative, distribution or pricing issues. Forecasts to 2026 illustrate how the market is set to change.

Product coverage: Cigarettes, Cigars, Cigarillos and Smoking Tobacco, Smokeless Tobacco, E-Vapour Products and Heated Tobacco.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Tobacco market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

Tobacco in Guatemala Euromonitor International July 2022

List Of Contents And Tables

TOBACCO IN GUATEMALA

EXECUTIVE SUMMARY

Tobacco in 2021: The big picture

2021 key trends

Competitive landscape

Retailing developments

What next for tobacco?

OPERATING ENVIRONMENT

Legislation

Legislative overview

Summary 1 Legislation Summary at a Glance

Minimum legal smoking age

Smoking prevalence

Tar levels

Health warnings

Plain packaging

Advertising and sponsorship

Point-of-sale display bans

Smoking in public places

Low ignition propensity (LIP) cigarette regulation

Flavoured tobacco product ban

Reduced harm

Vapour products

Production/Imports/Exports

MARKET INDICATORS

Table 1 Number of Adult Smokers by Gender 2016-2021

MARKET DATA

Table 2 Sales of Tobacco by Category: Volume 2016-2021

Table 3 Sales of Tobacco by Category: Value 2016-2021

Table 4 Sales of Tobacco by Category: % Volume Growth 2016-2021

Table 5 Sales of Tobacco by Category: % Value Growth 2016-2021

Table 6 Forecast Sales of Tobacco by Category: Volume 2021-2026

Table 7 Forecast Sales of Tobacco by Category: Value 2021-2026

Table 8 Forecast Sales of Tobacco by Category: % Volume Growth 2021-2026

Table 9 Forecast Sales of Tobacco by Category: % Value Growth 2021-2026

DISCLAIMER

SOURCES

Summary 2 Research Sources

CIGARETTES IN GUATEMALA

KEY DATA FINDINGS

2021 DEVELOPMENTS

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

More normal behaviours resume as society opens up

Illicit trade continues on upward trajectory

Tabacalera Centroamericana and British American Tobacco retain their duopoly

PROSPECTS AND OPPORTUNITIES

Flavoured cigarettes drive volume growth

Traditional cigarette consumption faces ongoing challenges from e-vapour products

Lax enforcement of tobacco regulations contributes to growth

Taxation rates

Summary 3 Taxation and Duty Levies 2016-2021

Average cigarette pack price breakdown

Summary 4 Average Cigarette Pack Price Breakdown: Brand Examples

CATEGORY DATA

Table 10 Sales of Cigarettes: Volume 2016-2021

Table 11 Sales of Cigarettes by Category: Value 2016-2021

Table 12 Sales of Cigarettes: % Volume Growth 2016-2021

Table 13 Sales of Cigarettes by Category: % Value Growth 2016-2021

Table 14 Sales of Cigarettes by Blend: % Volume 2016-2021

Table 15 Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2016-2021

Table 16 Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2016-2021

Table 17 Sales of Cigarettes by Pack Size: % Volume 2016-2021

Table 18 Sales of Cigarettes by Price Band: % Volume 2016-2021

Table 19 [NBO Company Shares of Cigarettes: % Volume 2017-2021

Table 20 [LBN Brand Shares of Cigarettes: % Volume 2018-2021

Table 21 ☐Sales of Cigarettes by Distribution Format: % Volume 2016-2021

Table 22 [Illicit Trade Estimate of Cigarettes: Volume 2016-2021

Table 23 ☐Forecast Sales of Cigarettes: Volume 2021-2026

Table 24 ∏Forecast Sales of Cigarettes by Category: Value 2021-2026

Table 25 [Forecast Sales of Cigarettes: % Volume Growth 2021-2026

Table 26 [Forecast Sales of Cigarettes by Category: % Value Growth 2021-2026

Table 27 ∏Forecast Sales of Cigarettes by Blend: % Volume 2021-2026

Table 28 [Forecast Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2021-2026

Table 29 ∏Forecast Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2021-2026

Table 30 ∏Forecast Sales of Cigarettes by Pack Size: % Volume 2021-2026

Table 31 [Forecast Sales of Cigarettes by Price Band: % Volume 2021-2026

CIGARS, CIGARILLOS AND SMOKING TOBACCO IN GUATEMALA

KEY DATA FINDINGS

2021 DEVELOPMENTS

Modest recovery in cigars in 2021

Others gaining value share

E-commerce is a growing channel

PROSPECTS AND OPPORTUNITIES

A niche product with limited growth potential

Flavoured cigars and cigarillos have growth potential

High prices limit growth

CATEGORY DATA

Table 32 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2016-2021 Table 33 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2016-2021

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 34 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2016-2021

