

## **Consumer Electronics in Chile**

Market Direction | 2022-07-22 | 77 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

## Report description:

Consumer electronics experienced significant growth in 2021 compared to the previous year, despite Chile continuing to struggle with the fallout from the pandemic, as the global industry managed to address supply chain issues to address demand. The growth of consumer electronics in 2021 was largely supported by demand for computers and peripherals, smartphones and televisions, which were driven by two factors: the first being a partial rebound effect from previous closure of the dominant general...

Euromonitor International's Consumer Electronics in Chile report offers a comprehensive guide to the size and shape of the in-home, portable and in-car consumer electronics products markets at a national level. It provides the latest retail sales data, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market- be they new product developments, distribution or pricing issues. Forecasts illustrate how the market is set to change.

Product coverage: Computers and Peripherals, In-Car Entertainment, In-Home Consumer Electronics, Portable Consumer Electronics.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Consumer Electronics market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney,

Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Consumer Electronics in Chile Euromonitor International July 2022

List Of Contents And Tables

CONSUMER ELECTRONICS IN CHILE

**EXECUTIVE SUMMARY** 

Consumer electronics in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for consumer electronics?

MARKET DATA

Table 1 Sales of Consumer Electronics by Category: Volume 2017-2022

Table 2 Sales of Consumer Electronics by Category: Value 2017-2022

Table 3 Sales of Consumer Electronics by Category: % Volume Growth 2017-2022

Table 4 Sales of Consumer Electronics by Category: % Value Growth 2017-2022

Table 5 NBO Company Shares of Consumer Electronics: % Volume 2018-2022

Table 6 LBN Brand Shares of Consumer Electronics: % Volume 2019-2022

Table 7 Distribution of Consumer Electronics by Channel: % Volume 2017-2022

Table 8 Forecast Sales of Consumer Electronics by Category: Volume 2022-2027

Table 9 Forecast Sales of Consumer Electronics by Category: Value 2022-2027

Table 10 ☐Forecast Sales of Consumer Electronics by Category: % Volume Growth 2022-2027

Table 11 [Forecast Sales of Consumer Electronics by Category: % Value Growth 2022-2027

**DISCLAIMER** 

**SOURCES** 

Summary 1 Research Sources

COMPUTERS AND PERIPHERALS IN CHILE

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Category suffers contraction in 2022, due to lower disposable incomes and return to in-person activities

Hewlett-Packard retains leadership, supported by e-commerce and advantageous position in general merchandise stores

Retail specialisation and omnichannel strategy the path to follow

PROSPECTS AND OPPORTUNITIES

Return to (new) normal

E-commerce to consolidate its importance as a distribution channel

Innovation and pricing strategies will be key in the coming years to drive sales

**CATEGORY DATA** 

Table 12 Sales of Computers and Peripherals by Category: Volume 2017-2022

Table 13 Sales of Computers and Peripherals by Category: Value 2017-2022

Table 14 Sales of Computers and Peripherals by Category: % Volume Growth 2017-2022

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 15 Sales of Computers and Peripherals by Category: % Value Growth 2017-2022

Table 16 Sales of Computers by Category: Business Volume 2017-2022

Table 17 Sales of Computers by Category: Business Value MSP 2017-2022

Table 18 Sales of Computers by Category: Business Volume Growth 2017-2022

Table 19 Sales of Computers by Category: Business Value MSP Growth 2017-2022

Table 20 NBO Company Shares of Computers and Peripherals: % Volume 2018-2022

Table 21 ☐LBN Brand Shares of Computers and Peripherals: % Volume 2019-2022

Table 22 Distribution of Computers and Peripherals by Channel: % Volume 2017-2022

Table 23 [Forecast Sales of Computers and Peripherals by Category: Volume 2022-2027

Table 24 [Forecast Sales of Computers and Peripherals by Category: Value 2022-2027

Table 25 

□Forecast Sales of Computers and Peripherals by Category: % Volume Growth 2022-2027

Table 26 ∏Forecast Sales of Computers and Peripherals by Category: % Value Growth 2022-2027

Table 27 ☐Forecast Sales of Computers by Category: Business Volume 2022-2027

Table 28 | Forecast Sales of Computers by Category: Business Value MSP 2022-2027

Table 29 [Forecast Sales of Computers by Category: Business Volume Growth 2022-2027

