

## **U.S. Lawn Mower Market - Comprehensive Study and Strategic Analysis 2022-2027**

Market Report | 2022-07-06 | 537 pages | Arizton Advisory & Intelligence

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### **Report description:**

The U.S. lawn mower market by revenue is expected to grow at a CAGR of over 5.3% during the period 2022-2027.

Increasing demand for landscaping services through suburban lawns, golf courses, sports fields, and public parks contributes to the U.S lawn mower market size. The increase in sustainable living practices will benefit the United States industry for lawnmower production. The U.S. government emphasizes expanding and preserving green spaces as part of environmental sustainability. Hence, such initiatives are expected to support the demand for lawn mowers in the United States in the coming years.

Top developments in the lawn mower sector include rapid growth in the landscaping industry, the development of sustainable cities in the Western Region of the US, the transfer of consumer focus to advanced technology, and the proliferation of battery-powered devices and robotic lawn mowers. The producers of robotic mowers with energy savings specifications and rapid development in artificial intelligence and IoT technology are increasing the U.S. lawn mower market growth.

A large amount of water is required to keep lawn areas watered. In the US, the water shortage in the Colorado River is expected to reduce the water supply across various Western states. Arizona and Nevada are expected to witness a significant shortage of water supply. Hence, this fall in the water supply is expected to hamper the lawn areas and, therefore, the demand for lawn mowers in the United States.

### **KEY HIGHLIGHTS OF THE U.S. LAWN MOWER INDUSTRY:**

- The Northeast and Western region of the country accounts for a majority of the cities with green spaces across the US. Hence, the concentration of large green areas across the cities is expected to support the demand for lawn mowers in the US.
- Green roofs are increasingly gaining momentum as this help to cool the environment, insulate infrastructures and buildings, reduce air pollution, and increase biodiversity. In 2017, San Francisco mandated that 15?30% of roof space in new construction projects be incorporated with green roofs. Hence, the increasing green roof areas are expected to provide significant growth opportunities to lawn mower manufacturers.
- Noise Free America Coalition stated that the gasoline-powered lawn mowers and running hedge trimmers produce 82-90 dB and

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103 dB of noise levels, respectively. Hence, such factors are expected to push the demand for robotic lawn mowers among the end-users as this produce lesser noise and minimizes the environmental impact.

-□Development of remote-controlled ride-on mowers, incorporating mowers with variable speed features, enhancing the power of battery-operated lawnmowers, and introducing various cutting deck capacities are some of the developments in the lawn mowers market.

-□In 2021, the Government of Clayton, a city in Georgia, announced restrictions on the number of days and hours for motor-driven outdoor yard maintenance equipment such as mowers, chainsaws, trimmers, and others to minimize noise pollution. Hence, such restrictions are expected to push demand toward robotic lawn mowers that are less noisy than conventional counterparts.

#### KEY HIGHLIGHTS OF THE SEGMENTS ANALYZED IN THE REPORT:

-□Southern US is the major revenue contributor to the ride-on mowers market and is expected to grow at a CAGR of 4.93% during the forecast period.

-□In terms of volume, walk-behind lawn mowers dominate the US market and are expected to grow at a CAGR of 4.03% from 202 to 2027.

-□The residential segment is expected to add a revenue of \$1,517 million to the US lawn mower market during the forecast period.

-□Rear Wheel Drive (RWD) lawn mowers dominate the revenue and unit shipment market.

-□In 2021, the Southern region dominated the U.S. lawn mower market due to a large population, many golf courses, and the high penetration of landscaping companies. However, the Western US is expected to observe the highest growth rate at a CAGR of 6.14% (by value) and 5.62% (by volume) during the forecast period due to the increasing migration of the population to the region.

#### By Product Type

-□Walk-behind

o□Reel

o□Self-propelled

o□Push

o□Hover

-□Ride-on

o□Standard Ride-on

o□Zero-turn

o□Lawn Tractors

o□Garden Tractors

-□Robotic

#### By Fuel Type

-□Manual-Powered

-□Gas-Powered

-□Propane-Powered

-□Electric-Corded

-□Electric-Cordless/Battery-Powered

#### By End-user

-□Residential Users

-□Professional Landscaping Services

-□Golf Courses & Other Sports Arenas

-□Government & Others

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#### By Drive Type

- ☐ AWD
- ☐ FWD
- ☐ RWD
- ☐ Manual

#### By Blade Type

- ☐ Cylinder
- ☐ Standard/Deck
- ☐ Mulching
- ☐ Lifting

#### By Start Type

- ☐ No start Required
- ☐ Keyed Start
- ☐ Push Start
- ☐ Recoil Start

#### Distribution Channel

- ☐ Offline
  - o ☐ Dealers & Distributors
  - o ☐ Specialty Stores
  - o ☐ Mass Market Players
- ☐ Online
  - o ☐ Direct Sales
  - o ☐ Third-Party