Table 35 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2016-2021

Table 36 Sales of Cigars by Size: % Volume 2016-2021

Table 37 Sales of Cigarillos by Price Platform 2016-2021

Table 38 NBO Company Shares of Cigars and Cigarillos: % Volume 2017-2021

Table 39 LBN Brand Shares of Cigars and Cigarillos: % Volume 2018-2021

Table 40 NBO Company Shares of Cigars: % Volume 2017-2021

Table 41 [LBN Brand Shares of Cigars: % Volume 2018-2021

Table 42 Distribution of Cigars and Cigarillos by Format: % Volume 2016-2021

Table 43 [Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2021-2026

Table 44 | Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2021-2026

Table 45 ∏Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2021-2026

Table 46 ∏Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2021-2026

SMOKELESS TOBACCO, E-VAPOUR PRODUCTS AND HEATED TOBACCO IN GUATEMALA

KEY DATA FINDINGS

2021 DEVELOPMENTS

Continued healthy growth in 2021 though value sales still relatively low

Launch of more affordable products in 2021 in both heated tobacco and vaping

E-vapour vending machines installed in Guatemala City

PROSPECTS AND OPPORTUNITIES

Rosey outlook for Philip Morris' heated tobacco products

Young population will drive volume growth in e-vaping

Digital generation demands digital channels

CATEGORY INDICATORS

Table 47 Number of Adult Vapers 2016-2021

CATEGORY DATA

Table 48 Sales of Tobacco Heating Devices: Volume 2016-2021

Table 49 Sales of Tobacco Heating Devices: % Volume Growth 2017-2021

Table 50 Sales of Heated Tobacco: Volume 2016-2021

Table 51 Sales of Heated Tobacco: % Volume Growth 2017-2021

Table 52 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2016-2021

Table 53 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2016-2021

Table 54 NBO Company Shares of E-Vapour Products: % Value 2017-2021

Table 55 LBN Brand Shares of E-Vapour Products: % Value 2018-2021

Table 56 ☐NBO Company Shares of Tobacco Heating Devices: % Volume 2017-2021

Table 57 []LBN Brand Shares of Tobacco Heating Devices: % Volume 2018-2021

Table 58 NBO Company Shares of Heated Tobacco: % Volume 2017-2021

Table 59 [LBN Brand Shares of Heated Tobacco: % Volume 2018-2021

Table 60 ☐Distribution of E-Vapour Products by Format: % Value 2016-2021

Table 61 □Distribution of Tobacco Heating Devices by Format: % Volume 2016-2021

Table 62 Distribution of Heated Tobacco by Format: % Volume 2016-2021

Table 63 ☐Forecast Sales of Tobacco Heating Devices: Volume 2021-2026

Table 64 ☐Forecast Sales of Tobacco Heating Devices: % Volume Growth 2021-2026

Table 65 [Forecast Sales of Heated Tobacco: Volume 2021-2026

Table 66 ☐Forecast Sales of Heated Tobacco: % Volume Growth 2021-2026

Table 67 [Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2021-2026

Table 68 [Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2021-2026

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Tobacco in Guatemala

Market Direction | 2022-07-18 | 43 pages | Euromonitor

Multiple User License (1 Site) €3500.00] - Send as a scanr	ed email to support@scotts-interna	tional.com		
Single User Licence £1750.01 Multiple User License (1 Site) £3500.01 Multiple User License (Global) £5250.01 VAT Total **Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. *** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU value. Email* Phone* First Name* Last Name* Ob title* Company Name* EU Vat / Tax ID / NIP number* Address* City* Zip Code* Country* Date 2025-05-05	ORDER FORM:				
Multiple User License (1 Site) Multiple User License (Global) Flease circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. First VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU value. First Name* Last Name* Lob title* Company Name* EU Vat / Tax ID / NIP number* Address* City* Date Date 2025-05-05	Select license	License			Price
Multiple User License (Global) C5250.00 VAT Total Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU value. Email* Phone* Last Name* Do title* Company Name* EU Vat / Tax ID / NIP number* City* Country* Date 2025-05-05		Single User Licence			€1750.00
Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU value. ** Phone* Last Name* Lob title* ** Company Name* EU Vat / Tax ID / NIP number* ** City* ** Country* Date ** 2025-05-05		Multiple User License (1 Site)			€3500.00
Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU variety to the secondary of the seco		Multiple User License (Global)			€5250.00
Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU v **mail* Phone* Last Name* Ob title* Company Name* EU Vat / Tax ID / NIP number* City* City* Country* Date 2025-05-05				VAT	
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU value in the value i				Total	
ompany Name* EU Vat / Tax ID / NIP number* ddress* ip Code* Date 2025-05-05	mail*		Phone*		
bb title* Company Name* EU Vat / Tax ID / NIP number* City* Country* Date 2025-05-05	mail*		Phone*		
EU Vat / Tax ID / NIP number* cip Code* EU Vat / Tax ID / NIP number* City* Country* Date 2025-05-05	irst Name*		Last Name*		
ddress* City* Country* Date 2025-05-05	ob title*				
Cip Code* Country* Date 2025-05-05	Company Name*		EU Vat / Tax ID / NII	P number*	
Date 2025-05-05	ddress*		City*		
	Zip Code*		Country*		
Signature			Date	2025-05-05	
			Signature		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com