

## **Consumer Values and Behaviour in China**

Market Direction | 2022-06-29 | 59 pages | Euromonitor

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### **Report description:**

This report visually explores everyday habits and?behaviours?that reflect consumers' beliefs and values,?linking?behaviourial?trends with purchase and consumption?habits in China.

Euromonitor's Consumer Values and Behaviour in China report analyses factors influencing national consumer expenditure. Consumer lifestyles reports include coverage of: population, urban development, home ownership, household profiles, labour, income, consumer and family expenditure, health, education, eating habits, drinking habits, shopping habits, personal grooming, clothing, leisure habits, savings and investments, media, communication, transport and travel and tourism. Use this report to understand the factors influencing a nation's lifestyle choices.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Consumer Values market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

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Scope

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#### Consumer values and behaviour in China

Chinese consumers have a higher preference for branded over non-branded products Millennials focus on new and uniquely tailored products and want to engage with brands Gen Z have lower preference for branded goods than other generations Optimism shines through compared to global sentiment Face-to-face activities important despite high adoption of technology Positive outlook for all generations for a better life and financial future Chinese have a more positive outlook on safety, political stability and community Climate change concerns impact consumer outlook in China Consensus of the impact of climate change traverses all generations Chinese not working at home as much as their global counterparts Air quality most important consideration in urban environments Easy access to public transport most important consideration Chinese consumers far more to likely to regularly eat out at a restaurant Busy consumers find eating out or ordering food for delivery more convenient Younger generations appreciate the convenience of ordering food for delivery Younger consumers more focused on healthy ingredients and reading nutrition labels Being able to work from home not seen as answer to better work-life balance Job security most important priority over earning a high salary Finding ways to simplify life a key focus for many consumers Catching up with friends and family regularly online popular across generations Shopping remains a popular leisure activity in China Millennials are the most avid cinema-goers Walking and running are easily accessible and a good reason to get outdoors Millennials most enjoy regular running and jogging for exercise Millennials more focused on stress-reduction activities than other generations Over 60% of respondents worried about climate change Reducing the use of plastics and food waste is a key concern for Chinese consumers Chinese consumers less inclined to repair broken items than global average Younger generations more inclined to buy from brands that support their values Bargain-hunting less important to Chinese consumers than their global counterparts Gen Z enjoy browsing in stores more than other generations Shoppers avoid unnecessary purchases and focus on personalised and niche products Gen Z less likely to seek out strong or well-known brands than Millennials Smartphone most used purchase channel except for large appliances Baby Boomers less likely to order products and services on a smartphone Health concerns drive intention to increase spend on health and wellness Millennials most focused on increased spending on health and wellness Gen Z and Millennials more focused on saving money over the next 12 months Over half of consumers prefer to communicate online Millennials feel it more important to cultivate their personal brand online Chinese consumers more likely to buy and share something via a social media platform Younger consumers like to share their purchases with their social network Adoption of digital payment apps drive high levels of in-store mobile payments Millennials more actively use their mobiles phones to access services

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