#### Regions

- ☐ Southern United States
- ☐ Western US
- ☐ Mid-Western US
- ☐ North Eastern US

#### U.S. LAWN MOWER MARKET TRENDS & OPPORTUNITIES

##### Increasing Adoption of Green Spaces & Green Roofs

Green spaces typically help to improve air and water quality and reduce heat build-up in the environment. Further, they also mitigate the heat island effect and decrease soil runoff.

Considering that green spaces also provide aesthetic benefits, many gardens, parklands, and public green spaces are constantly incorporated into urban planning.

Washington government has launched Community Parks and Playground Program, under which it offers funds for restoring and

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expanding parks & green spaces across the state. Washington DC has a green roof area of more than 245,000 square m.

The government of Minnesota has launched the Outdoor Recreation Grant Program to develop and redevelop recreational areas and local parks.

#### Growing Influx of Alternate Fuel Options

The gasoline-powered commercial lawn mowers utilize as much fuel as a commercial work truck. Of the total gasoline consumption, 30-40% is contributed by commercial mowers. Hence, powering commercial lawn mowers with alternative fuel options is one of the effective ways to minimize environmental pollution.

- Electric lawn mowers are increasingly gaining momentum as these are less noisy and have a low operating cost. The low cost of electricity compared to gasoline makes it inexpensive to operate.

- Due to their cleaner-burning nature, Propane lawn mowers are one of the critical alternatives to gasoline lawn mowers in the market.

#### VENDOR LANDSCAPE

Global players like Ariens Company, Deere & Company, Honda, Husqvarna Group, Kubota Corporation, Robert Bosch, Stanley Black & Decker, Stiga & The Toro Company dominate the market. As consumers expect constant advances and upgrades in garden equipment, the increasingly changing economic environment may have a negative effect on vendors. The current situation pushes vendors to adjust and improve their value proposition to attain a good business presence.

#### Major Vendors

- Ariens Company
- Deere & Company
- Honda
- Husqvarna Group
- Kubota Corporation
- Robert Bosch
- Stanley Black & Decker
- Stiga
- The Toro Company

#### Other Prominent Vendors

- Agco
- Altoz
- AS-Motor
- Bad Boy Mowers
- Bobcat
- Briggs & Stratton
- Chevron Group
- EINHELL Germany AG
- Emak Group
- Future GenRobots
- Generac Power
- Greenworks Tools
- Grey Technology
- Hangzhou Favor

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- iRobot
- Makita
- Mamibot
- Masport
- McLane Reel
- Metalcraft Of Mayvelling
- Milagrow Humantech
- Ningbo NGP industry
- Positec Group (Worx)
- Snow Joe
- STIHL
- Sumec Group
- Swisher Inc.
- Techtronic Inc.
- Textron Inc.
- The Grasshopper Company
- Volta
- Walker Manufacturing
- Wright Manufacturing
- Yangzhou Weibang Garden
- Zhejiang Tianchen Intelligence & Technology
- Zuccheti Centro Sistemi (ZCS)

#### KEY QUESTIONS ANSWERED:

1. HOW BIG IS THE U.S. LAWN MOWER MARKET?
2. HOW MANY LAWN MOWERS WERE SOLD IN THE US IN 2021?
3. WHAT IS THE GROWTH RATE OF THE U.S. WALK-BEHIND MOWER MARKET?
4. WHO ARE THE LARGEST MANUFACTURERS OF LAWN MOWERS IN THE US?