Table 30 ∏Forecast Sales of Computers by Category: Business Value MSP Growth 2022-2027

#### IN-CAR ENTERTAINMENT IN CHILE

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Elevated sales for in-dash media players and in-car speakers despite overall declines in 2022

Pioneer leads in-car entertainment, followed by Aiwa and Sony

New law GPS influences drop in demand for in-car navigation

## PROSPECTS AND OPPORTUNITIES

Despite technological limitations, innovation can add excitement to category

Alternative brands continue to place pressure on major players

Embedded devices threaten category development, but not in used vehicles

#### **CATEGORY DATA**

Table 31 Sales of In-Car Entertainment by Category: Volume 2017-2022

Table 32 Sales of In-Car Entertainment by Category: Value 2017-2022

Table 33 Sales of In-Car Entertainment by Category: % Volume Growth 2017-2022

Table 34 Sales of In-Car Entertainment by Category: % Value Growth 2017-2022

Table 35 NBO Company Shares of In-Car Entertainment: % Volume 2018-2022

Table 36 LBN Brand Shares of In-Car Entertainment: % Volume 2019-2022

Table 37 Distribution of In-Car Entertainment by Channel: % Volume 2017-2022

Table 38 Forecast Sales of In-Car Entertainment by Category: Volume 2022-2027

Table 39 Forecast Sales of In-Car Entertainment by Category: Value 2022-2027

Table 40 ☐Forecast Sales of In-Car Entertainment by Category: % Volume Growth 2022-2027

Table 41 ∏Forecast Sales of In-Car Entertainment by Category: % Value Growth 2022-2027

HOME AUDIO AND CINEMA IN CHILE

## **KEY DATA FINDINGS**

## 2022 DEVELOPMENTS

Continuation of decline for home audio and cinema in 2022  $\,$ 

Lowest drop for home cinema and speaker systems

Sony and LG retain lead, whilst Bose continues to gain share in 2022

## PROSPECTS AND OPPORTUNITIES

Players adapt e-commerce strategies to leverage demand through this channel

Consumers moving towards wireless and smart systems

## Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Retail specialisation and omnichannel strategy the path to follow

#### **CATEGORY DATA**

Table 42 Sales of Home Audio and Cinema by Category: Volume 2017-2022

Table 43 Sales of Home Audio and Cinema by Category: Value 2017-2022

Table 44 Sales of Home Audio and Cinema by Category: % Volume Growth 2017-2022

Table 45 Sales of Home Audio and Cinema by Category: % Value Growth 2017-2022

Table 46 NBO Company Shares of Home Audio and Cinema: % Volume 2018-2022

Table 47 LBN Brand Shares of Home Audio and Cinema: % Volume 2019-2022

Table 48 Distribution of Home Audio and Cinema by Channel: % Volume 2018-2022

Table 49 Forecast Sales of Home Audio and Cinema by Category: Volume 2022-2027

Table 50 Forecast Sales of Home Audio and Cinema by Category: Value 2022-2027

Table 51 ∏Forecast Sales of Home Audio and Cinema by Category: % Volume Growth 2022-2027

Table 52 ∏Forecast Sales of Home Audio and Cinema by Category: % Value Growth 2022-2027

HOME VIDEO IN CHILE

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Following 2021's impressive growth, home video suffers significant contraction in 2022

Samsung launches MICRO LED, Neo QLED and Lifestyle televisions in 2022

OLED TVs doubles in volume in 2022 in line with greater transition towards larger models in Chile

LG continues to lead, closely followed by Samsung in 2022

PROSPECTS AND OPPORTUNITIES

Innovation, sustainability and promotions key growth elements for home video

E-commerce consolidates position as key channel in sales structure of home video players

Higher costs could remain challenge for greater uptake of OLED TVs

#### **CATEGORY DATA**

Table 53 Sales of Home Video by Category: Volume 2017-2022

Table 54 Sales of Home Video by Category: Value 2017-2022

Table 55 Sales of Home Video by Category: % Volume Growth 2017-2022

Table 56 Sales of Home Video by Category: % Value Growth 2017-2022

Table 57 Sales of LCD TVs by Network Connectivity: % Retail Volume 2017-2022

Table 58 NBO Company Shares of Home Video: % Volume 2018-2022

Table 59 LBN Brand Shares of Home Video: % Volume 2019-2022

Table 60 Distribution of Home Video by Channel: % Volume 2017-2022

Table 61 Forecast Sales of Home Video by Category: Volume 2022-2027

Table 62 ☐Forecast Sales of Home Video by Category: Value 2022-2027

Table 63 | Forecast Sales of Home Video by Category: % Volume Growth 2022-2027

Table 64 [Forecast Sales of Home Video by Category: % Value Growth 2022-2027

Table 65 [Forecast Sales of LCD TVs by Network Connectivity: % Retail Volume 2022-2027

