

## **Rtds in the Philippines**

Market Direction | 2022-06-29 | 23 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### **Report description:**

The return to growth of spirit-based RTDs was key to the recovery of RTDs in 2021 as wine-based RTDs continued to decline in popularity. Within spirit-based RTDs, AB Heineken Philippines maintained strong distribution for its leading Tanduay Ice brand in modern retail channels, which enabled the brand to register growth in 2021 after heavy losses in 2020. Beyond achieving strong distribution in modern retailers, the company is also now promoting the brand through the company's e-commerce site Dr...

Euromonitor International's RTDs in Philippines report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2017-2021), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2026 illustrate how the market is set to change.

Product coverage: Malt-based RTDs, Other RTDs, Spirit-based RTDs, Wine-based RTDs.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the RTDs market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

## Table of Contents:

Rtds in the Philippines  
Euromonitor International  
June 2022

### List Of Contents And Tables

#### RTDS IN THE PHILIPPINES

##### KEY DATA FINDINGS

##### 2021 DEVELOPMENTS

RTDs rebound in 2021 backed by a return to growth for leading brand Tanduay Ice

On-trade strengthens in 2021 but recovery is modest

AB Heineken Philippines launches a new line of hard seltzers

##### PROSPECTS AND OPPORTUNITIES

Spirit-based RTDs set to remain the driving force for sales of RTDs

E-commerce likely to present new opportunities for RTDs

Increased product variety should add vibrancy to the category

##### CATEGORY DATA

Table 1 Sales of RTDs by Category: Total Volume 2016-2021

Table 2 Sales of RTDs by Category: Total Value 2016-2021

Table 3 Sales of RTDs by Category: % Total Volume Growth 2016-2021

Table 4 Sales of RTDs by Category: % Total Value Growth 2016-2021

Table 5 Sales of RTDs by Off-trade vs On-trade: Volume 2016-2021

Table 6 Sales of RTDs by Off-trade vs On-trade: Value 2016-2021

Table 7 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2016-2021

Table 8 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2016-2021

Table 9 GBO Company Shares of RTDs: % Total Volume 2017-2021

Table 10 □NBO Company Shares of RTDs: % Total Volume 2017-2021

Table 11 □LBN Brand Shares of RTDs: % Total Volume 2018-2021

Table 12 □Forecast Sales of RTDs by Category: Total Volume 2021-2026

Table 13 □Forecast Sales of RTDs by Category: Total Value 2021-2026

Table 14 □Forecast Sales of RTDs by Category: % Total Volume Growth 2021-2026

Table 15 □Forecast Sales of RTDs by Category: % Total Value Growth 2021-2026

#### ALCOHOLIC DRINKS IN THE PHILIPPINES

##### EXECUTIVE SUMMARY

Alcoholic drinks in 2021: The big picture

2021 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

##### MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

Opening hours

On-trade establishments

Summary 1 Number of On-trade Establishments by Type 2015-2021

TAXATION AND DUTY LEVIES

Summary 2 Taxation and Duty Levies on Alcoholic Drinks 2021

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 16 Retail Consumer Expenditure on Alcoholic Drinks 2016-2021

MARKET DATA

Table 17 Sales of Alcoholic Drinks by Category: Total Volume 2016-2021

Table 18 Sales of Alcoholic Drinks by Category: Total Value 2016-2021

Table 19 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2016-2021

Table 20 Sales of Alcoholic Drinks by Category: % Total Value Growth 2016-2021

Table 21 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2021

Table 22 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2021

Table 23 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2021

Table 24 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2021

Table 25 □GBO Company Shares of Alcoholic Drinks: % Total Volume 2017-2021

Table 26 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2016-2021

Table 27 □Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2021

Table 28 □Forecast Sales of Alcoholic Drinks by Category: Total Volume 2021-2026

Table 29 □Forecast Sales of Alcoholic Drinks by Category: Total Value 2021-2026

Table 30 □Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2021-2026

Table 31 □Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2021-2026

DISCLAIMER

SOURCES

Summary 3 Research Sources

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

## Rtds in the Philippines

Market Direction | 2022-06-29 | 23 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

### ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2025-05-08"/>
		Signature	<input type="text"/>

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com