#### **Table of Contents:**

- 1 RESEARCH METHODOLOGY
- 2 RESEARCH OBJECTIVES
- 3 RESEARCH PROCESS
- 4 SCOPE & COVERAGE
  - 4.1 MARKET DEFINITION
    - 4.1.1 INCLUSIONS
    - 4.1.2 EXCLUSIONS
    - 4.1.3 MARKET ESTIMATION CAVEATS
  - 4.2 BASE YEAR
  - 4.3 SCOPE OF THE STUDY
  - 4.4 MARKET SEGMENTATION
    - 4.4.1 MARKET SEGMENTATION BY PRODUCT
    - 4.4.2 MARKET SEGMENTATION BY END-USER
    - 4.4.3 MARKET SEGMENTATION BY FUEL TYPE
    - 4.4.4 MARKET SEGMENTATION BY BLADE TYPE
    - 4.4.5 MARKET SEGMENTATION BY DRIVE TYPE

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- 4.4.6 MARKET SEGMENTATION BY START TYPE
- 4.4.7 MARKET SEGMENTATION BY DISTRIBUTION CHANNEL

## 5 REPORT ASSUMPTIONS & CAVEATS

- 5.1 KEY CAVEATS
- 5.2 CURRENCY CONVERSION
- 5.3 MARKET DERIVATION

## 6 MARKET AT A GLANCE

### 7 INTRODUCTION

#### 7.1 OVERVIEW

##### 7.1.1 DEVELOPMENT OF LI-ION BATTERY

##### 7.1.2 ROBOTIC LAWN MOWERS

#### 7.2 HISTORY OF LAWN MOWERS

#### 7.3 CONSUMER BEHAVIOR

#### 7.4 LAWN MOWERS MARKET: EXPERT INSIGHTS

#### 7.5 US LAWN & LAWN EQUIPMENT INSIGHTS

#### 7.6 GASOLINE PRICES TRENDS: US

#### 7.7 PENETRATION OF GREEN SPACES

#### 7.8 LAWN MOWER INJURY STATISTICS

#### 7.9 RECENT DEVELOPMENTS

##### 7.9.1 NEW PRODUCT LAUNCHES

##### 7.9.2 MERGERS, ACQUISITIONS & PARTNERSHIPS

#### 7.10 DYNAMICS OF THE LANDSCAPING INDUSTRY

#### 7.11 VALUE CHAIN ANALYSIS

##### 7.11.1 OVERVIEW

##### 7.11.2 RAW MATERIAL & COMPONENT SUPPLIERS

##### 7.11.3 MANUFACTURERS

##### 7.11.4 DEALERS/DISTRIBUTORS

##### 7.11.5 RETAILERS

##### 7.11.6 END-USERS

#### 7.12 REGULATIONS & STANDARDS

##### 7.12.1 LAWN MOWERS

##### 7.12.2 WALK-BEHIND LAWN MOWERS

##### 7.12.3 RIDE-ON LAWN MOWERS

##### 7.12.4 ROBOTIC LAWN MOWERS

#### 7.13 IMPACT OF COVID-19

## 8 MARKET OPPORTUNITIES & TRENDS

### 8.1 INTEGRATION OF LAWN MOWERS WITH TECHNOLOGY

### 8.2 GROWING LANDSCAPING INDUSTRY

### 8.3 GROWING INFLUX OF ALTERNATIVE FUEL OPTIONS

### 8.4 INCREASING ADOPTION OF GREEN SPACES & GREEN ROOFS

### 8.5 DEVELOPMENT OF SMART CITIES

## 9 MARKET GROWTH ENABLERS

### 9.1 GROWING DEMAND FROM GOLF COURSES

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9.2 GROWTH IN MANUFACTURER-LED PROGRAMS & INITIATIVES  
9.3 RISING DEMAND FOR HOME OWNERSHIP & HOME IMPROVEMENT  
9.5 GROWTH IN COMMERCIAL CONSTRUCTION

## 10 MARKET RESTRAINTS

10.1 GROWING USAGE OF ARTIFICIAL GRASS  
10.2 RISE IN XERISCAPING  
10.3 VOLATILITY IN RAW MATERIAL PRICES  
10.4 INCREASED POLLUTION CAUSED BY GASOLINE LAWN MOWERS

## 11 MARKET LANDSCAPE

11.1 MARKET OVERVIEW  
11.2 GEOGRAPHICAL INSIGHTS  
11.3 DECLINING YARD SIZE IN THE US  
11.4 MARKET SIZE & FORECAST  
11.4.1 BY VALUE  
11.4.2 BY VOLUME  
11.5 MARKET BY REGION  
11.5.1 BY VALUE  
11.5.2 BY VOLUME  
11.6 FIVE FORCES ANALYSIS  
11.6.1 THREAT OF NEW ENTRANTS  
11.6.2 BARGAINING POWER OF SUPPLIERS  
11.6.3 BARGAINING POWER OF BUYERS  
11.6.4 THREAT OF SUBSTITUTES  
11.6.5 COMPETITIVE RIVALRY