IMAGING DEVICES IN CHILE

KEY DATA FINDINGS

2022 DEVELOPMENTS

Premiumisation of digital cameras to offset fall in demand

Sales of digital camcorders decline for fourth consecutive year in 2022

Canon retains lead of imaging devices, closely followed by GoPro, Sony and Microlab

PROSPECTS AND OPPORTUNITIES

Innovative products the future of imaging devices

Promotional strategies to be utilised by players to gain advantageous positioning

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

E-commerce growth proves to be useful tool to attract consumers

#### **CATEGORY DATA**

Table 66 Sales of Imaging Devices by Category: Volume 2017-2022

Table 67 Sales of Imaging Devices by Category: Value 2017-2022

Table 68 Sales of Imaging Devices by Category: % Volume Growth 2017-2022

Table 69 Sales of Imaging Devices by Category: % Value Growth 2017-2022

Table 70 NBO Company Shares of Imaging Devices: % Volume 2018-2022

Table 71 LBN Brand Shares of Imaging Devices: % Volume 2019-2022

Table 72 Distribution of Imaging Devices by Channel: % Volume 2017-2022

Table 73 Forecast Sales of Imaging Devices by Category: Volume 2022-2027

Table 74 Forecast Sales of Imaging Devices by Category: Value 2022-2027

Table 75 [Forecast Sales of Imaging Devices by Category: % Volume Growth 2022-2027

Table 76 ∏Forecast Sales of Imaging Devices by Category: % Value Growth 2022-2027

#### PORTABLE PLAYERS IN CHILE

#### **KEY DATA FINDINGS**

## 2022 DEVELOPMENTS

Portable players maintains growth in 2022 underpinned by wireless speakers

High fragmentation of brands in portable players

Wireless products gain further momentum

## PROSPECTS AND OPPORTUNITIES

Emergence of e-commerce presents opportunity to massify products

Hypermarkets effective channel to distribute portable players

Portable media players to continue on downward trajectory

#### **CATEGORY DATA**

Table 77 Sales of Portable Players by Category: Volume 2017-2022

Table 78 Sales of Portable Players by Category: Value 2017-2022

Table 79 Sales of Portable Players by Category: % Volume Growth 2017-2022

Table 80 Sales of Portable Players by Category: % Value Growth 2017-2022

Table 81 NBO Company Shares of Portable Players: % Volume 2018-2022

Table 82 LBN Brand Shares of Portable Players: % Volume 2019-2022

Table 83 Distribution of Portable Players by Channel: % Volume 2017-2022

Table 84 Forecast Sales of Portable Players by Category: Volume 2022-2027

Table 85 Forecast Sales of Portable Players by Category: Value 2022-2027

Table 86 ☐Forecast Sales of Portable Players by Category: % Volume Growth 2022-2027

Table 87 [Forecast Sales of Portable Players by Category: % Value Growth 2022-2027

# MOBILE PHONES IN CHILE

## **KEY DATA FINDINGS**

### 2022 DEVELOPMENTS

Following upturn in demand during pandemic, smartphones experiences decline in 2022

Improving functionality, capacity and access to information are key elements in smartphones

Samsung comfortably leads smartphones, followed by Xiaomi and Motorola

Feature phones continues its decline in 2022

# PROSPECTS AND OPPORTUNITIES

E-commerce is becoming crucial to sales structure of smartphone players

Ultra-fast charging indicates new trend, influencing consumers' purchasing decisions

Pricing strategy could be used by emerging brands to gain volume share

**CATEGORY DATA** 

## Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 88 Sales of Mobile Phones by Category: Volume 2017-2022