## 12 PRODUCT

12.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)  
12.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)  
12.3 MARKET OVERVIEW  
12.4 WALK-BEHIND LAWN MOWERS  
12.4.1 MARKET OVERVIEW  
12.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)  
12.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)  
12.5 RIDE-ON LAWN MOWERS  
12.5.1 MARKET OVERVIEW  
12.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)  
12.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)  
12.6 ROBOTIC LAWN MOWERS  
12.6.1 MARKET OVERVIEW  
12.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)  
12.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

## 13 WALK-BEHIND LAWN MOWERS

13.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)  
13.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)

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- 13.3 MARKET OVERVIEW
- 13.4 REEL/CYLINDER MOWERS
  - 13.4.1 MARKET OVERVIEW
  - 13.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 13.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 13.5 SELF-PROPELLED MOWERS
  - 13.5.1 MARKET OVERVIEW
  - 13.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 13.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 13.6 PUSH MOWERS
  - 13.6.1 MARKET OVERVIEW
  - 13.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 13.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 13.7 HOVER MOWERS
  - 13.7.1 MARKET OVERVIEW
  - 13.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 13.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

- 14 RIDE-ON MOWERS
  - 14.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
  - 14.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
  - 14.3 MARKET OVERVIEW
  - 14.4 STANDARD RIDE-ON
    - 14.4.1 MARKET OVERVIEW
    - 14.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 14.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 14.5 ZERO-TURN
    - 14.5.1 MARKET OVERVIEW
    - 14.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 14.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 14.6 LAWN TRACTORS
    - 14.6.1 MARKET OVERVIEW
    - 14.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 14.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 14.7 GARDEN TRACTORS
    - 14.7.1 MARKET OVERVIEW
    - 14.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 14.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

- 15 FUEL TYPE
  - 15.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
  - 15.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
  - 15.3 MARKET OVERVIEW
  - 15.4 MANUAL-POWERED
    - 15.4.1 MARKET OVERVIEW
    - 15.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 15.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

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- 15.5 GASOLINE-POWERED
  - 15.5.1 MARKET OVERVIEW
  - 15.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 15.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 15.6 ELECTRIC CORDED
  - 15.6.1 MARKET OVERVIEW
  - 15.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 15.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 15.7 ELECTRIC CORDLESS/BATTERY-POWERED
  - 15.7.1 MARKET OVERVIEW
  - 15.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 15.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 15.8 PROPANE-POWERED
  - 15.8.1 MARKET OVERVIEW
  - 15.8.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 15.8.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 16 END-USER
  - 16.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
  - 16.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
  - 16.3 MARKET OVERVIEW
  - 16.4 RESIDENTIAL
    - 16.4.1 MARKET OVERVIEW
    - 16.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 16.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 16.5 PROFESSIONAL LANDSCAPING SERVICES
    - 16.5.1 MARKET OVERVIEW
    - 16.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 16.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 16.6 GOLF COURSES & OTHER SPORTS ARENAS
    - 16.6.1 MARKET OVERVIEW
    - 16.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 16.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 16.7 GOVERNMENT & OTHERS
    - 16.7.1 MARKET OVERVIEW
    - 16.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 16.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 17 DRIVE TYPE
  - 17.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
  - 17.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
  - 17.3 MARKET OVERVIEW
  - 17.4 MANUAL DRIVE
    - 17.4.1 MARKET OVERVIEW
    - 17.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
    - 17.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
  - 17.5 RWD

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- 17.5.1 MARKET OVERVIEW
- 17.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 17.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 17.6 FWD
- 17.6.1 MARKET OVERVIEW
- 17.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 17.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 17.7 AWD
- 17.7.1 MARKET OVERVIEW
- 17.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 17.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

- 18 START TYPE
- 18.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
- 18.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
- 18.3 MARKET OVERVIEW
- 18.4 KEY START
- 18.4.1 MARKET OVERVIEW
- 18.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 18.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 18.5 PUSH START
- 18.5.1 MARKET OVERVIEW
- 18.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 18.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 18.6 RECOIL START
- 18.6.1 MARKET OVERVIEW
- 18.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 18.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 18.7 NO START
- 18.7.1 MARKET OVERVIEW
- 18.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 18.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

- 19 BLADE TYPE
- 19.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
- 19.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
- 19.3 MARKET OVERVIEW
- 19.4 DECK/STANDARD BLADES
- 19.4.1 MARKET OVERVIEW
- 19.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 19.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 19.5 MULCHING BLADES
- 19.5.1 MARKET OVERVIEW
- 19.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 19.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 19.6 LIFTING BLADES
- 19.6.1 MARKET OVERVIEW

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- 19.6.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
- 19.6.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 19.7 CYLINDER BLADES
  - 19.7.1 MARKET OVERVIEW
  - 19.7.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 19.7.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

## 20 DISTRIBUTION CHANNEL

- 20.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
- 20.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
- 20.3 MARKET OVERVIEW
- 20.4 OFFLINE
  - 20.4.1 MARKET OVERVIEW
  - 20.4.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 20.4.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)
- 20.5 ONLINE
  - 20.5.1 MARKET OVERVIEW
  - 20.5.2 MARKET SIZE & FORECAST 2021-2027 (VALUE & VOLUME)
  - 20.5.3 MARKET BY GEOGRAPHY 2017-2027 (VALUE & VOLUME)

## 21 REGION

- 21.1 MARKET SNAPSHOT & GROWTH ENGINE (VALUE)
- 21.2 MARKET SNAPSHOT & GROWTH ENGINE (VOLUME)
- 21.3 GEOGRAPHIC OVERVIEW

## 22 SOUTH

- 22.1 MARKET OVERVIEW
- 22.2 MARKET SIZE & FORECAST
  - 22.2.1 BY VALUE
  - 22.2.2 BY VOLUME
- 22.3 PRODUCT
  - 22.3.1 MARKET SIZE & FORECAST
- 22.4 FUEL TYPE
  - 22.4.1 MARKET SIZE & FORECAST
- 22.5 END-USER
  - 22.5.1 MARKET SIZE & FORECAST
- 22.6 DRIVE TYPE
  - 22.6.1 MARKET SIZE & FORECAST
- 22.7 START TYPE
  - 22.7.1 MARKET SIZE & FORECAST
- 22.8 BLADE TYPE
  - 22.8.1 MARKET SIZE & FORECAST
- 22.9 DISTRIBUTION CHANNEL
  - 22.9.1 MARKET SIZE & FORECAST

## 23 WEST

- 23.1 MARKET OVERVIEW

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- 23.2 MARKET SIZE & FORECAST
  - 23.2.1 BY VALUE
  - 23.2.2 BY VOLUME
- 23.3 PRODUCT
  - 23.3.1 MARKET SIZE & FORECAST
- 23.4 FUEL TYPE
  - 23.4.1 MARKET SIZE & FORECAST
- 23.5 END-USER
  - 23.5.1 MARKET SIZE & FORECAST
- 23.6 DRIVE TYPE
  - 23.6.1 MARKET SIZE & FORECAST
- 23.7 START TYPE
  - 23.7.1 MARKET SIZE & FORECAST
- 23.8 BLADE TYPE
  - 23.8.1 MARKET SIZE & FORECAST
- 23.9 DISTRIBUTION CHANNEL
  - 23.9.1 MARKET SIZE & FORECAST

- 24 MIDWEST
  - 24.1 MARKET OVERVIEW
  - 24.2 MARKET SIZE & FORECAST
    - 24.2.1 BY VALUE
    - 24.2.2 BY VOLUME
  - 24.3 PRODUCT
    - 24.3.1 MARKET SIZE & FORECAST
  - 24.4 FUEL TYPE
    - 24.4.1 MARKET SIZE & FORECAST
  - 24.5 END-USER
    - 24.5.1 MARKET SIZE & FORECAST
  - 24.6 DRIVE TYPE
    - 24.6.1 MARKET SIZE & FORECAST
  - 24.7 START TYPE
    - 24.7.1 MARKET SIZE & FORECAST
  - 24.8 BLADE TYPE
    - 24.8.1 MARKET SIZE & FORECAST
  - 24.9 DISTRIBUTION CHANNEL
    - 24.9.1 MARKET SIZE & FORECAST