Table 89 Sales of Mobile Phones by Category: Value 2017-2022

Table 90 Sales of Mobile Phones by Category: % Volume Growth 2017-2022

Table 91 Sales of Mobile Phones by Category: % Value Growth 2017-2022

Table 92 Sales of Smartphones by Screen Size: % Retail Volume 2019-2022

Table 93 NBO Company Shares of Mobile Phones: % Volume 2018-2022

Table 94 LBN Brand Shares of Mobile Phones: % Volume 2019-2022

Table 95 Distribution of Mobile Phones by Channel: % Volume 2017-2022

Table 96 Forecast Sales of Mobile Phones by Category: Volume 2022-2027

Table 97 ∏Forecast Sales of Mobile Phones by Category: Value 2022-2027

Table 98 ∏Forecast Sales of Mobile Phones by Category: % Volume Growth 2022-2027

Table 99 ∏Forecast Sales of Mobile Phones by Category: % Value Growth 2022-2027

Table 100 ∏Forecast Sales of Smartphones by Screen Size: % Retail Volume 2022-2027

#### WEARABLE ELECTRONICS IN CHILE

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Wearable electronics continues to grow in 2022, driven by digital activity watches and smart wearables

Huawei retains convincing leadership in 2022

Large companies enter smart wearables

PROSPECTS AND OPPORTUNITIES

Technological developments continue to impact activity bands

E-commerce provides useful tool to attract local consumers

Players to continue with innovative proposals to leverage trends

**CATEGORY DATA** 

Table 101 Sales of Wearable Electronics by Category: Volume 2017-2022

Table 102 Sales of Wearable Electronics by Category: Value 2017-2022

Table 103 Sales of Wearable Electronics by Category: % Volume Growth 2017-2022

Table 104 Sales of Wearable Electronics by Category: % Value Growth 2017-2022

Table 105 NBO Company Shares of Wearable Electronics: % Volume 2018-2022

Table 106 LBN Brand Shares of Wearable Electronics: % Volume 2019-2022

Table 107 Distribution of Wearable Electronics by Channel: % Volume 2017-2022

Table 108 Forecast Sales of Wearable Electronics by Category: Volume 2022-2027

Table 109 Forecast Sales of Wearable Electronics by Category: Value 2022-2027

Table 110 [Forecast Sales of Wearable Electronics by Category: % Volume Growth 2022-2027

Table 111 [Forecast Sales of Wearable Electronics by Category: % Value Growth 2022-2027

**HEADPHONES IN CHILE** 

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Demand for headphones marginally declines in 2022

TWS earphones continues to gain share from other formats

Philco and AirPods lead headphones, closely followed by Xiaomi

PROSPECTS AND OPPORTUNITIES

Wireless devices continue to gain ground in Chile

E-commerce consolidates position as fundamental channel in sales structure of players

Wired headphones considered in some cases more practical than wireless options

**CATEGORY DATA** 

Table 112 Sales of Headphones by Category: Volume 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 113 Sales of Headphones by Category: Value 2017-2022

Table 114 Sales of Headphones by Category: % Volume Growth 2017-2022

Table 115 Sales of Headphones by Category: % Value Growth 2017-2022

Table 116 NBO Company Shares of Headphones: % Volume 2018-2022

Table 117 LBN Brand Shares of Headphones: % Volume 2019-2022

Table 118 Distribution of Headphones by Channel: % Volume 2017-2022

Table 119 Forecast Sales of Headphones by Category: Volume 2022-2027

Table 120 Forecast Sales of Headphones by Category: Value 2022-2027

Table 121 ☐Forecast Sales of Headphones by Category: % Volume Growth 2022-2027

Table 122 [Forecast Sales of Headphones by Category: % Value Growth 2022-2027

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \square$  - Complete the relevant blank fields and sign

# **Consumer Electronics in Chile**

Market Direction | 2022-07-22 | 77 pages | Euromonitor

] - Send as a scann	ed email to support@scotts-intern	ational.com		
ORDER FORM:				
Select license	License			Price
	Single User Licence			€2200.00
	Multiple User License (1 Site)			€4400.00
	Multiple User License (Global)			€6600.00
			VAT	
			Total	
mail*		Phone*		
mail*				
irst Name*		Last Name*		
b title*				
ompany Name*		EU Vat / Tax ID / N	IP number*	
ddress*		City*		
Zip Code*		Country*		
		Date	2025-05-03	
		Signature		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com