- 25 NORTHEAST
  - 25.1 MARKET OVERVIEW
  - 25.2 MARKET SIZE & FORECAST
    - 25.2.1 BY VALUE
    - 25.2.2 BY VOLUME
  - 25.3 PRODUCT
    - 25.3.1 MARKET SIZE & FORECAST
  - 25.4 FUEL TYPE
    - 25.4.1 MARKET SIZE & FORECAST

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- 25.5 END-USER
  - 25.5.1 MARKET SIZE & FORECAST
- 25.6 DRIVE TYPE
  - 25.6.1 MARKET SIZE & FORECAST
- 25.7 START TYPE
  - 25.7.1 MARKET SIZE & FORECAST
- 25.8 BLADE TYPE
  - 25.8.1 MARKET SIZE & FORECAST
- 25.9 DISTRIBUTION CHANNEL
  - 25.9.1 MARKET SIZE & FORECAST

- 26 COMPETITIVE LANDSCAPE
  - 26.1 COMPETITION OVERVIEW

- 27 KEY COMPANY PROFILES
  - 27.1 ARIENSCO
    - 27.1.1 BUSINESS OVERVIEW
    - 27.1.2 PRODUCT OFFERINGS
    - 27.1.3 KEY STRATEGIES
    - 27.1.4 KEY STRENGTHS
    - 27.1.5 KEY OPPORTUNITIES
  - 27.2 DEERE & CO.
    - 27.2.1 BUSINESS OVERVIEW
    - 27.2.2 PRODUCT OFFERINGS
    - 27.2.3 KEY STRATEGIES
    - 27.2.4 KEY STRENGTHS
    - 27.2.5 KEY OPPORTUNITIES
  - 27.3 HONDA
    - 27.3.1 BUSINESS OVERVIEW
    - 27.3.2 PRODUCT OFFERINGS
    - 27.3.3 KEY STRATEGIES
    - 27.3.4 KEY STRENGTHS
    - 27.3.5 KEY OPPORTUNITIES
  - 27.4 HUSQVARNA
    - 27.4.1 BUSINESS OVERVIEW
    - 27.4.2 PRODUCT OFFERINGS
    - 27.4.3 KEY STRATEGIES
    - 27.4.4 KEY STRENGTHS
    - 27.4.5 KEY OPPORTUNITIES
  - 27.5 KUBOTA CORPORATION
    - 27.5.1 BUSINESS OVERVIEW
    - 27.5.2 PRODUCT OFFERINGS
    - 27.5.3 KEY STRATEGIES
    - 27.5.4 KEY STRENGTHS
    - 27.5.5 KEY OPPORTUNITIES
  - 27.6 ROBERT BOSCH
    - 27.6.1 BUSINESS OVERVIEW

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- 27.6.2 PRODUCT OFFERINGS
- 27.6.3 KEY STRATEGIES
- 27.6.4 KEY STRENGTHS
- 27.6.5 KEY OPPORTUNITIES
- 27.7 STANLEY BLACK & DECKER
- 27.7.1 BUSINESS OVERVIEW
- 27.7.2 PRODUCT OFFERINGS
- 27.7.3 KEY STRATEGIES
- 27.7.4 KEY STRENGTHS
- 27.7.5 KEY OPPORTUNITIES
- 27.8 STIGA GROUP
- 27.8.1 BUSINESS OVERVIEW
- 27.8.2 PRODUCT OFFERINGS
- 27.8.3 KEY STRATEGIES
- 27.8.4 KEY STRENGTHS
- 27.8.5 KEY OPPORTUNITIES
- 27.9 THE TORO COMPANY
- 27.9.1 BUSINESS OVERVIEW
- 27.9.2 PRODUCT OFFERINGS
- 27.9.3 KEY STRATEGIES
- 27.9.4 KEY STRENGTHS
- 27.9.5 KEY OPPORTUNITIES

## 28 OTHER PROMINENT VENDORS

- 28.1 AGCO
- 28.1.1 BUSINESS OVERVIEW
- 28.1.2 PRODUCT OFFERINGS
- 28.2 KARCHER
- 28.2.1 BUSINESS OVERVIEW
- 28.2.2 PRODUCT OFFERINGS
- 28.3 ALTOZ
- 28.3.1 BUSINESS OVERVIEW
- 28.3.2 PRODUCT OFFERINGS
- 28.4 AS-MOTOR
- 28.4.1 BUSINESS OVERVIEW
- 28.4.2 PRODUCT OFFERINGS
- 28.5 BAD BOY MOWERS
- 28.5.1 BUSINESS OVERVIEW
- 28.5.2 PRODUCT OFFERINGS
- 28.6 BOBCAT
- 28.6.1 BUSINESS OVERVIEW
- 28.6.2 PRODUCT OFFERINGS
- 28.7 BRIGGS & STRATTON
- 28.7.1 BUSINESS OVERVIEW
- 28.7.2 PRODUCT OFFERINGS
- 28.8 CHEVRON GROUP
- 28.8.1 BUSINESS OVERVIEW

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28.8.2 PRODUCT OFFERINGS  
28.9 EINHELL GERMANY AG  
28.9.1 BUSINESS OVERVIEW  
28.9.2 PRODUCT OFFERINGS  
28.10 EMAK  
28.10.1 BUSINESS OVERVIEW  
28.10.2 PRODUCT OFFERINGS  
28.11 FUTURE GENROBOTS  
28.11.1 BUSINESS OVERVIEW  
28.11.2 PRODUCT OFFERINGS  
28.12 GENERAC POWER SYSTEMS  
28.12.1 BUSINESS OVERVIEW  
28.12.2 PRODUCT OFFERINGS  
28.13 GREENWORKS TOOLS  
28.13.1 BUSINESS OVERVIEW  
28.13.2 PRODUCT OFFERINGS  
28.14 GREY TECHNOLOGY (GTECH)  
28.14.1 BUSINESS OVERVIEW  
28.14.2 PRODUCT OFFERINGS  
28.15 HANGZHOU FAVOR ROBOT TECHNOLOGY  
28.15.1 BUSINESS OVERVIEW  
28.15.2 PRODUCT OFFERINGS  
28.16 IROBOT  
28.16.1 BUSINESS OVERVIEW  
28.16.2 PRODUCT OFFERINGS  
28.17 MAKITA  
28.17.1 BUSINESS OVERVIEW  
28.17.2 PRODUCT OFFERINGS  
28.18 MAMIBOT MANUFACTURING USA  
28.18.1 BUSINESS OVERVIEW  
28.18.2 PRODUCT OFFERINGS  
28.19 MASPORT  
28.19.1 BUSINESS OVERVIEW  
28.19.2 PRODUCT OFFERINGS  
28.20 MCLANE REEL MOWERS  
28.20.1 BUSINESS OVERVIEW  
28.20.2 PRODUCT OFFERINGS  
28.21 METALCRAFT OF MAYVILLE  
28.21.1 BUSINESS OVERVIEW  
28.21.2 PRODUCT OFFERINGS  
28.22 MILAGROW HUMANTECH  
28.22.1 BUSINESS OVERVIEW  
28.22.2 PRODUCT OFFERINGS  
28.23 NINGBO NGP INDUSTRY CO., LTD.  
28.23.1 BUSINESS OVERVIEW  
28.23.2 PRODUCT OFFERINGS  
28.24 POSITEC GROUP (WORX)

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28.24.1 BUSINESS OVERVIEW  
28.24.2 PRODUCT OFFERINGS  
28.25 SNOW JOE  
28.25.1 BUSINESS OVERVIEW  
28.25.2 PRODUCT OFFERINGS  
28.26 STIHL  
28.26.1 BUSINESS OVERVIEW  
28.26.2 PRODUCT OFFERINGS  
28.27 SUMEC GROUP CORPORATION  
28.27.1 BUSINESS OVERVIEW  
28.27.2 PRODUCT OFFERINGS  
28.28 SWISHER INC.  
28.28.1 BUSINESS OVERVIEW  
28.28.2 PRODUCT OFFERINGS  
28.29 TECHTRONIC INDUSTRIES  
28.29.1 BUSINESS OVERVIEW  
28.29.2 PRODUCT OFFERINGS  
28.30 TEXTRON INC.  
28.30.1 BUSINESS OVERVIEW  
28.30.2 PRODUCT OFFERINGS  
28.31 THE GRASSHOPPER COMPANY  
28.31.1 BUSINESS OVERVIEW  
28.31.2 PRODUCT OFFERINGS  
28.32 VOLTA  
28.32.1 BUSINESS OVERVIEW  
28.32.2 PRODUCT OFFERINGS  
28.33 WALKER MANUFACTURING  
28.33.1 BUSINESS OVERVIEW  
28.33.2 PRODUCT OFFERINGS  
28.34 WRIGHT MANUFACTURING  
28.34.1 BUSINESS OVERVIEW  
28.34.2 PRODUCT OFFERINGS  
28.35 YANGZHOU WEIBANG GARDEN  
28.35.1 BUSINESS OVERVIEW  
28.35.2 PRODUCT OFFERINGS  
28.36 ZHEJIANG TIANCHEN INTELLIGENCE & TECHNOLOGY  
28.36.1 BUSINESS OVERVIEW  
28.36.2 PRODUCT OFFERINGS  
28.37 ZUCCHETTI CENTRO SISTEMI (ZCS)  
28.37.1 BUSINESS OVERVIEW  
28.37.2 PRODUCT OFFERINGS

29 REPORT SUMMARY  
29.1 KEY TAKEAWAYS  
29.2 STRATEGIC RECOMMENDATIONS

30 QUANTITATIVE SUMMARY

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- 30.1 MARKET BY REGION
  - 30.1.1 BY VALUE
  - 30.1.2 BY VOLUME
- 30.2 SOUTH
  - 30.2.1 PRODUCT: MARKET SIZE & FORECAST
  - 30.2.2 FUEL TYPE: MARKET SIZE & FORECAST
  - 30.2.3 END-USER: MARKET SIZE & FORECAST
  - 30.2.4 DRIVE TYPE: MARKET SIZE & FORECAST
  - 30.2.5 START TYPE: MARKET SIZE & FORECAST
  - 30.2.6 BLADE TYPE: MARKET SIZE & FORECAST
  - 30.2.7 DISTRIBUTION CHANNEL: MARKET SIZE & FORECAST
- 30.3 WEST
  - 30.3.1 PRODUCT: MARKET SIZE & FORECAST
  - 30.3.2 FUEL TYPE: MARKET SIZE & FORECAST
  - 30.3.3 END-USER: MARKET SIZE & FORECAST
  - 30.3.4 DRIVE TYPE: MARKET SIZE & FORECAST
  - 30.3.5 START TYPE: MARKET SIZE & FORECAST
  - 30.3.6 BLADE TYPE: MARKET SIZE & FORECAST
  - 30.3.7 DISTRIBUTION CHANNEL: MARKET SIZE & FORECAST
- 30.4 MIDWEST
  - 30.4.1 PRODUCT: MARKET SIZE & FORECAST
  - 30.4.2 FUEL TYPE: MARKET SIZE & FORECAST
  - 30.4.3 END-USER: MARKET SIZE & FORECAST
  - 30.4.4 DRIVE TYPE: MARKET SIZE & FORECAST
  - 30.4.5 START TYPE: MARKET SIZE & FORECAST
  - 30.4.6 BLADE TYPE: MARKET SIZE & FORECAST
  - 30.4.7 DISTRIBUTION CHANNEL: MARKET SIZE & FORECAST
- 30.5 NORTHEAST
  - 30.5.1 PRODUCT: MARKET SIZE & FORECAST
  - 30.5.2 FUEL TYPE: MARKET SIZE & FORECAST
  - 30.5.3 END-USER: MARKET SIZE & FORECAST
  - 30.5.4 DRIVE TYPE: MARKET SIZE & FORECAST
  - 30.5.5 START TYPE: MARKET SIZE & FORECAST
  - 30.5.6 BLADE TYPE: MARKET SIZE & FORECAST
  - 30.5.7 DISTRIBUTION CHANNEL: MARKET SIZE & FORECAST
- 30.6 PRODUCT
  - 30.6.1 MARKET SIZE & FORECAST (VALUE & VOLUME)
- 30.7 FUEL TYPE
  - 30.7.1 MARKET SIZE & FORECAST (VALUE & VOLUME)
- 30.8 END-USER
  - 30.8.1 MARKET SIZE & FORECAST (VALUE & VOLUME)
- 30.9 DRIVE TYPE
  - 30.9.1 MARKET SIZE & FORECAST (VALUE & VOLUME)
- 30.10 START TYPE
  - 30.10.1 MARKET SIZE & FORECAST (VALUE & VOLUME)
- 30.11 BLADE TYPE
  - 30.11.1 MARKET SIZE & FORECAST (VALUE & VOLUME)

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## 30.12 DISTRIBUTION CHANNEL

### 30.12.1 MARKET SIZE & FORECAST (VALUE & VOLUME)

## 31 APPENDIX

### 31.1 ABBREVIATIONS

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